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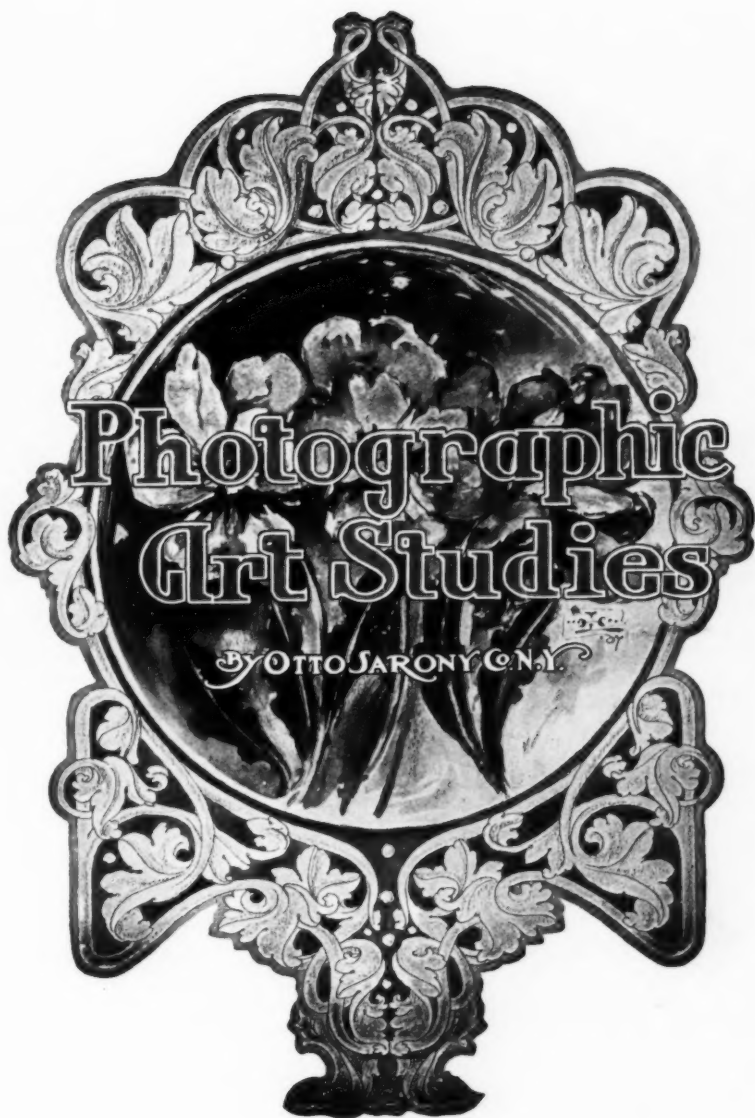
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(in "My Wife" with John Drew)







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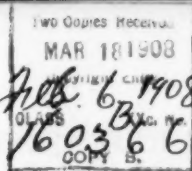
MISS BERNICE GOLDEN



DRAWN BY FREDERICK J. MULHAUPT

"Stung"

To accompany "The Secret Process"—Page 797



# THE RED BOOK

## MAGAZINE

Vol. X

April, 1908

No. 6



Mabel

## A Postponed Proposal

BY LEWIS GASTON LEARY

ILLUSTRATED BY W. H. D. KOERNER

I.

ROBERT PARK draped his long legs over the foot of the steamer-chair and blew rings of cynical smoke at Mount Lebanon. His veins were full of quinine and his trunk was full of cuneiform tablets whose exportation was strictly forbidden by the Padishah. It had been a great honor for a young professor of twenty-eight to be appointed director of

the Universities' Exposition to Mesopotamia, but digging among the palaces of forgotten kings is not conducive to sound health, any more than it is to the development of the social graces. For a year and a half Park fought off the malaria; then just as the Arab diggers had uncovered a tempting bit of the city wall, cholera broke out in the camp and it became necessary to postpone further excavations until the Autumn. The natives scattered

to their mud-walled villages, excepting a few who were buried by the river-side; and the American director, with sore disappointment in his soul, set sail for London, where he expected to put in the Summer months reading in the British Museum.

By the time the steamer reached Beirut, however, Park's disappointment had settled down into a comfortable pessimism, coupled with a physical lethargy which no external discomfort could disturb. After all, Islam is largely a matter of climate! The squat funnel of the *Congo* sent out a cloud of fine soot which sifted slowly down through the awning. Strange noises and various Oriental odors wafted now and then from the mass of luggage and pilgrims on the fourth-class deck. The air over the bay waved back and forth with sizzling heat, and twisted the clock-tower of the American college into fantastic curves. A thin blue haze dropped from the mountain, and the Syrian sun wrapped everything in the delicious, enervating warmth that makes you dream of wonderful plans for future energy and ambitious achievement—while your feet are perched on the steamer-rail, and you spend three smokeless hours rather than go down to the stateroom for another match. Park let his Tauchnitz novel drop on the deck and lazily pitied all the world, especially everybody who was forced into physical exertion or hurried decision.

Down under the first-class gangway there was the usual mob of Syrian boatmen, shouting, cursing, gesticulating, and fighting, as each one tried to get into the best position before the steamer received *pratique*, and the passengers began to go on shore. Around the gangway-ladder the crush was so great that some of the smaller boats were almost forced out of the water; but now and then a newcomer of higher rank or superior strength would dash wildly through the pack, tripping up his less agile brethren with their own oars, amid renewed profanity in the curseful Arabic. Old Omar, the rug dealer, was there, with a load of gorgeous carpets which he would "give away"—at bandit prices. Two boats held a delegation of Turkish

officers in gold lace and dirty linen, who had come out to welcome their new *commandant*. Then there was the usual army of guides, dragomans, shopkeepers, Cook's red-shirted porters and immaculate interpreters, and agents from the Hotel d'Orient and Hotel d'Angleterre.

After the quarantine-flag had been pulled down and the shrieking horde of rowers had fought their way along the narrow steps and swarmed up to the deck by every hanging rope and open port-hole, Park noticed that one boat, which had been on the outskirts of the pack, was making no apparent effort to get its passengers on board the steamer. In the stern, seated in the midst of a confusion of rugs and portmanteaus, was a very fat, very bewildered-looking, but very determined-looking old lady, who seemed to be objecting to what was being said by the two boatmen. A younger lady was seated in the bow, with her back turned toward the steamer, so that all that Park could make out was a white *kaffiveh* such as is affected by English travelers, which fell from her straw hat over a pair of square little shoulders that never were grown outside the British Isles.

Park sauntered over to the rail and viewed the boat-load with the keen but unemotional interest that he would have given to a contract tablet or a new specimen of quartz. The quarrel seemed to grow more intense. It was evidently the old question as to whether the boatmen could extort three times the fare that had been agreed upon. The stout lady ended a brief remark with an emphatic snap of her aristocratic jaw. One boatman swung his arms with a threatening gesture, then raised them to heaven with tragic entreaty, while the other Syrian picked up an oar and prepared to back away from the steamer. The girl in the white *kaffiveh* alternately pleaded with the boatmen and with her obdurate companion. Suddenly she put her handkerchief to her eyes.

Nobody was more surprised than Robert Park by what happened next; not even the two terrified natives, who suddenly beheld a gigantic, bearded Frank step quickly from boat to boat until he vaulted upon their own pile of luggage. It had taken the young American just

one sixtieth of a minute to throw away his cigaret and his cynicism and discover in himself a capacity for physical exertion and a delight in the merely sensuous, such as had never before manifested itself in his philosophical temperament. From his vantage-ground on the luggage, Park glowered down like an avenging *jinnce* and supplemented his short, sharp commands with a wealth of Arabic anathemas which comprehended all the boatmen's ancestors and descendents to remote generations. It was fortunate the ladies could not understand all that was said; for Park's recent experience as overseer of three score lazy *fellahin* had given him a more effective vocabulary than that printed in the front of Baedeker's red-covered "Guide to Palestine and Syria."

After the luggage had all been safely stowed away in the stateroom, and the now thoroughly cowed boatmen had been dismissed without the customary *bak-sheesh*, the elder of the travelers thanked their champion with a condescending graciousness. The girl with the white *kaffivch* said nothing at all; but just as Park turned to go up on deck again, she held out her hand to him, and looked her thanks from blue eyes that were still a little moist from fright.

Robert Park did not capitulate. He surrendered unconditionally, horse, foot, artillery, and baggage-train. "Old Park," as we always called him; cynical Park, he of the seventy-four inches and the concave spectacles, he of the German beard and the Mesopotamian tan and the Oriental sloth; *blasé*, misogynist Park, philosophical, scholastic, malarial Park! fell in love, unreasonably and incurably, just because a pair of blue eyes looked out at him from under a white *kaffivch*.

The worst of it was that he could never be made to see the foolishness of it all, but gloried in his fall, especially in the suddenness of it. Last summer, when I explained to him that it was a clear case of propinquity, he called me names in heathen tongues I could not understand. Then I tried to convince him that, for a man who had spent nearly two years away from civilization, it was the most natural thing in the world to fall in love

with the first English-speaking girl he met; only to be told that I was an unlicked cub who did not know how men felt, which was a manifest calumny against one who had been the 'varsity stroke.

If one were to believe Park, this particular maiden would have dazzled the houris of Paradise. Her form was as royal as the desert palm-tree and her step like that of the lithe Syrian gazelle. Her eyes were a clear, unfathomable blue like the water of the Aegean, and her hair was like the ruddy gold of the sunset-glow on Lebanon. Her skin was as white as the snow of Hermon and her blush like the shadow of an evening-cloud. Her whisper was like the soft rippling of the Nile, her laugh was like the singing of the *bulbul*, and the magic of her hand-clasp was like—like—the rubbing of Aladdin's lamp.

And all this *potpourri* of mixed similes was served up by the man who discovered the Tell Abyud Inscription and wrote the masterly excursus upon the use of the infinitive construction in the earlier Semitic dialects!

By the application of a little literary criticism to Dr. Park's poetry, I have come to the conclusion that the divinity was a typical English girl of about twenty, square-shouldered, straight-backed, with light hair, blue eyes, and a good complexion; height about five feet four, weight one hundred twelve pounds.

But if Robert Park ever sees this, he will never forgive me.

## II.

After several years' acquaintance with Park, I am quite sure that, when the girl appeared at dinner that evening without her mother, who had succumbed to the heat of the afternoon and the excitement of the recent conflict, I feel quite sure, I say, that her *vis-à-vis* did not turn a hand-spring or give the Yale yell. Probably he bowed with resigned politeness, as if he had just been interrupted in important reflections upon the theological bearings of the Hammurabi Code, and looked over his glasses with dove-like

meekness. But inwardly he was a ravening lion, watching for his prey; an irrepressible simian swinging gayly from the topmost branches of the palm-tree; a yelping, exuberant canine pup, chasing himself round and round in frantic glee.

Mabel—for so Park had heard her called by her mother—acknowledged his greeting with a brief word of thanks for the successful outcome of the afternoon's adventure, but refused to be drawn into further conversation, and answered all questions with almost monosyllabic brevity.

No, her mother was not feeling well—Yes, it might be a touch of *Abu Rikab*—It was not at all serious—Her mother was always a bad sailor—Yes, they were going all the way to Marseilles—No, she would not have any more sugar.

But old Park looked so very solemn and safe that even maidenly shyness could not refuse him the after-dinner promenade up and down the short, first-class, deck. And that walk was the first of many. If a great Atlantic liner, in spite of its thousand passengers and all the comforts and distractions of a city, can each week of its life give opportunity for countless *tête-à-têtes* and salt-water engagements, what can measure the amorous influences of a tiny Mediterranean steamer, with no drawing-room except the narrow dining-saloon, and with cabins so hot and stuffy that one must needs spend all day and most of the night out on the upper deck! When the month is July and the moon is full, and only three passengers can speak English, and especially when one of these three is providentially confined to her stateroom—No wonder that the soul of Robert Park danced like the little hills as he looked forward to the next ten days!

Somewhere or other he had once read that the way to make a person to like you was to become a good listener, and allow the other to do all the talking; and he was anxious, terribly anxious, to be liked by this particular young person. So he planned to draw her out. He would gain her confidence, would get her to talk about herself, her school-girl life, her ideals, her impressions of the East. These last he was sure would be all wrong. But

somehow Mabel refused to be drawn out. Either the well was too deep or something was the matter with Park's conversational pump. Possibly she did not relish being treated like a school-girl by this lean, bearded giant.

Yet, after the first awkwardness of new acquaintanceship had worn off, they talked incessantly: talked at *déjeuner*, second *déjeuner*, dinner, and evening tea; talked up and down the deck after every meal; talked from their steamer-chairs as they idled away the long, hot afternoons; talked as they leaned over the rail to gaze down at the moonlit path that led across the dark, blue waters. But it was always Park who bore the burden of the conversation.

He was surprised to find himself so loquacious. He told her of things he had not even thought about for many years: his early pranks at the university, the hard poverty of that first year after his father's death, the days of study and nights of tutoring that nearly broke down his health before the coveted fellowship was won. He described for her the old home in New England and the tent-life in the East. He related funny stories about the native diggers and his fellow explorers, all of whom she came to call by their nicknames. She was so interested in everything, and showed such an appreciation of what he told her, that each night Park resolved never to talk about himself or his work again, and each morning he waxed more enthusiastic and more confidential.

But, as to his plan to win her confidence: One night after dinner, just as they had completed their fourth turn around the capstan, he suddenly realized that he did not even know her name. "Mamma's" timely illness had left them the only two English-speaking people on the *Congo*, and Park seldom had occasion to single out his companion in the vocative case. When he did address her, it was simply as "you;" and when he apostrophized her in his dreams it was in language that ought never to be preserved except in full morocco editions of the lays of the ancient troubadors.

"Why, Miss—Miss—" he stammered; but she made no attempt to help him.



Park glowered down like an avenging *jinnie*

"Why, I don't even know your name!" he exclaimed with wonder. "Here we have known each other all this time"—It had been three entire days—"and I don't know whether you are Miss Smith or Miss Brown or the Princess of Wales! I heard your mother call you 'Mabel,'" he added, "but I suppose you would hardly let me do that."

"No," she replied, with disappointing acquiescence. "But, professor, don't you think it's a bit uncomplimentary, to have shown so little interest in the person whom you rescued from the barbarians?" And she laughed teasingly at the discomfited Park.

"Besides," she continued, "it is hardly safe for a gentleman of your wide fame to spend so much time with a person of whom he knows so little. Why, I might be an utterly impossible body—a lady's-maid, or an escaped convict, or—"

Park made an ineffectual effort to dissent, but she laughed on.

"Dr. Park, you don't deserve to know who I am, and I believe I won't tell you at all! At least," she continued, relenting, "not until we reach London."

"We will pretend that I am a princess in disguise—"

"I believe you are!" ejaculated Park.

"Silence in the court! And you must promise not to ask mamma about it, or you sha'n't ever see us after we get to England. Promise now!"

And the subdued Park gave his word.

After all, it really made very little difference whether he knew her name or not. There never was any doubt as to whom he was addressing; for she could not talk to anybody else on the steamer, and he would not. And there was one way in which he could mildly counter her. Every now and then he would seem to forget himself and call her "Mabel," following it always with a prompt apology and the explanation that, as this was the only name he knew her by, it was hard not to let it slip out once in a while.

### III.

According to the schedule printed in the appendix to "Cook's Continental Railway Guide," the *Congo* touched at

Rhodes, Smyrna, Constantinople, Piræus, and Naples, and Park must have been a valuable *cicerone* at each of these cities; but he has no recollection whatever of having visited any particular port of the Mediterranean during that memorable voyage. It is true, however, that he has a faint memory it was on shore that certain notable phases of her character first won his admiration; and he retains a very vivid picture of a golden head that he followed through mazes of nameless streets, by unrecognized bazaars, and into many mysterious mosaic mosques.

All too soon the voyage was over. The *Congo* lay off the quarantine station of Marseilles, waiting for the final report of the health-inspectors of the port. Park held in his hand a yellow card stating that he was not suffering from cholera or pest; but he was smitten with a more incurable sickness, though not one that necessitates detention at quarantine. The girl beside him was exclaiming at the stern, gray walls of the Château d'If; but poor Park was held prisoner by stronger chains than ever bound Edmond Dantes, and he knew of a treasure richer than that of the Abbé, and perhaps as inaccessible.

"A *sou* for your thoughts, professor," laughed the fresh young voice he had come to love so well. "Are you glad to get back to civilization again? If we are to catch the Paris express, mamma and I must be getting our luggage together."

As if to support her statement, there was a furious clanging of the anchor-chain, as the steamer began to move slowly toward the inner harbor. But Park's hour had come, and he spoke out with unskilled bluntness.

"Mabel, will you marry me?"

Again the recalcitrant anchor was noisily lifted a few inches.

"Will you, Mabel? I don't know what your other name is, and I don't care. If you're a cook, I'm not worthy of you; and if you're a princess—you are my princess, my queen—I am worthy of you, because I love—"

With a final deafening crash, the anchor-chains lifted their burden into place; and before the clamor had ceased,

"Mamma" came sweeping down the deck, sailing before the wind with wide-blown skirts and flying hair. All the fever had been driven from her smiling cheeks by the first sight of the harbor, and she was so happy, so cordial, so all-inclusive in the radiance born of her newly-found appetite, that Robert Park ought to have been very much ashamed of the Arabic expression that slipped out of the corner of his mouth.

Yes, the luggage was all ready, the steamer was swinging alongside the dock, the Paris train would leave in three-quarters of an hour, and Mabel must come down at once for her wraps!

"Will you take a four-wheeler to the station?" asked Park, quite unnecessarily, and then, with peculiar insistence, "Will you? Will you? Tell me now!"

But Mabel only closed her fingers in a Syrian gesture which Park had taught her.

"Wait," she signaled, and hurried off below with her mother.

Then there was all the usual bustle and hubbub of landing. Park rushed the trunks through the custom-house with a facility attained through much experience in Mediterranean ports, promised the driver a double *pourboire* if he got them to the station in time, sent two porters ahead with the ladies and the portmanteaus, while he stopped at the news-stands to buy some English magazines for "mamma," ran down the long platform just as the guard called "*En voiture, messieurs!*" swung lightly into the last coach of the train, and hardly mopped his forehead before the express was off for Paris.

He rested for a moment to recover his breath, and then picked up the pile of magazines and his one suit-case, and walked through the corridors of the long train—to find no trace of Mabel or "mamma" or luggage. There were two evening-expresses for Paris, and in his haste he had boarded the wrong train!

#### IV.

It was three years later that, during my senior vacation, I ran across Professor Park in London. Meanwhile, we at

the University had all heard how his Arab diggers had unearthed the wonderful palace of some pre-historic monarch, which contained several thousand cuneiform tablets in a hitherto unknown dialect of Assyrian. During his last winter by the Euphrates, Dr. Park discovered the famous Tell Abyud Inscription, and gathered the materials for his great work on "The Sumarian Invasion of Elam," which won so many flattering notices from Continental scholars. He also went through a long siege of typhoid, which left him with a few gray hairs to lend a more scholarly appearance to his youthful brown head.

He seemed to me to be even taller and leaner and more taciturn than when he tutored us in ancient history back in my freshman year; but his thinness was not of the weakling kind, and his face was burned to a deep, rich brown that made him look as if possibly he might be a young subaltern home on furlough from India. At times he was almost distinguished looking. The old fellow didn't say much when I met him; but he was evidently very glad to see a familiar face again, though I was only an undergraduate of the institution of which he was fast coming to be the most distinguished professor. I had little difficulty in persuading him to knock off study for a while and join me in my contemplated trip to Scotland.

We tramped slowly through the Lake District first, however, and it was nearly a month later that we left Glasgow for the Scott country and then the Highlands. The weather was apparently trying to show us how nasty a Caledonian drizzle can be when it really puts its mind to the business; but it would never do to stay indoors every time it rains in Scotland, so we got into our oldest clothes and started off with the resolve to let the glamor of the Wizard of the North dispel the influence of such trifles as fogs and showers and wet coats.

And we were well rewarded, for long before we reached Balloch the morning-sun was shining with as much nonchalance as if that were his ordinary state while over Scotland. And on those days when the sun does "shine bright on Loch

Lomond," it is a sight for gods and men—and lovers. The little steamer zig-zagged up the long, blue lake, bobbing into unexpected coves and winding among green islets that glowed in the warm sunshine; but up ahead the storm clouds still shadowed the summit of Ben Lomond with a grim majesty that was very different from anything we had seen among the pretty hills that rise over the park-like lake country of England.

Even my stoical traveling companion warmed up to an appreciation of the romantic scenery; and as for myself, if there had been any eligible female within gunshot, I would have lost my heart to her on the spot. But unfortunately there was only one young lady among the small company of tourists on the boat, and she was monopolized by an egregious Englishman who hung around her and over her in a fashion that got on my nerves, though Heaven knows it was none of my business.

He was a good looking chap: not very big, but with broad shoulders and red cheeks, and he was remarkably well groomed. In fact, the beauty of his person and the art of his haberdasher almost overwhelmed him, especially when he glanced now and then at the two sunburned travelers in muddy tweeds who leaned upon the rail beside him. I heard him called "Lord Charles" somebody-or-other, and forthwith I hated the whole British aristocracy. But Lord Charles was quite undisturbed by my scorn. He beamed upon the loch and paid graceful compliments to Ben Lomond. If it had been the Matterhorn he would have doubtless leaned down condescendingly to pat it on the head. I endured him fairly patiently, however, until he attempted to patronize the girl—she was such a nice girl, too! Then I could have slain him.

I began to feel really sentimental about the girl, and tried to interest Park in speculations concerning the apparently uncongenial couple; but he growled back that he had not come to Scotland to stare at young women and conceited boys, and that if I would look at the scenery of Loch Lomond instead of losing my head over every pretty face I met, it

would be more beneficial to my morals and more agreeable to my friends. Which was a fairly long speech for Park to make upon any subject not intimately connected with his specialty.

After the steamer reached Inversnaid, we lounged around the pier for a few minutes waiting for the carriages to start; then we suddenly decided not to drive just yet, but to walk up the first steep slope and catch the coach at the top of the pass. This we knew could be done quite easily, for the horses always take this hill at a slow walk, with frequent stops for rest.

As we climbed briskly up the winding path, with ever broadening views of Great Britain's largest and most beautiful lake, the romance of Scotch scenery and Scotch poetry was too much for me, and I incontinently broke forth into song:

"By yon bonnie banks and by yon bonnie  
braes,  
Where the sun shines bright on Loch  
Lomond—"

I could not help thinking how sad it would be if somebody or other—say that pretty girl from the steamer—should fall in love with poor me, and then die or be forced to marry a gouty old duke, while I remained all my life long in broken-hearted faithfulness.

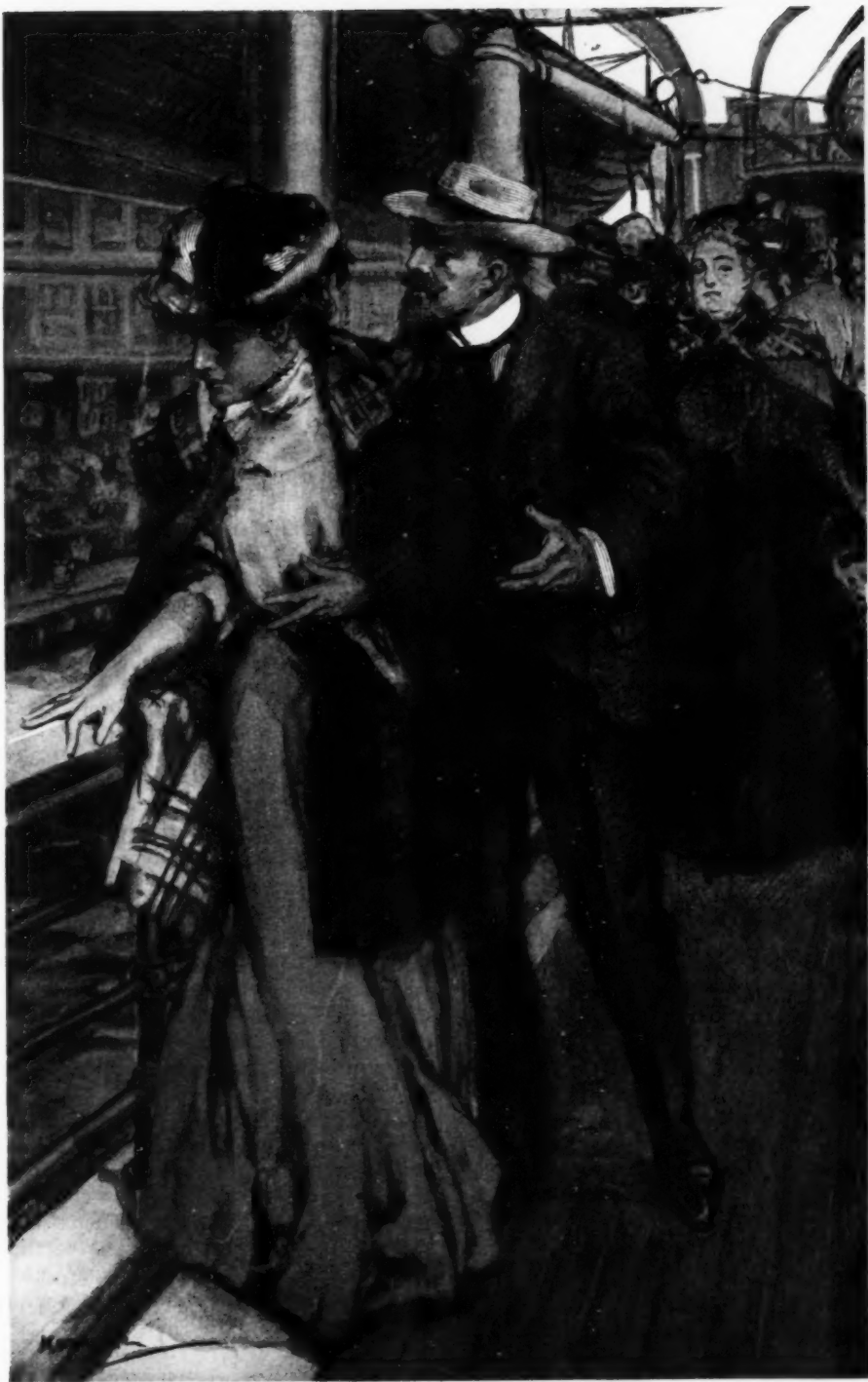
"But me and my true love, we'll never meet  
again,  
By the bonnie, bonnie banks of Loch  
Lomond."

The old Jacobite love-song has a sweet, pathetic lilt which makes it come back again and again to one's lips and heart. When we stopped for a last look at the beautiful panorama, I hummed the refrain again:

"But me and my true love, we'll never meet  
again,  
By the bonnie, bonnie—"

"Please God, that's not true! We shall meet again!"

Could it be old Park who spoke so vehemently? The poor fellow's eyes glistened a little as he looked over the lake to the mountains beyond, but his jaw was as hard as that of a bronze statue.



"Mabel, will you marry me? I don't know what your other name is"

Then, suddenly, his reserve broke down, and he told me the whole story, of which I had never had a suspicion, even during these weeks of close companionship. He told of his hard winters of work in the East, of the two weeks' paradise on the *Congo*, the sudden loss of his sweetheart, and the fruitless searches every Summer since. It seemed that those frequent journeys from Mesopotamia to England were not merely in order to consult ancient manuscripts in the great libraries, but so that he might wander about disconsolately, visiting boulevards and parks, theaters and churches, palaces and museums and shops, hoping against hope that somewhere he would see his princess again. And yet all this time he had hugged his disappointment to himself!

If he had confided in some friend who knew less about Nineveh and more about London, the quest might not have been so fruitless. But who would have guessed his secret? What student of the University would credit the statement that old Park was in love with anything except his tobacco and his Arabic? What fellow instructor would not be amazed to learn that underneath the solemn exterior of Professor Park there burned a fire like the furnace of Nebuchadnezzar and a purpose that would carry its owner calmly through highway-robbery, or piracy!

Since then I have been able to see a good many humorous points in the story, and have had many a jest at Park's expense; but as the reserved, scholarly man opened his heart to me amid the romance that broods over Loch Lomond, it was a very solemn thing indeed. I could not think of anything appropriate to say, however; so when he had finished, I gave him my hand in the embarrassed silence that is apt to come after grown men have been exchanging school-girl confidences, and I, at least, was heartily relieved to hear our coach come rumbling up the hillside.

## V

As we swung up onto the back seat of the open vehicle, I noticed that my English girl and her escort were on the seat

in front of us, and Park's recent confidences were forgotten in my glee at the discovery that Lord Charles was being punished for something or other by his fair companion. He had lost all of his complaisant loquaciousness and spoke only at rare intervals, and then in complaining tones, to which she paid no attention whatever.

We were the only four passengers on the coach. Lord Charles sat in front of me, and the girl was directly before Park, so that her broad straw hat must have cut off a good portion of his view over to the road ahead. From where I sat, however, there was a most enchanting prospect, and by leaning a little forward—to see the mountains—I could get her features in delicious profile against the dark trees that line the highway. These features were smaller than Ben Vorlich, but they should have been double-starred in Baedeker. The girl must have been well into the twenties, but her face had all the charm of a very pretty child, albeit a very angry one. The long lashes dropped scornfully over the flushed cheeks, the straight little nose was held the least bit higher than when I had seen it on the boat, and the little mouth was pressed tightly shut with a determination that almost made me overlook the tiny quiver of the lower lip.

But when I did notice that trembling lip, Scott and Burns and Bishop Percy's *Reliques* and the Battle of Bunker Hill got all mixed up inside of my cranium, so that I had to put my hands in my trousers-pockets to keep them away from the unsuspecting collar of Lord Charles' well-fitting coat.

"My dear Professor Park"—the rattle of the wheels made our conversation quite private—"My dear Professor Park," I repeated, "we have not come to Scotland to stare at young women; and if you would look at the scenery of the Trosachs instead of losing your head over every pretty face you meet, it would be more beneficial to your morals and more agreeable to your friends!"

It was a rather heartless remark, following so soon upon what he had told me on the walk up; but the boastfully incurious Park was assiduously craning

his neck in a fruitless endeavor to see around the big straw hat in front, while his face wore a more trance-like expression than mine could ever have shown under like circumstances.

"Besides," I continued, "this is my own discovery. Hands off!"

But, deaf to my remonstrances, Robert Park began slowly and stealthily to work his long fingers into the pocket of the girl's rain-coat.

My first impulse was to catch hold of his arm and pull the hand back; my second thought was to explain to Lord Charles that my companion was a harmless lunatic traveling with his guardian. What I really did was to sink back in the seat and watch the proceedings with breathless interest; for I realized that when a man of Park's age and previous sobriety begins to make a fool of himself, it is useless to try to stop him. If Robert Park had really made up his mind to break into a Scotch jail, all the king's horses and all the king's men could not keep him out.

So, heedless of my personal liberty or reputation, I sat in guilty silence, while Professor Robert Park, Ph.D., L.H.D., F.R.G.S., etc., etc., insinuated his felonious fingers into my English girl's pocket, and softly and gently drew them out again, firmly clasped upon her little purse.

I gasped. Then I said "Rumpelstilzkin!"—possibly it was a shorter word—and waited for developments.

Dr. Park next tapped his fellow passenger on the shoulder and politely inquired,

"Pardon me, madam, but is not this your purse?" which seemed a rather superfluous question under the circumstances.

She had to turn half around to answer him, and the new view of her face completed my subjugation.

"Yes—" she started to say; then stopped in the middle of the word with half-opened mouth and looked at my friend with eyes that seemed very frightened.

She might well have been frightened, for the irrepressible Park suddenly dropped the purse to the bottom of the

coach and seized both the stranger's hands with a grip that made her wince.

"Will you say that again?" he asked quickly. "Tell me now—at once—I've waited too long—Which is it?"

"It is—yes!"

She spoke very low; but this time she finished the word, and I saw it was not fear that made her eyes glisten.

The dialogue could hardly have consumed ten seconds; but before it was finished, Lord Charles, as well as myself, had passed through at least ten different emotions, each one more violent than that which immediately preceded it. When the stolen property was restored, he fumbled crossly in his pocket for a sixpence. We did look rather disreputable after our long tramp up the muddy hill. When Park took her hand, Lord Charles naturally felt called upon to interfere. In his place I should, of course, have done the same; but, crazy or not, Park was my friend, and I leaned over the front seat so as to interpose a fairly bulky shoulder between him and the irate Briton. The latter drew back for a blow, when, for a moment, both he and I were petrified with amazement to see the girl take Park's long hand in both of hers and look up at him with a gaze that I would have given my ears to receive.

Then her escort burst. He began by damning my innocent self—which fact I recalled to his notice later in the day.

"Mabel," he commanded, "let go of that miserable rascal, so that I can thrash the life out of him!"

But Mabel was smiling up at the miserable rascal as if there had been nobody else between John o' Groats and Gretna Green.

"You impertinent brute," sputtered Lord Charles, as he tried to climb past my shoulder, "let go of her hand this instant! Do you know that it is Lady Mabel Greymore whom you are insulting?"

Park smiled benignly.

"No, my dear sir, I did not have the slightest idea what her name is. Mabel informs me, however, that you have been annoying her all the morning, and that as soon as you leave the coach she is going to kiss me.

"And, by the by," he continued, as the apoplectic young man finally got past my shoulder, "if you care to send her your apologies, please address them to 'Mrs. Robert Park, care of Brown, Shipley and Co., London.'"

I did not push Lord Charles off the coach. I am willing to take my oath that I did not. It is true that when he struck out blindly at old Park, all sputtering and cursing, and tripped over my foot, I did not make any effort to prevent a catastrophe; but I showed a considerable amount of charity by immediately jumping out after the fallen champion.

Between the coach and the ground I

gave up all interest in my Loch Lomond heroine, and when I found that the obdurate Englishman absolutely refused to listen to any explanations or apologies, I forgave all my enemies throughout the world.

When peace again reigned over the mountains of Scotland, I loosened my hold upon Lord Charles' well-fitting collar, removed a hundred and eighty pounds of 'varsity crew from his delicately tinted waistcoat, and gazed thoughtfully along the road to where a distant coach was merrily bowling down toward Loch Katrine, with one solitary passenger silhouetted against the brown hillside—or were there two?



A distant coach was merrily bowling down toward Loch Katrine

# The Secret Process

BY WILLIAM HAMILTON OSBORNE

Author of "The Finish of Miss Fortesque," etc

ILLUSTRATED BY FREDERICK J. MULHAUPT

JIMMY TURNBULL had been on, now, for three days.

"An' I aint stuck on me job, neither," Jimmy told himself.

All he had to do was to stir and scrape, and scrape and stir, a mass of molten licorice in the big revolving caldron. Then Sampson, the superintendent, would come out of a room, sidle up to Jimmy and pour about a quart of some dark liquid into Jimmy's huge kettle.

"What might that be?" queried Jimmy.

Sampson would shrug his shoulders mysteriously. "Aw, say, kid," he would answer, "aint you on. This here's the secret process. Don't you see?"

Jimmy saw. He saw also that Sampson stayed right there until all of the dark liquid had been assimilated by the molten mass that seethed and bubbled.

"It's all right, kid," he would say, as he moved on. "I'll be back again to show you when to turn her out."

"The Secret Process."

It was a phrase that burned its way through Jimmy's brain. He asked some of the men about it.

"Who's got the secret?" he inquired.

The men would grin.

"That's easy, boy," they told him; "it's the boss, old Abercrombie, there in the office. Who else would it be?"

"How'd he get it—this here secret?" queried Jimmy.

"Always had it," they returned, "him and his father before him—an' his father before him. That's what he's here for. That's why he's rich, boy. Say, all that he does is to come down here and mix her up a bit, and pass her on to Sampson a dozen times a day, and then he goes home. He don't work; not on your life. It's that there secret process. It's a secret

that's made all these here Abercrombies rich. You see?"

Jimmy thought about it all that day and all that night. Next day he had some more to say.

"Why hasn't somebody stole this here secret?" he queried. "Aint anybody ever tried it? Chemists, now. What of them?"

His coworker shut up one eye. "Aint anybody tried?" he whispered. "Say—aint the Abercrombie licorice known all over the world, boy? Tried? You bet they've tried. But the old boy can spot a chemist a hundred miles off. The lads have tried to carry the stuff away. Maybe they've done it, too, and had it analyzed. Say, the old man had 'em there. It's got to be analyzed when it's fresh. You see? Well, the only man who handles it when it's fresh is Sampson. And you couldn't buy him. Not Sampson. Nor the man they had before him. Oh, they've got a secret process on pickin' men, these here Abercrombies. They've picked 'em right. Sampson's as honest as the day is long. But, say, Willy-boy, give me Sampson's job for just a week. Oh my, if I wouldn't snake that secret process. Oh me! Oh my!"

Jimmy went back to his cauldron. At the exact psychological moment out came Sampson and poured in "the secret process," and Jimmy stirred and scraped and turned his product over and over and over again.

"Be mighty careful with this batch, lads," said Sampson, the superintendent, one morning. "The boss is bidding for the big tobacco-contract. Do your best."

The men laughed.

Year in and year out the old man had tried to sell his stuff to the Universal Tobacco Company, the biggest tobacco-company in the world. Abercrombie &

Son were selling licorice to everybody save to the tobacco-combine. Abercrombie & Son was the biggest independent licorice concern in the world. But, the licorice-trust, which couldn't manufacture licorice like the Abercrombie output if it tried a hundred years, had clung tightly to the big tobacco-people. There were private interests that few knew about. Stockholders in the one trust were stockholders in the other.

"Still," the agent of the tobacco-people had once whispered to old Abercrombie, "keep it up. Good goods in time have got to count. Your time'll come, J. G."

And J. G. Abercrombie did something more than mix his little formula. He spent all his spare time trying how to figure the right way to swing the tobacco-combine's demand for licorice.

"I'll do it some day," he told himself.

But old Abercrombie was not the only man whose brain was busy with a problem too big for him. Jimmy Turnbull was trying to think out things, too.

"Here's me out here," Jimmy would say to himself, "stirring and scraping. And there's him, the old man, in there, doing nothing, but knowin' the secret process. It's a great game—a winning game for him; a losing game for me. It's a game I've got to beat, somehow."

Jimmy Turnbull was living in an age when the whole world took off its hat to the men who made money. The world did not inquire too closely how the money was made; so long as the man made good, that was enough. To Jimmy Turnbull, in his moral adolescence, prosperity at any price seemed good.

"That there secret process," he kept saying to himself; "if I could get some chemist—"

And then, for the first time, an idea struck him.

"By George," he told himself, "what if I should be that there chemist. Gee! Me here on the inside, and him an' Sampson never knowin'. It's a long game, but, by George, knowin' a secret process is the real thing. It's that for mine, I guess."

Jimmy Turnbull's ideas of right and wrong may have been warped, but he

possessed a wondrous virtue. He had what few men have—patience. He could wait; he could work.

"I'll be a chemist," he said to himself.

It took time to find out, even, how to start in. He read the morning-papers and the evening-papers. Finally he struck it.

"Them there evening-high-schools," he assured himself, finally, "ought to do the trick. There's these techneck night-schools that teaches these here specialties. That's all I want. I want to be a chemist. I know most everything now—reading, writing, arithmetic, grammar, and all about the jogafy an' history there ever was; but I don't know no chemistry. If I know that and if I can get a good strangle-holt of a secret process—Gee, I'll be a Abercrombie one of these days."

Jimmy didn't tell the night-school people he wanted to lay a foundation whereby he might accomplish a successful theft of the property of his employer. He simply started in and studied. As he went on, he sniffed with excitement. This was good, this chemistry. You got test-tubes, and acids, and alkalies, and mixed them up, and—did things. He liked it. There was one reason why he liked it—but he didn't know that reason. Jimmy Turnbull was a born-chemist. The words, "the secret process," seething through his brain, awakened something in him that had lain dormant—This was in his line.

He worked hard. And as he worked, he began to realize he was learning something beyond his specialty. Jimmy Turnbull was broadening. He found suddenly, that he had never known reading, writing, grammar, until now. Knowledge was beginning to make of him a full man. Even his moral nature—But no, behind it all lay the desire to discover that secret process, to take his ease as Abercrombie did.

"I've got to know that process," he cried within himself. "It's the one thing that lies ready to my hand. It's my road to wealth. Besides, the old man has had it long enough. It's about time the Abercrombies loosened their grip. I'll loosen it for them, all right."

He worked indefatigably. He liked the work. Work like this he was doing night



To Jimmy Turnbull prosperity at any price seemed good

after night couldn't seem hard. And the night he took a stick of manufactured licorice and started in to analyze it was the happiest night of his life, so far. He finished at three o'clock A. M. And he shook his head.

"They'll never get the secret process from the manufactured product," he said to himself, "never."

His time would come, he hoped. And he was glad, one day, when he heard the mutterings of the men at the factory. A wave of dissatisfaction had passed across the country and had broken over the men at the Abercrombie factory.

"Maybe, in the trouble, there'll be a chance," Jimmy Turnbull whispered to himself.

But he held aloof and watched. He sided neither with the boss, nor with the men. To Jimmy Turnbull a strike was a foolish thing, but he never said what he thought. He let other men do the talking. And the crisis came sooner than he had expected. Three men stalked one day into the private office of the old man.

"It's the delegation," whispered the men at the kettles; and they held their breaths until the delegation came out.

They crowded about the delegates. The delegates shook their heads.

"He'll put on new hands, boys," they said.

There was a responsive growl.

"He turns you down," went on the delegates.

It was only the beginning. Half an hour later, every man left his kettle and walked out. Jimmy Turnbull went with them. He didn't know why he did, but it seemed to be the fashionable thing to do just then, and he did it. At closing time, the only employee who stayed was Sampson, the superintendent.

"Now, maybe," thought Jimmy Turnbull, his moral sense still blunted, "maybe I'll get that secret process."

He didn't know how he would get it, but trouble always spells opportunity for someone, and he reasoned that he might be that one.

Abercrombie & Son put on new men.

Three nights later Jimmy Turnbull found himself in the midst of a knot of the old hands in front of the factory. Jimmy, as usual, said nothing. He had attended this meeting because he had been requested to do so. He started slightly, as one man at his right began to talk.

"It's the secret process we're after, boys," said Dunn, a fellow striker, "that's all and nothing else."

"The secret process," echoed Jimmy, for it had never occurred to him that anybody but himself ever thought of it at all.

"Ah," said Dunn, "that'll bring him to terms—such terms, my boys. But, not a cent of cash. Mind now, not one cent. You hear?"

An hour later the thing that was to happen, happened. The crowd broke silently, and with dispatch, into a rear door in the factory; broke somewhat

noisily through two more doors in the interior, and then stood, with bated breath, outside the laboratory-door.

"Inside is the office safe," whispered Dunn, "and inside the safe—"

Jimmy Turnbull sniffed. "The secret process." He must be the first man to get it, if they broke open the safe. That was his chance. But he kept on the outskirts of the crowd, nevertheless. He was passive.

"Now, all together," said Dunn.

There was a mighty heave, a crash, and the door gave way.

Then there was a scream. Dunn had been hit upon the head by a man who stood inside the office—a man with an iron bar in his hand.

"The next one will get shot," exclaimed this man, inside.

It was Sampson, the superintendent.

"Take warning," cried Sampson, again.

"I mean business. This is a pretty game. Highway robbers—thieves."

"We're not after money," growled Dunn, "we want that secret process."

"That's property," returned Sampson; "you're robbers just the same."

Jimmy Turnbull started. It had never occurred to him in just that light. He wouldn't have lifted his hand to break the safe; but it hadn't occurred to him that his coworkers were so far wrong.

"Come on, boys," yelled Dunn.

There was a forward surge—a flash of light—a sound like thunder. Then silence.

"Anybody shot?" cried Dunn, in the darkness that seemed deeper than ever. "All right, then. Come on! I've got him, boys!"

Something in Jimmy Turnbull had awakened. He had been passive. Now he became active. He fought his way through the crowd in the dense darkness; they let him through. He reached the two men—Sampson and Dunn—who struggled in a corner. With a blow of his clenched hand he hurled Dunn away.

"Gee, there's two of 'em," cried Dunn, amazedly.

But he returned to the charge, and so did the crowd. Then Jimmy Turnbull managed to whisper in the ear of Sampson.

"It's Jimmy, Sampson," he said. "I'm game. I'll help you through."

For fifteen minutes the battle raged. No man could see the other's face. Jimmy again and again hurled himself upon the crowd; Sampson and he stood shoulder to shoulder.

"Come on," finally exclaimed Sampson.

They had reached the open door. Sampson, nearly done for, darted through it. There was a lull. The crowd rested. It didn't know what had happened. It thought probably Sampson had been "put out of business."

At any rate Dunn had found the safe—a small one, in a corner. Dunn was a man who knew safes; he had made them, in his better days.

"Keep still, you fools," he cried, "and keep that Sampson quiet, too."

He little knew that Sampson, wounded, bleeding, was speeding into town for help. The crowd became quiet. Jimmy Turnbull, still of the crowd, was quiet, too. And Dunn, in the darkness, his ear to the combination, turned the knob this way and that, listening carefully for the sound of falling tumblers.

Suddenly he lit a match. The crowd surged forward. The safe was open. Dunn had succeeded. The safe was open, but—

"Thunderation, boys," cried Dunn, "she's empty—empty, and no mistake."

Empty—save for an old yellow piece of paper. The secret process? Well, maybe—maybe not. Dunn took it out and read it.

It was short. This is what it said:

Some day someone will look here for a secret that's never been on paper—a secret that's to be found only in one man's head.

That was all. It was dated fifteen years before. It was signed by Abercrombie.

"Stung!" cried Dunn.

They were doubly stung—the second time by the police. Inside of three minutes, they had been surrounded—all of them, Jimmy Turnbull included—by the blue coats. In less than an hour, they were safely locked in cells, including Jimmy Turnbull.

"This is a nice mess," thought Jimmy to himself.

His only actual crime had been that he had been found in company with the strikers.

"It's 'breaking and entering' for the whole gang," he heard an officer say, "and maybe, something worse."

It was two o'clock in the morning, however, when an officer came silently, and unlocked his cell.

"Step out," whispered the officer, "and don't make no noise. The other chaps mustn't get on to it at all."

Jimmy emerged into the glare of the big back room. There was Abercrombie, and his daughter, Kitty, a girl of nineteen. He had brought her along because he didn't want to leave her, even with the servants, up in his big house on the hill. He slapped Jimmy Turnbull on the back.

"Jimmy," he said, "you're the only square man of the lot. You did one thing for Sampson he won't forget. You saved his life. As it is, he's laid up—in the hospital—down and out. But, I'll tell you why I'm here in person. I want you to take his place to-morrow—Sampson's, at the factory. I can't trust the greenhorns. And beside, there's the secret. Jimmy, I can't trust anybody but you."

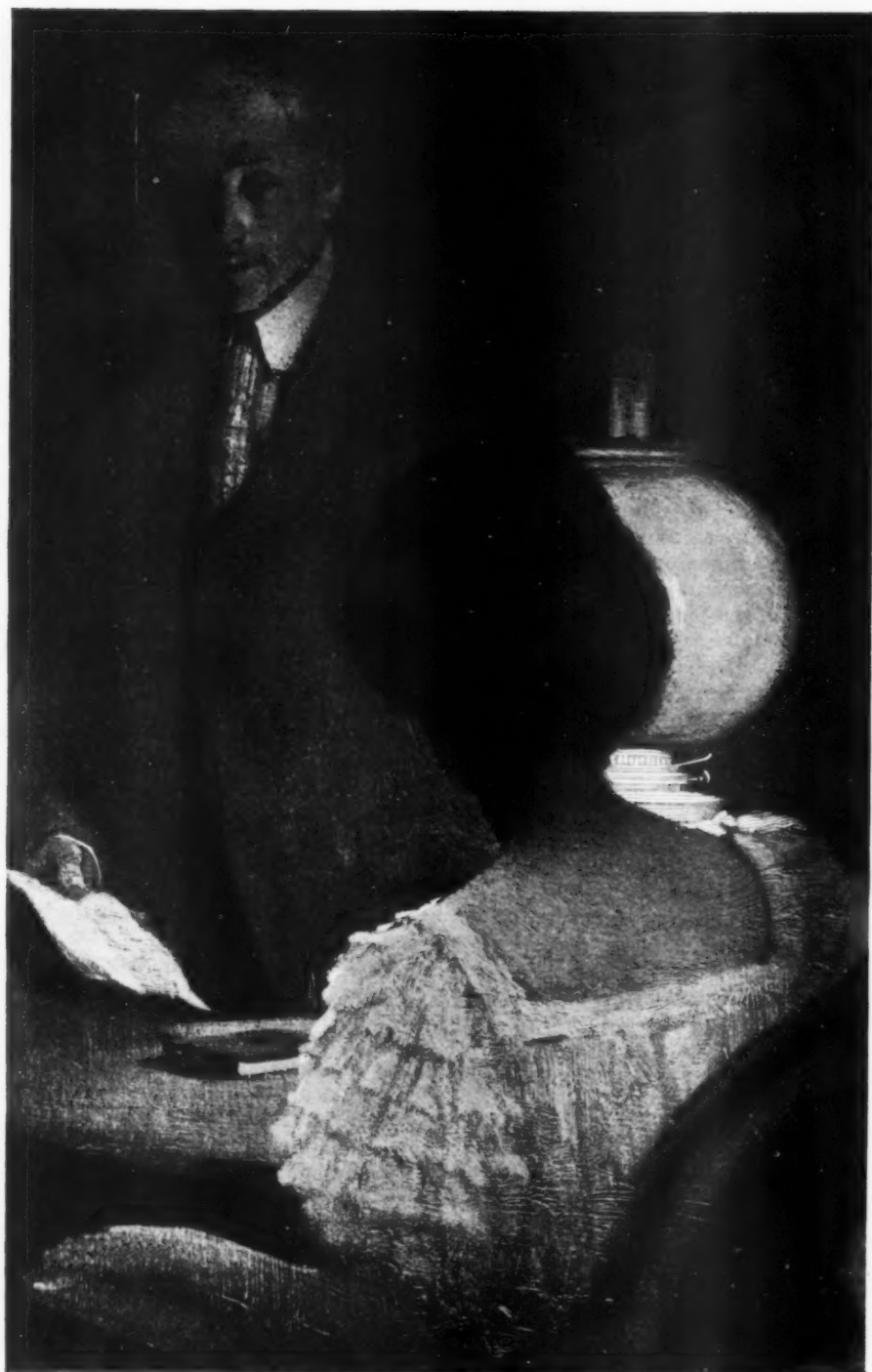
Jimmy flushed sheepishly. He rubbed his hand across his face. When he withdrew it he found it covered with blood.

"I must be a sight, Miss Kitty," he said.

Then he told his employer all about his connection with the riot of that night. He told the truth—all save his lust and longing for that secret process. But old Abercrombie knew just one thing—that in the event Jimmy Turnbull had saved Sampson's life; that Jimmy was true blue. That was enough.

Jimmy, temporarily, became superintendent. He wore a belt with two revolvers in it. But there was little to fear. The strikers were serving sentences in jail—light ones, for which they had to thank Sampson and their old man—Abercrombie.

"For one of these days," Abercrombie had smiled, "they'll be back here again, sorry as can be. They'll never do it twice. That's sure."



"This is the formula—I stole it from your father"

So Jimmy, temporarily, was superintendent — Jimmy, chemist-adventurer; Jimmy, the man who was patiently working night after night to accomplish one object.

"I've got to be about it, too," he told himself, "for Sampson'll be coming back."

And one night, in his little bedroom, with shades all drawn, he stood, and watched, and trembled.

"It's fresh," he whispered to himself; "it's bound to work to-night."

It did work. It was dawn when he stretched his hands out toward the rising sun and whispered gleefully to himself—for by this time he had learned how to talk—"Eureka! Eureka! I have it!"

The secret process was no longer a secret. It was his. He bowed low.

"To my friends, the night-schools," he exclaimed, "my many thanks."

He was a thief.

He didn't know it; didn't care. Jimmy Turnbull had become a chemist; he had broadened, he had educated himself. But his moral nature was as yet unawakened. He had instincts that were good: it was a proper instinct that had caused him to help Sampson out, that strenuous night, and save his life. But after all, that was merely a man's love of fairness; the tendency to help the under-dog.

He knew the secret process. That was the point. The rest was easy.

"I can force the old man into a partnership," he told himself, "I can—"

There was no limit to his future success.

But—he didn't force the old man into a partnership. He took his time. And while he was taking his time, something unexpected happened.

Abercrombie died.

And after Abercrombie died, Sampson drew Jimmy Turnbull to one side one day.

"I—I want to tell you something, Jimmy," he said hoarsely. "You know about the secret process, don't you? Every Abercrombie has handed it down from generation to generation. They've kept it in the family."

Jimmy smiled. It wasn't kept in the family now, he told himself.

"Go on," he said to Sampson.

"Well," went on Sampson, "there isn't any secret process any more. The old man tried to tell his daughter—you know the girl—the night he died. He never told her. He left no formula. The Abercrombie process is wiped out. That's all. And I wanted you to know it."

Jimmy Turnbull went back to his room. There was something that shouted aloud with triumph within him. He was the owner of the secret; he was the sole owner of the secret. He was the Abercrombie of the future.

He sat down after supper that evening—it was weeks after the funeral—and thought about it. He liked to think about it. He had striven hard to attain this end. Now that he had attained it—now that he had it at last—

At eight o'clock he rose, and donned a light overcoat, and climbed the hill. He was obeying some impulse—some new impulse. Some controlling instinct was guiding his feet.

He pushed the button at the entrance of the big house on the hill. A moment later he was in the presence of the girl—the daughter of Abercrombie, late of the licorice-business.

He pulled from his pocket a piece of paper.

"Miss Abercrombie," he said to her, "this is the Abercrombie formula. I stole it from your father. I give it back to you. It's yours."

Two months later Sampson, the superintendent, rushed up to Miss Kitty Abercrombie in the big house on the hill.

"Miss Abercrombie," he said, between gasps, "we've got that contract your father tried so hard to get; we've swung the big tobacco-people."

"No!" she gasped in return, for she had known her father's efforts in his life time. "No!"

"Sure!" replied Sampson. "But, Miss Kitty, I—I hope you won't feel offended when I say it. We didn't catch 'em with the Abercrombie formula at all. We got 'em with an improvement of it. You see, Miss Kitty, this here Abercrombie formula had been in the family for years—unchanged. That was the trouble. It needed improvement. We've fixed it up

to beat the band. And the tobacco-people—well, miss, they simply had to have it, don't you see? And they had to get it from us, too. For the new and improved process is like the other. It's a secret process still."

"Sampson," she answered, holding out her hand, "you always were a clever man."

But he shook his head. "The new process," he answered, "aint the Sampson process, miss. It's the Jimmy Turnbull

process—and, it's goin' to make you rich." He grinned. "But say," he ventured, "it's one that ought to be kept in the family, good and hard."

Jimmy Turnbull, chemist and all-around man, is the "old man" at Abercrombie's to-day. He's the whole show, almost, so Sampson says. And Abercrombie's daughter—she's Mrs. Jimmy Turnbull now. They were married a week ago to-day.

## Marquise-Afraid-of-a-Mouse

BY LAURENCE CLARKE

ILLUSTRATED BY FREDERICK DE FORREST SCHOOK

I.

WARM beams from a hearth of white and gold transformed the chamber in the Rue Monceau into an apartment of a palace of dreams. Evening was falling, and squares of chill gray light indicated the panes in the broad window overlooking the street. The candles were not yet lit, but the slender gilt legs of the furniture gleamed in the firelight, and the magenta silken coverings took on soft graduated colors, from the misty rose-pink of day-dawn to the purple shadows of night. The floreated crystal chandelier, a ghostly shape amid the half-darkness overhead, gave off tiny shards of rainbow-hued light.

In a tapestry covered chair before the hearth sat the *marquise*, her feet on a little gilt-clawed stool.

She was leaning forward, reading a brief note in the light of the fire. Her gown of pale green and cream stripes was the very height of the *mode*, and at her throat foamed a graceful cascade of lace and ribbon. Her feet were cased in golden slippers and scarlet stockings, and on her white fingers sparkled many jeweled rings. She refolded her note with a sigh, and glanced for a moment at the dreary mist beyond the unshuttered win-

dows. The ruddy light of the fire glowed on her cheeks, and the cool whiteness of her neck, yielding to its spell, grew softly roseate. The *marquise* was very beautiful, and slender and tall, very proud and high-minded, very tender and womanly. Within reach of her hand, on the corner of a green-topped card-table, lay a bouquet of six white, and six red roses, tied with a broad ribbon. A little drawer beneath the table-top lay open, displaying a twinkling medley of gold and silver trinkets—a snuff-box with a delicate-hued portrait on the lid, three quizzing-glasses, a strangely carved ivory head for a walking-cane, a paste shoe-buckle, smelling vials, and a score of further trivial *bijouterie*. The *marquise* looked dreamily at the trinkets; then folding the note, dropped it among them and closed the drawer.

A door-latch clicked, and her husband, the Marquis de la Ferronay des Cars, entered, and paused in the shadows.

The *marquise* did not turn, but took up her flowers from the table and pressed the cool petals to her cheeks. La Ferronay listened for a moment to a far-off sound, as of wind in the sere leaves of a forest, then advanced into the firelight, his face pale and anxious.

The *marquise* put down her bouquet.

"You are early, Armand," she said.

There was aloofness, coldness, and a note of reproach in her voice.

"It is very dark in here," said La Ferronay.

He pulled the bell, then moved forward and laid a hand on the *marquise's* shoulder.

"The Assembly," he said, "does not meet again until six o'clock. Come, Louise, aren't you glad to see me?"

The *marquise*, still unbending, again toyed with her bouquet.

"I see you so seldom," she said, "that this is quite an event."

La Ferronay still stood beside her but withdrew his caressing hand from her shoulder.

"What is it, Louise? You are quite changed to me of late?"

"Oh, no, *mon-sieur*; that is your imagination. Your mind is so occupied with the — Assembly."

He loved her well enough to forgive the cruelty of her speech.

"Louise," he said, "do not let us misunderstand one another. I have stayed away from you a great deal of late, but believe me, it has been for your sake and for the sake of France."

The *marquise* raised her head slowly and half turned as if to look at him.

"Is—*is* she beautiful?" she asked.

"Beautiful? Don't misjudge me, Louise. For once I want you to listen seriously, to forget your frivolities, your scented notes, your roses."

*Madame la marquise* placed her bouquet on the green surface of the table at her elbow.

"My roses? *Monsieur*, as a dutiful wife, I obey your every command."

La Ferronay was stung. "Louise," he retorted, "there are serious things in life."

The *marquise*, who had never once looked at him, made scoffing answer:

"Indeed? Perhaps, *monsieur* will enumerate these serious things."

"It is serious," said La Ferronay, "to find one's wife trivial and frivolous when the whole rabble of France is rising against us."

For the first time the *marquise* turned and looked him coldly in the eyes.

"Ah, then you have no doubt quarreled. I have heard that her temper is uncertain."

La Ferronay, whose mind was again occupied with that far-off sound, as of the rustling of the wind in the sere leaves of a forest, answered absently:

"*Madame la marquise*, there is no other woman."

He strode to the window and stared down into the street; then, raising the

catch, he flung open the casement. Somewhere in the far distance a man was beating a drum. La Ferronay turned and looked at his wife.

"*Madame la marquise*," he said, "can you hear that? Someone is beating a drum."

Louise was nestling her face in the bouquet of roses. She lowered the flowers



*Madame la marquise*

now, and arranged the disordered petals with caressing fingers.

"Certainly, I hear it, if it is your wish," she said.

He strode to her side and halted. Something of the precision of a soldier crept into his tones.

"Louise," he said, "there are grave doings afoot, and we—everyone of us—need our utmost courage and devotion! That drum in the distance means the people are rising."

"Then you as an officer, should see that the *Garde du Corps* is called to disperse them."

La Ferronay frowned and was about to speak, but at that moment a tiny gray mouse appeared from under the spinet. It paused beneath the gleaming chandelier, then ran swiftly across the polished floor.

The *marquise* saw it; her indifference and *hauteur* fled. Terror leapt into her eyes. She drew her gown about her ankles and scurried to a distant corner of the room.

"Armand!" she cried to her husband, "Armand! A mouse—a mouse Quick! Quick! Drive it away!"

La Ferronay's lips were closed tightly, and an angry light flashed into his eyes.

"*Madame la marquise*," he began, then paused and hesitated, for the *marquise* huddled against the wall, was indeed a beautiful picture. Her red lips were parted, and her shining eyes fixed themselves on a fluttering shadow beneath a chair. She clutched silken skirts about her ankles, and the light gleamed on her

golden shoes, and mellowed the scarlet of her purple-clocked hose. She had the slenderest and most beautiful ankle in all Paris. So thought the *marquis* as he watched her, listening to her little, panting gasps of fear. But of a sudden there mingled with her breathing, the throbbing of the far-off drum. Perhaps the mouse moved in the shadow, for again the *marquise* screamed softly, and flung

out an appealing white hand. La Ferronay's anger came to the surface, and he drew in his breath.

"*Mon Dieu, marquise!* Is that your courage? Afraid of a mouse, and that drum in the distance is beating! You scream at that when the whole of Paris is seething with revolt, when our very lives—"

The *marquise*, gathering her silken petticoats in one hand, and again pointed out the tiny shadow.

"Oh, I think it is under the chair, Armand!"

The white hand shook, and little points of light leapt and danced on her jeweled rings.

La Ferronay strode to the chair, lifted it impatiently and banged it down.

"Do—do you think it has gone?" cried the *marquise* appealingly.

The drum was beating in the distance.

"Yes, it has gone, and my respect for you has gone—"

The *marquise* released her gown, and arranged it very prettily, breathing meantime an air of vast relief.

"*Mon Dieu*," she said, "what a fright."

"I had hoped," continued La Fer-



"A mouse, a mouse! Drive it away!"

ronay, "to find you a brave woman in this hour of danger, but I find you a coward, afraid of a mouse, a coward!"

The *marquise* walked slowly to her tapestried chair.

"You are quite sure it has gone, Armand?"

La Ferronay, who was pacing the floor with his hands behind his back, stopped, exasperated.

"I have no patience with you!" he said.

"Nor I with you," retorted the *marquise* with a sudden change of tone, "and moreover, Monsieur La Ferronay, let me tell you, that when to infidelity you add abuse, you go too far."

"That is a lie!" cried La Ferronay, "I am not unfaithful."

"It is not a lie."

"I tell you there is no other woman!"

"If there was no other woman you would not call me a coward."

The *marquise* rose from her chair and continued with great dignity:

"You would not forget yourself, *monsieur*, and say that I lied."

La Ferronay paused in his walk, and for a moment their eyes met.

"I have never loved any woman but you," he said, "and in your heart you know it as well as I do."

"Perhaps, *monsieur*, you will not refer to my heart, which you have done your best to break."

La Ferronay made a step forward and held out his hands.

"Come, Louise," he said.

But the *marquise* turned her back.

"And you will understand, *monsieur*, that after what has occurred, I shall find my own company most agreeable."

"Then, egad, Louise, you shall have it!" he cried in a rage.

He strode to the door. For a moment he hesitated, then bowed quickly and went out.

## II.

It was not given to men to read a woman's heart, and the *marquise* was what her husband had made her, a delicate, fragile thing, a brilliant butterfly to cher-

ish and protect. And so when France's time of travail had come, he hid his sober thoughts in his own heart, and she, as he believed now, had repaid his sacrifice by ceasing to love him, by flinging in his face a false charge of neglect and infidelity.

The *marquise* waited until her husband's footsteps had died away; then with a glance at the spot where the mouse had disappeared, seated herself in her



"I find you a coward, afraid of a mouse"

chair, placed her golden slippers on the footstool, and stared into the glowing depths of the fire.

Her husband's contempt at her terror had angered her more than a volume of cruel words. And, as she sat there staring into the blaze, she regretted her dismissal of him; she would have liked him back again—that she might wound him again, and again, with the sting of her tongue. In truth, he had escaped too cheaply and if—



De Bainville stood upon the threshold

Being a woman and a hundred fathoms deep, she was not aware that her anger was but a sham, a moving surface feeling, and that it served its purpose of obscuring the half-stifled promptings of her heart.

The door opened again, and this time the Chevalier de Bainville stood upon the threshold, his hat pressed upon his heart and his face wreathed in smiles.

He closed the door and advanced to the *marquise*. With obtrusive elegance he bent over her hand and kissed it.

The *marquise* permitted him to be seated.

"Your husband?" questioned De Bainville.

"Is out. He left me just now in a fit of temper."

"You received my note?"

The *marquise* drew out the drawer in the green-topped table, and pointed.

"Among your treasures," laughed De Bainville. "Let me see them."

He moved elegantly towards the drawer and took out a gold rimmed quizzing-glass.

"That was my father's," said the *marquise*.

De Bainville put back the glass, and inspected a pair of paste shoe-buckles.

"My wedding shoe-buckles."

"And this?" cried De Bainville holding up a necklace of chrysoprase.

The *marquise* shrugged her shoulders.

"A gift of La Ferronay's," she said.

"But look at this strangely carved ivory head."

She held it towards De Bainville, who seized her hand in both of his, and cried with sudden earnestness:

"Louise, what is your answer?"

The color deepened on the *marquise's* cheeks.

"Oh, Conrad, I cannot come!"

"But your husband no longer loves you."

The *marquise* raised her head again and looked at him.

"Ah, if I only knew that!" she murmured.

"But I have given you proof," urged De Bainville. "And you say he but now left you in a fit of temper."

"That is true," answered the *marquise*. "He called me a coward, and said I lied to him."

"He dared to say that, and yet you hesitate? Louise, say you will come now, and all my life I will be your slave. Oh, Louise, I love you! You know I would lay down my life for you!" He had been kneeling at her side, looking into her face; his voice broke. "And yet—and yet you hesitate!"

The *marquise's* hand moved towards him ever so slightly.

"Conrad," she whispered, "do you really—really love me?"

De Bainville was an accomplished courtier and he seized his opportunity.

Flattery, that unfair bait, was dangled subtly and seductively before her. The *marquis* had treated her ill, he had neglected the most beautiful woman in the world.

"Conrad," broke in the woman, "we are but a year married, and he used to vow he loved me just as you are doing now."

"I have given you proof that—that he has other interests," said De Bainville.

"And you will love me always?" whispered the *marquise*.

De Bainville seized her hands in his.

"Always," he answered.

After a pause the *marquise* spoke again: "Then I will come to-night."

But De Bainville was not satisfied.

"My carriage," he said, "is waiting in the street. You must come at once. Louise, say you will come now."

The *marquise* released her hands from his grasp.

"I will come," she whispered.

De Bainville moved forward eagerly.

"I will get my cloak," continued the *marquise*, holding him away from her.

She smiled at him and moved slowly and doubtfully towards the door.

When she was gone De Bainville arranged his neckcloth with minute care at the mirror over the mantel.

"Easier than I expected," he said.

"*Ma chère Louise* has one of the prettiest private fortunes in France; the quarrel with *M. le Marquis* was opportune."

He began to walk up and down the room humming an air. He had fine cause to be satisfied with himself, for in his whole adventurous life he had never before achieved a *coup* of this magnitude.

Presently the door opened, and instead of the *marquise*, a sergeant of the *Garde du Corps* stood upon the threshold. The man brought his heels sharply together and saluted.

"Monsieur le Marquis de la Ferrounay?" he asked.

"He is out," said De Bainville, recovering from his astonishment. "What do you want?"

"*Monsieur*, he is required at the palace at once. The people are rising."

De Bainville had heard reports of this kind before, therefore he dismissed it with the arrogance of his class. He continued his walk.

"You are of the *Garde*. It is your place to put down the rising."

"I am afraid, *monsieur*, the people will be too much for us unless His Majesty can be persuaded to visit the Assembly."



"He called me a coward"

"But why do you seek the *marquis*?" asked De Bainville impatiently.

"He has great influence with the King," said the sergeant, "and has averted danger many times already."

He paused and listened for a moment.

"*Monsieur*, do you hear that? They are beating the drums in the Champs de Mars."

De Bainville paused in his walk and looked sharply at him.

"There is danger?" he asked.

"Very great danger. Does *monsieur* know that the mob have murdered the Duc d'Aumale?"

"Murdered the Duc d'Aumale?" cried De Bainville, his eyes dilating. Of a sudden his easy nonchalance of manner forsook him. He paused, and listened to the beating of the far-off drum, and that rising murmur as of wind in the sere leaves of a forest. The sergeant, too, was listening. He half-turned to leave the room.

"They are coming this way, *monsieur*," he said seriously, "there is not much time to spare. I must find *M. le Marquis*."

He moved to the door, closed it behind him, and De Bainville heard his footsteps receding down the corridor.

A few moments the *chevalier* paused, intent on the rising wave of sound, still dominated by the incessant rattle of a drum.

"*Mon Dieu*, this is getting beyond a joke! What a time she is."

Suddenly a shot was fired. De Bainville started and looked about him, then hurried to the window, opened it cautiously, and peered out. The rabble was at the street-end. A roar of voices smote his ears.

"*Mon Dieu!*" he cried, recoiling with a colorless face, "they are firing at the Duc de Villeneuve's windows!"

A few stragglers from the mob ran down the Rue de Monceau. The rush of their footsteps put new terror into him.

"This is no time for a man to encumber himself with a woman," he muttered.

The mob had turned and was moving down the Rue de Monceau; more shots were fired. Like a flash De Bainville re-

membered his carriage, and seizing his hat, went stealthily towards the door. He opened it cautiously and stepped out without closing it behind him.

### III.

He had been gone five minutes when the *marquise* entered, cloaked and ready for her journey. She crossed the threshold drawing on her gloves.

"I am ready, Conrad," she said.

A startled look crossed her face at finding the room empty. A roar of voices reached her ears from the street below.

Suddenly there was a crackle of glass, and a stone crashed through the window and rolled, bounding, over the floor almost at her feet. All the color left the *marquise's* face.

"Conrad, Conrad!" she called.

But there was no answer save the roar of voices in the street below.

Suddenly, for a moment, the crowd grew silent. She ventured to the window and peered out just as a rain of heavy blows resounded through the house.

The *marquise* fell back, swayed, and clutched at the window-curtains.

"*Mon Dieu*, the rabble!" she whispered. "They have stopped here—they are breaking in the door."

Something fell with a crash, and cries of exultation reached her. This time they were within the house, and running feet were mounting the stairs. For a few seconds the *marquise* remained at the window. Her hands were clasped together, and her dilated eyes were fixed on the door. They were about to enter. She knew already that it was too late; nevertheless, she made her way to the bell-rope, and pulled it with all her strength. Far away in the servant's-quarters the bell jangled impotently. There was a roaring in her ears; hammers seemed to beat on her head. A thousand warring sounds rent the air. Then after an eternity of suspense, the doors crashed open, and evil white faces stared at her from the threshold.

She covered her eyes with her hands, and became conscious that the room was full of people—a whistling, shouting,



"Who is going to make her drink?" he cried

jeering mob, the scum of Paris—let loose in that luxurious apartment. Big, blackened hands seized the *marquise's* wrists, and forced them away from her eyes. She saw a red bearded man thrust his face forward and call her endearing names. A lean, pallid youth, with prominent eyes was smashing the mirrors with a billet of wood, and screaming a gutter-ballad. A tattered old woman, peered close at the *marquise's* neck; then, with a scream, sprang up and tore away her locket on its golden chain.

Suddenly the leader of the rabble, a butcher with hair rubbed glossy with suet sprang forward, and seizing the pallid youth by the neck, hurled him backwards. He made a dash at the red bearded man, who retreated into the crowd; then he placed his own arm about the *marquise*. She tried to release herself but he broke into a coarse laugh.

The pallid youth resumed his ballad, and the rabble took it up. The *marquise* ceased to struggle, and her soul died within her, for the butcher was young and powerful, with evil features. The rabble began a wild dance, circling round and round the butcher and the *marquise*.

Just then there came a disturbance at the door; those nearest it ceased their singing and stared. On the threshold,

with a drawn sword in his hand, stood the Marquis de La Ferronay des Cars. The candlelight gleamed and twinkled on his blade, his bold calm glance sought the *marquise*. Something like a smile came into the corners of his mouth.

Then the red bearded man sprang towards him with uplifted weapon. The dance had ceased, there fell a minute's silence, and La Ferronay's blade entered the red bearded man's side. For a moment the rabble gazed, some at the wounded man now writhing on the floor, and some at La Ferronay cool and upright, but four paces nearer the *marquise*. Again he moved forward and another man fell, but now the crowd awoke to action, and a dozen men dashed at him together. His sword flashed amid a dozen weapons.

For an almost imperceptible space of time La Ferronay had the better of the fight against them all. The blood flowed again in the *marquise's* veins, but at that moment Pablo, the butcher, who had been holding her in his arms, seized his cleaver and made toward La Ferronay. With the strength of despair the *marquise* seized his wrist and held him. Then it was that the hag who had stolen the *marquise's* locket crouched forward and clutched La Ferronay's legs. He tottered, a man sprang in on him from behind,



La Ferronay had moved

and Pablo, who had released himself from the *marquise's* grasp, struck him with the broadside of his cleaver. La Ferronay's blade slipped from his grasp, he raised his hands, then came down face forward on the floor.

"He knew how to handle a sword, the *marquis*," said Pablo, pulling La Ferronay over on his back.

The *marquise* was clinging to the table-edge, swaying violently. The pallid youth, with a glass in his hand, staggered to La Ferronay's prostrate body.

"Your health, *monsieur*," he said.

Pablo was again at the *marquise's* side; she struggled, trying to beat him off, but he laughed in her face.

"Not yet, *ma mignonne*," he said, forcing her into the tapestried chair.

"Here," he cried to the pallid youth, "give me that glass."

He put it into the *marquise's* hands and closed her fingers upon it. "Now,

*madame la marquise*, you will drink a health with me."

He took a glass himself and raised it.

"Monsieur le Marquis de la Ferronay des Cars," he said, making a mocking bow to the prostrate body on the floor.

The *marquise* still held the wine in her hand. She was motionless as a statue.

"Drink!" commanded Pablo.

"Drink!" shouted the crowd closing round her chair.

The *marquise* released her fingers and let her glass drop to the floor.

The hag sprang at her, and received a blow from Pablo that sent her back into the crowd.

Pablo put his own glass in the *marquise's* hand, and again closed her fingers over it. He thrust his evil face close to hers.

"Now, drink!" he ordered.

"No!" said the *marquise*. "Never!"

She was very beautiful, despite her



"Oh," she murmured, "I can hold out no longer!"

deathlike pallor, and Pablo put a light hand on her arm, then rose and looked at the crowd.

"Who is going to make her drink?" he cried.

A roar of voices filled the room. "I will! I will!" Silence fell for a moment.

"We will cast lots for it," said Pablo.

He drew forth a dice-box and dropped the dice on the table.

A drunken bootmaker shook first and laughed when four came uppermost.

"Twelve to win," cried Pablo.

Then the pallid youth shook and fell short. Now followed first one and then another, but all failed to throw twelve, and for a time the *marquise* was forgotten. Irresistibly her eyes turned to where La Ferronay lay. She rose and made a step or two towards him, then stopped and drew a deep breath.

La Ferronay had moved.

The *marquise* slipped back into her chair. He was alive, and all her woman's courage and devotion mounted at the thought. He had fought for her; she, too, would fight for him.

Pablo threw twelve, and on the fringe of the crowd someone murmured that they were Pablo's dice. But the butcher did not heed them. He turned to the *marquise*.

"You have fallen to me. We will drink his health together—just you and me. No one shall see us."

Before the *marquise* could comprehend his meaning, he had cleared the room, locked the door, and placed the key on the table.

#### IV.

They were alone together, but the crowd was still outside the door.

"Five minutes, Pablo, five minutes," called the rabble, "not a minute more."

"Do you hear that, my beautiful?" said Pablo, standing before the *marquise*, decanter and glass in hand.

The *marquise* glanced furtively at La Ferronay; then taking her courage in both hands,

"I am glad you sent them away," she said.

Pablo thought he had not heard aright.

"What is that?" he asked.

"I will drink his health," said the *marquise*, and she held out her hand for the glass.

Pablo stared at her in amazement.

"You mean that?"

"I hated him," replied the *marquise*.

Pablo's peasant-cunning made him hesitate.

"You are not lying to me?" he questioned suspiciously.

"Give me the glass."

Pablo handed it to her. She rose and held it aloft.

"To the Marquis de la Ferronay des Cars!" she said in a clear voice, and drank.

"*Sacré Dieu!*" cried Pablo. "I have seen you in the Bois in your carriage. You looked like a pretty Sévres figure. I never thought you were a woman with blood in your veins."

The *marquise* looked him steadily in the face.

"You were wrong, *monsieur*. I am a woman."

There was a bold light in Pablo's eyes as he returned her gaze. The *marquise* recoiled; then her sharp ears detected a sound behind him. At any cost she must keep his attention from La Ferronay.

"Ah, Monsieur Pablo, you flatter me!"

She motioned him to a chair, but he came and seated himself on the edge of the table near her. His manner was easy and familiar.

"Then you hated the *marquis*?"

"Like poison. Only to-day I charged him with loving another woman."

Pablo broke into a laugh.

"We men are all of a piece. Don't trust us, *marquise*."

In the background La Ferronay sighed, and opened his eyes. Pablo sprang to his feet.

"What's that? I thought I heard something."

"A mouse under that chair," answered the *marquise* quickly.

"It was more than a mouse," said Pablo uneasily.

"Ah, then your friends have found their way to the cellar, and are broaching the wine!"



"Time is up, Pablo"

La Ferronay drew himself up to a sitting posture, and passed his hand over his brow. He was dazed with his wound, but already the situation began to dawn upon him. He knew there would be no hope for them when the mob returned. For a minute he leaned heavily on his hands, and then began to drag himself towards the sword which lay beyond his reach.

The *marquise* still held Pablo's attention. His confidence had returned.

"Come, *marquise*," he said, "you are prettily spoken, but you sit too far away."

He was seated on the edge of the green topped table; and as he leaned over to grasp her hand, he caught sight of the open drawer.

"Let me show you my treasures," said the *marquise* quickly. She took up the paste shoe-buckles. "My wedding shoe-

buckles. A carved ivory head from the Indies—my father's quizzing-glass."

For a minute Pablo's cupidity was aroused by the richness of the trinkets. Then he caught sight of De Bainville's letter, and seized it.

"A letter," he said, breaking into a laugh. "So you women are not to be trusted, either."

The *marquise's* gaze wandered to La Ferronay who had reached his sword. For a moment their eyes met. The *marquise's* ebbing courage flowed again. Pablo was turning the letter this way and that.

"Come, *marquise*, read it to me," he said.

"Read it?" questioned the *marquise*, taking it from his hand.

Pablo was looking over her shoulder.

"Yes, read it to me."

"You see, he was a poet," said the *marquise*.

La Ferronay was crawling slowly towards them. At the least sound Pablo would have turned and seen him.

"What does he say?" persisted Pablo.

The *marquise* scrutinized the letter closely for a minute, and then began to speak:

"First he begins," said the *marquise*, pretending to read the letter, "My own angel from heaven: On Tuesday when the crescent moon hung low, I saw thee driving in the Bois. Thine ivory hand, within the carriage-gloom was gloved in silver light."

"The man is a fool," interjected Pablo.

The *marquise* continued: "'Then thou didst beckon me.'" She paused, faltered, and then again continued: "'And like a shining needle from the woods' black depths, I shot as to a mighty magnet.'"

"I' faith," cried Pablo, "he is the greatest fool in the world."

"All poets are mad," said the *marquise*. "I shot as to a mighty magnet—"

"What does the fellow mean?"

The *marquise* went on: "'Radiant against—'"

Then of a sudden her courage left her. "Oh, Armand," she murmured, "I can hold out no longer. I—"

With a supreme effort La Ferronay had raised himself into a chair.

"'Armand'" questioned Pablo. "That's a man's name."

The *marquise* started: "Yes. Oh, this poet's mad."

"These men are all mad," said Pablo. "We have had a great deal of talk. Come, a kiss."

He breathed heavily for a moment, and then drawing her close against him, tilted her chin with his grimy hand.

Then it was that La Ferronay called out in a sharp voice.

Pablo sprang to his feet and stared at the wounded man, who was seated in a chair holding a sword in his hand.

The suddenness of the apparition, and something in La Ferronay's steady gaze, struck fear into his heart.

He glanced at the door and then turned to the *marquise*.

"Where is the key?" he whispered.

But the *marquise* was too quick for him. She seized it from the table, and ran to La Ferronay's side. "The key of the door, Armand," she said.

At last Pablo realized the part she had played, and he turned on her, his evil face distorted with rage.

"You she-devil, you shall pay for this!"

"No, my friend," said La Ferronay. "It is you who shall pay."

He placed a hand on his wife's arm, and drew himself to his feet. His face was very pale, and his sword appeared to hang somewhat unsteadily in his hand.

Pablo drew a breath of relief.

"You are wounded!" he cried, and made a savage rush.

"Stand back," called La Ferronay.

For the space of less than a minute he held Pablo at bay. Then the butcher raised his arm for a sweeping stroke, and La Ferronay's blade darted into his side.

A thrilling horror gleamed in the man's eyes. He staggered towards the door, calling as he went:

"Comrades, Citizens!"

When he had made four paces he halted, spun on his heels, and crashed to the floor.

The *marquise* did not heed him, for La Ferronay had fainted, and was lying unconscious, with one hand drawn up over his closed eyes.

"Armand," whispered the *marquise*, removing the hand and looking close into his face.

He was breathing faintly, and the *marquise* smoothed back his hair. There was a bleeding wound on the forehead; but she took his face in her slender white hands, and laid her lips lightly on his.

"Armand, you shall live," she murmured, "you shall live."

For a tender moment all remembrance of their danger had left her.

## V.

Many more than five minutes had elapsed, and the rabble abandoned the cellars and began to clatter up the stairs towards the chamber. Outside the door a

party of them raised a good-humored shout.

"Five minutes, Pablo—five minutes."

The *marquise* leapt to her feet; then speeding to the door, very softly bolted it top and bottom. There was wine on the little green-topped table. She took some now and poured it between her husband's lips.

A shiver passed over him; she saw the color creep back into his cheeks and her own breath caught in her throat as she murmured a little prayer of thankfulness.

Another sound on the other side of the door caused her to start. Springing up, she ran across the room and stooped, her cheek pressed against the panel listening. The stillness without was ominous. She knew they were waiting, all patiently, the passing of the allotted time. Then a sigh fell upon her straining ears. Quickly gathering up her flowing robe, she glided over to Ferronay and kneeling, half-raised him. An age, it seemed to her, she waited, with bated breath for another sign of life, of which the sigh had furnished evidence.

Presently he opened his eyes, and found her caressing arms about him. Her face was close to his, and, very visible, there was a yearning, tender look that surprised him. He read the look. A cry escaped her lips:

"Armand, I loved you all the time—I loved you! But I was jealous; and it made me bitter and cruel. Oh, I was cruel to you—to you, who would have laid down your life for me."

"Louise, don't say that. Help me up. I—"

"You don't hate me?" asked the *marquise* searching his face.

Even in that moment La Ferronay found courage for a smile. He tried to raise a hand to draw her down to him.

"I wronged you terribly, more than you can ever know," confessed the *marquise*.

"Louise," said La Ferronay, turning to where Pablo lay in a heap, "you had the courage to keep that great fellow at bay. You have courage to stay here now,

and yet I dared to call you a coward."

All the time the crowd had been whispering and laughing outside the door. Now a voice cried:

"Time is up, Pablo."

The handle was turned and a rain of blows fell on the door.

"Open the door! Did she drink his health, Pablo? Did she drink it?"

A fellow put his mouth to the keyhole.

"If you don't open, Pablo, we will kick it down."

The *marquise* had helped her husband to a sitting posture. He was still too weak to stand. His eyes were fixed upon the door wondering how long it would hold. The *marquise* left his side and took up the pistol he had dropped when he entered the room. She put the weapon into his hand; then taking his sword in her own right hand, she stood up. La Ferronay was reclining weakly against her knee, her left hand was in his. She was standing very straight, but the sword would have been but poor avail in those unaccustomed fingers.

There was a diversion outside, and someone fired a shot.

"They are firing into the lock," said La Ferronay. "It won't last much longer."

Suddenly came a great rattle of shots, a rush of feet. The blows on the door stopped, and a crowd seemed to be struggling on the landing without.

La Ferronay looked into his wife's face, and she smiled down at him.

"We will die together. You will not let them take me alive, Armand?" she said.

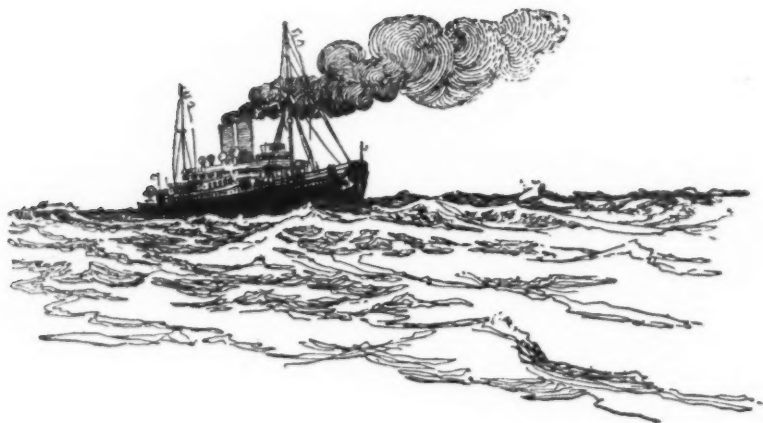
"Louise, I think it is coming now," said La Ferronay.

He laid his lips to his wife's hand, then waited, listening to the splintering blows that repeatedly thundered on the door.

A panel fell, and then another. The door crashed inwards, and a sergeant and twenty men of the National Guard stood grouped in the door-way.

The *marquise* did not understand, but La Ferronay looked into her eyes.

"Marquise-afraid-of-a-mouse," he said, "I think they have come—just in time."



## When the Ship Comes Home

BY OLIVER SIDNEY READ

I.

**MOTHER!"**

The woman looked from her work quickly, answering the youthful speaker with a smile.

"Bill Jones, next door, he's got a b'loon—a bloo one!"

The listener encouraged further confidences in another bright glance, plying, the while, her needle the faster, as if fearful lest, in her interest in the boy before her, she should neglect for one instant her tedious task.

"An' he wont gimme a fly, mother," continued the other, tearfully.

"That is very, very greedy of him, Jack."

"I reckon I'd like a b'loon," hinted the boy hopefully. "A bloo b'loon."

The needle flashed, perchance, a trifle slower.

"We aint got no ole clo'es, mother, 'ave we?—nor no empty bottles?" persevered the tattered speaker.

"Old clo'es? Lor' bless the boy! whatever put the notion in yer untidy 'ead?" The woman sighed in sorry humor. "Only what ye stand in, chile," she said.

"If you on'y 'ad a empty bottle." sug-

gested Jack, unabashed, "I could get a b'loon. There's a man, mother, wid a barrellful o' b'loons down in the street, an' he's giving 'em away fer nothing—jes fer ole clo'es an' empty bottles."

There ensued a pause.

"Mother!" repeated the boy.

"Dear, dear, Jack! and what is it?"

"Kin I have a farden? I kin git a b'loon fer a farden. If you aint got no empty bottles an' ole clo'es the barrer man'll take fardens."

"The fairies fly away wi' the chile! But ye worrit the breath from a body, boy, with yer pesterings for farthings."

The earnest petitioner shifted his feet and kicked his ragged shoes together sulkily. Then, "*Kin* I 'ave a farden, mother?" he whined, with oft-successful cunning.

The woman stayed her needle with a shake of her thin features in reproof at the boy, groping the while with work-worn fingers amongst the many folds of her shabby skirt. The child eyed the appearance of a sadly shrunken leather purse with a wistful awe. What a worldful of wealth that tiny pouch had contained, he thought, to be sure. Ever since he could remember that little leather bag

had been the home treasury; had held the store of silver and copper whence came the daily bread and dripping, the weekly roast of meat—and the annual plum-pudding!

"I haven't got a farthing, Jackie, I'm much afraid."

"What's that under yer fumb?" suspected the boy, promptly.

It proved to be a silver sixpence, at sight of which the boy's eyes bulged bigger than before. Sixpence! six copper pennies silvered and compressed together: how many farthings were contained in such a stupendous sum? Assuredly sufficient to buy balloons of blue and every other hue; and enough over to secure sugarsticks of every known fanciful form and flavor.

"I have nothing less than a penny, Jack."

"Kin I buy yer some'ing wid it, an'—an' keep the change?" calculated Jack ingeniously.

"There's nothing we want, boy," said the woman, with unconscious humor, her gaze wandering reluctantly from her work and roving the mean room, to rest upon a corner-cupboard that did duty, in the ingenuity of its arrangement, for pantry, playbox, clothes-closet, and coal-cellar.

"Don't yer want *nothing*?" echoed the disappointed hearer, the whine verging upon a whimper: "black'ng or—or bread—or needles and thread—or butter?" added the boy, as with a happy inspiration. "You said we could have a treat for supper, mother," he reminded.

"And so I did, Jack, so I did." The scarred fingers fumbled again in the shallow depths of the lean purse. "Get a quarter-a-pound of throop'ny 'margarine from the grocer's. Can you remember it, or perhaps I'd best put it on a paper?"

"I got a good membry," was the indignant reply, the penny safe within his palm. "I got a good membry, teacher tole me. I kin sav me alphabit back'ards up to aitch."

"Run along, then, Jackie boy. A quarter-a-pound of throop'ny 'margarine—don't ye forget."

And presently this small room, situate

in the sixth and topmost story of Muggs' Model Dwellings for the Poor, was grown again strangely still and silent, save for the incessant stitch-stitch of the woman's nimble fingers and the quickening flash of the shining needle.

# II

The boy and the penny accomplished the steep descent to the street so far below, scorning to tread the stone steps, to slide, with a speed and dexterity born only of long practice, the slippery iron banisters. Arrived at length at the grocer's on the corner across the noisy way, the messenger delayed awhile his entrance to watch, with envy changed to anticipation, the merry flight of Bill Jones' balloon; as it soared aloft in a sudden gust of wind to dance above tall lamp-posts and, gamboling higher and higher, bounce about the cottage chimney-pots in a vain attempt to break loose from its hampering tail of string.

With a grin of great self-satisfaction in the direction of his balloon-blessed friend, Jack sauntered into the shop.

"And what can I do for you to-day, my little man?" inquired the grocer, from behind an enormous mound of tinned sardines and Stilton cheese.

"If yer please, sir, I want—I want—"

The customer stayed his lips to purse them in his predicament, and frown; and scratch his faithless head and turn his eyes upon the comprehensive nature of his strong-smelling surroundings in hopeless search for the missing want.

"'Twas some'ing—some'ing fer free fardens," he explained eagerly.

"Ah!" said the stout shopman; and raised his brows with the suspicion of a smile. "Ye was na' thinkin' o' buyin' me out, now was ye?"

Jack shook his head at the cheese in vigorous denial.

"Some'ing fer free fardens, it was," he repeated with a last covetous glance toward a family of intoxicated flies and a tin of treacle.

"Bless us! what could it ha' bin?" pondered the man behind the counter.

"Run away 'ome, Johnny, ye'd better, an'

by the time ye return I'll have it wrapped up and ready for ye."

And this being undoubtedly the wisest plan, the would-be buyer turned to retrace, thoughtfully, his short steps.

"Ye've been a mortal whiles away, Jackie," reproached his mother. "The butter has surely melted back to milk, with the 'eat."

"I never got it, mother. I—I thought p'raps yer'd best put it on paper, 'cause —'cause p'raps the grocerman might fer-git it."

"Lor' bless the boy for a simpleton! Take the pencil, then, Jack, and a page of the calendar, and write it down."

"'Ow d'yer spell throop'ny, mother?" asked Master Jack, as he reached to tear the seventeenth day of the month of September from the depleted body of an almanack.

"Ye're dreadful backwards in your spelling, boy. Throop'ny?—Put a figger three and a d."

The pencil's point struggled laboriously along the smooth surface of the paper, its movements duplicated by the very red tip of a very rude tongue.

"'Ow d'yer spell 'margarine, mother?"

The speaker sucked speculatively the pencil point; and, there coming no reply to release him from his difficulty—"I know," he cried; "baby's name was Marjie, an' it's writ in the front of the family Bible."

Following on this lucky thought the boy began a strenuous search. The pantry was ransacked from bottom to top, and from top to bottom; the playbox peered into from shelf to shelf; the clothes-closet probed to the uttermost cobwebby corner; and even the coal-cellar not overlooked in the hunt for the absent Book: but all to no purpose.

"You aint a-settin' on it, I s'pose, mother, to make you 'igher, is you?" suggested Jack, at a venture.

"Well, I never!" exclaimed the woman, upon this remarkable discovery. "How did the Book get under there?" And turning tenderly the rubbed-cloth cover, she read softly aloud a sprawled inscription:

"'Marjorie Miggins. Born, January the First, Nineteen-hundred-and-five.

Died, December the Twenty-fifth, Nineteen-hundred-and-six.'"

### III.

A little later, the good-natured grocer across the way emerged again from the privacy of his back parlor to answer the summoning ring of his shop-door bell.

"So, so, Mister Free-Fardens! ye's back again, is ye?" he jocularly observed, taking a piece of paper from an outstretched grimy paw. "What's this? —' 'A thought for to-day,'" he read, with a disparaging sniff: "'The Road to Greatness through a desert winds (humph); the thirsting traveler, pressing on, the Oasis of Fame a mirage—'"

"If yer please, sir, turn over to the 'margarine, sir," advised the child.

"The 'margarine? Yes, yes, to be sure. This is more like it: 'A quarter-a-pound of 3d. Marjorien' (humph!)."

Jack, his purchase made, meandered again, past three scattered biscuit-boxes and two tempting apple-barrels, from the stout shopkeeper's smiling view. His farthing clutched tightly with the yielding packages, he came into the street, there to meet a woe-begone Bill Jones trailing, in deep dejection, a burst balloon.

This sad, if gratifying, scene gave rise to much thought in the nimble brain of the beholder; and the faint cries of "Ole cloe?—Any ole cloe—Any bottles an' ole cloe?" from the now far-distant barrow-man floated less seductively to his ears.

The space between the perturbed possessor of the farthing and the "barrerful" of balloons had been lessened by but one-half when the boy paused to contemplate, in a rush of cloying memories, the window display of an especially well-favored sweet-stuff shop.

"Ole cloe?—Any ole cloe?—Any bottles an' ole cloe?" was wafted on the wind to where he stood, surveying endless big-stoppered bottles of brandy-balls and countless jars of sugar-sticks: curly sugar-sticks of brown clove; straight sugar-sticks of scarlet strawberry; striped sugar-sticks of red raspberry; spotted sugar-sticks of green gooseberry (was

even the first Adam ever so tempted?). The childish mouth watered. The earthly substance of the sugar-sticks overcame the more ethereal fascination of the balloons. He went in.

"What flavor would you like, sonny?" questioned the dame in the dim interior, rising to forget her rheumatism in the fulfillment of the customer's request.

Jack's choice hovered between curly clove and straight strawberry, finally to fall upon the former. And the farthing being discovered in the act of pushing its way through the flimsy wrapping to immerse itself in the 'margarine, the oily coin and the cane of clove changed hands: the one to vanish with a demurring chink and a rattle of remonstrance into a cracked cup; the other to disappear slowly down into the darkness of a rapacious maw.

Alas for the fickleness of Human Desire! Within a minute from the consumption of the stick of peppery clove, a toy balloon on the end of a line of string seemed to Jack the most precious possession this poor world had to offer.

"Ole cloe?—Any ole cloe?—Any bottles, an' ole cloe?" was wafted once more, in a sing-song monotone, from the neighboring street. And heavy of heart and sick of stomach the hearer bent his feet again toward the six flights of steep, stone stairs (Oh, that man had made banisters for little boys to slide up!) that led to the topmost story of Muggs' Model Dwellings for the Poor—and home.

"Hey! Jack boy! And ye're here again, are ye, like a beggar at the back door?" cried his mother cheerily upon his breathless return. "But ye've made a fearsome mess of the 'margarine."

"It—it jes melted on me," mumbled the accused, "an'—an', mother," he continued, as the other closed the Book, which still lay open before her, "you know that farden? I—I lawst it!"

"Oh, Jack! Lawst it? Was ever such a silly boy? And where d'ye lose it? Or was it stole?"

"I—I don't know," mourned Jack with a gulp. "I—I was jes' going along an'—an' I lawst it."

And he commenced to cry.

"There, there!" soothed the listener,

in a sudden kindliness of sympathy. "Come to yer mother, Jack boy." And she lifted the forlorn little figure to place him gently upon her knee. "Yer mother's own baby, aint ye?" she whispered, as he pressed his stained face against her bosom.

The muffled weeping dwindled to sobs, to die at last in generous sniffs; and then, ever so slightly, Jack lifted his head:

"Kin I—kin I 'ave—kin I 'ave another farden?" he brokenly begged.

"Mercy on us, chile!" exclaimed the mother. "D'ye think we're made o' money?—There, there, Jacky! But ye'll drowned yer prooty eyes if ye takes another spell o' bawling. Come, come, be a man; and you shall have a farthing, Jack—you shall have farthings and farthings—when my ship comes home."

"When the ship comes 'ome?" said Jack, with brightening eyes, foregoing his grief in an excitement of surprise.

"When the ship comes home!" repeated the woman in a whisper. "Tomorrow, perhaps, or the next day."

And she stayed her stitching to stoop and kiss away a single coursing tear.

"Oh, Jack!—Jack!"

But Jack was wise: he closed his eyes, and his snores told how he slept, whereupon the mother's reproach melted back to tenderness, and she kissed again the fragrant lips, that now were parted in the joy of a wondrous dream. The dream was of a ship with sugar-stick masts and balloons for canvas. It came sailing gallantly up Mr. Muggs' stairs, with the rheum-racked dame in command upon the quarter-deck and Bill Jones in gold-laced glory at the wheel!

#### IV.

"Jack!—Jack!"

The sleeper stirred restlessly, to be awakened with a bump in a last unlucky roll of the dream ship.

"Oh, my!" he murmured, sitting up and digging his fists vigorously into his drowsing eyes. "Oh, my! I dremp we'd all felled overboard wid the fishes!" He yawned thankfully, and arose unsteadily on his stockingless legs. "I wonder," he

mused, "I wonder where's mother. She must ha' gawn a-Saturday-shopping. I wonder—"

"Jack—Jack!" Came again the low cry.

The child peered with quickening breath into the gloom of the fire-lighted room toward where, within the narrow doorway, loomed a strange and sinister form.

"Where's the missis, nipper?" asked a hoarse voice.

In a sudden fit of terror the child shrank back against the wall.

"Gar bless ye, son! I aint a-going to hurt ye," assured the dim shape.

"'Tis a sailorman from off the ship!" Jack suddenly bethought him; and as if to strengthen this suspicion and dispel his fears, the intruder approached with a true nautical lumbering, as if his heavy boots still trod the pitching planks of an unstable craft.

"Where's the missis, nipper?" came the question again. "She'll be a-shopping now, I'm reckoning; an' she wont be 'ome for quite a piece, I'm a-thinking, son?" added the stranger, with more of assertion.

And seating his square person clumsily upon the extreme edge of the couch, as if fearful of its limitations, or unused to such soft places, he heaved a great sigh and commenced, with minute earnestness, to scan his meager surroundings, dwelling at mysterious length on everything discernible in the dusk, and missing nothing.

"I—I kin' o' likes sailormans, an'—an' ships," stammered Master Jack, at a venture, timidly.

The man stared, aroused from his reverie.

"Bless the kid! If I hadn't clean forgot ye," he said. "Stand ye down, lad, and let's take a long, long look at yer. But yer a-growing, son, a-growing good y'are; top yer ole dad afore long, so yer will; top yer ole dad!" exclaimed the stranger, standing his subject off at arms' length. "An' yer every inch as sturdy, I'll be bound," he concluded, "ev'ry inch as sturdy."

And bending forward he grasped the lad by the ears, and hoisted him from

his startled feet to a place beside him on the sofa.

"Jus' as sturdy, ev'ry blessed bit!" he repeated admiringly. "Not another nipper twicet yer size in all London would ha' stood that wi'out a squeal."

"But it 'urt," said Jack ruefully, blinking his blue eyes and breathing very hard.

"In course it 'urt," said the man feelingly. "But ye're a plucky un', son, a real plucky un'! But what was yer a-saying about ships and sailormen?" he questioned curiously. "It's a-dreaming ye've bin, I'm thinking?"

"I drempt," confided Jack, as the man took him upon a very hard and very bony knee, "mother's ship comed 'ome, an'—an' it was luvly!"

"Ha!" murmured the man, and turned his close-cropped head. "So the ole gel's ship come 'ome, did it, son, in yer dreams? And yer took me, when ye see me, for a sailor, did ye? The cappin, mebbe, eh?"

"Yes," eagerly agreed the boy; "I knowed it—ye was the cappin. And did yer bring lots an' lots of fardens wid yer? Mother said as 'ow there'd be lots of fardens."

And with the contempt bred of close acquaintance, the speaker slipped five small fingers adroitly into the nearest pocket of the man's coat, to draw forth, with a whistle of astonishment, a monstrous jack-knife.

"What yer got, yer young beggar?" cried the dispossessed sharply. "Tut, lad," he continued more kindly, "I aint a-scolding of yer; I's afeared ye'd cut yer precious fingers, boy."

"That's what yer cuts yer bacca wid, aint it?" commented Jack, with returning smiles. "Let's see yer chew, Mister Sailorman," he pleaded, with an upward glance at the disappointingly motionless jaws, "like sailors chews."

"The same little innocent!" murmured the man, taking caressingly the pinched, upturned, tiny features between his rough palms. "The same little innocent as used to stan' on his 'ead for pots o' beer in the sawdust of the back parlor of the ole Red Lion—Gaw bless 'im! Ye can stan' on yer 'ead, can yer, Jack?" he added aloud.

"I reckon I kin," came the answer, proudly. "I kin do ye," deliberated Master Jack, "I kin do ye a stan'-on-me-'ead, if ye kin do me a 'ornpipe, Mister Sailor man?" he bargained brightly.

But on his struggling to free himself for the boasted performance the stranger sealed the compact with a restraining hug.

"Another time, son," he said, "another time. Mister Sailorman is too tired jus' now fer 'ornpipin'. But tell us, lad, d'ye recollek yer ole dad? But no, yer would-n't, I'm a-thinking."

"I 'members a bit of 'im," reflected the boy. 'E's dead now, I reckon," he concluded, with cheerful resignation.

"Ah! An' he was like—what was he like?"

"'E was like—" The speaker, for a similitude, searched the apartment, the dinginess of its scant furnishings softened in the glow of the dying fire—"like you, some'ing," he remarked at last, dubiously, "on'y fatter, an'—an'—"

"Wit' whiskers?"

"Wit' whiskers."

Upon this followed a silence; and presently the boy traveled back into Dreamland and to the dangers and delights of his phantom-ship. Into the eyes of Mister Sailorman, as he watched the course of the wondrous craft traced upon the sleeping features, crept a light of yearning love

v

"Bill!—Bill!"

The stranger roused with a guilty start; and, placing the nestling form upon the couch, turned to confront the newcomer.

"I begs yer pardin, missis," he said, foolishly, "I—I've come from 'im—Bill."

And he shuffled uneasily a few steps into the deeper shadows of a corner.

"You've come from 'im?" repeated the woman, in tense whispering tones. "Sit yer down, sir." And she nervously placed a chair before the fire. Dropping her packages upon the table she moved swiftly to the cupboard.

"Ye'll take a drop o' beer?" she in-

vited, spilling the contents of a bottle into a glass. Returning, she seated herself before the stranger; untying with feverish fingers her bonnet-strings and watching impatiently the disappearance of the proffered liquor in her distressful anxiety to receive the stranger's news.

"Ah!" breathed the man, with more of composure, returning the emptied cup.

"Yes, missis, I've come—yer very excellent 'ealth," he apologized, wiping his lips; "I've come from Bill. I've come from Bill to say—to say—"

"He will be free!" finished the woman. "And when?"

She laid a hand impulsively upon the stranger's sleeve.

"Free? Yes, he will be free. To-morrow, or the next day—maybe—he will be free."

"And you? You were in there, too?"

The man nodded, his eyes staring into the dull red embers of the grate. And, as he stared, the slim bars became the barriers that for long months past had looked down in silent mockery upon him and his misery; and in the dancing flames were fashioned the forbidding walls which had that day frowned upon his departure from the grim prison of Pentonville.

"We was near neighbors, me and Bill," he said, as if to himself.

"You were in the next—the next cell to him?"

"And times there were," he went on without noting the interruption, "when we used to talk together."

"With tappings on the wall?" urged the eager listener.

"For two years we was together; and we got to kind o' know each other, me and Bill. And times there was, at first when he was a-fretting his 'eart out; times when I used to set and wonder what a man could do to deserve it—two years in that 'ere hell!"

The stranger's toilworn hands gripped convulsively the sides of his seat in a sudden restraint of passion; and the woman shrank involuntarily from the lined face the fire-light revealed.

"Two years!" he resumed, muttering "Two years o' having yer limbs shackled like a slave's and yer body fed like a beast's; until the irons ate into your soul.

and from a man yer grew—yer grew to a devil!"

The slumbering form upon the couch stirred, and at the sound the stranger turned.

"There was a little gel, a little baby gel, Bill used always to be a-telling of; she'll be abed, missis, in the other room, I'm a-thinking? If I could just take a peep at her—me being kind o' fond o' little gels—"

The speaker ceased speaking abruptly to clutch his silent companion by the sleeve.

"Don't say she's—that!" he gasped. "Don't tell me, missis, the little gel's gone?" In her eyes he read the truth and let fall his head between his hands.

As if to break the heavy stillness, there came from the lips of the dreaming boy a troubled muttering; and the man rose unsteadily to his feet.

"Don't ye be minding me, missis," he went on apologetically; "don't ye be minding me. But I'd got to grow kind o' fond o' Bill's little gel. And there's times, missis, times a longing comes over me; times when I seems to see your Bill a-setting in his cell, and a-thinking, thinking on her—his baby gel; them's times, missis, times a longing comes over me to meet—to meet the man that sent him there." His hand stole to his pocket, and from the gleam in his eyes the woman shrank.

"But I begs yer pardin, missis," he went on, "I'd best be a-going, I'm thinking. And here—"

He drew from an inner pocket a small, full-shaped bag.

"Here's something I come nigh on fergetting. It's from Bill; and he asked me, missis, he asked me for to give it yer."

The woman's fingers closed in bewilderment upon the gift, as she faced the man fearfully, in the half-darkness; searching his shadowed features for signs to confirm or dissipate a growing dread.

"But Bill," she cried faintly, "he will be free; he will be home to-morrow, or—or the next day?"

"He—he is free, missis; he come out this day, did Bill, along o' me."

The man drew still further back beyond the circle of light cast in the glow

from the hearth, and his fingers sought the latch of the door.

"But yer don't understand, missis"—he continued huskily, "yer don't understand what it means to a man—two years in there. What is it, think ye, makes 'im take, wi' never a murmur, the kicks and curses of his feller men? Fear o' the gun—when a bullet through his 'eart 'ud be the biggest blessing the pore devil could wish? Or is it because he must live for the sake of the missis an' the kids? Or is because he must live to meet ag'in the man that sent him, with a word, from all he loved on Gawd's earth; to break their 'earts, and wreck his body—and his soul? What is it, think ye, missis, what is it makes 'im scratch a mark each night on the wall of his prison? Because it shows 'im another day nearer 'ome? Or another day nearer the reckoning with his Judge?"

The voice of the speaker died, in a sibilant whispering, to a hush. And with a moan the woman drooped her head between her arms, thrown wide across the table in an agony of disappointment and despair.

At the door, the man paused, and turned backward in seeming indecision, his fingers confusedly fumbling his coarse cap.

"Good-by!" he breathed, "Good-by."

Then he stepped a pace nearer the motionless figure at the table.

"Mister Sailorman, Mister Sailorman," came a complaining cry from out the darkness, "ye're a-going away an' a-fergetting of the 'ornpipe ye promised me."

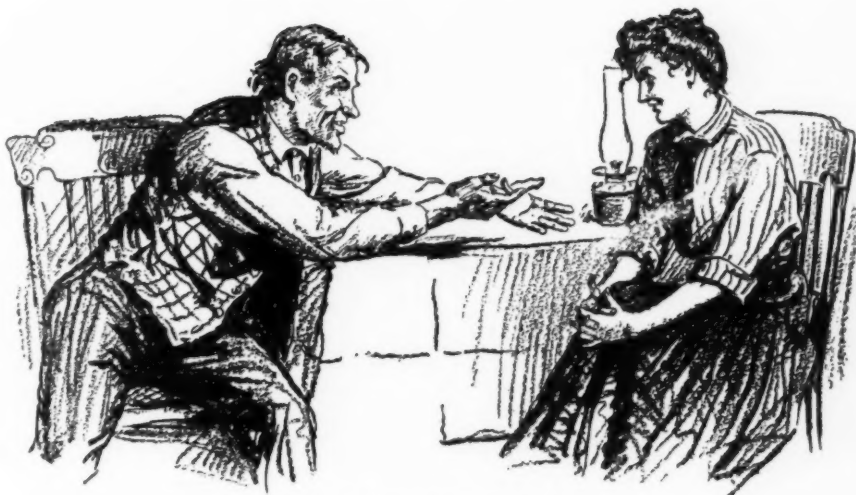
"The nipper!" muttered the man. "I'd a'most fergot the nipper!"

His right hand was withdrawn reluctantly from his pocket.

"Gawd fergive me!" he murmured brokenly. Then, "I've come on board, mate," he said aloud, slipping an arm about the woman's bowed shoulders. "I've come aboard!"

"Bill!" she cried, "Bill." For then she knew.

And a minute later—"I reckon," mused the little wondering boy upon the couch—"I reckon as I aint the on'y one as kin' o' likes ships an' sailormans."



"I'm goin' to picket you out where the fodder is rich."

## Wedding Chimes at Red Dog

BY HARRY IRVING GREENE

ILLUSTRATED BY FRED WOODS

AT the time Alfalfa, Cheyenne Red, and I burst into the game, and became *particeps crimini* in the tragedy that followed, our conception as to how the affair had originated was immature and crude. However, that did not prevent us from helping boost the proceedings along to a delirious finish, for we are opportunists by nature and boosters by trade. Later on, however, we learned that the matter had had its inception in the dim past and somewhat to-wit:

For years old Peckaway Strong had been the sole possessor of the Golden Goose gopher-pocket mine up on Quartz mountain, and all that time it had been laying him a steady stream of nuggets; while down in the valley Wash Rideout had, for an equal period, claimed the ownership, with all its appliances, appurtenances, and hereditaments of a placer-mine that spread the bottoms of his pans with yellow dust thick as butter on flapjacks. As to which was the better

paying property, mine or placer, the world wotted not, for during all that time Peck and Wash had kept on pecking and washing and salting away their rake-off in a satisfied silence until, at the time their long-standing friendship blew up, each had *cached* away a pile of the yellow-boys that would have made the gold specie department of a national bank look like a spoonful of brass filings. Then came the beginning of their grief.

Instead of remaining meek and lowly, as befits those upon whom blind Fortune has become unduly smitten, as their bank rolls swelled and grew, rivalry and jealousy sprang up in their bosoms rank as fungus in a swamp. There came a time when the mere sight of one another curdled the last drop of the milk of human kindness in their bosoms and clogged their veins with hate and loathing. Then one day they met and fought.

It was an uncanny exhibition of hate

and incompetence, filled with weird swipes and swoopes and picturesque posings, while the adjectives they used smelled as if they had been taken from a dead language. A sulphurous cloud of dust hung over the battle-ground as if a dynamite factory had suddenly become a nervous wreck, and gone into convulsions, and it was only now and then that the awe-stricken residents of Red Dog could catch a fleeting glimpse of dim, silhouetted figures prancing around in the midst of the murk, like Indian ghosts war-dancing in a fog-bank. The noise sounded like a ton of coal falling on a tin roof, and to a man, the rest of the population of the town turned tail and crawled under whatever came handiest. It was awful.

At the end of five minutes the worst of it was over, and with bated breaths the Red Dogites crawled forth to inspect the carnage. They hadn't expected to find anything left of the battle-ground but a hole in the earth, flanked by a few minor disjointed fragments of human vertebrae; so you can imagine their disgust when they saw how they had been buncoed. The hole in the earth was absent, and the carnage consisted of the utter destruction of two suits of raiment; while in the midst of the litter, too weak even to swear except in simple sentences, Peck and Wash lay glaring into each other's eyes in breathless impotence.

Yet it was a time for prompt action, for already sun-bonnets were appearing in the distance, and the male population of Red Dog met the emergency nobly. Moved by a common impulse they merged themselves around the gladiators and bore them into Pinto Charley's thirst-parlor and pulled down the curtains. That was the first time, in the brief but strenuous history of Red Dog, that a saloon had pulled down a shutter for anything or anybody, so the act in itself marked an epoch. Then they locked the door and plugged the keyhole, while Pinto went on a still hunt for first-aid garments for the sorely needful.

After awhile he came back and laid the result of his search before them. It consisted of half a dozen yellow, illustrated sporting-papers, and out of them

they constructed a *trousseau* for Peckaway that was little short of a creation. Then they opened the back door and regretfully but firmly shoved him out into the alley.

He was a garish spectacle as he stood there in the gloaming. The paper that formed his breastplate bore a life-size picture of a game-chicken challenging the universe, while on his back was a full length reproduction of a dancing lady, who balanced herself daintily with one toe resting on his lumbar-region. His legs were a glittering medley of snake-charmers, bull-dogs, and living-skeletons. He caught one glance of himself in the mirror, through the open door, and then went whizzing into the distance.

Then the crowd turned sympathetically to Wash. But the visible supply of gent's furnishing goods had vanished with Peckaway, so they had to head him up in an empty barrel and roll him home that way. The feud may now be said to have reached the acute stage.

Among other things it had come to pass that Wash was the father of a daughter. She was fifteen years of age, freckle-spattered and gum destroying, and the very day following the above tragedy, he assembled her in the front corral of his residence and began to hold heart to heart communion with her.

Said Wash:

"Daughter, up to date you have never been entered in the society hurdles, but now you have got to learn to be a thoroughbred and a high-stepper. Almost imperceptibly, I have come to notice that you have not been thoroughly broken to drawing-room manners, and I fear also that you are impairing your maidenly form by riding bucking bronchos *a la natural*. Now, the *scenario* of this performance reads about as follows:

"I've saved up enough gold dust to stuff an elephant's hide, and I'm going to squander it like a Death Valley promoter in my duty towards you as a fond parent. I've arranged, by telegraph, to grub-stake and outfit you for three or four years at an effete Eastern seminary, where they have a coat of arms and a guaranteed scandal every fortnight; and I'm going to picket you out there where

the fodder is rich, until you round into perfect form. In other words, you have got to become the simlie for a true lady. That done, the subsequent proceedings will not be unlike the following:

"As everybody knows, I whaled old Peckaway into a grotesque caricature of a man yesterday, and I want you, as a dutiful daughter, to make his degradation absolute. Therefore, after you have been moulded into a society-queen, you will suddenly, some day, go glittering down our streets in your low-neck gown and aigrette, and flaunt your refined manners and perfect breeding under the noses of old Strong and that unbranded Siwash son of his, Edmund. Of course, Edmund will fall desperately in love with you. When you have encouraged him into the blind staggers, you will gently kick his feet out from under him and throw him down so hard that he will echo. The sympathetic shock will either wreck the remnant of old Peckaway's reason, or drive him to his grave in shame and humiliation, which will serve him right

for trying to pose as my equal. Everything is arranged, and all you have to do is get your pack ready and flag that mixed freight in the morning."

So Wash went to bed that night feeling better natured than he had for a year past, and chuckled through long dreams, wherein he poked Peckaway with a sharp stick through the bars of a lunatic-asylum.

But was he destined to do so? Listen!

Twenty-four hours after the mixed freight had borne Gladys Rideout over the horizon, Peckaway dragged Edmund

out of the Lucky Strike pool-room by his ears, and turned his vocabulary loose upon him.

Said Peckaway:

"Son, hearken! As all the world knows, I mauled old Rideout out of the least semblance of humanity the other day, and I am told that the awful humiliation of it is unsettling his reason. In fact, so morbid has he become, that he has shipped that unspeakable daughter of his away by freight to some cheap

boarding-school, where his shame will not kill her. And that has given me an idea that would only come to Genius.

"For twenty years I've been pecking away at the pachydermic cuticle of this here earth, as I gathered the red corpuscles from its veins, in order that my posterity might browse on *patty-de-foi-grass* and have their clothes built according to plans and specifications. And while, of course, I expect to make you my dissolute heir, you have first got to earn your patrimony. What you have got to do now is to go down East to some big college, where

they have good trainers and rubbers, and get yourself curried into an imitation of a gentleman what would deceive anybody. Also, you have got to take some kind of a degree. I don't care whether it is a D.D., an M.D., or an LL.D. so long as it has capital letters and periods in it—and the more of them the better. Then I want you to come back here with courtly manners and your trousers pressed, and break the heart of old Rideout's female progeny.

"I don't cherish anything in particular against her, except her looks and man-



He was a garish spectacle

ners and ancestry, but when Wash gazes on her after the smash-up, he will realize what happens to upstarts of obscure lineage and depraved instincts when they try to break into the social environment of hereditary aristocracy. Incidentally, he will probably waste away to a shadow or commit suicide, which will be unfortunate for him, but none of my lookout. So, away you go, first thing in the morning."

So it came about that Peckaway, in his turn, rolled into bed that night, soothed and restful, and for the next four years he and Wash glared down at each other with scorn unspeakable as the plot simmered and thickened. It was at this stage of the affair that Alfalfa, Red, and I got under the limelight.

The three of us were camped one night about half a dozen miles from Red Dog, where the trail branched off towards Benedict, four miles farther on. Things that we had not been looking for had been coming our way fast during the last ten days, and we were tired out and disconsolate.

First it had been an itinerant committee of the whole from the Moral Suasion Association for the Uplifting of the Unregenerate by Physical Means, and they had carried the physical means looped upon their saddles. Next, a vagrant band of cavalry had sought our credentials, and it had been a long, stern chase. Yet, this night, we had scarcely banked our fire and rolled ourselves in our saddle-blankets, than the chug of horses' hoofs fell upon our ears and brought us to our feet fretful and peevish. Thirty seconds later, a couple of riders came galloping out of the gloom, and at the sight of our smoldering fire, pulled up and sat motionless in their saddles as they looked into the muzzles of our unmasked batteries.

They were a man and a woman, and as a tongue of flame licked up the sur-

rounding darkness, we could see their features just as if they had been cut cameo. He was a big young fellow, this man, a good two yards in the perpendicular and a yard in the horizontal across the shoulders, straight, square-set, and happy-go-lucky looking; as for the girl—well, just you call up the reddest lipped, roundest cheeked, shiningest haired queen you ever dreamed of, and imagine her in a long riding-coat and a cap, under which shone eyes that sparkled like dew on bunch-grass. Whew, but it was enough to make any man's hair pull to look at a woman like that, way out there in the very solar-plexus of that rim rock and cactus bejeweled Eden, and no wonder that, at first glance, Alfalfa began curling his mustache and that Red glued his forelock over his forehead and twisted and smirked idiotically. Our guns vanished



They had to head him up in a barrel

quicker than we had ever pulled them, and the young fellow's mouth split an inch wider.

"Evening, boys! Better take care of yourselves sleeping out here with the gate open," he said through his grin.

Not a word did the queen say; she just sat there and smiled. No use of a woman doing anything else when she can

smile like that. It showed the tips of a lot of ivory-white teeth and dimpled her cheeks, and turned us weak from heart palpitation as three Chinamen after a smokefest. We all mumbled something.

"Fact is," he went on, in the same free and easy way, "this lady and myself are somewhat perturbed, finding ourselves of a sudden in a situation wherein we would not disdain assistance. Now, you fellows are strangers to me, and the first question is whether you would be willing to come to the assistance of this lady in our emergency. If you are willing to speculate unsight and unseen, I'll let you in on the ground floor of our secret; if not, speak up real loud and distinct and we'll bid you *adiós* and no harm done. So now, which is it?"

Red straightened up on his toes and began to bristle and grow hoarse. He made me think of a ten pound rat-terrier trying to out-bluff a mastiff, but even at that, if I hadn't known him, I would have got behind something at the mere sound of him.

"I'm with you and you are safe," he rumbled. "So what's the particular brand of your trouble?"

The man turned upon him.

"It's like this. My name is Strong—lineal descendent of Peckaway of that name. This lady is Miss Rideout, and she is the daughter of Washington Rideout, popularly and vulgarly known as Wash, and whose reputation may possibly have percolated thus far into the foothills."

He stopped speaking and cocked his ear over his shoulder, and in that instant my memory cleared. I had seen both Strong and Rideout, way back in the mildewed past, and now, as the cobwebs of time fell away, I saw their faces plainly with my mind's eye. There could be no doubt about it. These full blooded, curried and groomed fly-by-nights were their son and daughter, for I could see the family resemblances standing out like the eagle on a gold piece. But the difference was this: The ones before us were young and fresh-tinted and full of rich life, like a new oil painting, whereas Wash and Peck were but a couple of poor old battered tin-types.

The young fellow turned upon us again.

"The fact is, you are now gazing upon a man and woman who are soul-bent upon committing the heinous crime of matrimony, with malice aforethought and consequences be hanged, and that, too, in the very teeth of our parents' stern injunction. For, unreal as it may seem, while they encouraged us during our preliminary love-jockeyings, yet, when the lady and myself took the bits in our teeth for the hurdle of matrimony, they arose frothing at the mouth and swearing that they had been double-crossed and whip-sawed. Neither could we pacify them, for both seemed to feel that child-murder would be but an inconsequential misdemeanor compared with such a *més-alliance* as our marriage. Then came the open rupture and our present sprint for the altar.

"Now, of course, our parents are a couple of fine old boys in their way, but they are of the vintage of 1860 and have soured some. They have never seen a ninety horse-power motor-car on the rampage, and they don't realize that when one comes along, pack-mules have got to take to the timber or get mutilated. And, on the same principle, they don't seem to comprehend that a ninety horse-power car is but a baby-carriage beside Cupid's chariot, when the latter vehicle comes amuck down the highway. Now, I don't want to be compelled to take physical liberties with their anatomical structures, but I'm going to pull off this wedding as per schedule or tear up considerable natural scenery. Hence, I make this appeal to you, on behalf of this lady, who deplores bloodshed. Incidentally, I might mention that our pursuers are probably raging not over a mile behind us."

Red began to bloat.

"It's a shame and an outrage, and I won't stand for it," he gritted. "Just let me at the old griffins."

He dropped his hand on his holster, but Strong stopped him with a gesture.

"None of that. The help I need is not brute-force but strategy and diplomacy."

Alfalfa slid in front of Red and stood smirking before the queen.

"Diplomacy is my long suit and strategy my pastime," he began with a simper. "Presidents have attended my night-school of statesmanship, and I still teach ambassadors strategy by correspondence. Now, if you will but give me the mere inkling of what you would like to have done, the arranging of details will be a mere mechanical function."

Strong's head had been turned backward again, and now he whirled upon us with his words pelting our ears like hailstones.

"Hear that! If they are not on this spot within three minutes, I'll eat a cactus. Now, listen hard.

"You, man," pointing to Alfalfa, "are about my height, and with my hat on, at fifty yards distance would be a passable counterfeit of me in the moonlight; while you," aiming his finger at Red, "in this lady's coat and cap and riding with your knee around the horn, might well humbug a pair of hate-blinded eyes to almost within arm's length. When we have made the alteration in our apparel, and you are streaking it across the flat and making your get-a-way from Peckaway and outriding Rideout, the lady and I will be hitting it up along the trail which ends in the box-cañon of matrimony at Benedict. This other friend of ours," meaning me, "will be the stool-pigeon and steerer.

"When our pursuers come along, he will point out you two flitting away in the shimmer, and, of course, they will go swooping away after you like a hawk after a June-bug. The result is a foregone conclusion. Your horses are fresh, and the pursuit will be a hollow mockery. After you have inveigled them hopefully along for a few miles, all you will have to do will be to use your spurs, and suddenly leave them friendless and alone in the midst of the howling wilderness. After that, it will be up to them to turn around and wander homeward, grievously disappointed, it is true, but with none of their vital organs missing.

"To-morrow I will send them a certified copy of the wedding-certificate, and sometime thereafter, the then Mrs. Strong and I will appear before them, penitent and remorseful, but neverthe-

less solidly married. Then, after they have gone into an eruption, boiled over, and cooled off a few thousand degrees, I will miss my guess if they don't kill the fatted calf like a pair of game losers. So quick now."

Sixty seconds later and they were gone down the branch trail, while Red, in the cap and flowing coat and looking coy and bewitching, was ogling me with coquettish glances as he sat with one knee crooked around the horn. Then, side by side, he and Alf loped into the open.

I rolled a cigaret and stood motionless and calmly expectant, while portentous events bore rapidly down upon me. A minute later two riders popped out of the darkness, and at sight of me standing there, they arose in their stirrups, and with one pull stood their cayuses upon their hocks like a couple of jackrabbits. They were Peckaway and Wash, all right, but they had forgotten me as completely as they had the ten commandments. For an instant they gazed suspiciously, then Wash fractured the silence.

"Stranger," said he, cold and cutting, "have you happened to observe a moon-eyed, goat-browed, depraved featured, male monstrosity upon a bay horse whizzing this way alongside of a perverse looking, weak-minded woman?"

Peckaway couldn't speak; he just choked up with language that gave him the heart-burn, and sat there glaring and futile. I threw the butt of my cigaret away and sneaked a glance in the direction Red and Alfalfa had taken. They were a quarter of a mile away by this time and in the moonlight the illusion was a thing to gloat over.

"That them?" I asked, jerking my thumb over my shoulder. "Seem to be going somewhere, don't they. Any little thing I can do for you?"

Well, you ought to have seen those two old parties. Peckaway began to pant like a donkey-engine, and Wash's breath sounded like a blizzard whistling through a key-hole. One look of hatred flared up in their eyes, and then they jabbed their spurs to the hilt. I made a flying leap onto my pony and was after them so close

the gravel from their hoofs pelted me like buckshot. In case they should manage to catch Alf and Red, I knew there would be scenes full of weird interest, so I hung onto their horses' tails like the witch behind Tam O'Shanter.

We split the moonlight like a torpedo-boat splits the foam, and left our shadows panting and discouraged in the distance. In front of me Peckaway and Wash were quirting and gouging, and at every jump they emitted remarks that

foot, made a bull's eye in a prairie-dog hole, and the way Red went through the atmosphere would have made a pinwheel dizzy.

"My girl!" gasped Wash as Red was still spinning. "Heavens, it will kill her."

But the next instant he let out a screech of joy and amazement, for the flying creature before us lit on the horse again like a circus-lady, and turning in the saddle, wafted us a kiss from its fingers with nonchalant elegance. But not



"I'm with you and you're safe," he rumbled

made my hair bristle and set my teeth on edge like a lemon. A quarter of a mile ahead we could see the fugitives gliding over the flat like a pair of stampeded ghosts, Red all in a flutter of flowing coat and Alf looming up tall and straight as he rode with one hand resting on his companion's shoulder in an attitude of lover-like fidelity and encouragement. The way Wash gritted his teeth at the sight reminded me of a quartz-crusher.

And then, in a twinkling, I saw something happen. Cheyenne's horse, with one

ten seconds more elapsed before the aspect of things began to alter materially. Red's horse had begun to limp, and gradually he and Alf were compelled to slow down to a mere canter. Seeing this, Peckaway and Wash began to ride as if insane.

Over the mountain-tops a black cloud had come crawling, and now, when we were within a stone's throw of the runaways, it snuffed out the moon as if somebody had rolled it up in a blanket. For a minute or two more we hurtled on blindly, until we were all riding in a

jostling bunch, with no one knowing his next neighbor; then I drew sharply back, with a presentiment strong upon me that something eventful was about to happen. And hardly had I done so when it happened.

From in front of me came a yelp of fear, close echoed by a wild chorus of yells and a wallowing splash. From out of the murk came sounds of choking and clawing, as if an army of wild cats were fighting on a mud bank, leaving me sitting inert and wondering and unable to do more than extend my sympathy. Then there came floating through the darkness the voice of Wash, and it was earnest and pleading.

"Suffering snakes, Gladys, let go of my whiskers and I'll surrender. I sent you to a seminary to learn *delsarte* and ladylike deportment, and they have turned you out a Græco-Roman wrestler."

And hardly had Wash finished his wail than Peckaway's tones came to me pregnant with emotion.

"Unhand my ear-flaps, Edmund, and go take your lady. You have pounded my head against that rock until I fear the poor thing is fractured."

For a moment following all was silence and suspense; then the cloud whipped itself from in front of the moon, and I gazed down upon them.

Red was sitting astride of Wash at the bottom of a water-hole, both hands buried in his whiskers, while Alfalfa had Peckaway by the ears and was stretching them like rubber as he kneaded his anatomy. Both Wash and Peck were still struggling weakly, but as the bright moonlight fell on the faces above them, their arms dropped limply and they lay petrified in amazement.

"And all the while I thought you were Gladys," groaned Wash, wild eyed; "Gladys with the biceps of a gymnast and the grip of a bear-trap. Who in the Hozanna are you, anyway?"

"Who am I?" gritted Red. "I'll tell you. I'm a knight of the old school and the chosen champion of your daughter. And you had better savvy this, old party. When Cheyenne Red takes up his lance in behalf of the fair sex, it's time

for old land-crabs like you to burrow. And right now, while I am upon that subject, I want to ask you a question. Do you hereby consent to your daughter's union with her affinity, Edmund, or shall I proceed with the obsequies?"

He took another hitch of the whiskers around his hand and braced himself for an effort, but Wash's voice arose quickly.

"In the name of humanity have mercy. Unloose my whiskers and take her my blessing."

Red loosened up a trifle, and faced Alfalfa.

"Is your old victim agreeable?" he questioned.

Alf nodded.

"He's as tame as a house-cat and as gentle as a pet ewe. I guess we might as well postpone the death scene," he answered.

So they got on their feet and stood erect in the moonlight, smeared with mud and victory.

We all mounted and plodded along the back route. At the place where the trail divided I addressed them.

"Inasmuch as you two parents have consented to the union, and seeing that it is only five miles to Benedict, why not ride over and give the young people a send off?"

Nobody objected, so in half an hour we were in town.

Instead of finding the runaways safely double-harnessed, as we had expected, we located them moping on a bench in front of the Cattleman's Palace, wan faced and disconsolate. As we came in sight, young Strong jumped to his feet and began to bristle, but when I had briefly explained matters, he grinned a bit and thrust out his hand. Wash took it as if he feared it was red hot.

"Married, I suppose," he grunted with a sour smile. "Well, I guess it is too late to thwart it."

But Edmund's head only shook regretfully.

"What!" yelled Wash, hopping in the air like a cricket. "Do you mean to tell me you have run away with my girl and not married her? You horned toad, I'll shoot you."

In an instant Gladys had thrust herself between them.

"It isn't his fault, daddy. You see, the only justice of the peace here is down with the hydrophobia and the clerk of the court has taken advantage of the situation to elope with the justice's wife, so we couldn't even get a license, let alone get married."

Wash struck the earth again and shoved his gun back to place, and as he did so inspiration again hit me.

"Mr. Strong, I believe you are also a justice," I ventured suavely.

He nodded.

"And you, Mr. Rideout, are deputy-clerk of the court of this county."

He knew better than deny it, so I continued, comforting as soothing syrup.

"The solution of the problem is rudimentally simple. Mr. Rideout deals out the marriage-license and Mr. Strong pulls off the solemn ceremony. Alf, here, is the proud best-man, Red, in his flowing coat, the blushing bridesmaid, and I the competent witness."

Both Red and Alf became clamorous with enthusiasm, but the other two only looked gloomy.

"I haven't any license-forms with me except gambling-licenses," grumbled Wash, fumbling in his pockets.

I settled that difficulty instant.

"Aint marriage a gamble? Just fill out one of them to suit the case and see how it reads."

So we all went into the Palace and borrowed the inkwell and went to work on that license. When we had finished, it was in words and figures just about as follows:

Permission is hereby granted, under the laws of the State of Nevada, for Edmund Strong and Gladys Rideout, partners, to operate the game of chance called matrimony until this license is canceled, conditioned only that the said game be operated upon the dead level by both parties, all crooked dealing, foul play, and four-flushing strictly prohibited. House rules to govern.

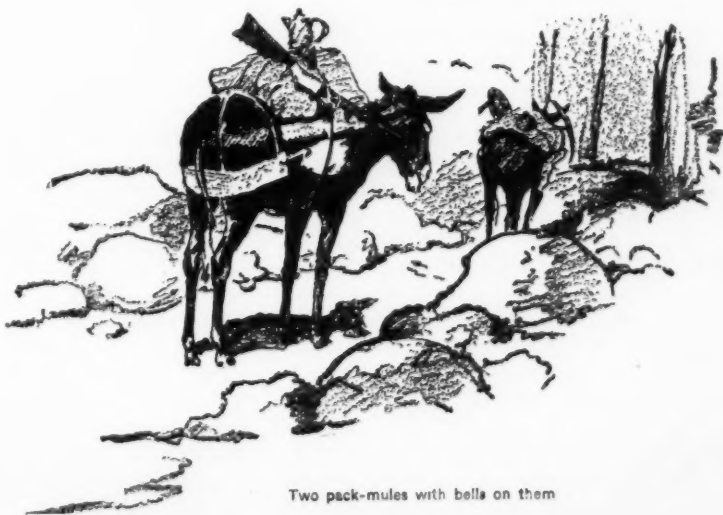
[Signed]

WASHINGTON RIDEOUT.

Deputy Clerk of the Court, Coyote Co.

We all stood up in the little office, while Judge Strong threw the diamond-hitch over them and cinched it, and then blessed them with a voice that rattled like a dice-box. The light from the one kerosene-lamp flickered over them and made a picture that I wish could be painted.

Edmund had ceased grinning and looked medium serious, but I noticed he still kept his arm around her shortest circumference. As for Gladys, well, she was smiling and crying at the same time, like mixed rain and sunshine, and I'll be hanged if old Wash wasn't snuffling around like a cub bear that has lost its mother. No sooner were the proceedings over, however, than he goes digging and fishing down in his pocket, scowling all



Two pack-mules with bells on them

the time, and eventually digs up a loped check-book.

"I suppose everything is all set now, except the marriage receipt," he grumbled, picking up the pen as if it had been a pick-handle. "Haven't any regular forms for that either, but everything seems to go this unnatural evening."

So he scribbled out the certificate on the back of the check, wherein and whereby he served warning on "all men by these presents" that the within named had been duly spliced under him as foreman and daring anybody to deny it. Then the rest of us put our *aliases* on it, and Wash reached for it again and did some more thoughtful writing on the reverse

side and when he had finished that certificate was good at any bank in Nevada for ten thousand dollars. Neither was that the meanest thing he ever did in his hectic life.

There was a railroad-station three miles further on, and Mr. and Mrs. Strong were panting with impatience to catch the first train and get to some town where they could outfit for a little dash over to Europe, so we all rode over with them.

Just outside the town we fell in with a prospector, who was getting an early start into the mountains, and he had two pack-mules with bells on them. So we had wedding-chimes all the way over

## The Real-Estate Lady

BY GELSTON SPRING

Author of "The Pernicious Policy of Permmican," etc

GENEVIEVE WHITING wearily shook her head. "I can't do it, Billy," she said, "please don't ask me any more."

Billy Prior started for the door. Once he reached it, however, he paused, turned suddenly, and came back.

"Why?"

That was what he had asked himself too often. Now he was asking her. Well, thunder! so he told himself, he had a right to.

"I'm a game quitter, Genevieve," he assured her, "but there must be a reason, and I've got to know it. See?"

Genevieve backed into a corner, and still shook her head.

"Is there somebody else?" persisted Prior.

Genevieve smiled. "No," she answered, "you know that. Who could there be?"

Prior gloomily seated himself upon a straight-backed chair.

"I'm right here until I know," he announced

Genevieve hesitated for an instant. Then she crept softly into a chair facing him, and glanced squarely into his eyes.

"I guess you've got a right to know, Billy," she finally assented, "and I'm going to tell you."

"Tell me."

The girl drew a long breath. "It's because I love you—too much," she finally conceded.

Billy Prior rose and sprang toward her, his arms outstretched. Despair dropped from his face, and hope—no, certainty, stood there in its stead.

"Genevieve!" he cried.

But the girl merely drew back into her corner once more, and once more shook her head.

"You don't understand, Billy," she went on, "and I must make you understand. I love you too much to marry you."

"Too much to marry me?" repeated Prior.

She nodded briskly. "Love isn't enough for me, or for you, either, Billy. I must

admire the man I marry. If I can't, I shall not be happy, and my unhappiness is going to drag him down."

"And you can't admire me, can you?" sighed Billy Prior. He laughed. "Well, I don't blame you," he admitted.

"If I could make you understand," the girl answered him. "If I could only make you see things as I see them. You're a failure, Billy Prior. Now I've said it. And I mean it. And yet you don't understand."

"Will you put yourself in my place, just for once?" she went on. "My father—he's the man I've lived with all my life. He's a failure, Billy—a dismal failure. Oh, how sick at heart it makes me. Yes, I love him, but I can't admire him. I can hardly respect him. He's good, and he's good to me. But you can't understand. He hasn't got what I demand in men. He hasn't got success. And—the whole thing taints my love for him."

Prior had turned pale. "Genevieve," he said, "listen to me. If you love me, come with me. I know that I'm thirty-two years old. I know that I'm barely scraping together twelve hundred a year. But what of it? Let us start in two rooms. Let us—Don't sacrifice the happiness of two people like this!"

Genevieve stopped him. "It is just what I am not going to do," she answered. "I am not going to sacrifice our happiness. Oh," she burst forth, "can't you understand? What do I care about the money part of it. I could live in a hovel with the man who had—who had accomplished things; who had once, by his own efforts, been somebody. If you had twelve thousand a year I wouldn't marry you—unless that twelve thousand stood for something in your blood, something that I am looking for in men—Success. You don't know me, Billy. I'm starving for the thing I've never had. My grandfathers, my father, my uncles—look at them, think of them, shambling failures! I've watched you, Billy, hoping against hope."

Something belligerent mingled with the confused expressions upon Billy's face.

"Do you really understand what you're talking about?" he queried. "Don't you

know there's nothing in success but luck? Don't you believe there may have been ten or a hundred Abraham Lincolns who never had the chance to take first place? Don't you believe there are a thousand Theodore Roosevelts actually starving in obscurity to-day, who, were they placed in his high place, would do what he does, would be what he is? Don't you?"

She smiled sadly. "Luck!" she repeated. Her lip curled. It was the food her father had fed her. "Luck!" Every successful man was merely a "lucky" man; he had married a rich wife; he had had a rich father; somebody had left him a fortune; he had a political pull; there was always some explanation, and its name was—"Luck." It sickened her.

"It's no use, Billy," she went on, "you even have the patter of the unsuccessful man. 'Luck?' Why, to me there's no such thing as luck. I've read about successful men, and I can put my finger upon their every move, and show you how they created opportunity themselves. Look at me. Can't you see how I feel? Can't you see I am not sordid? I don't crave wealth or position or ease, but, Billy, I'm going to be very frank; I'm going to be unwomanly; I do want a man. I want to marry a man in whose veins runs the thing I'm looking for—Success. If he doesn't find me; if I don't find him; then I can't marry anybody else. If I should, then the man I'd marry would be unhappier than I."

She held forth her hand.

"Billy," she went on, very softly, "I like you too much to make you unhappy by marrying you."

"Let's take a chance, Genevieve," pleaded Prior, "if we marry I know it's going to make a difference. I know our luck will change."

Luck! There it was again. Yes, Billy was hopeless. He belonged to the great army of men who wait forever for something to turn up. And she kept on shaking her head until she shook Billy from the door. And Billy went in despair, digging his nails into the palms of his hands.

"By George, I'm going to marry her," he said aloud to himself at the corner of the street. If Genevieve could have seen

his face just at that juncture, she might have changed her views of Billy Prior. "I'm going to marry her," he declared.

The girl had told the man the truth. She had lain bare her soul to him. She knew she was right; she knew she was justified. She had lived with ciphers too long. Her father—she shuddered when she thought of him. Her father, with his old battered desk; with a cheap desk-room, in a cheap old building on a side street down-town; with his name printed on cardboard, tacked to his desk: "Alfred J. Whiting, Real Estate—Insurance—Loans. Notary Public. Commissioner of Deeds." She recalled, still shuddering, with what awe, as a child, she had realized that her father was a commissioner of deeds, a notary public. At the age of fifteen she had discovered that a notary got twelve cents for taking affidavits and a commissioner twenty-five cents for acknowledgments, and that their respective duties usually ended there. And her childish respect had dropped from her. It had never come back. She had soon found out that "Real Estate and Insurance" and "Loans" were quite as unimportant in their way, and that her father was the most unimportant thing about the whole business.

"Poor father," she would sigh, but without real tenderness. "Poor Billy Prior," she would add, and her eyes would slowly fill with tears. Oh, if she were only a man! She would show them. If she could go into business, now, and—

She was a teacher in the Bartlett Avenue school. She earned seven hundred and fifty dollars a year. They told her she was a success at teaching. She felt, indeed, that this was true. And she knew why. She loved children. She knew how to handle children. But teaching—it would never do for her.

"I'm a marrying woman," she would tell herself. She was right. She wanted to marry. She wanted to marry well. And she wanted to bring up children. Among the forty children in her class she could pick out about five whose mother she would like to be. The Warrener kids; twins, they were. Twins! She laughed to herself as she thought of it, and her

heated face broke into color all at once. The Warrener twins, with their neat blue and white linen and gingham, and their plump bare legs, popping out of the big red automobile in the morning, and scrambling into it again in the afternoon. And the little Skinkle boy. And Maisie Watterson.

"I'm a marrying woman," she would say, again, "who will never marry," she would add.

Why not? She well knew. Because there was nobody who wanted her save Billy Prior, and she would never marry him.

"You can marry anybody you want to," her fellow teachers told her, enviously enough; "of course you can. With your eyes, and your hair, and your figure, and the way you talk. Why, you can twist 'em around your little finger, woman."

But she only shook her head. "Marriage is a lottery," she told them. "It's all luck. Some of us marry, and some of us don't. That's all."

Luck! Miss Pope of the Third Room, who was engaged, simply snickered. "Get busy, girl," she said, "they won't come after you. You've got to go after them. That's the difference between the successful married women and the old-maid failures. The married women are the ones who nab 'em as they pass. That's all."

Genevieve shuddered once more. She vaguely wondered if they were right; wondered whether she might not be tainted with this disease of failure; wondered in her soul whether real women really did arrange these matters so that—Why, she had never had anybody but Billy Prior.

Her father died. And her father took with him into his grave, his daughter's love: not her admiration, not her genuine respect. Nothing but love and pity, that were genuine enough in their way, but still were incomplete.

"Poor father." That was all she could say. Not great father. Not strong father. Not well-known, well-liked, universally respected father. And he had left behind only his daughter, and the old battered desk with its old cardboard sign tacked

on—all that remained of the Real Estate, Insurance, and Loan business. The Notary Public and the Commissioner of Deeds was a thing of the past. Her father had lived his life; had married a woman, who had died. And he had left behind him nothing save his daughter—no name, no memory. To her it was awful, somehow. And again she would clench her hand and smite the window-ledge.

"If I were a man." And, then, of a sudden, it came to her. The idea! She would be a man! She would never marry, for there was nobody but Billy, and she was too much of a woman to do what her fellow teachers had suggested. Somehow, she couldn't nab 'em.

"But I'll show 'em," she told herself.

Her father had left a thousand dollars of life-insurance money. She had paid most of the premiums. To her this thousand dollars stood for something. It was a sign. It spelled "Opportunity." It was a command to do things. She proceeded to do them. She had her father's old desk sent up to her flat; she had it chopped up, and burned, along with its useless burden of pigeonholed papers. Failure was dead and out of the way, now, for good. Her course was clear.

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Her motives were varied and still they were unique. She had to wipe the stain of failure from the name of Whiting. She had to found a new dynasty of success. She wanted to prove, someway, that she knew how. She wanted to forget, too, that she was a marrying woman. She couldn't have those Warrenner twins under her nose every day without thinking. And, above all, she wanted to show Billy Prior that she was right and that he was

wrong. She was there to seize opportunity by the forelock with a grip that was the grip of death itself.

"Now!" she exclaimed, with the same gusto one at Gravesend might cry: "They're off!"

She sat and waited. Then she advertised a bit. Then she sat and waited some more. Then she advertised again. Business came creeping in. She took charge of collecting the rents of three houses whose annual income was \$900 for the three. Her commission was \$45 per annum for that service. She sat and waited. But she was not idle, like the failures. Not at all. She began to understand the real-estate business in all its length and breadth.

"I must get my cash to work," she assured herself. She still had five hundred dollars. Her trick was to speculate on her own behalf; not merely to get commissions for other people's sales. To buy and sell, herself; to get her own profits and to keep them; to buy at low prices and sell at high prices; that was the trick. To deal in equities; that was the great game, in which the fittest were sure to survive. She haunted sheriffs'-sales and foreclosure-sacrifices. She scanned the papers for business-troubles.

"Going at five hundred ~~or~~ twenty-five," the sheriff cried, "op, toward the twenty-five. This ne~~ed~~ of town, two apartment-house, all in use that ~~was~~, near the trolley—five hund. and twenty-five—"

Genevieve paused for an instant. She did nothing in a hurry. There were a dozen real-estate men about the room. Billy Prior was one of them. He had been bidding insistently. But he had dropped out at four seventy-five. Somebody else was bidding against Genevieve; it was somebody who wanted the apartment-house, unquestionably. Genevieve smiled to herself. Yes, Billy was a quitter. It was the people who stayed in the game who won out, after all.

"Going at five twenty-five," exclaimed the sheriff.

"Five fifty," whispered Genevieve.

There was a deep silence. Somebody nodded to the sheriff. The sheriff asked for other bids. There were none. Gene-

his face just at that juncture, she might have changed her views of Billy Prior. "I'm going to marry her," he declared.

The girl had told the man the truth. She had lain bare her soul to him. She knew she was right; she knew she was justified. She had lived with ciphers too long. Her father—she shuddered when she thought of him. Her father, with his old battered desk; with a cheap desk-room, in a cheap old building on a side street down-town; with his name printed on cardboard, tacked to his desk: "Alfred J. Whiting, Real Estate—Insurance—Loans. Notary Public. Commissioner of Deeds." She recalled, still shuddering, with what awe, as a child, she had realized that her father was a commissioner of deeds, a notary public. At the age of fifteen she had discovered that a notary got twelve cents for taking affidavits and a commissioner twenty-five cents for acknowledgments, and that their respective duties usually ended there. And her childish respect had dropped from her. It had never come back. She had soon found out that "Real Estate and Insurance" and "Loans" were quite as unimportant in their way, and that her father was the most unimportant thing about the whole business.

"Poor father," she would sigh, but without real tenderness. "Poor Billy Prior," she would add, and her eyes would slowly fill with tears. Oh, if she were only a man! She would show them. If she could go into business, now, and—

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"Going at five twenty-five," exclaimed the sheriff.

"Five fifty," whispered Genevieve.

There was a deep silence. Somebody nodded to the sheriff. The sheriff asked for other bids. There were none. Gene-

vieve flushed with pride. The equity was hers—hers!

"Gone at five hundred and fifty, to G. Whiting," said the sheriff.

Prior came over to shake hands with Genevieve.

"You dropped out," said Genevieve.

Prior nodded. "If I could have had it at four fifty," he said, "I knew where I could dispose of it at a hundred dollars profit."

"A hundred!" gasped Genevieve. "Why I'm expecting to make half a thousand on this deal."

"Phew!" whistled Prior, "but you have luck."

"That's what you call it, Billy," she returned.

She flushed with satisfaction. She was a real-estate woman in dead earnest now. She owned an equity. She was speculating. And she knew. And Billy Prior had gone up there and done all that bidding just because he thought he might make fifty or a hundred dollars. And his nerve had forsaken him.

After six months' hard work Genevieve unloaded her bargain at a profit of twenty-three dollars and fifty cents. Things had gone wrong, somehow.

"It was one of Harrington's new houses," they know," other real-estate men

and you know Harrington before they leave his hands. Fear of Harrington. You were lucky to get out whole."

"Such darned luck," she thought to herself.

But it was all right. It was experience. And she had sold the house to Billy Prior. That was one satisfaction. If Harrington had stuck her, why, she had—well, not stuck Billy; but Billy was a fool for buying such an elephant.

"Gee," Billy informed her, after eight more months, "it took work, I tell you, for me to sell that place again. Only made five hundred on it, too. It kept me awake nights, I can tell you."

Genevieve investigated, and—wilted. Yes, Billy had made the half thousand all right. Why hadn't she held on? But she was through with new houses. Her eyes were wide open. New houses were built to sell. But old ones weren't. Peo-

ple wanted new houses. Nobody wanted old houses. Genevieve went, personally, into good neighborhoods, respectable side streets, where property was worth fifty dollars a foot, and picked out the most disreputable looking shanties she could find. She selected the big, roomy houses, that needed shingling and re-painting and plumbing. She bought one, the worst of the lot by its appearance, and put a carpenter and a plumber and a painter at work upon it. Inside of two months it looked new. Genevieve sold it at once, and made four hundred and thirty-five dollars on it—a quick turn. One week after she had received the money, her purchaser called on her.

"I aint no kicker," he complained, "but you've sold me a gold brick, all O. K. Look at this here." He exhibited a piece of clapboard, covered with new paint, but rotten as cheese. "They're all the same," he said. "I aint no kicker," he assured her.

He looked at her curiously, and at her sign.

"Whiting!" he mused. "You aint a girl of old Al Whiting's, are you? No; you don't say. Well, your old pop wouldn't have turned a trick like that. He was as honest as the day was long."

It was like a dash of cold water in the girl's face.

"Honest!" Her father? Yes, of course, he had been honest. So was she honest. She had bought the house on the same chance as had her purchaser. But still, that coat of paint was like charity; it covered a multitude of sins. But she knew the business—*caveat emptor*—let the buyer beware.

"I'm sorry," she began. "I'd like to take it back, but business is business."

"I don't want you to take it back," grumbled the purchaser. "I just sold it for five hundred profit myself. I could 'a' made eight hundred if these clapboards hadn't been rotten as mud. You see?"

Genevieve bit her lip with vexation. Why hadn't she made all that profit, instead of letting him do it? What was the matter? It seemed as if luck were against her. She had been in the business for two and a half years, and she hadn't made more than about nine dollars a week.

But, of course, it all took time, and grit would tell.

She kept on buying old houses, for there really was good money in that line. She had no losses until finally she tackled the huge double Crater House on Jefferson street. It was a big thing and it looked good, but it threatened to swamp her. She held on to it like grim death for six months. Then Billy Prior—poor old, honest Billy, he was just pegging along—he helped her out. Took it off her hands, and she cleaned up even, barring loss of time and interest on her money. But she couldn't sympathize with Billy; it wasn't businesslike in him to do it, even for friendship. She called him up one day and asked him how he was getting along with the big house.

"I cleaned a thousand on it," Billy told her. A thousand! How? "Well, you see," Billy explained over the phone, "lumber and labor leaped up about thirty-three per-cent. the week I bought it from you, and—well, there's good lumber in that house, you know, and it's properly put together. Yes. I'm much obliged to you."

She rang off hastily. She saw. She had read in the papers long ago about lumber and about labor. And all that she had had to do was to hold on. She was terribly unlucky, somehow.

She was glad to see, though, that Billy was not forging ahead. He was a queer chap; always talking about his town, the beauty of the town, and what the town ought to do—always. He was too public spirited, a sort of crank, it seemed to Genevieve. She liked a pretty town, too. But it didn't seem to have much to do with success after all. But Billy kept pottering on, and pottering on. And pretty soon, he had made some headway, after writing letters to the papers. A big public park, athletic grounds, a brook running through it, all that sort of thing; that was what he stood for. The newspapers began slowly to take up the idea. The town had small parks, but this was something different. The schools took it up; the people talked about it.

"I guess," Billy said one day to Genevieve, "we're going to have that park, after all. If we do, it'll be the biggest

thing we've ever had. After that, we'll wake up. New county buildings; new city buildings; but the park first."

Genevieve smiled grimly. "If we get the park it'll be you who started it, wont it?"

Prior flushed. "Well," he admitted, eyeing the fringe on his trousers, "I have pushed it along all I could."

What did it amount to? He had had his name in the paper once or twice, that's all. And there was fringe on his trousers. And he was over thirty-five years old.

Finally the board of aldermen came out flat-footed. "We shall have the park."

That was final and conclusive. But what of it? Billy Prior's name was not even mentioned. He had been lost in the shuffle. Harrington and one or two other prominent citizens, the superintendent of schools, and a millionaire or two, were quoted in the papers. Yes, it was just like them. They were men of success, and Genevieve noted how, in this matter of merely public interest, these men came forward, with their shoulders, squeezing poor public-spirited Billy Prior into the background out of sight. Poor Billy and his fringe!

Then suddenly, it happened. The whole army of real-estate men and speculators rushed, with a wild whoop, toward the marshes at the eastern end of town, two miles away. Why? Because that was the logical site for the park.

"Option," was the cry. "Give me an option, hang it!"

Genevieve, figuratively speaking, also rushed with the crowd. She sniffed the air. This was real real-estate business. Here clear grit would count, not luck. But she, too, was shouldered out. She couldn't get a foothold. She fell back, and was only glad to see that Billy Prior was in the rear ranks, too.

"You?" she asked.

He shook his head dismally. "I haven't tried to get an option," he announced. "What's the use?"

He was right. There was no use. For Pease & Wilmerding, the big real-estate agents, who represented the owner of the marshy grounds, only shook their heads, and smiled.

"Not a foot of ground for sale," they said. Other agents fumed and swore. Harrington, who had been the first man in the race, fairly howled. "You've got to give me some," he clamored.

Genevieve sat back and watched. She was disappointed. Fortunes could have been made buying that marshy ground at a low price and selling it to the city at a high price for a park.

"Isn't there any way?" she pleaded with Pease & Wilmerding.

They were as adamant. "None," they told her.

The clamor was hardly stilled when the Common Council rose once more and announced that the marshy tract had been decided on.

"Just think," Genevieve said to Billy Prior, "of the luck of the man who owns that marshy tract. Luck. Where is my luck? Every thing is luck, it seems to me."

Billy Prior smiled. "I'm not so sure," he said. "I think you changed my views on that subject some years ago. I'm not so sure of luck."

And suddenly, the papers printed a name—"Prior"—"William Prior." Who was William Prior? Why, he was the man who had started the clamor for a park. Oh, to be sure, it had been passed along and strengthened by men like Harrington; Prior's feeble voice had only been heard at the start. But now, it was all Prior. For the city made the announcement that it had just purchased William Prior's marshy tract of meadowland at the east end of town for the great new public park. Did the papers sneer? No. Why not?

Because Billy Prior was a public benefactor, after all. There was not a real-estate man in town who would not appraise Billy Prior's meadows at two hundred and fifty thousand dollars for park-purposes.

"I shall give them to the town for one hundred thousand dollars," announced Prior.

And even Harrington admitted that there was more of a gift in it than there was a sale. For it turned out that Prior could have sold to speculators during

the big demand, for at least half a million dollars. But Genevieve was stunned.

"Billy," she exclaimed, "how did it all happen?"

Billy Prior looked down at the fringe on his trousers—the town had not as yet handed him his check.

"Oh, I don't know," he replied. "Just luck. I bought that tract—the whole thing—when I was twenty-three years old for five hundred dollars. I knew its time must come. I knew the town would need it, and it did. I just held on. That's all."

"One hundred thousand from five hundred," she gasped. "And yet," she added, "you might have had a half million, Billy." Suddenly she held out her hand. "Billy," she exclaimed, "I—I admire you. You're different from the rest. They're sharks—Harrington and his crowd. But you—you are more like father. Father, he was honest. He was decent. He was a man, was father."

Billy Prior ceased regarding the fringe.

"Genevieve," he said, "somehow, I've made good. It's in me. I know it now. It always was in me, I think. Only I never found myself until—until you showed me how. I want you to marry me when I get my check."

Genevieve's eyes moistened. She was not thinking of the hundred thousand. She was thinking of her father. She was thinking of Billy, and what she thought of him. She was thinking of the Warren children with their linen suits. She looked into his eyes and she saw love there. Love—love; it was everything. She had seen too much of successful men; what was success? She smiled into Billy's eyes.

"I want to marry you now, Billy," she said softly, "before you get your check—while the fringe is—is—still there."

The former Miss Pope, recently of the Third Year of the Bartlett Avenue School, passed the evening-paper across the table to her husband.

"Well, she nabbed her man, all right," she remarked. "I always knew she would. And such luck!" The one time Miss Pope whispered the last.

# 'Liza Ann's Baby

BY EDWIN A. LOCKE

Author of "The Cruise of the *Nancy Bemis*," etc

ILLUSTRATED BY WALTER J. ENRIGHT

EVER spin oakum?" asked Buddlefield, as I lounged on the beach near the overturned craft he was preparing to make water-tight. The deftness with which the old salt rolled long strands from the fluffy mass beside him, proved he was no novice.

"Sorry to say, Bud, I have had no experience in that line or I would help you."

"Ye needn't feel overly sorry," he rejoined, "the better a sailor-man spins oakum, the more 'e'll bear watchin'."

"How is that?"

"They puts short-term men mostly to oakum spinnin'. The more times 'e's been sent up, the smarter the workman, eh?"

He paused in his labor for a moment and cast a glance seaward. A trim, black schooner was making for the harbor, her white bellying sails and spurt of foam at the bow forming a picture Buddlefield evidently loved to gaze upon.

"She's a flyer," he observed.

"A beauty," I replied admiringly. "Who owns her?"

"That feller there."

Buddlefield flirted his thumb toward a chubby faced boy of four years or so, who, with a toy shovel and tomato-can was busying himself near us on the sand.

"The vessel was left to him, eh?"

"Not 'e. 'E made it all 'isself."

Hardly comprehending, I looked at the boy again. He had wavy hair, inclined to red, and large gray eyes; freckles showed through the grime on his snubby nose. A wholesome-looking little chap that any child-lover would take to. He had kicked off his shoes, one of which served as a pail to transport water in; the other he was using for a sand-cart.

"'E's took a great shine to me," said Buddlefield. "Plays 'round 'ere most of

his time and I looks after 'im, as I promised 'Liza Ann."

"Draw it milder, Bud. How could a child of his age make enough to buy a vessel?" I interrupted.

"Young man, they's things 'appenin' all the time out o' the ordinary," replied Buddlefield.

"Now, as to that 'ere little red 'ead.

"'E left 'is 'ome when 'e war sixteen months old—absconded, ye might say—and nobody know'd whar' 'e went. 'E was gone a matter o' three weeks and come 'ome to 'is widdered mother with twelve thousand two 'undred dollars to 'is credit in a Boston bank, part o' which is invested in that black schooner, the same bein' named after 'im, the *Billy Benks*. Think it over, young man, in the light o' a wonderful example of infantile henergy."

Buddlefield's gnarled hand moved back and forth monotonously over the shiny surface of his tarry overalls, while the amber strands of oakum coiled deeper around his feet.

"Trooly a wonderful example of henergy," he finally chuckled.

Awaiting his humor I listlessly watched the feathery lines which traced the break of gentle waves along the shore. The black schooner moved gracefully from view beyond the breakwater, while its irresponsible owner sat near us vigorously stirring the contents of his can.

"Tell us about it, Bud," I finally ventured, coaxingly. "Give me the whole story."

"Better not," he replied. "I wouldn't have ye change yer mind about me and conclud I'm a liar."

"Oh, Bud, Bud," I protested. "Noth-

ing you can tell me can ever change my opinion of your veracity."

"I'm glad to know it," he replied. "I mind o' tellin' ye some things as 'appened when I was mate on the *Nancy Bemis* and I fancied ye looked sort o' incredoolous. Now as to this 'ere," he nodded toward the boy.

"'Is father, Joe Banks, was a lobster-man, and drowned a couple o' weeks afore Billy left 'ome, but bein' washed ashore in good condition 'e 'ad a fine funeral, as is proper for a family-man. Joe's great failin' was laziness, and 'e

"Wall, in a way," replied Buddlefield thoughtfully. "Still, 'twas involuntary —altogether involuntary.

"You see, there was a sailor-man, Abe Sackett, 'Gloucester Abe' they called 'im, as was comin' afore the mast from Hayti to Portland on the *Flying Cloud*. One day Abe, bein' summat sprung with Jamaica rum, punched the fust mate's 'ead to an extent that the mate took to 'is bed, and when they tied up in Portland, Abe was jugged; they 'oldin' 'im over to be tried for mutiny or murder on



"'Old on, my boy," says the sheriff

left 'is wife, 'Liza Ann, summat straightened.

"'Long 'bout a couple o' weeks after the funeral, Pegleg Lummis' boy, Bobby, came around to 'Liza Ann's with 'is dog, Ebenezer, 'itched to a soap-box cart and wanted to give the baby a ride, which propersition 'Liza Ann 'ad no objection to, she knowin' Ebenezer was a well-intentioned critter o' good 'abits though stub-tailed and boney. And so it 'appened. 'Liza Ann, bein' busy, thought no more about the baby for 'alf an hour, and in that 'alf hour things was 'appenin' to 'Liza Ann's baby."

"Kidnaped?" I suggested, after a discouraging pause.

the 'igh seas accordin' as it turned out. Either way warn't jest satisfyin' to Abe, 'e bein' a particular sort, so the second night 'e got out o' the jug by the 'elp of a shipmate outside and took to the timbers, tall or short as 'e might 'appen to find 'em. There was a great to do in the mornin' and the sheriff started out to run 'im down.

"Abe steered southerly, nigh as he could, gettin' under way nights and tyin' up days in secloosion, the sheriff 'ot after 'im but never quite closin' in.

"A week went on like that, till one day, as Abe was takin' a *siesta* in a shady bower, dreamin' of some lady friends in Gloucester, 'e bein' quite a favorite with

the fair sects, sunthin' 'appened. 'E was waked from 'is pleasant dreams by yells and a sort o' rushin' over 'im. Sunthin' struck 'im on the chest, and as 'e sot up, dazed-like, a baby rolled off 'im that 'peared to 'ave been settin' on 'is stumick. For a minute the baby sot up a screech, then, of a sudden, stopped and looked at Abe solemn as an owl.

"'I've seen speckled crockydiles in Borneo and singin' toads in Barbadoes,' sez Abe, 'but 'ere I strikes a place where ripe babies fall from the trees. 'Ello, shipmate, where do you 'ail from?"

"'Papa,' sez the baby.

"'Certainly,' sez Abe, wantin' to humor 'im, 'but where's yer mother?"

"The baby snuffled a minute, then spoke up.

"'Billy,' 'e sez.

"'Reckon 'e don't understand English,' sez Abe. 'Parley voo Frankay?"

"'Dada,' sez the baby.

"Abe then tried 'im in Roosian, Holland, Dutch, and Chinook, 'e havin' a smatterin' o' many languages, but 'twar no use.

"'You must 'ave 'eard some kind o' language,' sez Abe. 'Ootchee kootchee. Where's the baby's mommy-pommy?"

"With that the baby's lip puckered and 'e breathed gaspy. 'Billy,' 'e sez in a sobby voice.

"'You wait 'ere,' sez Abe, 'mebbe I can find yer mother.' With that 'e took off 'is coat and lay it for a carpet to set the baby on.

"A tender-'earted man was Abe, when sober, but when drinkin' 'e 'ad a devil in 'im which was the cause of all 'is troubles.

"After makin' the baby comfortable, Abe put for the 'ighway, 'opin' to see some one goin' by—and 'e did. It war the Portland sheriff and a couple of 'is men on 'orses. Abe lay low till they passed, then 'e went back to the baby, which 'e took in 'is arms and plunged off into the thicket.

"Afore the sheriff 'ad got a 'undred rods further on 'is way 'e met 'Liza Ann, with 'er 'air streamin', and she follered by neighbors.

"'Oh, my baby. 'Ave you seen it in a dog-cart?' sez 'Liza Ann distracted

"'No baby's on this road,' sez the sheriff.

"With that 'Liza Ann fainted and 'ad to be carried 'ome. The others gathered round the officers. Old Peter 'Atch p'inted to Bobby Lummis, who stood rubbin' 'is nose and snivelin'.

"'That yer boy 'as done away with 'Liza Ann's baby,' 'e sez.

"'I didn't mean to,' wailed Bobby. 'Don't take me to jail.'

"'Ow did it 'appen?' sez the sheriff, soft-like, 'e bein' an easy-spoken man.

"'Twas a rabbit run across the road, then up rares Ebenezer and off. I couldn't 'old 'im, oh, I couldn't 'old 'im.'

"'You referrin' to a 'orse?' sez the sheriff.

"'A dawg,' sez Bobby still moanin'.

"'Look-a-'ere,' sez old 'Atch, private in the sheriff's ear, 'ask that boy if 'e didn't 'eave little Billy down a well. Look at 'im fierce-like and sez you, 'Wot do you mean by 'eavin' 'im down a well?' Put it that way, fierce,' sez 'Atch, shakin' 'is 'ead mysterous.

"With that Ebenezer hisself came crawlin' out o' the bushes, a piece o' rope round 'is neck, draggin' part of a weel. 'E looked solemn and 'is 'ead was droopin' down, mortified.

"'Oh, Ebenezer,' sobbed Bobby, 'where's Billy?"

"Ebenezer rolled over on 'is back, 'is bony legs stickin' up, waitin' for a lick-in'.

"'Jest as I thought. Ebenezer eat 'im up,' sez old 'Atch.

"With that, Bobby raised his foot to kick Ebenezer, when the sheriff grabbed him.

"'Old on, my boy,' sez the sheriff. 'In chasin' a rabbit the pore critter was oniy follerin' 'is nat'ral instinctks.'"

Buddlefield paused for a moment, then added thoughtfully, "I've allers 'eld that was a werry 'andsome sentiment for a Portland sheriff.

"Well, every one went off lookin' for the baby, exceptin' old 'Atch, who said 'e'd go down and comfort 'Liza Ann; in consequence of which she, pore woman, went immejutely out of 'er 'ead for a week, which was no surprise to them as knowed old 'Atch

"While the sheriff was nosin' 'round lookin' for the man 'e wanted, Abe, with Billy in 'is arms, was leggin' it through the bush. 'E 'ad to keep mighty shady to be shed o' the sheriff who was a keen un'. The baby slept in Abe's arms a share o' the time, but when 'e woke up 'e'd look in Abe's face, pucker 'is lip, and moan in jerks most dismal.

"Now, look-a-ere," sez Abe, settin' down on a mossy bank with Billy in front of 'im, 'if you'll tell me wot's the matter, we'll fix it.'

"Billy stopped moanin' and looked at Abe.

"That's you. Speak it out," sez Abe. 'If so be it's a pin stickin' in ye, or a stomach-ache internally, I 'opes you wont take offense if I muss you up to find out.'

"With that, Abe looks the baby over careful, and finds a suspicious lookin' pin which 'e pulls out.

"Ow is it now?" asked Abe.

"Billy drew a deep breath and smiled joyful.

"Wot a senseless perwision o' natur," sez Abe, 'when a feller creetur can't tell when a pin is stickin' in 'im.' Abe gathered the baby in 'is arms again. 'I'm thinkin', mate, we'll get on famous now, eh?' Billy looked in 'is face and smiled again, which made the sailor 'ug 'im close and kiss 'im.

"Yes, we'll get on famous," sez Abe, 'for when I 'ug you close I feel I aint Abe Sackett but some better man. When babies cry, if mothers w'u'd jest think to pull the pins out on 'em, the world would be much 'appier.' And so Abe trudged on ag'in, praisin' hisself for findin' the pin and feelin' very superior.

"As the sun was settin', Abe looked for a fittin' place to 'ave supper, 'e 'avin' plenty of bread and cheese in a bag.

"Jest then, 'earin' distant voices, 'e reconnoitered very cautious, and saw two men sittin' by a bit o' camp-fire and a woman cookin'. A span o' bony gray mules was munchin' grass beside a cloth-covered wagon.

"Gipsies," sez Abe to 'isself. Jest then Billy sot up a wailin' and one o' the men jumped to 'is feet 'oldin' a gun.

"Wildcat?" 'e sez.

"Wrong," sez Abe, advancin' cautious, 'but if you guess it's a sailor-man that's lost 'is latitood, you'll 'it it. 'Ow far to Gloucester?"

"Quite a bit," sez the man.

"The woman, as is nat'ral to women, was lookin' 'ard at Billy, who was wailin' dismaller than afore.

"I don't wish to introod with fam'ly troubles," sez Abe, 'but my 'eart's most broke with this infant and that's a 'eavenly trooth.'

"Wot's the matter with it?" sez the woman.

"'E 'ad a pin a puncturin' 'is vitals a while ago. Wot it is now 'eaven only knows," sez Abe.

"The pore little thing is 'ungry,' sez the woman, all sympathy.

"Travelin' as I am," sez Abe, 'a-takin' of 'im to 'is grandfather, I aint been able to feed 'im reg'lar. 'E never eats cheese; I tried 'im.'

"Cheese," sez the woman, 'is 'e weaned?"

"Abe looked 'elpless and sez, 'I—a—yaas. No; 'is mother told me but I'm dinged if I don't forget about it. If you'd jest look to 'im, ma'm, in the way babies need lookin' to, I'd take it kindly.'

"The woman looked sorter mystified, but took Billy in 'er arms.

"Where's its mother?" she sez.

"Abe 'ung 'is 'ead to 'ide 'is emotion. 'Dead,' 'e sez.

"Pore little thing," sez the woman, a tear in 'er eye.

"The man with the gun nudged Abe in the ribs with his elbow. 'She lost her own babby a while ago,' 'e sez. 'Leave 'im to 'er.'

"Jest then the other man, who 'adn't looked or took notice of anything, riz up. 'E was a big, shock-'aired man, with queer eyes and a fist to kill an ox. 'E walked off toward the 'ighway without a word.

"Who's that?" sez Abe, lookin' suspicious.

"I do' know. Queer actin' critter, aint 'e?" sez the man. 'E came along 'ere and said 'e smelt coffee. We gave 'im some and a smack to eat. Ever since, 'e sot lookin' at the fire without speakin'. I

was a bit afeared of 'im—that's why I kept my gun 'andy.' The man looked Abe over. 'Ad kind of a rough tramp, aint ye? She, over there, is my wife. My name's Bill Duttin. Wot's yourn?'

"'Bowline,' sez Abe, after thinkin'.

"'Sounds of the sea,' sez the man, 'moreover, very fishy.' And 'e grinned incredoolous. 'Howsomever, Bowline or Starnline, you knows yer own business and tells what you chooses. I *do* the same. 'Ave a pot o' coffee?'

"'Shorely I will,' sez Abe.

"With that, Abe sot down and eat 'earty, as a 'ealthy man should, bein' easy in 'is mind through seein' Billy on a blanket before the fire, suckin' milk from a bottle and lookin' 'appy.

"After supper, Bill Duttin got out a fiddle and a jug o' rum, 'e sayin' 'e never could get over the death of 'is baby and havin' to drown 'is sorer every night. After twistin' and turnin' the pegs of 'is fiddle for 'alf an hour, greatly to the interest of Billy, Mr. Duttin and 'is wife sung a 'ymn-tune, with the fiddle playin' a mournful sort o' tenor.

"'My wife and I is drefful fond o' music,' sez Mr. Duttin. 'Can't you sing?' 'e sez.

"'Not a mite,' sez Abe, 'but I'll try. Anything to be social.'

"So Abe sang a fo'c'stle song. They liked it so well 'e sang another, and afore the evenin' was over 'e danced a 'ornpipe to the tune of 'Old Zip Coon,' part o'

which Bill Duttin could play on the fiddle. Duttin drowned 'is grief to that extent 'e couldn't play any more, but 'e could talk and perceeded to deliver a long oration about the American eagle, which was drefful tejus, but they 'ad to humor 'im. Billy lay on 'is blanket, kickin' 'is legs and enj'yin' 'isself as much as any of 'em. And so Billy's first evenin' from 'ome passed very pleasant.

"'Long 'bout ten o'clock, Mrs. Duttin put 'er 'usband to bed in the wagon.

"'Pore man,' she sez, 'e'll never get over the baby's goin'.' Then she offered to take Billy in with 'er, but Abe said 'e might disturb 'er 'usband and 'e needed all 'is strength to overcome 'is grief. She fixed a bottle o' milk for the baby, tellin' Abe to give it to 'im when 'e woke in the night, then she crawled into the wagon, hove out a couple o' blankets, and told Abe to make 'isself comfortable.

"'A good woman,' sez Abe, 'but unfortunate in 'avin' a 'usband that's dyin' o' grief.'

"The night was fine and warm. Abe and Billy was comfortable as bugs in a rug before the dying fire. Billy slept bootiful, but Abe was oneasy and restless.

"'E got thinkin' o' the queer actin' man that left 'em so sudden. What did 'e do it for? Only one thing in the world that Abe could figure out. He war after the reward for Abe Sackett. The Portland sheriff couldn't be far off and the



'As he sot up, dazed like, a baby rolled off'

money was easy. 'E wondered if the mate 'ad died and if 'e war a murderer. The rustle of every breeze through the leaves was the officers stealin' on 'im. Once 'e dozed off and saw himself danglin'; he woke with a jump to find it war Billy's arms squeezin' 'im. Then 'e laughed and rose up softly. 'E put Billy's bottle o' milk in 'is pocket, then took a dead coal from the fire and wrote on the white wagon covering, 'Thanks For Horspitality,' then 'e pulled the jug from under the wagon. 'Ere's to Mrs. Duttin,' 'e sez, 'and 'er 'usband, the Man o' Grief.' 'E took a long pull, then gathered Billy in 'is arms, and stole softly away.

"Not ten minutes later, three men crawled from the bushes to'rds the fire. They looked the ground over careful, then turned attention to the wagon, from which proceeded 'eavy snorin'. The Portland sheriff poked the flap aside and peered in. By the light o' 'is bull's-eye, 'e saw a woman and a man sound asleep. The other two looked over 'is shoulder.

"That's not 'im,' whispered the sheriff.

"No,' sez one o' the men. 'That's Bill Duttin, drunk as usual.'

"Abe Sackett war here, dancin' a 'ornpipe, not two hours ago. I'll swear to that,' sez the other man.

"That war the time to nab 'im,' sez the sheriff.

"Ef ye knowed Sackett as well as I do, sheriff, you wouldn't advise it. They war two to one and a gun 'andy.'

"I'd 'ad a try at it, any'ow,' sez the sheriff.

"It's like this,' sez the other. 'E'll make straight for Gloucester, and there we nabs 'im, easy.' With that, they went away, southerly, in the direction Abe 'ad taken.

"But Abe war makin' good time and was a long bit ahead o' the sheriff. Bein' in a moosical humor, from 'is pulls at the jug, 'e amoused 'imself and Billy singin' sea-songs and spinnin' yarns, durin' the latter o' which, Billy mostly slept.

"Some'ow, shipmate, yer a great comfort to me,' sez Abe. 'I'd a notion o' leavin' you with the good woman, for I'm thinkin' she'd been a mother to you;

but when the time came, I couldn't do it. The feelin' o' yer arms 'angin' to me is werry comfortin'.'

"As the birds begun chirpin' for the dawn o' mornin', Abe built a fire, warmed the bottle o' milk, and they 'ad breakfast; then, on again, still keepin' to the 'ills and off the 'ighway. 'Twas a bit after sunrise they came to a railroad-track, and Abe concloded to follow it, thinkin' p'raps 'twould take 'im quicker to some seaport-town where 'e could ship for distant shores. Afore 'e'd got a mile along the track, 'e see a long trestle bridge ahead of 'im, and 'e 'oped 'e wouldn't topple over with Billy, 'is 'ead not bein' overly steady.

"Jest then 'e 'eard screamin', and two women came flyin' toward 'im. One, 'e noticed, dropped a shawl, but was too scared to stop and pick it up.

"Oh, sir,' sez the youngest, 'a crazy man. 'E said 'e'd kill us. See, there 'e is.'

"She p'inted to a man busyin' 'isself on the track nigh the bridge.

"Abe took occasion to obsarve the young woman was 'andsome.

"Been botherin' ye, eh,' sez Abe. very polite. 'If you'll 'old the baby I'll go and intervoo 'im.'

"Oh, no, no, 'e'll kill ye,' sez the 'andsome one.

"Abe thought 'twas too soon to ax 'er if she'd care, so 'e sez, 'No partickler loss if 'e does, except to a Portland gent. Kindly 'old the baby and we'll see about it.'

"The young woman took Billy, 'er 'ands all trembly with fright, while Abe picked up a cudgel and started for the man, then stopped and came back to the women.

"'Is name is Billy,' 'e sez. 'I'm 'is father, 'is mother 'is dead.' 'E kissed Billy, who smiled at 'im, then walked away fast. 'E stopped to pick up the red shawl from the dirt and toss it on the clean grass. Soon 'e came to the man 'nd 'e saw it was the shock-'aired one with the queer eyes that 'ad left the fire at Bill Duttin's wagon. 'E was 'ammerin' at sunthin' with a 'eavy stone.

"'Workin' 'ard?' sez Abe, but the man sez nothin' only to keep on 'ammerin'.

Abe didn't know much about railroads, but 'e see the man 'ad a switch pulled over that led down among jagged rocks to an old stone quarry; moreover, the man was spikin' the switch, solid.

"'Ere, stop it,' sez Abe, grabbin' the

at the switch but couldn't budge it. 'E tugged at the spike with 'is 'ands, but 'twas solid and the roar comin' louder.

"'Oh, God, 'elp me,' 'e yelled; then 'e saw the red shawl on the bank. In a minute 'e 'ad it in 'is 'ands, a wavin' it and



'Mr. Duttin an' 'is wife sung a 'ymn-tune'

man's arm. The man riz up and looked at Abe with an eye green as a tiger's. 'E worked 'is great fists and was a 'ard lookin' customer. But when Abe 'ad lickin' in 'e feared nothin' on earth, and clinchin' good 'old of 'is club, sez, 'Get out o' 'ere.'

"'Sh,' sez the man whisperin'. 'They're wantin' 'elp in the quarry, both men and women—and children.'

"Then Abe know'd 'e war crazy and took 'old 'is arm to draw 'im away, but the man grabbed 'im sudden with a 'and at 'is throat, and nigh broke Abe's neck with the twist 'e gin 'im.

"Like a flash, Abe brought 'is club down on the man's 'ead and over 'e toppled. The far off roar of a train comin' was 'eard jest at that, and it sent cold chills to Abe's heart. 'E pulled desp'rit

runnin' out on the bridge, and after 'im was runnin' the crazy man with 'is club, 'e 'avin' got summat over 'is stunnin'. As the train come 'eavin' on to t'other end of the bridge, Abe got a blow from behind that toppled 'im over and down to the waters below.

"The engineer 'ad seen it all and slowed up, stoppin' within ten feet o' the spiked switch. A crowd o' passengers swarmed out, thankin' 'Eaven for its marcy, and shudderin' when they looked down into the quarry.

"The crazy man, shoutin' and laughin', was p'inted out by the woman carryin' Billy as the one who did it all. In a minute 'e was tied with ropes and put in the baggage-car

"'Who was it wavin' the flag?' sez the engineer.

"'A stranger; 'e looked like a sailor-man,' sez the woman.

"'Gone to 'is reward, pore feller,' sez



"I 'eads the list with five thousand dollars"

the engineer, lookin' back. 'The crazy man knocked 'im 'eadlong.'

"The young woman looked at the rushin' waters far below the bridge. 'Oh, 'e's drowned,' she sobbed 'an' 'e left this baby.'

"'What?' said a 'undred voices, and they crowded around the woman.

"'E said the baby's mother was dead,' she told 'em.

"'Dead? Poor orfin.' Some o' the more tender-earted 'ad tears in their eyes when they looked at Billy, who was kickin' his legs and laughin' 'earty.

"'My friends,' sez a stout man, 'this baby's father lost 'is life in savin' ours. It's mother is dead. It's but justice the orfin should be 'andsome pervided for. Am I right?'

"'Yer all right,' shouted men and women together.

"'P'raps I've a little more interest than some on ye, bein' a director o' this road,' sez the stout man, 'but none among ye will be deprived of givin' vent to 'is feelin's in a substanshul way. I feel that my own babies would 'ave been orfins 'ad it not been for the prompt action o' this little one's father. I 'eads the list with five thousand dollars.'

"Then there war cheerin' for Billy, and in ten minutes 'e war worth more'n twelve thousand dollars in 'is own right, cause the thing war taken 'ot, right in the fever o' gratitude.'

"Then, when a lawyer-man went to take Billy from the young woman, Billy 'ung to 'er, and she began to cry, bein' tender-earted and 'avin' know'd 'is father, so to speak.

"Then the lawyer-man sez, 'The train is going. 'Ere's my address and twenty dollars. Bring the baby to me in Boston to-morrow or the day after.'

"So the train went off, with cheers for Billy, and as many women kissed 'im as could get at 'im.

"The young woman took Billy to the lawyer-man in Boston, as told.

"'Young lady,' 'e sez, 'I've been app'inted guardeen of the baby and 'is money. Bein's the baby is used to you and you appear to like 'im, you'll be allowed fair wages and expenses for lookin' after 'im, if so be you're inclined.'

"With that the young woman 'ugged Billy and 'e 'ugged 'er, cause she sommat favored 'Liza Ann in features, and seein' the 'uggin', the lawyer said 'e wished 'e war Billy, and the young woman said, 'Aint you 'orrid,' and every thing was jolly and pleasant-like.

"'Better take 'im back in the country, where the cows eat grass and give honest, every-day milk,' sez the lawyer, 'and you'll 'ear from me every pay-day reg'lar.'

"The young woman said she 'ad a sister as war married to a mack'rill-fisher on the north shore. They lived in a seclooded 'amlet that she thought would be 'ealthy for Billy and pleasant for 'erself.

"Wonderful workin' o' Providence," said Buddlefield, after a reflective pause.

"The 'ouse o' that same mack'rill-fisher warn't two mile from 'Liza Ann's cottage, and that's 'ow it came that 'Liza Ann, settin' in 'er doorway peelin' turnips and lookin' dreadful wan and thin after the comfortin's of old 'Atch, saw a woman comin' along wheelin' a baby. The woman stopped and asked for one of 'Liza Ann's door-yard posies. As 'Liza Ann came out to get it for 'er, Billy kicked off 'is blanket and riz up.

"Oh, my 'eavings!"

"When 'Liza Ann seen 'im she jest screeched out and keeled over among the 'olly-'ocks. Pore woman 'ad a 'abit o' faintin'."

"It's all wonderful, Bud," said I, as the old man paused.

I glanced in the direction of Billy with renewed interest. A strange young man with sinewy frame and bronzed face, who had come along the sands unnoticed by us, was tossing the child in his arms much to the youngster's delight.

"All wonderful and interesting," I

resumed, "but what I don't understand is, how do you know all this? Billy could not have told you and Abe was dead—"

"The bridge war 'igh, but to offset that, the waters war deep," chuckled Buddlefield. "P'raps Abe war a swimmer. Some sailors 'as more lives than a cat. Moreover, Abe didn't care for too much society jest then, 'avin' 'is reasons. But the mate didn't die and the affair war settled. Now, young man, I'll put it this way. S'posin' you'd formed an idee of Abe's pussional appearance, does that feller tossin' Billy come nigh it?"

"Well, something like," says I. "Perhaps a little better looking."

"I told you 'e war quite a favorite o' the fair sects. When Abe told the young woman 'e war the baby's father, if 'e'd 'a' said, futur' father, 'e'd 'it it complete, for 'e's married to 'Liza Ann and captains the *Billy Banks*. As for dancin' 'ornpipes and drinkin' rum, that's all passed, as is proper for a sea-cap'n who must keep 'is 'ead."



She keeled over among the 'olly-'ocks



## An Easter Entanglement

BY CLARENCE HERBERT NEW

Author of "Courage," etc.

ILLUSTRATED BY R. J. CAMPBELL

IT was getting to be late in the afternoon, and Burton was thoroughly tired of having legal technicalities read to him, even more tired of affixing his signature to the various documents connected with his investments. In fact, these visits at the office of the lawyer who managed his affairs were always more or less of a nuisance to him—gotten through with as quickly as possible—and he was about to leave when the elderly attorney called his attention to a letter which had been, for the time, overlooked:

"It's about that Virginia mortgage," he said. "This came yesterday, from the colonel. Wants to increase the amount a couple of thousand—says he contemplates making some necessary improvements upon his plantation, and needs the money."

"Well—no objection, is there?"

"Why—yes. The fellow has managed to pay his interest promptly enough—but I've had inquiries made, down there, and my correspondent says the place wouldn't bring what he has already borrowed on it, even under favorable conditions. Same old story, you know. Last of a colonial family, going to seed—old ideas—lack of push—too easy going ever to make anything out of the place. Keeps open house, just as he used to before the war—without a spare cent to his name. I've been thinking you ought to foreclose without delay, in order to get anything at all out of it. But we're

in luck, it happens. The tobacco combine is gradually acquiring all the good land it can get hold of, and discovered I represented the holder of the colonel's mortgage. So the people made me an offer that is altogether too good to throw away. If you'll drop in before the end of the week, I'll have the papers drawn up, and you'll come out a little ahead of the game. Lucky I happened to think of it before you got away."

"Hm-m-m—I suppose my signature would be necessary?"

"Why, of course. You've never given me a power of attorney, you know—and the loan stands in your name, down there in Dinwiddie County. But it won't take five minutes to sign the transfer—they'll do the recording themselves."

"Suppose I should happen to die—would they be able to get hold of the property then—easily?"

"You mean if your heirs still held it? Why, they'd have to authorize your executor to make the transfer, if they agreed among themselves to sell out. I've never drawn up a will for you, that I remember, and I've no idea how many heirs you may have."

"What I was getting at is the fact that the tobacco people couldn't very well get that particular piece of property if I happened to care about holding on to the mortgage, but that a little anxiety about the safety of my investment, just at this moment, would be likely to throw it into their hands without the owner's having

much say in the the matter. As you put the case—considering your information as to its value—my mortgage would hold it even if the place were put up at auction. Is that right?"

"Surely. But I'm telling you I consider it a mighty poor investment, even now. I naturally thought you would tell me to sell out at once. But if you haven't confidence in my judgment—why—"

The younger man had walked over to the window and was looking down at the ships in the bay. In his mind there was the vague suggestion of a face he had once seen in Virginia while on a brief visit to a family of friends—a pair of wondrous dark eyes, under a mass of soft black hair; red lips, a witching dimple, and an accent that lingered in his memory, though he had seen the girl but once and could not recall her name. Suppose now, that these Tobacco people had begun to look with greedy eyes upon her home? He turned slowly from the window to the lawyer.

"It isn't that, at all, Graham. It wouldn't hurt me if I lost every cent I've loaned on the place—and the point which sticks in my crop is the selling out an old home where the family may have lived for generations. Whom did you say the owner was?"

"Colonel George Campbell. He commanded a troop of cavalry under Lee, and from what I've heard, his people have lived along the James River valley for a couple of hundred years, in one county or another. But really, Burton, while your idea is a good-hearted one and all that, it isn't business, you know. The

old fellow can't hang on much longer; if he doesn't borrow from you he will from someone else, and sooner or later the place will get away from him."

"Not necessarily—his wanting to make improvements looks as if he were perking up a bit. No, I've been thinking of spending the Easter holidays with friends in that locality, and I'll look up the old chap while I'm there. It's a rather pretty country through that section—might want to build a country-place myself. I wont part with the mortgage until I've looked around a bit, anyhow.

You tell the tobacco people there's nothing doing—for the present, at least."

On the following Thursday he started for Norfolk, on the *Jefferson*, and during the short run down the coast, found himself thinking more than once of the sweet face which had persisted in remaining in his memory ever since his last visit to the Old Dominion, some years before. As the ship steadily covered the miles



Jinny

to Cape Henry, he began to speculate a little upon his chances of running across the girl again, whom she might prove to be, and the probabilities of her having married since he last saw her. He was practically alone in the world, and from inclination had been a wanderer ever since his inherited fortune enabled him to come and go as he pleased.

The Fairfaxes, who lived in a quaint old mansion upon the Chesterfield bank of the Appomattox, had been friends of his family ever since he could remember, though Burton seldom found the time or opportunity to visit them, so, now,

when he rode over from Sutherland, where the Norfolk & Western train had dropped him, they immediately sent one of the stable-boys for his luggage, insisting, with their usual hospitality, that he should make their home his headquarters whether he had business elsewhere or not. In fact, they made him feel one of themselves so much that it was several days before he reached the point of making inquiries about the Campbell plantation. But when he finally did so, the general at once gave orders to have him driven over the odd twelve miles beyond the river—though the ladies cautioned him, laughingly, to see that "Jinny" Campbell didn't capture him for the rest of his stay when he arrived at "Sunnyside." It was a delicious Spring morning, earlier in its warmth and greenness than the Northern season, and he lazily gave himself up to the enjoyment of it—questioning black Sam, now and then, concerning the plantations they passed, and the neighboring families throughout the section.

Presently, as they were driving up a hill not far from Namoxine Creek, there was a clatter of hoofs down a wood-road which led to theirs, and in a moment two spirited horses cantered up to them—one, ridden by a lovely, dark-haired girl who sat her saddle, *en cavalier*, as if she were a part of her mount; and the other, by a middle-aged man who grasped the pommel of his saddle tightly with one hand while he tried to seem unconscious that he was being tossed an inch or two into the air at every bound. Sam chuckled, audibly, as he watched him—but when he turned to the girl, his expression was a mixture of adoration and wholesome respect. Burton was studying her face with an intentness of which he was altogether unconscious, but which brought a touch of color into her cheeks.

"Why, howdy, Mis' Jinny—howdy! Yo's er lookin' right peart, dis mawnin'."

"Howdy, Sam. Reckon Ah ought to—Prince feels so good that it's catching."

"Am de kunn'l eroun' de place, dis mawnin', Mis' Jinny?"

"Why—Ah reckon so. 'Less he's oveh looking at the Creek patch. Bring the gentleman along right smaht, Sam. Ah'll

be theiah befo' yuh, and Ah'll look him up."

A touch of the little silver spur, and she was off like a whirlwind—her escort pounding after her as best he might, in a way that spoke better for his grit than his horsemanship. Sam watched them out of sight with the absorbed expression of one who has been raised among horses and unquestionably knows a good thing when he sees it.

"Dat 'Prince' hoss was er colt frum ow' stawk, sah." The Fairfaxes had been noted stock breeders for generations. "Mis' Jinny done raise him an' bruck 'im, huhse'f—an' Ah reckon ef ennyone else done try to mount 'im, dere'd be trouble fo' sho'. But dat Absum man, he make me laff. He cyan't go eroun' wid Mis' Jinny, less'n he on er hoss—so he say he done ride mos' all him life. Look laik hit, fo' sho'! Dat 'Samson' hoss'll have 'im off befo' de week out—hope he bruk 'im blam' neck, too! He aint no kin' o' good—dat Absum man aint. He done mix up wi' de Lynchbu'g an' de Richmond' 'baccy folks, an' Ah reckon he look-in' eroun' fo' ennyt'ing he kin lay 'im han's on."

"Is he—er—staying at the colonel's, Sam?"

"Not oveh night, sah. He done stop eroun' wi' Mahrs. Pickett, oveh Chu'ch Road way. But he ride wi' Mis' Jinny er lot, w'en she done let 'im. Odder times, he tawk wi' Mahrs. Geo'ge 'bout de craps."

For the next two miles, Burton had food enough for thought to keep him busy. The face which had haunted his dreams and the beautiful girl on the bay horse were identical—though the possibility of such a thing had never occurred to him. The name of "Jinny" Campbell had been mentioned often enough in his hearing, at the Fairfaxes', but he had never associated her personality with that of the young girl who had been so much in his thoughts since their brief meeting, three years before. And for awhile, the wonder of it—the fact that he was in a fair way to know her intimately—occupied him to the exclusion of everything else. Then—the situation concerning her father's plantation began to intrude it-

self as something which might affect her, vitally.

To a business-man with the inside information he possessed, it became evident that the big tobacco companies were trying to obtain the colonel's property and were willing to pay something more than it appeared to be worth. Why? Was there some underlying reason which had not come to light? Was it minerals they were after—or what? This man, Absum, for instance—infatuated with Virginia Campbell, by the look of him, but none the less probably sounding the colonel upon every weak point he could find, in order to get hold of his land—was undoubtedly acting in their interest, and with a man of Campbell's presumably unsuspecting nature, seemed in a fair way to succeed in his efforts. Burton determined to wire Graham that night to advance the colonel an extra two or three thousand on his mortgage, if he wished, and to make it a point that he should borrow of no one else.

Now, Miss Virginia, when she met, so frankly, the direct look of Sam's stranger on the buckboard, had been conscious of an unexplained desire to know him better—to stand well with him. Burton was not pretty, in the sense of being dainty or effeminate, but his six feet of superb manhood compelled liking and respect at the first glance. The lines of his face were strong and determined, and his clear brown eyes inspired confidence in the man or woman who looked into them. So, not finding her father on the porch when they arrived, she galloped down to the creek after him, and he was just sauntering along to the house when Sam drove around.

An elderly negro, the colonel's body-servant, came down the steps as Burton sprang from the buckboard, and grinned as he caught sight of the stranger's face.

"Dah, now—ef hit aint Majo' Buh-ton, frum oveh to Gin'ral Faihfax,' fo' sho!"

"Why, hello, Clem! Glad to see you. I didn't know you lived over this way. That must be the colonel, himself, coming up the drive, isn't it?"

"Yassuh, yassuh; dat's Mahrs. Geo'ge. 'N' he be po'ful glad to see yo', too."

Burton stepped forward to meet the gentleman—a typical Southerner, frock-coat, soft hat, white mustache, and all.

"Colonel Campbell, I suppose I ought to introduce myself, though the Fairfaxes said it would be hardly necessary."

"Not in the least, suh—not at all, majo'. We heah'd of yuh three yeahs ago, when yo' stopped with them. Let me have a look at yuh, suh—theiah. Yuh favo' yo' motheh right smaht, suh."

"Why, colonel, I believe I've been told there is some resemblance to her. But, really, I was not aware—"

"Yo' motheh, suh, was a Culpepeh—from 'Gray Oaks,' on the Rapidan Riv-eh. Or ratheh, she was bo'n theiah—they lived in the No'th when she was mah-ied. Yo' fatheh, Ah neveh had the pleasuh' of meeting—though he was in 'Libby' when Ah commanded a troop in Lee's ahmy."

"Still—I don't quite see how you could have been sure I was one of the same family?"

"Ah noticed yo' grandfatheh's ring, with the Culpepeh ahms on it, when Ah took yo' hand, suh. Ah heah'd mah boy, Clem, call yo' by name—and Ah looked into yo' face. A Vuhginian could scahce-ly mistake yuh, afteh that, suh. Now, majo', wheah is yo' luggage? Oveh to Gin'ral Faihfax's? Well, suh, as soon as yuh can leave theiah without being disco'teous. Ah shall hope yo'll spend the remaindeh of yo' stay in Vuhginia at oueh house. Mah daughteh, 'Jinny,' will see that yuh ah well taken caiah of, Ah'm suah of that. Ah believe she has just brought oveh a friend from Colonel Pickett's to dine with us. Come in, suh; Ah can scahce-ly express to yuh the pleasuh' it gives me to see one of yo' family, again. Yo' motheh was one of the most chahming women Ah eveh knew, majo'."

During the meal, Burton's liking for his delightful host and hostess increased as rapidly as his aversion to Mr. Absum—a smooth, keen man of affairs whose efforts to seem excessively courteous gave an indefinable impression to the New Yorker that a strong personal object lay behind them.

With the idea of diverting suspicion

from his own purpose, in the other's mind, he dropped a few remarks which indicated that he was a rich young fellow, with impractical ideas as to business-matters, who was looking for investment; and during the conversation he stated, with apparent frankness, that he was thinking of putting a few thousands into good tobacco-land, having been told by the Fairfaxes that Colonel Campbell was in position to give him considerable information upon the subject.

Absum smiled indulgently at this—though he shot a rather searching glance at the Northerner, as if trying to fathom some hidden motive—and said, carelessly:

"There is always a satisfaction, Mr. Burton, in raising one's own tobacco for personal consumption, but I think the colonel, here, will agree with me, that it requires an experience of years to produce a crop which is profitable, commercially. It seems to be a generally accepted belief, up North, that one has only to plant a few acres with tobacco, and then sit down and enjoy the money that is bound to roll in from the crop; just as people think that oranges, in Florida, will bring a comfortable income without much trouble in growing them. But most any disinterested person in Virginia will say that you'll get more of a run for your money in Wall Street."

Seeing from his expression that the colonel was upon the point of differing somewhat from this point of view, Burton adroitly changed the subject to horses, upon which Absum was as unfamiliar as the others were conversant. He feared

that if the topic became absorbing, it might bring the speculator to making an offer which could not be ignored by any planter in straitened circumstances.

Later on, while Miss "Jinny" detained him at the house—acting upon an impulse which she, herself, scarcely understood—the old gentleman asked Burton

to stroll over a part of his ground which lay along the bank of Namoxine Creek. When they were half a mile from the house, the colonel took from his case a home-made cigar, which he passed to his guest without comment. Burton lighted it, took a whiff or two, examined it closely, and, in some wonderment, asked:

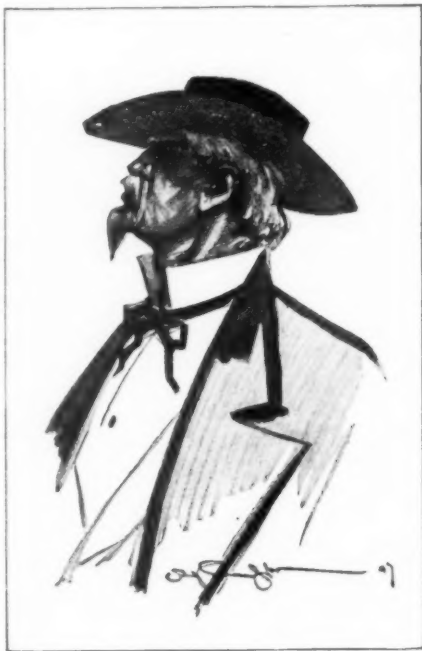
"Do you find it profitable, colonel, to import Cuban tobacco as a filler?"

"No, suh. That leaf was grown right heah on mah own place."

The younger man took a few more puffs in silence, as they walked along by the creek. A glimmering of the situation was beginning to dawn upon him.

"Hm-m-m—may I ask if our friend, Mr. Absum, has tried one of these cigars? I rather imagine he is a pretty good judge of tobacco."

"Why—ah—no, suh. Ah'm afraid Ah've been somewhat lacking in the co'tesy due Misto' Absum. He is not, as Ah might say, one of oueh own people—and ah—well—those plants wah mo' o' less an expehiment of mine. Only mah field-hands know just wheiah that leaf is planted, and it is so fah from the road that a strangeh would seahcely happen upon it. Yuh come from oueh stawk, majo'. To be frank with yuh, Ah find it



Colonel Campbell

difficult to give Misto' Absum mah entieh confidence, though Ah've no ground whatever fo' such a feeling."

"Well, as I said at the table, colonel, I am thinking seriously of investing, down here, and while I don't suppose you would care to part with an interest in your land—I know too little of planting to attempt it on my own hook—I would consider it a personal favor if you'd give me a first option in case you should ever decide to increase your cultivating."

"Yuh shall suht'nly have it, majo'. In fact, Ah will say that nothing would please me betteh than to have yuh associated with me if Ah should considereh putting mo' hands on the place and raising a lahgeh crop."

Burton had picked up a handful of the loam, and was examining it carefully.

"Do you know, sir, this earth looks to me very similar to that in a certain district of Minar del Rio. It seems to have a peculiar, oily softness. Isn't it partly due to this soil that you have been able to grow such a leaf as I find in your cigar?"

"Ah have no hesitation in admitting it to yuh, majo', though Ah trust yuh will not mention it. Thet theiah soil does not extend mo'n fo' hundred feet from the creek, suh, and Ah've not seen it eitheh above o' below mah land, on this heah bank. It has never been possible, befo' mah expehiments, to get the propheh flavo' out of Cuban seed in this state—o' anywheah else."

"That being the case, if I may offer a suggestion, I would not attempt to sell a pound of it until you have a full crop ready for market," Burton replied. "Then, it seems to me, that you will do much better with it in London than in New York. Your success with Cuban seed is likely to antagonize the interest and by trumping up a report that you were actually smuggling in Havana tobacco, they could get the government to make a whole lot of trouble for you."

The colonel stood for a moment in deep thought, an expression of disgust and discouragement lining his handsome features.

"Do yuh know, suh, that neveh ocuh'd to me. It may be that yuh'ah right.

Ah've had the feeling fo' some time that mah facto's in Richmond wah not dealing with me in the manneh in which gentlemen ah accustomed to conduct theiah affaiahs. The times ah changing, suh. A gentleman's wo'd was sufficient fo' any statement he caiahd to make, in mah fatheh's time; and any planteh, of good stawk, conducted his affaiahs without in-tehfeh'ance from outsidehs. But in oueh dealings, to-day—well, suh, Ah can scahcely admit it to yuh, but theah ah times when Ah almost doubt the honesty of ma business-acquaintances."

Knowing from his acquaintance with Virginian people that the colonel's promise of an option would block any underhanded attempt that Absum or the syndicates back of him might make, Burton thought it better not to wire Graham when he returned to the Fairfax place, that evening. But during the next few days he got the general to make a few cautious inquiries, which resulted in his acquiring, through a third party, some three hundred acres of wood-land in Amelia County, upon the bank of the Namoxine directly opposite to the Campbell plantation and extending beyond it, up and down the creek, having satisfied himself that the soil was exactly the same as that upon the colonel's land. That Absum had not forestalled him was only explainable by the supposition that he had as yet only a suspicion as to the value of the old gentleman's experiments, based upon the general high quality of his former crops.

At the end of the week he dropped a confidential hint to General Fairfax concerning his holding the Campbell mortgage, as an excuse for leaving his hospitable friends, and moved over to "Sunnyside," where he was received with a friendliness which left no doubt as to the genuineness of his welcome. Then followed a succession of warm Spring days in which he gave himself up to the mere enjoyment of living in such congenial surroundings. The business-side of the situation he kept in hand with little effort; the matter drifting along in such a way that he found it unnecessary to give it much thought, though he was aware of sundry interviews between Ab-

sum and the colonel which evidently failed to give the former astute gentleman much satisfaction. But Absum was persistent, fully as much from his infat-

of this appeared in their manner or in the little household attentions which added to his comfort. The family silver—every piece of it an heirloom—and the colonial glasses, sparkled as brightly upon the dinner-table as they had in the old *régime*, when the Campbells of other generations had counted their slaves by the hundred. The old house was scrupulously clean, and the linen beautifully laundered, in a way that would have made a city matron green with envy. The meals were abundant, and the sherry of a richness which lingered in the memory. But



Sunday morning found them in the pew

uation for Miss Virginia as from the valuable property that seemed almost within his reach. And it was the social side of the matter which aroused every ounce of Burton's determination to get the better of him. The thought of a woman like "Jinny" Campbell being bought by a creature of Absum's caliber—through force of grinding circumstances and her love for her father—made him grit his teeth.

It became evident to him, from little things which came under his observation, that as far as ready-money went, even the pocket-money for little necessities—both the colonel and Miss "Jinny" were seriously embarrassed. Not that any sign

the colonel's carefully brushed coats were shiny at the elbows, and Miss Virginia's gowns were more limited in variety and

number than a woman likes to have noticed by the stranger within her house.

He came upon her, one day, in her favorite nook on the side veranda, busily stitching upon an inexpensive muslin gown, which she laughingly admitted was destined for her Easter appearance in the old church where the Campbell pew had been a prominent one for upwards of a hundred and fifty years, and where the colonel never failed to seat himself each Sunday morning. That same afternoon, Clem—who had promptly classed the New Yorker as old Virginia stock and, consequently, almost one of the family—confided to him that a new and most becoming hat, which she had admired in Petersburg, would probably materialize if he could persuade a neighboring planter to buy his pet Gordon setter, which the old body-servant had raised from a pup. And Burton, then and there, entered into a conspiracy with him, which resulted, not only in Clem's retaining possession of his beloved dog, but also the purchase of a lovely India silk gown which she was known to have had in mind.

"Yo' see, majo'," he explained, in their whispered confab, "Mis' Jinny would er bin all right, dis Easteh, but de int'rus on de mo'gidge done come eroun' jes' erbout dis time, 'n' Mahrs. Geo'ge, he couldn't git de 'vance he done 'spected, on de crap. Dem yeah Richmon' 'baccy folks done gittin' meaneh en meaneh, eve'y yeah. Ef Mahrs. Geo'ge on'y hab de money to w'uk fo'ty o' fifty han's ober de place, he done git rich, fo' sho'."

"Never mind, Clem. I reckon I know a way to help him out on the crop a little, and you can think up some kind of a yarn that'll sound all right about the dress. Of course, you know, she wouldn't accept it from me."

"No, sah—o' cou'se she wouldn't. Mis' Jinny en Mahrs. Geo'ge am quality—dey am."

Presently, Absum dropped along, mounted on one of the more sedate Pickett mares, and when Virginia rode off with him there was a self-satisfied expression upon his saturnine face that caused Burton some uneasiness. Nor was it lessened, upon her return, when she ap-

peared strangely preoccupied and went almost immediately to her room, leaving her escort to sprawl comfortably in one of the veranda-chairs and speak, patronizingly, to the colonel of his many promising investments. That he had brought some pressure to bear upon the girl seemed almost certain to the Northerner, and the fact that she hadn't dismissed him, finally, looked ominous. Scarcely conscious of what he was doing, he got up and walked off toward the rear of the house to do a little quiet thinking, and almost ran into Clem, who was muttering to himself behind a clump of laurels.

"Clem!"

"Yassuh."

"I believe that fellow has been bothering Miss 'Jinny' about something."

"Yassuh. Ah bruk him gizzard, fo' long, fo' sho'!"

"Humph! I'd like to, myself. But I can't as long as she lets the fellow come here without objecting to him. Look here, Clem—I want you to do something for me, and do it quick. Will you?"

"Yo' bet yo' life. Ah will, majo'! Yo's all right, yo' is. Ah reckon Mis' Jinny, she t'ink so, too."

"Well, you go to her at once—make her listen to you, no matter whether she wants to or not—and tell her you know about something that you can't explain, but which is going to fix the colonel all right, about money matters—going to put him on easy street. Don't you dare breathe a word to her of this, but I'm going to help him, myself. I've got enough cash to live without working, and he isn't going to worry any more for the rest of his life. Understand?"

"Ah—Ah reckon so, majo'. Bress your haht! Look heah, suh—why don' yo' tek er ride wi' Mis' Jinny, eve'y mawnin'—before dat scallywag done come eroun'? Dat brack mah' am jes' erbout right fo' yo'."

"You mean 'Bess'? She's a beauty. I didn't think the colonel would care about having me ride her. How do you know she wont break my neck?"

"How Ah know dat!"

Clem doubled up, and chuckled.

"Fo' de lan, majo'! yo' mek me laff! Aint Ah done see yo' laigs, an' de way

yo' walks! Yo' jes' lemme put dat ahmy saddle on huh in de mawnin', an' try huh. Mahrs. Geo'ge, he be pleased to deff to hab yo' ride huh."

Clem hurried off to act upon his instructions, and after breakfast, in the morning, Burton appeared in breeches and puttees as "Prince" was led around to the door for the girl.

"Ah yu' reahlly going with me, majo'?" she cried. "Oh, Ah'm so pleased! Yu' neveh said yu' liked to ride"—reproachfully—"And on 'Bess!' Do be caiahful when yuh mount, or she'll bolt with yuh."

Just to carry out the joke, he put on a serious expression when he took the reins and started to put his foot in the stirrup. The mare looked at him, mischievously, out of one eye and, as he had been warned, reared as if she were about to run, but with a quick and steady pressure on the off rein, he pulled her head around almost to the cinch knot, and swung easily into the saddle before she knew he was off the ground. For a second or two she went up in the air and tried to unseat him, then, with a shake of her pretty head, gave it up as a bad job, and cantered daintily up the road.

For several minutes, Miss "Jinny" watched him curiously. In the general scheme of her ideas, this Northerner, this Yankee—masterful and attractive though he certainly was to her—had no business to ride like that. Raised among horses as they are, the people of the South have nice conceptions of what constitutes horsemanship—and this man sat his saddle as if he had been reared in one. The mare, too, with the sympathetic instinct in all highly-bred animals, seemed to accept him both as friend and master, obeying the touch of his knees quite as quickly as his light grasp of the reins.

That ride was one she never forgot. In her after years, as wife and mother, she often looked back to it as the time when she first seriously questioned herself concerning the place he had won in her heart. Cultivated beyond the point that most women reach—by the daily companionship with her father in his library—she found herself wondering, appreciatively, at his rich fund of infor-

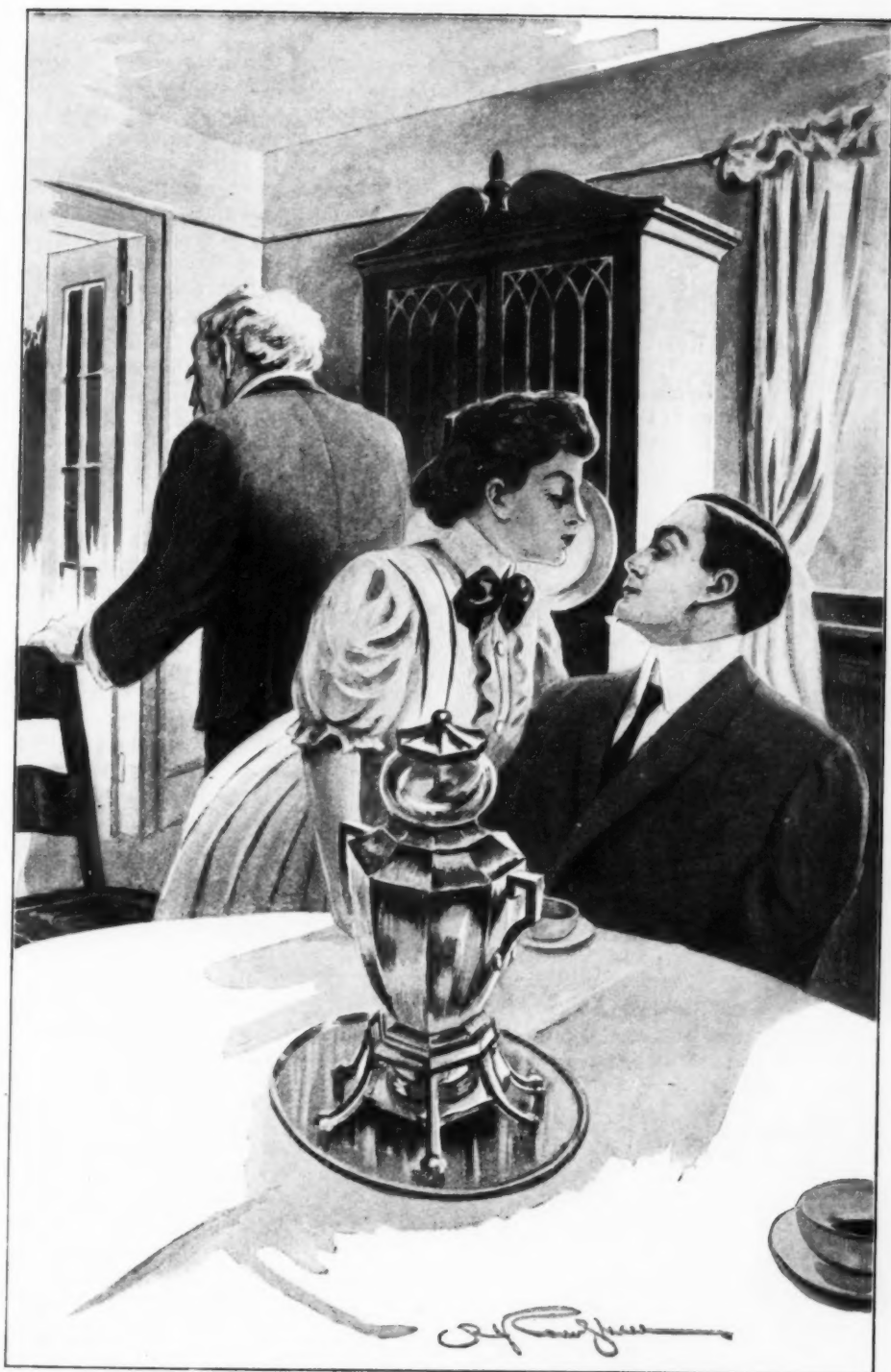
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At luncheon time they found themselves miles away from the plantation, in another county, and dropped in upon a family of friends to eat. Then, through the long afternoon, they rode over the Virginia hills in the warm Spring sunshine, stopping once to gather a bunch of the first violets—through patches of woodland, along the banks of the sluggish Namoxine, perfectly content to be alone with each other and their horses.

That was the beginning of it. Absum had no other rides with her, nor could he get an opportunity to speak with her alone. The contrast between the two men was too great, in her mind. And somehow, against her better judgment, she found herself relying upon the vague but emphatic hints which Clem had dropped about the apparently impossible assistance which in some mysterious way was coming down through the air to help her father.

Each day's ride drew them closer together and as Easter Sunday approached he found himself quite naturally assisting, with the friends and neighbors he had come to know so well, in the decoration of the old church. The great Catharine-window at the back of the chancel had been the gift of some Campbell of other days, and his artistic taste was given free rein in the bordering of it with palmettos and lilies.

On the morning after Good Friday, two mysterious boxes arrived from Petersburg, and though Clem was put to a most searching cross-examination, he lied like a gentleman and managed, in a great measure, to satisfy her suspicions. The colonel's best coat was brushed and sponged until only a close examination would have revealed its years of honorable service. And on Sunday morning the opening hymn found the three of them, clothed in something better than outward respectability, in the Campbell pew, while the family servants, in their best



Virginia slipped around to the arm of Benton's chair

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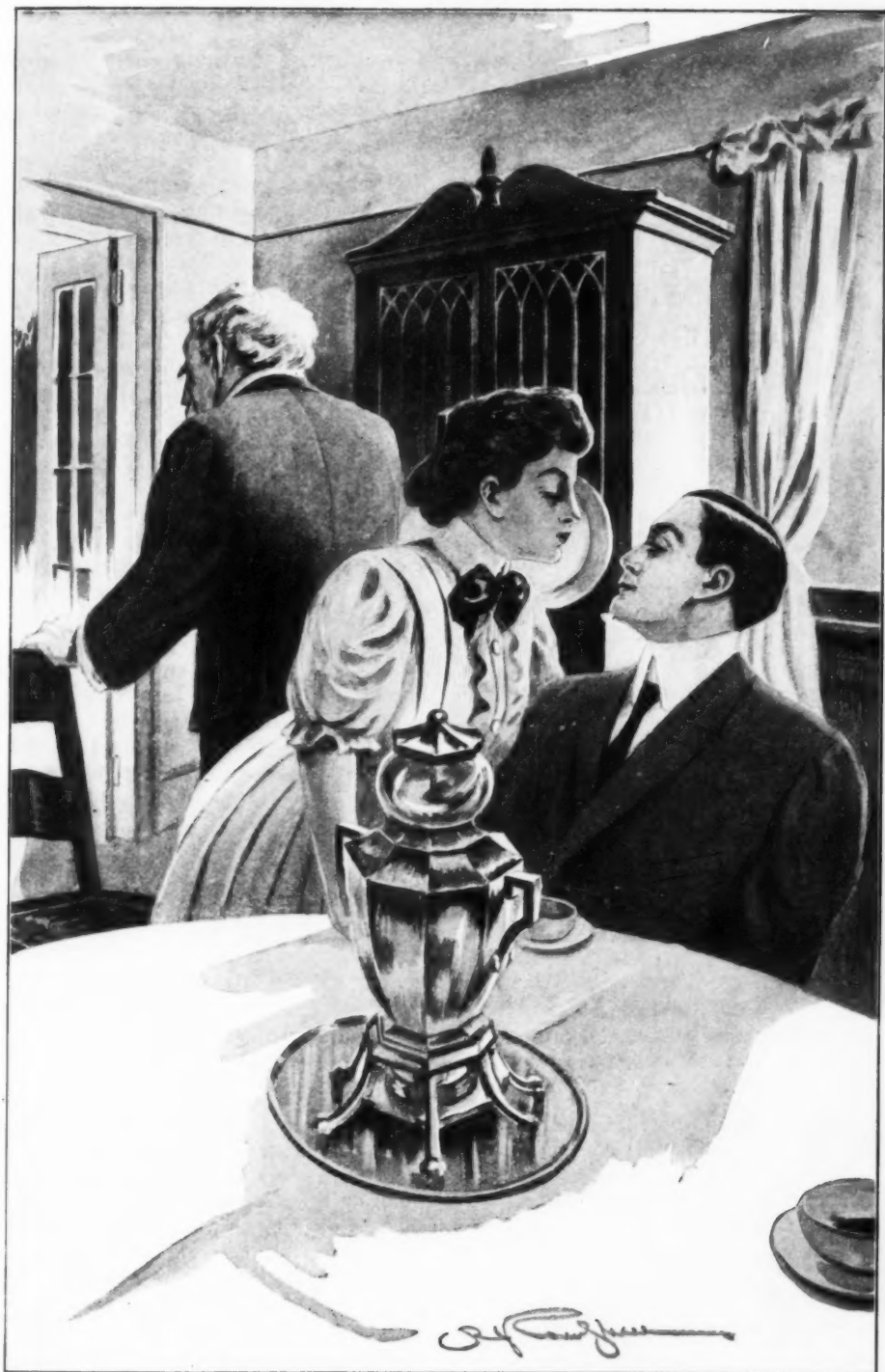
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array of holiday colors and shining black faces, filled their own traditional benches in the transept.

Whether it was the spell of the Easter music or some inward consciousness of a psychological crisis that brought matters to a focus, Burton could not have explained. But as they were standing close together during the recessional, his hand gently closed upon hers—and received a responsive pressure.

Next morning, he sat in his accustomed place at her left, while the sunbeams played hide and seek among the pieces of gleaming silver upon the breakfast-table—and when Clem had removed everything but the coffee and cigars, he smilingly looked across at the colonel while he slipped a ring upon the finger which she confidingly reached to him.

"Perhaps it isn't exactly your way, colonel," he said, "but up North, we like to be sure of the girl before we speak to her father. I hope, however, that you have no serious objections?"

"None whateveh, suh. Ah think Ah may say, majo', that Ah recognized some of the symptoms befo' this mawning. Yo' motheh's son will be a most welcome ad-

dition to mah family, suh. But—Ah trust yuh will pah'don mah cu'iosity—"

Burton had drawn from his pocket a somewhat imposing looking document and, first holding it over the spirit lamp which heated the coffee-urn, was deliberately lighting his cigar with it.

"I hope yuh ah' destroying nothing of value to yuh by mistake, majo'?"

"Nothing of any further value, sir. It's merely the old mortgage on your plantation—and—er—it occurred to me that this was a fitting time to make a sort of barbecue of it. I'm going to give 'Jinny' three hundred acres on the other side of the creek for a wedding-present. Altogether, it ought to make a nice little property for us."

Twice, the old gentleman tried to speak—tried to express himself in a fitting and a dignified way. But as Virginia slipped around to the arm of Burton's chair and pressed her lips softly upon his, the colonel, resting his trembling hands upon the table, could only bend toward them with one of his courtly, old-fashioned salutations—and slowly step through one of the long windows out upon the sunny veranda.

## As the Goose Flies

BY HUGH KENNEDY

ILLUSTRATED BY SIDNEY H. RIESENBERG

IF this keeps up, there'll be three feet on the level by mornin'. It's the storm of '93 over again, 'cept it's comin' in late May, 'stead of early June."

Old Gus had looked long out of the one-paned window of his bunk before turning to deliver his opinion. His mates of the bridge-crew, lounging about the car in the attitudes of boredom, pricked up their ears at sign of Gus in reminiscent mood.

"Three days she's kept us penned up here, like dogies in a shippin'-corral,"

grumbled lanky Ontario Ike. "I hope she'll go quicker'n she's come, that's all."

"If she ever does, Ike," said Gus, pointing an admonitory pipe-stem, "you take an old-timer's word: there'll be doin's fer this bridge-crew that'll make ye feel like a dogie that's just crossed Alberta on the hoof. It was so in '93, when the Twin Bridges went out, an' if this snow-fall sends the Bow up to the high-water mark she made that year, I doubt if the new steel spans'll fare much better. You 'member them old piles stickin' "

out of the water just up-stream from the bridge? Them's the remains of the identical trestle we built over the river, temporary, that year. Right on that trestle did Doodie drive home his last spike as a bridgeman.

"You've heard me speak of Doodie, mebbe, more times than enough. There was a boy! Six feet in his stockin's, straight as a Douglas fir, soople an' thin in the flanks as a mountain-lion, deep-chested as a Shorthorn bull—my eye, but he was the number to put your money on! He could lift a load that big Jim, here, couldn't budge. Runnin', jumpin', wras'lin'—it was all the same: he was the king-pin. No two men on the job could move him out of his tracks, an' him laughin' all the time they was tuggin' at him. Laughin' an' kiddin'—that was him from sun to sun. Kind-hearted as a pony, he wouldn't hurt a sandfly; but look out fer that iron-grip of his when ye started in to rough-house him. He wouldn't be beat, that boy, in sport or earnest. Them was the jolly days, when Doodie bunked right here beside me in this car."

Big Jim, the "straw-boss," was galled by the reflection on his strength.

"How," he asked, "did a real man ever come to git a fool name like 'Doodie?'"

Gus was quick to the defense of his favorite.

"That was nothin' against him, no more'n 'Ontario' is against Ike, here. First, it was 'The Dood,' before we rightly got acquainted with him, fer it didn't seem nat'ral that a man that washed an' combed himself three times a day, an' put on his coat to come to meals, could be cut out of the same piece of goods as a genuine bridgeman. 'Doodie' it was, though, when he'd sung his first song. Sing? Like a bird. He had songs an' stories on tap, same's Irish Mike keeps Calgary beer. That boy had enough fun in him to make a chain-gang stuck on its job.

"Fer six weeks after that flood of '93, we was at it night an' day; fer six weeks we did our ten hours overtime—no time-an'-a-half allowed them days, neither, fer that was years before the strike—doin' our double time, as I said, an' not a man

so much as beefed at the hours. Not even Grouchy Jake so much as threatened to call fer his card.

"That was all Doodie's doin's. He was like a man made of steel cables: ye couldn't see a sign of wear in him. His laugh an' his joke an' his song an' his story was like one of them shows that begins as soon as it stops. We was havin' the time of our lives."

"Curious," remarked Ike, in a spirit of friendly inquiry, "how a man like that ever come to be on a bridge-crew."

Gus' thought hunted readily down this trail.

"Curious it was, Ike, an' curious it stayed. When Doodie wanted to close that square, ironwood jaw of his, ye couldn't pry it open with a spike-bar. Close it he did, anyway, about the p'ticular trouble that had side-tracked him in a bridge-outfit.

"Him an' his old man'd had words. I made sure of that afterwards. There was a petticoat somewheres in the stew, too. I knew that, fer the boy used to get letters, an' often of a Sunday afternoon he'd be off with his writin'-pad to some spot where he could talk to his girl with nothin' but the mountains to look over his shoulder. The girl, I had it figgered, didn't suit the old man; an' my guess, as it turned out, wasn't a mile wide. There must 'a' been a cute little family-jar, the day Doodie had to make his choice between the old man's coin an' the girl's red cheeks. The cheeks won with furlongs to spare, if I know Doodie, an' another picture was turned to the wall.

"The boy'd had two years in a trainin'-school of some kind back East. The 'Teck,' I think he called it. 'Structural Engineer'—I mind that's what he said he'd been trainin' fer, an' a dandy trainin' it must 'a' been. There wasn't a girder nor a brace in a hull truss-span but he could tell to a pound what strain it ought to bear. He knew bridgin' by the book from A to Z. Not much wonder he took to the real thing when he found himself up against it in the West. Scotty Erskine himself—Scotty was foreman in them days—picked up many a new wrinkle from Doodie's book-learnin'.

"'Pears to me, though, I'm gettin' at

this yarn both ends to once, like a pig of-ferin' battle. The start of it all was that June snow-storm.

"We was standin' on the Gap sidin', just where the iron dives into the Rockies, an' the snow penned us in like hens in a thunderstorm. A storm like that was a new thing to Doodie. He watched it like a kid with a new toy. He kept tab on the snow creepin' up the trunk of a stunted cottonwood, an' weightin' down its branches, till he vowed it was like nothin' but an overgrown mushroom. Down, straight down, come that snow fer three days an' nights, hiss'n' gentle as it settled, same way it's doin' now.

"Doodie had words fer everythin': the sky was lead; the foothills, rollin' away fer miles, was the ocean-swells, froze stiff an' white. Seemed as if he just felt fer everythin', whether it was alive or not. Them range-cattle, bunched on the lee-side of a hill, an' hunchin' their backs into the storm, was the only thing I ever saw that made him right downhearted. Many a bone the coyotes picked on that hillside when all was over.

"First day, the 'Transcon.' came in from the East a-kickin' up clouds of snow, fer all the world like a kid wadin' through maple leaves in October. Next day, she came under a double-header, followin' a snow-plow, an' eight hours late. The third day, she was stalled a hundred miles back on the prairie.

"'Let the sun come out to-morrow,' says I to Doodie, 'an' this outfit'll be the busiest gang of bridge-builders this side the River Jordan.'

"Come out it did, fer fair. My eye! That snow sure walked away. Doodie's frozen-sea broke into islands, where the hill-tops poked through; then into peninsulas and continents an' all the names in the g'ography. The hull prairie was one shinin', sloppy mess of muddy water huntin' fer the low spots. The Kananaskis began tumblin' over the fall with a roar you could hear clean to the sidin', an' you know how far that is. We was up against the real thing.

"A mud-slide at Shaganappi, a wash-out at Gleichen; culberts here, trestles there—they high-balled us from end to end of the division. We was next in im-

portance them days to old Bunch Grass Whiskers himself. We kept the line open. The schedule was knocked crazy, to be sure, but everythin' was gittin' through.

"Doodie was like a trout winnin' upstream: he was havin' the time of his life.

"'Man!' says he to me, 'this is life. This is where real men are doin' things. I'm goin' to hold down this job as long as it'll stay with me.'

"I grinned an' said nothin', knowin' too well that when the boy's right life called to him he'd go to it like the goose heads north in the Spring. I was right, an' the call wasn't long comin'.

"The thing happened when the Twins went out. That was the last hand the Bow had to play, an' she sure caught us all four-flushin'. We was down at the east end, polishin' off the small jobs, an' thinkin' a hull night's sleep'd go good, when Scotty got the message.

Snow-slide in mountains. Bow above high-water mark, an' risin'; Twins in danger.

"That was the finish of the sleep-quest-ion fer another two weeks. No. 450, ahead of a silk-special, dropped her string at Moosejaw an' whipped us over the prairie till our teeth rattled with the joltin'. At Calgary, we found out what we was up against: it was pilin' across the Bow in floods. The Twins was out. One span was piled up on the bank a mile down-stream; the other was hangin' with one end on the river-bottom, collectin' a jam of driftwood.

"It was midnight by the time we was droppin' down the grade to the river. Me an' Doodie sat on a car of piles, takin' in the hull lay-out. My eye! There was a mess. They had headlights from dead engines in the Calgary roundhouse stuck up on every high spot, an' the glare of 'em just cut a jagged hole in the dark round where the men was workin'. It was like turnin' a searchlight into hell—that was Doodie's way of puttin' it.

"Every man on the division that could be let loose on the job, from old Bunchy himself to Scab Egan with his 'extra gang' of Douks, was chasin' his own shadow like a demon gone batty. Across the river was Mose Gregson from the Pacific-division thuddin' away at a pile



"Hanging by one hand and swinging a ten-pound hammer with the other"

with his old drop-hammer driver. Him pilin' from the west an' us from the east, our trestles was to meet mid-stream.

"Mid-stream. My eye, but that was a place fer flesh an' blood to be! The old Bow'd got up over her banks till the main current looked like a river tearin' its way through a lake. Rushin', swirlin', back-eddyin' in the glare of them headlights, she seemed to be just laughin' at what she'd be doin' to us an' our little pile-drivers; an' just to show what she could do, she'd send every minute a log or a tree shootin' like a bolt from a catapult through the yawnin' hole where the first span used to stretch. From the far bank, the twisted timbers of the second span was hangin', like a wrecked cage with the wild beast broke loose. Sure, a fiercer proposition was never put up to a bridge-gang.

"'Doodie,' says I, 'what'd the books tell ye to do with a hole like that?'

"The brakes was grindin' beneath us, but he had time to answer.

"'Books?' says he. 'I guess this is a place where nothin' counts but horse-sense and iron-grit.'

"So it was; but I aint goin' to tell how we piled that stream. Them of you that's been through the like knows all about it; them that hasn't is like to know before they're many days older. We met old Mose at last, an' steel joined steel again.

"The day we drove that last bent, a curious thing happened.

"On the east side, a dinin'-car drew up; on the west, we heard the whistle of the east-bound 'Transcon.,' the first in four days. 'Twasn't long till we saw what old Bunch was up to: Them passengers'd been tied up in the mountains till they was well nigh famished, an' here was their first chance fer a square. Nothin' short of starvation would 'a' drove some of them over that half-finished trestle on foot. To see them stringin' across was pay for all the hard work an' lost sleep.

"So many glad rags I never look to see on a bridge again. Dainty women'd leave their dood men an' put their white-gloved hands in the grimy paw of a bridgeman an' cling to him so they'd clean fergit to hold up their flummery

skirts out of the black oil. Many a man turned back, willin' to go hungry, rather than risk his precious neck. Bunch Grass was here an' there amongst 'em all. You know his way: polite as pie to a passenger, but crusty as a shell-crab to every one else.

"I was right in mid-stream while the procession was passin'. I was holdin' one end of a rope snubbed round a rail. Doodie was hangin' to the other end of the rope, just a foot from the water, spik-in' a brace to a pile. Just then, along comes an old chap—a swell old party he was—pickin' his steps like he was wishin' himself on a good ashfelt pavement, but comin' just the same, like nothin' could stop him gittin' that dinner at the road's expense.

"That's where I was on the wrong sidin'. The old gent stops in front of me, an' says he,

"'Can you tell me,' says he, 'if there's a young man named David Graham in this crew?'

"That came mighty nigh bein' the end of Doodie's story right there. I was that flabbergasted I was only brought to by the rope slippin' through me hands. It wasn't what the old gent said; it was the look of him. Fer all his dood fixin's an' his iron-gray hair, it was Doodie himself speakin' to me—Doodie grown older, heavier, sterner lookin', but still Doodie. It was the same voice, the same clean, square jaw, the same compellin' eye.

"'Graham?' says I, when'd I'd got sand on the rails, 'Graham? Search me,' says I. 'Better ask Scotty, there.'

"'Graham?' says Scotty. 'Sure thing. Where's Doodie, Gus?'

"My eye! You should 'a' seen that man lookin' down at Doodie. The boy was hangin' by one hand an' swingin' a ten-pound hammer in the other, with the current swirlin' round the piles an' sendin' up dashes of spray at him like wolves leapin' up at a man hangin' to a limb. It's nothin', of course, to you that's done it, an' Doodie was doin' it like it was nothin'; but fer a man that can't pick his steps over a trestle without it seemin' to slide up-stream from under his feet, it was a soul-twistin' place to find his boy. There was never a word from the old

man's lips, but there was a look in his eyes that minded me of the eyes of a range-cow when they're brandin' her calf.

"Hand over hand came Doodie up at last.

" 'Dad!' he yells, an' jumps fer the old man's paw. There was just nothin' in his voice but surprise an' welcome.

"It was the dad that seemed to be gittin' the worst of it, somehow. Talk didn't seem to come easy to him. He hangs to Doodie's hand, an' says he, like he was talkin' to a bigger man than himself,

" 'Davy,' says he, 'come home—wont you?'

"That 'wont you?' at the last, he kind of tacked on, like he felt he hadn't been humble enough.

"Doodie draws back. He looks at the old man like a father that's denyin' somethin' to his child—denyin' it because he can't come by it honest an' clean.

" 'There's Emily, dad. I haven't changed about her,' he says.

"David Graham, senior, was his right self fer just one second o' time: he'd swallowed about all the humble-pie he

was guaranteed to hold. He pranced a step towards Doodie, till all at once it occurred to him that that bridge was no place fer fancy steps.

" 'Drat you, boy,' he yells. 'How could I have located you up an' down a thousand miles of railway if I hadn't gone hat in hand to her to find out where you'd got to? Isn't that enough? Boy!'—he fair sputtered it this time—'boy, come home!'

"Doodie turned away. He looked at the white line of the mountains, just showin' through the blue; he looked at the unbroken prairie, rollin' away without bounds to the sky-line. Bein' free—that's what these things had meant to him. He was at home with them: they gave him the feelin' of havin' elbow-room. He sniffed the air like an antelope on the crest of a rise. He looked at the men, gapin', as if the road had nothin' fer them to do. He looked long at me, his partner, his bunk-mate. He gulped hard.

" 'Scotty,' says he—an' the hammer he'd been holdin' slipped from his hand an' clattered on the bridge—'I guess I'll have to ask you fer my time.' "

## How the Way Was Opened

BY CHARLES McILVAINE

ILLUSTRATED BY BLANCHE V. FISHER

EVERYBODY in Plumtown, though qualifiedly aristocratic and notably endowed with self-respect, called Josiah Patton "Old Hickory" when speaking of him; when speaking to him he was Josiah, or Friend Patton, or Cousin Josiah; for Plumtown was a Quaker settlement where, in consequence, all other than social titles were eschewed. Even the King's Highway, laid out when William III was sovereign of England, lost its royal name and became plain Penn Street between where it entered and passed out

of the Town. Josiah Patton's face, angular, clean-shaven, shellbark in hue; his small head seemingly bearing the marks of a segmented mould, bore semblance to a hickory-nut and won him his *sobriquet*. The very corrugations of his kindly smile but varied the similitude.

He was below average height, thin, erect, active, wearing the exciting mystery of an empty sleeve. The long pointed tails of his brown coat, the upright collar, the wing shape cut to its front, gave him a bird-like aspect. When he and

Lydia Ashmead for the first time walked arm-in-arm upon the sidewalks of Penn Street, she with the point of her gray shawl centering her drab skirt low down upon its border, and with the plaited back of her narrow, sugar-scoop bonnet directly above the fold of bobbinet about her neck, they resembled a pair of spar-

of what their own devotion would ever be in strength and lasting quality.

Sixty years before the memorable day when the two walked for the first time arm in arm on Penn Street and were with smiles, and tears, and united hearts of gladness dubbed "The Sparrows," they were fond lovers, giving to each other



rows for the nonce at peace and with intent above forage. One would not have been surprised to see them hop to an overhanging branch and to hear them twitter lovingly therefrom.

The sympathies of Plumtown's people, and of all others along the widespread ramifications of its family and sect interests, were actively with the couple. Lovers pointed to them as glowing examples

of their first love and troth, happy in both and in the formal sanction of parents and Meeting. With that quiet deliberation which rules among Quakers, they but waited a "suitable opportunity" at which to go through the semi-religious ceremony and sign the contract in the presence of family and Friends, which would unite them as man and wife. Lydia, *petite*, rounded, brown-eyed, with

the plain lines of her hair lying to her face as leaves to a peach or the wings of a tanager to its dazzling breast, was busy stitching her happiness into the best of household linen and choice stuffs of regulation excellence for her wear. Josiah, then sturdy, ruddy, with the joyous energy of a terrier after a rat, was priming the farm and roomy mansion his grandfather had bequeathed him, into neat readiness for the competent sway of Lydia, as Lydia Patton.

In the long, low, Plumtown meeting-house and everywhere in the Society of Friends, a theological storm was brewing. It broke with full force on Plumtown. Families were divided, old friends were parted, intolerance was rampant. The broad-brimmed hats in Plumtown Meeting trembled with anger upon the heads of those who believed themselves governed by "Inward Light" only; and fists were handled with a directness and vigor that gave evidence of other than noncombative control. The father of Josiah Patton mashed the hat and scattered the teeth of the father of Lydia Ashmead, as they headed the nearly equally divided factions. Tradition hath it that the *mêlée* was preceded by such personalities as "Thee's a liar," and "Thee be damned," but it is not so set down in the 1827 "Minutes of Plumtown Meeting."

The tide of difference was too obstinate for words to stem or blows to backen. A formal separation of the factions was agreed upon. So strong was family adhesion among the Pattons and Ashmeads, that when the Meeting property was divided equably, as it was at Plumtown, Josiah retained his seat on one side of the board partition erected to divide the meeting-house into two meeting-rooms, and Lydia Ashmead took her seat on the other.

The day of the separation, the factions left the meeting-house by different doors. In the meeting-house yard the general old-time clasp of hands, welcoming smiles, loving greetings, were no more. An invisible line was drawn between the parted groups across which even eyes were too stubborn to venture. Josiah's head was bowed, his face was drawn by sorrow. Once he raised his eyes and

looked piteously across the yard for Lydia Ashmead. Her face was flushed, radiant with purpose. She was looking directly at him, lost to all about her. Her brown eyes shone with love, her arms half left her side in supplicating reach, her body leaned towards him with a yearning slope. When their eyes met Josiah felt an incoming of strength. His blue eyes flashed his very soul. He saw Lydia start toward him; he met her half-way. There, on the sward between the two glaring crowds, they stood locked in each other's arms; the broad-brimmed hat of Josiah closing, like a lid, the flaring face of Lydia's deep-mouthed bonnet. She gently separated herself from him, but kept her hand upon his shoulder. Her face was trustful, happy, as she spoke to him; her tone was firm, full of staunch promise:

"Be strong, Josiah. Keep thy trust in thy Heavenly Father. Let us do our duty as it is shown to us. Let us be cheerful and helpful. I will love thee until death shall separate us."

"I will love thee until death shall separate us," he echoed, but his voice trembled. "I will love thee always as I do now. We shall wait. Farewell."

"Farewell, Josiah."

They parted. Lydia went back to her mother. Josiah walked out of the gate, head up, mounted his horse, and rode away. Friends on both sides watched them with softened faces; the spirit of sympathy waved factional enmity back. Women sought their reticules for handkerchiefs; men turned their faces from one another.

After the fray, in his home, Lydia's father—Thomas Ashmead—called her to him.

"Lydia," he spoke firmly, "to-day, William Patton overpowered me by blows when I withstood him somewhat violently with words. Perhaps I should not have allowed even the spirit of right to prompt my various movements of wrathful significance. The flesh is weak. Thee is a good daughter, a comfort and light to thy mother and myself. My heart goes out to thee; nevertheless, Josiah Patton—son of William—must never again enter this house. Put away all

thought of him as speedily as thee can. I feel it within me that thee has the strength to do so. There can be no happiness, no unity in your marriage. He has strayed from our fold. Does thee fully understand my wishes? Thee has been an obedient daughter?"

Steadfast purpose in Lydia was not rebellion. No rush of temper or indignation or protest disturbed the calm womanliness of her face or gave a quiver to her mellow voice as she replied:

"Yes, father, I understand thee. I will not seek Josiah's company; neither will he seek mine, when he knows of thy objections. My love for him I cannot, will not put away. Thee has taught me to obey the Inward Light. It tells me to love Josiah."

"Is thy conscience clear in that, Lydia?"

"Yes, quite clear."

"Then I exact obedience in the separation only. In thy love thy conscience must be thy guide."

Lydia's mother, in the quiet of her room, pressed her daughter to her breast in long, fond silence:

"My dear daughter, thy father knows the strength of a woman's love. Thy Heavenly Father will direct thee in the right way," was all she said.

Josiah's father—William Patton—was made of more militant stuff than Thomas Ashmead. His ancestors had fought with Ireton at Naseby and Marston Moor; had withstood, in buff and helmet, the fierce charges of wild Prince Rupert's dashing cavaliers on many a hard fought field; had gloried in the title of "Cromwell's Roundheads," and after the Restoration, had dared, for conscience's sake, to lay aside worldly things and array themselves with the followers of George Fox in bearing testimony against war, titles, church forms and ministry, and all that fettered human liberty in body or conscience.

"Josiah," he snapped viciously, after riding to his son's farm without tarrying long enough at his home to press the dents from his beaver hat or have repairs made to his broken braces, "if a man tells thee that thee lies, thee is justified in defending thyself against aspersion

with such natural might as has been given thee, even if thee damages his raiment, disfigures his features, or, as in my opportunity with Thomas Ashmead to-day, exposes his deception in teeth not naturally abiding in his own head.

"I came to speak to thee of Lydia, the enraged man continued, "a pearl among swine—I except her mother. Thomas Ashmead will endeavor to estrange Lydia from thee. Be of good cheer. Thee is Lydia's choice; Lydia is thy chosen one. Thee have proclaimed thy intention to be joined in wedlock. Thee have formally 'Passed Meeting.' She is thine. Take her, Josiah, even if thee has to smite Thomas Ashmead hip and thigh."

"That I will not, father; enmity enough has been aroused. Friends have this day shamed their principles. Lydia and I are wedded in our love. We are in unity. We will wait our Heavenly Father's time to be wedded in the flesh. We cannot be joined in marriage according to the good order of Friends unless in the presence of a united Meeting. Lydia and I understand each other. We will not be cast down. We will so love, that should the time come when we can be united, we can look into our hearts and into each other's eyes as we did but to-day."

William Patton gazed at his son steadfastly for a moment. He saw his own strong determination there, and that the fire in Josiah's eyes was kindled from trust, not from human impulse that calls for "An eye for an eye, and a tooth for a tooth."

"Thee is right, Josiah. The old Adam abides in me still. It is an unruly tenant. I will wrestle with it. I will return to my home and get thy mother to sew on some buttons. Farewell."

He slowly rode away, battling with himself.

Josiah was twenty-two, Lydia was eighteen at the time of the Separation in the Society of Friends. Years passed. Josiah skilfully managed his farm, generously gave of his ample means where help was needed, carried his genial presence everywhere that assistance required it or courtesy demanded it. He ripened



They grew in Josiah's  
garden dear"

into sterling manhood. Lydia, living in the town, relieved her mother of home-duties, blossomed in her brain and beauty, and was the most winsome, thoughtful woman of her many circles. They saw each other when accident fa-

vored or common duties brought them together. It became a part of Plumtown's creed that a wonderful prescience selected these duties with the infallible certainty of a meeting. Cheering smiles, loving assurances in glances, were all that passed between them on these occasions.

Plumtown became excited, filled with wonderment, when Josiah Patton rented his farm for a long term of years, bought a commodious house on Penn Street, four blocks from Lydia, brought an old family servant to care for it and him, and took up his abode therein. Still greater was the surprise, and many the knowing smiles, when early one morning a quickly moving team stopped at Josiah's door and the driver carried in two sizeable rolls.

Shortly afterward, Josiah himself, with a bundle of newspapers under his arm, visited each house in the town to obtain subscribers for a daily delivery of them, explaining as he did, that the stage carrying the mail from Philadelphia arrived but three times a week at Plumtown, too seldom for such an enlightened and progressive place, and that he had resolved to give it daily knowledge, rain or shine, First Days excepted, of what the world was doing beyond Plumtown's limits.

At 1:30 P. M.—Josiah timed his arrival carefully, having knowledge of Thomas Ashmead's napping-hour—he raised the iron knocker on his front door and sounded a brave peal. An old colored servant, turbaned, aproned, neatly-shawled, opened the door in response. She threw up her hands joyfully:

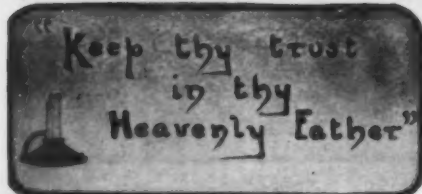
"Thank de Lo'd, it's thee again, Josiah!" she exclaimed.

Josiah smiled. In a perfectly business-like tone he addressed her:

"Rachel, tell thy mistress, Lydia—Lydia, thee understands—that I desire her annual subscription for either *The Public Ledger* or *The North American*, or both, which I will deliver at this door, daily, First Days excepted, at ten o'clock precisely, by the town-clock's bell, beginning to-morrow morning."

"I will tell her—Lydia."

The old servant's eyes twinkled. She



leaned toward Josiah and said half in fun, half in confidence:

"I don't believe old Rachel'll ebber hab to open de do' to dat knock."

Josiah smiled again. "That will relieve thee, Rachel. Farewell."

The years began afresh for the lovers, each day made young to them by a single touch of voice and eye. Every morning, at the stroke of ten, Josiah sounded the knocker. Every morning, never failing, Lydia, neat, smiling, her eyes brimming with love, responded to the call. The daily salutations never varied:

"Good morning, Josiah. Is thee well? Thank thee for the paper. Farewell."

Josiah, answering her, handing her the paper, had his eyes and thoughts as far from it as utter obliviousness to business warranted.

"I am well, thank thee, Lydia. Thee is fair and dear to me as ever. Farewell."

Lydia, light-hearted, went about her duties; Josiah, light-stepping, threw crumbs from his pocket to the birds which followed him, and whistled gayly as he threw.

Twice in each temperate season, Lydia, with her maiden neighbor, Abigail Townsend, walked to Josiah's property and paused to look over his fence at flowering plants, well-kept borders, distant pigeon-cotes, and choicely filled chicken-yards.

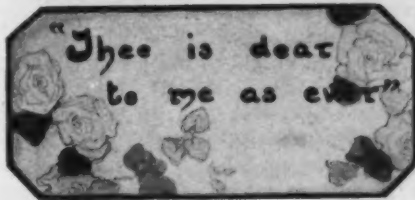
Two or three days afterward, Friend Abigail was sure to call from her side stoop:

"Lydia, will thee come over? I have some flowers for thee."

When Lydia, blushing prettily, received them from Abigail's hands, she always heard the expected words:

"They grew in Josiah's garden, dear."

The anxious days of '61 came. Friends were in a dilemma. Their "Testimony" had ever been borne against war; ever against slavery. As stirring Abolitionists, as active manipulators of "The Underground Railroad," they had done much to rouse Southern animosity and Northern firmness. They were devoted Unionists. Their principles prevented them from taking up arms; nevertheless, their hearts, their sympathies were with those of their countrymen who went to battle,



believing that their precious ends would be attained. Josiah Patton had hard struggles between the horns.

One morning his knock at Lydia's door was answered by old Rachel. Josiah paled. The sight of another face than his

loved one shocked him with apprehension.

"Where — where is Lydia?" he stammered.

"She been gone yesterday afternoon to keer fo' de sanitary exhibition at Philadelphia, what takes keer ob de soldiers. She done tole me fo' to ax yo' fo' to leab her paper nex' do' with Abigail Townsend. Lydia sot with her a long time befo' she went off."

Josiah drew a breath of relief. His eyes flashed. He pulled himself up and together. He flushed with high resolve. Walking rapidly to Abigail Townsend's door he knocked, handed two papers to the servant, but did not enter.

Well he divined the purpose of Lydia's request; no need for Abigail to tell him why she, Lydia, was giving help to those in arms. The way from his dilemma was solved: it was for him, a man, to defend his principles with his own hands, to take his share in the struggle, to bear his share of the burden. Lydia had seen her duty was in the fulfillment of it—caring for the soldiers, ministering to their comfort, bolstering them to the fight, repairing them when wounded that they might fight again. He was in unity with her.

In an hour he had placed his newspaper-contracts in the hands of a reliable man; in another he was mustered as a private soldier. Before the sun went down, his Quaker uniform was exchanged for that of a United States cavalryman, and he swung his saber in the "awkward-squad" drill with as resolute vigor as did his ancestors in the days when Oliver Cromwell led his men in prayer and carnage.

Never did knight of old go forth more fearlessly, more devotedly, into battle, his shield blazoned with "*Für Gott und für Ihr*," than did Josiah Patton with the treasured promise of his love: "Until death shall separate us," ringing through his brain. Never, from the day he donned the brass shoulder-scales of a private, until he wore the dual bars of a captain, did he fail in a duty or hesitate in an act of mercy.

Often, when with carbines leveled or sabers uplifted, his command held the

enemy in his power, his voice had called warningly, almost pleadingly, to its commanding officer: "Will thee surrender?" intent on preventing the needless slaughter of men, true, and brave as his own.

His men respected, loved him. "The Fighting Quaker" earned the title from both North and South.

At home, Lydia Ashmead was among the foremost in aiding the soldiers, carrying cheer and comfort to their families, consoling those who mourned for the fallen; but so many were the willing voices and hands of women to do this work, that Lydia, by her sweet impressiveness, Quaker garb, and brave brown eyes, won her way to the field-hospitals at the front and there, even in the roar of battle, calmly, skilfully did her noble duty nobly.

The war over, Josiah Patton, scarred, maimed—an arm buried in the hallowed ground of Gettysburg—erect, gray, his face mobile to every graciousness or set to every right, clad in Quaker colors and form, strapped newspapers to his armless shoulder, and on his daily round, as the town-clock struck ten, sounded the knocker of Lydia's door.

The same loving eyes, the same welcoming met him:

"Good morning, Josiah. Is thee well? Thank thee for the paper. Farewell."

Regularly, as of yore, Josiah made response, his blue eyes, trusting as a baby's:

"I am well, thank thee, Lydia. Thee is fair and dear to me as ever. Farewell."

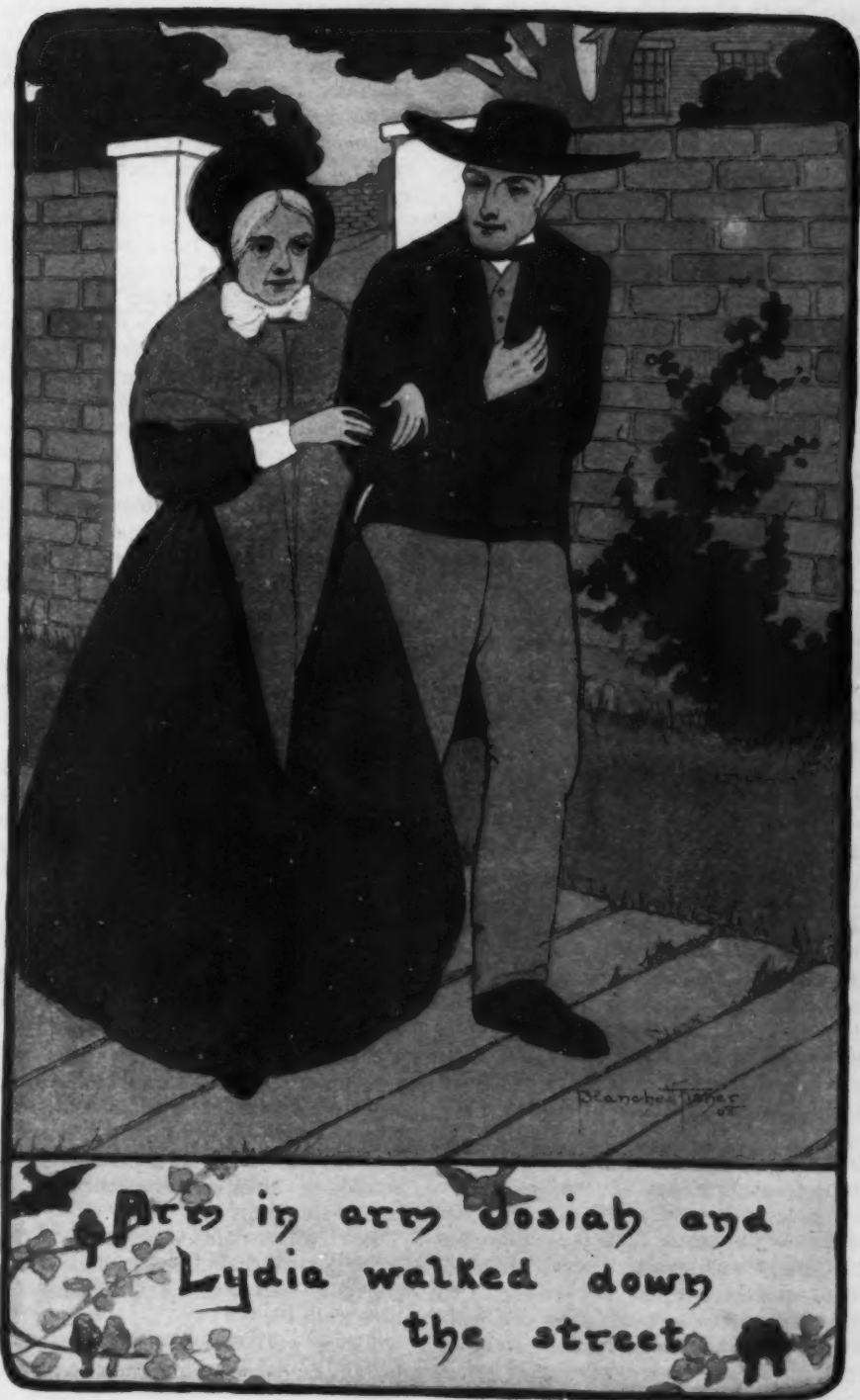
When Lydia looked over Josiah's lawn-fence for the first time after his return, she saw his sheathed saber stuck upright in the ground and trained about it was the sweet briar, whose floral motto reads, "I wound to heal."

The Meeting "dealt" with Josiah Patton, as it did with several of its members, for "Taking up arms in violation of the testimony of Friends," and sent a committee to wait upon him.

He rested his case upon a single defense:

"People who live in glass-houses should not throw stones."

The committee reported itself as "satisfied."



Arm in arm Josiah and  
Lydia walked down  
the street.

During after years, on First Days and Fifth Days, Josiah and Lydia had looked across the meeting-house yard and given each other loving eye-greeting. The long rows of low white head-stones within the burial section recorded the names of many who were most active in the "Separation," among them the parents of Josiah and Lydia.

In the meeting-house, although the board partition was still between the factions, the rancor had greatly subsided. In the partition there was a small door, fitting closely, without moulding, knob or latch, to mark it. It was fastened by an old-fashioned lock. No one could remember having seen the key. No one had ever explained the presence of the door, save by the custom of having a similar door in the swinging partitions of country schoolhouses. The building carpenter had followed the custom in partitions.

On a May morning, Lydia Ashmead, with more color upon her fair cheeks than usual, with happy promise love-blended in her brown eyes, added to her usual daily greeting:

"The way will open soon, Josiah. Watch for it. The Heavenly Father hath shown it to me."

Josiah pondered over her words. Suddenly a great light shone in his face. He walked to his home with that determination upon it which in war-times had set it firm for charge or battle.

On Fifth Day morning he took his seat in Meeting with his accustomed calm. After eyeing the partition door steadily for a moment, he smiled; then settled himself for silent communion. There was a slight rustle upon the loosely cushioned wooden seats, and a slow turning of hats and bonnets when he rose and walked to the door in the partition.

Without hesitation or difficulty he lifted it from its place. The lock-bolt drew from its socket. He set the door to one side and stood at its opening. The surprise was great, but the suppressed excitement was greater when Lydia Ashmead quietly left her seat in the other Meeting, and took stand by his side within it. Thus they stood facing the Meetings for five minutes, ignoring all but an inner consciousness.

Josiah turned to Lydia, took her offered hand. In tone, round with love and solemnity, he said:

"In the presence of the Lord and this assembly, I take thee, Lydia Ashmead, to be my wife, promising, with Divine assistance, to be unto thee a loving and faithful husband until death shall separate us."

Lydia turned to him the same sweet face he had loved for over three score years, now lighted with the dignity of a righteous act, and clearly repeated the same words, substituting Josiah's name for her own, and "wife" for "husband."

Josiah unbuttoned his coat, took from under it a broad parchment, browned by the years of its waiting, upon which were inscribed the words of the marriage-ceremony after the manner of the Society of Friends. From convenient pockets he brought an inkstand and pen. Upon the back of an empty seat they signed it: Lydia, as Lydia Patton. Josiah filled in the date.

The ceremony was complete. Josiah handed Lydia the signed certificate. Afterward, there was not a person present in either Meeting who did not in full joy and willingness sign as witness.

Lydia quietly resumed her seat. Josiah went to his own. After a short silence, Friends in the gallery shook hands and Meeting "broke."

In the yard Lydia joined her husband upon the spot where long before they had sealed their pledge with a parting-kiss. Many crossed the dividing line for the first time since the "Separation" to speak to bride and groom, and, in the general good feeling, to mingle in amity as Friends of old.

Arm in arm Josiah and Lydia walked down the street. A rosy Quaker lass, made merry by the similitude, called them "The Sparrows." The *sobriquet* flew, voiced in affectionate admiration and heart-felt relief.

At Lydia's door, she turned to him, beaming with happiness, and asked:

"Is it well with thee, Josiah? Will thee walk in?"

"It is well with me, Lydia. Thee is fairer and dearer to me than ever. I will enter."

"Lydia," asked Josiah in an after talk, "I have a concern upon my mind to know who took the screws from the hinges of the partition-door, and eased it so that it might be readily lifted out."

Lydia laughed, then, demurely let fall her eyes.

"Josiah, if thee will go up-stairs to our room and look in the front right-hand corner of the upper drawer in my bureau, thee will find a small box labeled: 'How the way was opened,' and thee will find that it contains the screws."

## Sandstorm and the Black Hand

BY BARTON WOOD CURRIE

ILLUSTRATED BY DAVID ROBINSON

WHEN a strong man's step lags as if he were reluctantly pulling his heels out of a slough; when there is a sad, introspective vacancy in an eye usually lambent with animation, and when his jaw slumps so that his chin bobs, it should be manifest, even to the most casual regard, that gloom is heavy upon him. So it was with Sandstorm Jones as he dragged his listless weight over the tessellated floor of the anteroom to his Cousin Jim's Wall Street office.

The Cerberus at the portals of Jones, Smith, Brown & Co's. palatial suite—a freckled lad with big ears—was curved over his little desk, his brow bent upon the sporting-page of a pink "extra." Sandstorm regarded him morosely for a few moments, coughed apologetically, and then booted the youth a little bit up in the air to rouse him. He smiled wanly as the boy extracted himself from the scrap-basket, and followed the thoroughly chastened youngster to Jim's sanctum.



Sandstorm Jones

Removing his flapbrimmed panama and taking off his cuffs, which were weighted with buttons resembling gilt sinkers, he attempted to smile. But the smile retreated behind his features and his eyelids drooped as if to dam a gush of tears.

"Been to a funeral?" asked Jim Jones, turning away from the ticker with a condensed smile of greeting—the market was sagging.

"I'd kinder like to start one," responded Mr. Jones, of Rampage, Utah.

"Say, Jim," he went on, "but this berg gets on an active man's nerves. Nothing doing, nothing happening. To think that I came all the way from Rampage for the excitement of 'Gay New York.' They told me that if I stood out anywhere on Broadway I'd see people mowed down by trolley-cars and automobiles like wheat in a cyclone.

"Smoking tallow and tar! But didn't the boys and newspapers fill me with a wadding of lies!

"Didn't I read that big huskies were employed in the subway to collect passengers by the ears and hurl them into the cars through windows and doors. Yes, I did. So I stood for three hours on the platform of a tunnel express-station waiting for one of the burleys to lay a hand on me. No, I wasn't going to shoot him. I thought a tap or two on the back of the neck with the butt of a .44 would jar a little manners into him if he got fussy. I was as close as I could get to a party in uniform with a megaphone-voice, standing almost on his shoes in an inviting attitude.

"But scalping Piutes, he was as mild as custard-pie, and said 'Please,' and 'Yes, sir,' and 'Yes, madam,' as pretty as a floorwalker.

"Also I rode in the cars where they told me the guards clubbed folk into their seats, or strapped 'em to the roof like sides of bacon. Huh! Why, I sat close to the door, laying for a big, red-whiskered cuss with a cross-eye and jutting-out jaw. Was just itching to have him start something. Did he? Yes, he did not. He was one of those overgrown butter-mouths, and spoke like a blunt-needed phonograph:

"Now, gentlemen, kindly don't crowd. Be nice now, and don't push. Step a little forward, please, so I can open the gates!" Jim, it was disgusting, considering what I had anticipated. If men had walked over me the way they did over that mealy-tongued cyclops I'd have dissected them down to a shin-bone.

"Then I'd read about the possibilities of the tube-expresses running off the track and killing thousands of people. Well, I rode about eighty miles, and the smooth, easy motion of the train put me to sleep. There's a three-legged mule in Rampage that's got more danger in her in a minute than those trains will develop in a century. There's not a man alive dare ride on or behind that mule, notwithstanding her one impotent fin, more than six seconds with his eyes shut. Several good men have tried it, and the coroner's jury always returned the same verdict: 'Inattention as to Mary Jane's disposition.'

"Jim, it's an outrage—the stories that

go out to the innocent, believin' West. Since I was as tall as a gopher I've had it dinned into me that the Bowery was one of the wildest, wickedest, most sinful streets in the world. Beginning at Baxter Street, where the stories and pictures show giants sluggin' people in dark alleys and Chinamen swinging hatchets, up along to Steve Brodie's and Eat-'Em-Alive-Jack's, my mind had formed a picture of disorder and riot. So when I set out I packed three guns and a set of brass-knuckles.

"It fair makes me weep to recall it—three guns and brass-knuckles! What I needed was a feather fan and a bottle of cologne. First I tackled Baxter street, with the tails of both eyes skinned and my fists on my batteries. Oh, yes, there were bad men there all right. The first was a big young chap with an undershot jaw and curly hair. I halted and waited for him to attack me. Nothing doing, so I stuck out my chin and said 'Boo!'

"Under an awning of the next shop was a doddering old man who's been cheating the undertaker these many years. Then on for half a block I passed a lot more who would shiver with fear if small boys made faces at them.

"All this was mighty irritating, when I was looking for trouble with a searchlight. But thinking of Steve Brodie's I perked up. Though I'd read he was dead, I expected to see the old place overflowing with the 'bad men' of the Bowery, smarting like untamed Zulus for a scrap. And what did I find? Nothing but a pink-whiskered bartender with a soft voice, and a Salvation Army girl collecting nickels in a little tin box.

"I was so plumb sore and disappointed I tried to get a rise out of that mixer by insulting his whiskers, remarking that they reminded me of the tail of a cat the boys had dyed red one Fourth of July, and that six months after had faded a streaky pink.

"Did he foam? Did he reach for me with a sandbag and whistle for the gang in the rear room? Nay, Jim, nay. He leaned his elbows on the bar, smiled pleasantly and said:

"How amusing. How curious the cat must have looked.'



Carmelita

"Then I hunted up the place I'd heard called 'Suicide Hall,' thinking to see men and women carrying in carboys of acid and drinking it; expecting to find the atmosphere thick with gun-smoke. Bubbles of gold, but I was the untutored cub! I found a Volunteer of America in a neat gray uniform delivering an armful of tracts and singing hymns for the edification of a dopy-looking butcher's boy, who was dissipating horribly with a tumbler of sarsaparilla. Besides him, the only human biped in the place, excepting a pair of sad-eyed waiters, was a collar-button peddler operating on a 'stein' of beer so as not to lose the foam. Do you blame me for glooming?

"Somehow hope continued stubborn and I made the round of the dime museums. Shocking! I saw a fat girl who shed

little clouds of sawdust every time she took a breath; a three-legged boy, whose third leg squeaked on a rusty hinge and a mermaid with a misfit fin.

"At last I boarded a cab and told the driver to go as far as he liked and as fast as he knew how, thinking the horse might run away, or an auto wing us whose choffer would be mobbed by a frenzied crowd, into which I should plunge heroically and rescue him. What happened? We hadn't gone six blocks before an Anti-Cruelty Society officer stopped us and declared our Pegasus an hapless derelict, fit only to pasture in pleasant fields of clover.

"I tried a second cab, and really got a little excitement out of it when my charioteer tried to charge me \$6 for an hour's run. I tickled his ribs with my

gun and argued with him. But he was another spineless metropolitan and became as calm and floppy as a jelly-fish, begging my pardon in three dialects and weeping about his wife and eighteen children.

"The limit had been reached. I gave up thrill-hunting then and there, Jim. This town is hard-boiled. I'm going to check my kick back to Rampage, where there's still a little life left, for we're forty miles off the railroad and all digging gold. It is not a big tempestuous community, but there are fourteen thirst-stops and twenty wheels, which Peter Graves, the camp-undertaker, makes the rounds of twice a day regular. Peter's a shrewd business-man, too, and he don't do all that walking for physical culture."

Sandstorm Jones fell silent and gazed wistfully out of the window across ten thousand roofs and the shimmering waters of the Hudson.

"It's a whale of a town," he said softly, half to himself, "but not what it's cracked up to be in thrills and shudders."

"Don't give up yet, Sandy," laughed his cousin, turning again to the ticker. "Take a whirl off the beaten paths. A deal happens down behind those roofs where nobody goes but those who dwell under them—a lot that the Argus-eyed newspapers never see and the rest of the world never dreams of."

A few days later, as Jim Jones was ruefully estimating the damage done to his finances by the recent slump, a tad of a messenger-boy burst in upon him and thrust a letter under his nose. He spread the missive out before him and read the following message written in a stiff, feminine hand:

DEAR JIM:

Thanks to the beautiful young woman who is slaving away her life in this human repair-shop, I am able to acquaint you with the fact that I am in Ward B of the Harlem Hospital. Run up and give me a peep when you get a chance.

Yours,

SANDSTORM.

As fast as an electric-hansom could take him young Mr. Jones made the journey to the hospital. He was ushered

into Ward B by the "beautiful young woman" and directed down a long aisle of cots to No. 261. He halted before the bed and for a moment sought vainly to identify its occupant. All he could see was a long, uneven mound beneath the coverlet, and resting on the pillow was what at first appeared a huge golf-ball wound in white tape.

"Hello, Jim!" came to him in smothered, sepulchral tones.

In a flash Jim made out an eye, sparkling through an interstice in the bandages, which he felt could be none other than the steady, brilliant orb of his cousin. No other feature was distinct, but where the mouth should have been was a narrow slit through which the voice had fluttered to him.

"Pull up a chair and sit down, Jim," continued the hoarse, distant voice. "I'll tell you how I happen to be here."

"That afternoon, when you suggested that I yaw a little off the big trails, I steered for the deep, east side of Harlem. It sure swarms. I trekked around through divers and various colonies, listening to as many foreign languages as you get in a Cook's tour, until finally I hove into Spaghetti Flat and shaped my course along Noodle Alley. It was hard not to step on the little 'greasers' that rioted about my legs—big-eyed little chaps with piping voices in which you, now and then, make out an American cuss-word."

"I tossed them a handful of coppers with powerful results. The word throbbed 'round that a Dago Santa Claus was in Little Italy's midst. *Bambinos* came down the fire-escapes and belched from the doorways like ants scrambling to a bug-funeral. Women stuck their heads out of windows and smiled till the air was dizzy with teeth."

"Sandstorm Jones was being suffocated by leaping and climbing brown babies and looked wildly around for an angle of escape. Spying a little shop draped with macaroni and strings of garlic, I sidled into it and dodged the avalanche of kids. I shut the door on them and after a bit they melted away."

"Then I looked about the slit of a shop and my gaze fell upon as handsome a pair of black eyes as the Lord ever put

in a pretty face. And talk about pearls—there never were any precious pebbles that could shine beside those rows of little teeth! She was smiling on me, too; don't forget that, and I felt silly down to my toes and blushed a flamingo-tint. I stood there, tongue-tied, looking as foolish as an Angora goat after a breakfast of railroad-iron.

"While I was looping up my belt to get a pose, in blows a black-whiskered little bandit. He was there with the *jet-tatura*, and turned the gleam of one of his bad little lamps on the girl. She shrunk back as if he had hit her in the

when I saw a big, misty tear roll down from one of those black eyes. I just picked up the little pirate with a grip just about the mid-ribs and passed him through the door into the middle of the street. He rolled over and over several times and then scrambled up. Turning to the shop he shook his fists in the air and foamed a little. Then he scudded away into a red brick hive.

"I thought the girl would be pleased, but she wasn't. She wrung her hands and sniffled. She told me to run for my life; that I had only a minute. The gang would be after me with their needle-



"I went through that bunch like a sand-spout"

face, when he began to pour a flood of loose-labial Italian at her. Naturally I grew hot all the way up to the ears and felt around in my pockets for the artillery. I touched the little brigand on the shoulder and said:

"'Copper that, son, or you'll be served with a lead-numbered deuce in less'n two seconds.'

"He shook off my hand with a snarl as if he'd bite, and went right on with his browbeating. I learned later he was trying to blackmail her into giving him money. I could hear him saying with a nasty emphasis, '*Mano Nero*,' and '*Commoristi*.'

"But I didn't wait for any diagram

knives and blue-nosed guns. Laughing, I patted her hand, which was trembling on the counter. But she was right, for looking out of the door I saw a flock of dusky, mustached little men rushing across the cobbles, frisking *stilettoes* out of their pockets, and waving their nickel-plated pop-guns in the air.

"Well, Jim, here was one grand chance for Sandstorm Jones of Rampage, Utah, to show his mettle. So I unlimbered my ordnance and bounded out into the street, emitting a good old wild and wooly whoop. Letting one gun go off in the air I used the other as a club. I went through that bunch of wicked pigmies like a sand-spout through a cluster

of dead sage-brush, and those I didn't slam good and proper winged away to their caves. Except for a few asleep on the pavement the full band had vanished in six ticks, leaving the women-folk to come out and gather up the slumberers. They were just *out*, not dead, you know.

"That little mix-up was surely a treat, my somber cousin, and when I went back to the hotel, after trying to comfort Miss Black Eyes, New York began to look promising.

"But honest, Jim, I couldn't get any sleep that night, for a pair of black eyes with a tear in them kept roaming through the shadows, making me feel strange, nervous chills I'd never felt before. 'Twas the same the next night, and feeling the call of Noodle Alley mighty strong I ambled back to her shop.

"At the head of the street I faced up against the little brigand. He had a rare patch over his right eye and a mile or so of bandages about the top of his head. He jumped out of my way as if he'd stepped on a row of sword-points. I went along smiling, but after the evil look he gave me, the grip of my .44 felt cool and pleasant.

"She was there behind the counter, all right, all right, and the smile she gave me was the most refreshing thing I'd seen since I opened the Rainbow Pocket in Chloride Gulch. Your esteemed cousin smiled a few himself, and we were having the rarest kind of a little confab, she going around from box to box, showing me funny shaped noodles, big and little

onions, macaroni, and spaghetti in twenty different shapes and sizes, and scarlet peppers as big as dwarf-pumpkins. Yes, we were just having as cosy a little chat as ever was, when something happened.

"I didn't know what until some brief time after, when I opened one eye and looked up into the classic countenance of a young surgeon. All around were pieces of wreckage—glass, wood, spaghetti, onions, a section of counter, little mounds of brick and plaster. There were policemen moving about and reporters asking breathless questions. As fragmentary things began to shape themselves in my mind I addressed the surgeon:

"Say, pal, what came off?" said I.

"Bomb," he replied and went on stitching and patching.

"And her," I added, choking up.

"Oh, she's all right," he said, smiling. 'Some of her black tresses singed, but otherwise hardly scratched. You got the most of it and sort of shielded her when you came back here with the shop.'

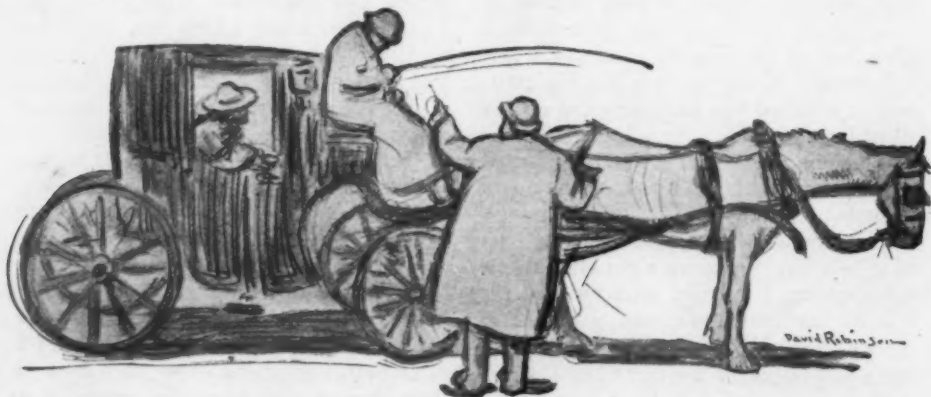
"Say, Jim," whispered Sandstorm Jones after a brief pause, "she's been here twice."

"Who?" asked Jim, who was a trifle dazed by the strange narrative.

"Who! Carmelita, you chump!"

"Carmelita?"

"Yes, Carmelita. When I knit together and get my features out of this cordage she's going back to Rampage with me. We're going to be married here in the hospital to-morrow, and I want you on the job as best man."



An anti-cruelty officer stopped us



Parisian Fashion Model XLI B

FROM LIFE

By special contract with  
REUTLINGER, PARIS

Maison Doucet:— Evening coat of amaranthe mousseline trimmed  
with bands of lace and fur.



Parisian Fashion Model XLII B  
FROM LIFE

By special contract with  
REUTLINGER, PARIS

Maison Drécoll:—Visiting costume of brown crêpe de chine; the skirt trimmed with bands of plaited mousseline and Venetian lace.



Parisian Fashion Model XLIII B  
FROM LIFE

By special contract with  
REUTLINGER, PARIS

Maison Ney Sœurs:—Afternoon costume of velvet finished with  
cords and soutache embroidery.



Parisian Fashion Model XLIV B  
FROM LIFE

By special contract with Maison Beer:—Evening costume of black satin trimmed with jet.  
REUTLINGER, PARIS



Parisian Fashion Model XLV B

FROM LIFE

By special contract with  
REUTLINGER, PARIS

Maison Ney Sœurs:—Evening costume of white mousseline trim-  
med with Pompadour lace and silver spangled flowers.



Parisian Fashion Model XLVI B

FROM LIFE

By special contract with  
REUTLINGER, PARIS

Maison Béchoff-David:—Afternoon costume of smoke grey trimmed with passementerie, the collar and cuffs of embroidered white tulle.



Parisian Fashion Model XLVII B

FROM LIFE

By special contract with  
REUTLINGER, PARIS

Maison Drécoll:—Tailored costume trimmed with passementerie.

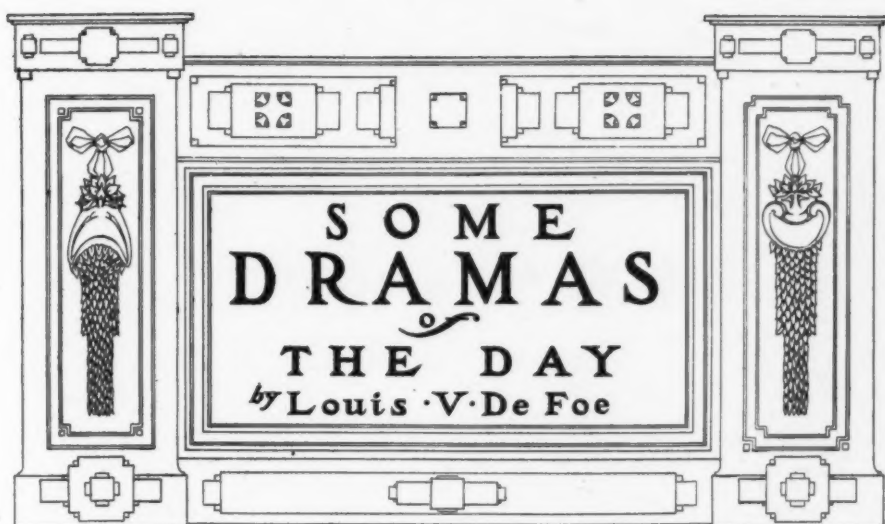


Parisian Fashion Model XLVIII B

FROM LIFE

By special contract with  
REUTLINGER, PARIS

Maison Rondeau;—Evening costume of sea green satin trimmed  
with pearls embroidered on mousseline.



THE magnetic, eerie quality in Miss Maude Adams' personality, so simple and unaffected and yet so potent in its charm, which has endeared her to the thousands throughout this broad land who admire purity and delicacy on the stage, and which has endured with undiminished beauty through the wear and tear of the eighteen years since, in "The Midnight Bell," she took her first timid step into the coveted circle of celebrities of the drama, asserts itself again and with all its peculiar force in "The Jesters," her latest play.

I do not intend to go into the details of Miguel Zamaçois' poetic but fragile little play. To do so would be like pulling apart a rose to find its perfume. Sarah Bernhardt first acted it in Paris. Then John Raphael translated it into rhymed hexameters of not very superior grace, and *Chicot* at length found lodgment in Miss Adams' gallery of parts. It is not a drama that will be greatly admired, I suspect, by those who want acting by the yard or pound; but it will be loved by all who appreciate beauty and who understand the thin veneer of histrionic clap-trap that often passes for acting.

One thing the play surely does. It reveals Miss Adams' art in a clearer and mellowed aspect than ever before. It shows how marked has been her advancement as an elocutionist and how subtle have become the touches with which she builds up character. Miss Adams has not only been playing *Peter Pan* during the last three years; she has been assimilating *Peter Pan's* spirituality.

The scene of "The Jesters" is a mouldy, crumbling feudal castle of the Middle Ages in France where dwells the *Baron de Mautpré*, impoverished but proud, and struggling to keep up a pretense of his former wealth. His retainers, a noisy swaggering crew, are clamoring for their pay, and only *Oliver*, his faithful *major-domo*, remains loyal. *Solange*, the baron's beautiful daughter, has arrived at that romantic age when young girls yearn to love for the mere sake of loving. She does not know of her family's poverty; she cannot understand the troubled mood which oppresses her father. But *Oliver* makes a sacrifice which brings about peace for a time. He pays the wages of the swaggering Italian bravo, *Vulcano*, out of his own slender





MISS MAUDE ADAMS  
as "CHICOT" in "THE JESTERS"

Photo by Hall, N. Y.

savings, and with his tale of hidden treasure within the castle, which is soon to be found, harmony is restored.

For all, however, but *Solange*! A sorrow oppresses her. Her heart yearns for something all unknown. She turns to her books and reads to *Oliver* the lines:

'Tis John the Jester's tale, who by his  
capers wild  
Gladdened King Phillip's Court until in  
love he fell.  
A jester here would make—were we but  
rich.

A happy thought strikes *Oliver*. He will persuade the baron to procure a jester to win *Solange* back to happiness.

About this time three peddlers visit the castle. One is a merchant, but the other two are noble youths in disguise, who have had a glimpse of *Solange* and have fallen in love with her at sight. One, *Robert de Belfonte*, fair-haired and fine of limb, is determined to win her by his grace; the other, *Rene de Chancencac*, quick of mind and keen of tongue, will try to woo her by his wit.

These young gallants learn of *Oliver's* project and depart. But as *Narcissus* and *Chicot* they soon return with a crew of motley buffoons in answer to the call for jesters. A contest is arranged which will last a month. At the end *Solange* is to decide which shall be the successful candidate for jester of her court.

The fateful day arrives and all the contestants are summoned and bidden to extemporize on "The Breeze." *Jack Pudding*, the country lout, fails. *Baroco*, the swaggering Florentine, gets drunk. *Hilarious*, the funeral misanthrope, moves his audience not to mirth but tears. *Narcissus* moulds his verse to glorify his physical grace.

Then comes *Chicot's* turn. The poem which Miss Adams recites marks the point of highest interest in the play. It is as fancy as delicate as a butterfly's wing. But up this gossamer web she mounts to heights of true poetic fervor. The breeze is personified as a lover who, careening around the earth, comes upon a maid sitting upon the battlement of a castle. He returns again and again to woo her, bringing the perfume of flowers and new-mown hay, fanning her cheek, and caressing her golden hair.



But one day when he comes, he finds a human lover by the maid's side. Then he rushes off in jealous rage, hurling himself against the castle walls and turning the marriage-bells to funeral knells. At last, in despair, he goes away to carry destruction over the earth for three years. There comes a day when he steals back to find his lost love sitting on the battlement, tending her baby. His heart is softened and, returning to his gentlest mood, he softly rocks the cradle in which the sleeping infant lies.

With his poem *Chicot* wins the victory and presently he captures *Solange's* heart. Then he pays the baron's debts and restores the castle. Thus the story ends as happily as a beautiful fairy tale should.

It is hard to find, at any time in the theatre, a play which is so pure in its fancy or so delicate in its unfolding. And I cannot recall another actress who could impart to the rôle of *Chicot* the poetic fervor, charm, and beauty which Miss

Adams lends to it with so little apparent effort. I admit the frailty of the play but, with most other theatre-goers, I revel in its refreshing spirit.

Queerly enough, the biggest laughing hit of the dramatic season in New York is Tom Taylor's old ramshackle "Our American Cousin," which Laura Keane produced for the enjoyment of theatre-goers just half-a-century ago, and out of which Edward A. Sothorn evolved the celebrated character of *Lord Dundreary*, which afterwards became the cornerstone of his fame. The lisping lord with the "Piccadilly weepers," vacuous stare, funny little hop-step, and asinine density of intellect still remains in the Sothorn family, for it was recently the happy thought of Edward H. Sothorn to bring the famous progenitor of all the stage silly-asses of two generations back to life.

And with what wonderful fidelity, great dexterity, and perfect spirit Mr.



E. A. Sothern, the father,  
as Dundreary

Sothern acts the part! I was still a child in arms when *Lord Dundreary* had reached his artistic maturity, so I have none of the advantages of a previous acquaintance. But old theatregoers, who have grown hoary in their attendance on the passing show, declare that the new *Dundreary* is the

living image of the old. It reveals Mr. Sothern in his most brittle comedy-vein, and if his audiences had their way, they would not allow him to depart from the Lyric Theatre until the close of the season.

I wont attempt to tell the story of "Our American Cousin." Indeed, I couldn't. With all the rest, my mind, on the first night, was too much absorbed with *Dundreary* to tax itself with such a small matter as a plot. Yet I must add, in passing, that it is the humor, not the intended pathos of this old play, which has survived the ravages of time. Thus is the usual experience both of narrative and dramatic literature reversed.

In the first act *Dundreary*, visiting at the country-home of *Sir Edward Trenchard*, his uncle, is introduced with song. The second act brings about his midnight meditations, which are rudely interrupted by the impromptu pistol-practice of his cousin from America, *Asa Trenchard*. The third act reveals him as a lover, and portrays him in his rambling proposal of marriage to the unresponsive *Georgiana* in the dairy-yard. In the final act takes place his side-splitting reading of *Brother Sam's* letter! Where is the playwright now who can make audiences laugh until they weep!

Now for one serious comment. If this monument of astounding mental vacuity were not every inch a good fellow, if his virtues were not as many as his absurdities are great, if he were not a perfect gentleman as well as a perfect fool, he

would never have lived so long in the lore of the stage. *Dundreary*, travesty of British density that he is, wins and retains the goodwill of every playgoer who makes his acquaintance. So the elder Sothern drew him; and so the younger Sothern draws him now. The hoopskirts and

the crinolines, the brass-buttoned swallow-tails, pot-hats, and flaring bonnets in the costuming give the old play a quaint and pretty effect. I would not want to say that the interpretations of the lesser characters amount to much in the present revival, but it makes no material difference. Everything on the stage dwindles into insignificance when *Dundreary* treads the boards. Long may he prosper and may his coal-black whiskers never grow less!



E. H. Sothern, the son,  
as Dundreary

With the recent production by Miss Viola Allen of "Irene Wycherley," a new dramatist of quite unusual promise has come into view. He is Anthony P. Wharton, an instructor in Dublin University, and his first play, written for Miss Lena Ashwell, the English emotional actress, who carried it to much success in London, shows that he has a divination of character, a sense of dramatic proportion, and a literary fluency which, with a little more experience, should carry him far toward the goal of his ambition.

The plot of "Irene Wycherley" is developed along the three sides of the familiar sexual triangle. The problem it raises bears upon the obligation of a wife, bound by the tenets of the Catholic Church, to an unhappy marriage with a husband who has been proved in every way unworthy of her respect or love. After stating the issue squarely, and showing the wreck of happiness which must result from such religious scruples, Mr. Wharton escapes from his complica-



MISS VIOLA ALLEN & WALTER HAMPTON  
IN "RENE WYCHERLEY"  
Photo by White N.Y.



tion by bringing about the death of the offending husband. But, in the meantime, he has created some effective situations which open the way to much fine acting.

When the curtain rises, *Irene*, the wife, has been living for six years apart from her husband, whose cruelties, it appears, have culminated in a personal assault. She has the sympathy of his family who, nevertheless, are anxious that a reunion be brought about, partly that an heir to the family may be made possible. *Irene* has resisted vigorously, and, meanwhile, has found in *Harry Chesterton*, a friend of her youth, a man who measures up to all her high ideals of masculine nobility. Yet she resolutely blocks his ill-concealed attachment.

Presently word comes to her that the unworthy *Wycherley* has been blinded and horribly disfigured in a shooting-accident. Casting her hatred aside, *Irene* goes to his aid. She finds that affliction has only intensified the man's petulant

disposition and evil nature. He brutally repels her attentions until, brought to a realization of his utter helplessness, suddenly changes his attitude, promises amends, and begs that the honeymoon begin again. The wife submits to his caresses in silence; she even smothers her disgust when his fingers detect the scar upon her face left by the lash of his riding-whip. But when she becomes conscious of the carnal passion which lies behind his caresses she can no longer hide her revulsion.

The husband, newly enraged, decides upon a crowning indignity. There is a *Mrs. Cave* who, at one time, had been in his life, but who, having subsequently married *Charles Summers* in South Africa, is unknown to *Irene*. It was while hunting with *Summers* that *Wycherley* received the gunshot wound which caused his blindness, and now it is intimated to the audience that the occurrence was not an accident, as first



MISS SOPHIE BRANDT, EDWARD JOHNSON & MAGDA DAHL, IN "A WALTZ DREAM"

Photo by Hall, N.Y.

supposed, but *Summers'* willful act on discovering his wife kissing her old par-amour.

Circumstances in the final act conspire to make *Mrs. Summers'* identity known to *Irene*. This brings about a strong scene in which the wife orders her from the house. *Summers*, naturally resenting the summary dismissal, makes a heated demand for an explanation, only to be brought face to face with the story of his wife's immoral past. Two pistol shots presently sound from an adjoining room. The unhappy husband has taken both *Wycherley's* life and his own.

As this brief outline contains only the essential facts of the drama it makes the story seem more bitter than it really is. Much of the embroidery of subsidiary incidents is light and interesting. Some of the minor characters are sketched with excellent satirical effect. The piece, on the whole, has power to move the sympathies and hold the interest. Though it deals largely with immoralities, its undertone is highly moral. From any point of view it is a decidedly remarkable piece of writing.

Miss Viola Allen has not often been seen to better advantage than in the rôle of *Irene*. There is a ring of conviction in her expressions of emotion, and the harsh note, so often noticeable in her acting, has quite disappeared. Edwin Arden, by



MISS ADELINE GENEV  
IN "THE SOUL KISS"

Photo by Otto Sarony Co. N.Y.

his exaggeration of the physical disfigurement of *Wycherley*, injects an unnecessarily repellant note into the play,

gives, otherwise, a performance that is effective. A dozen more express with fidelity all that their parts contain. Unusually solid and handsome are the settings of the three scenes.

When Adeline Genée recently left England, the staid old *London Times*, protesting hotly against her going, remarked that her slippers should be preserved in the British Museum. At an earlier time its critic wrote, "If I could dance a criticism of Genée I might do her justice. Unfortunately, one cannot dance a criticism. Yet, after all, there is no need of criticism."

Such is the fame which this rival of Terpsichore and reigning queen of the dance enjoys in London, where she has been literally worshiped for ten years.

And now, in New York, where the art of the dance has been all but lost for three-quarters of a generation, but where memories of Morlacchi and Bonfanti and Kathi Lenner and Emily and Betti Rigl still endure, Adeline Genée has set up a new kingdom over-night, to reign over as she wills.

No one, except celebrities of grand opera, has created a greater furore than did this amazing fluff-ball of femininity, who touches only the high places in her flight, when she made her *début* in "The Soul Kiss" a few nights ago. Poising like a fairy on a sunbeam, winging about the stage like a hummingbird above a honey-suckle blossom, bringing with her the bubble's buoyant freedom and the lark's exultant joy of living, she produced an effect that words can scarcely describe. Perfection such as hers resists all at-

tempts at comparison with other dancers of the present day, dwarfs the agile figures that glide in memories of the past, and lifts her, high and apart, into a class by herself.

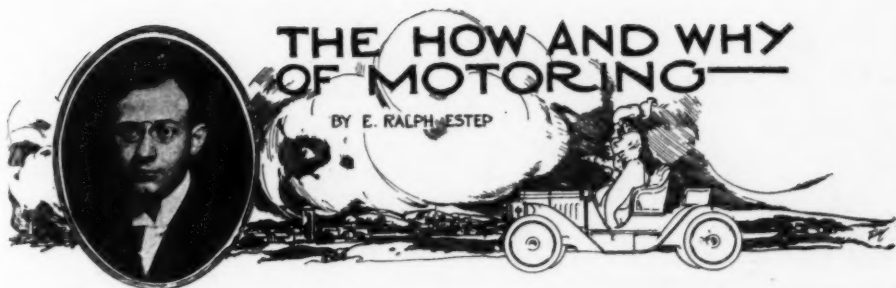
The greater pity it is, therefore, that this genius should have been placed in a setting of garish extravaganza and vulgar vaudevillians which can only inspire disgust. If Florenz Ziegfeld, Jr., who devised the show, aspired to create a sensation, he overshot his mark. Those to whom his powder-encrusted, half-naked show-girls, leather-lunged clowns, and prancing *coryphees* will appeal are not the ones whose opinions an *artiste* of Genée's caliber will be likely to value.

Tens of thousands of fiddles, which have been vibrating unceasingly through the last six months with the waltz-song from "The Merry Widow," may now vary the monotony by scraping out Love's roundelay from "A Waltz Dream."

For "A Waltz Dream" has come from Vienna—where, in fact, all the waltzes worth while come from—to New York, where it is dogging the footsteps of "The Merry Widow" and rolling up a wonderful popularity for itself.

The principal disadvantage which "A Waltz Dream" suffers from "The Merry Widow" is that it was the last to arrive on the ground. Its melodies are just as languorous and enticing, the waltz-song which makes its fame is just as beautiful, and I am inclined to think that the whole score would bear quite as close critical inspection. Yet I doubt if Oscar Straus would have written it, had not the success of Franz Lehar's piece furnished the idea and incentive.





### FALL RACES AND TESTS IN AMERICA

In America, the close of the season of automobiling as a sport has been rather a melange of local events with greatly differing objects than a program of great ideas. During the last five or six weeks there were track races in various parts of the country, the principal meetings having been at Morris Park in the New York district, at Philadelphia, at Milwaukee, at Denver and at Pittsburg. There has also been desultory racing at several state fairs. The chief events of interest have been twenty-four-hour races among big fields of cars. Nearly every track race meet has been marked by serious accidents and several by death. Automobile racing on horse tracks, for a time, served to advertise the automobile. That time is past. Unless it is regulated in speed, by some such rules as the limitation of size in cars, it will continue as a dangerous, expensive, not altogether interesting, and profitless venture—or it will cease. Probably the most notable affair in the whole course of such racing during the autumn was the establishing of a new twenty-four-hour record of 1146 miles, done at Milwaukee by a team of two Locomobiles.

At Cleveland, St. Louis, Chicago and minor points, there have been various test runs in the country. For instance, the Chicago fall event was an economy test over a hundred-mile course. This brought out a fuel consumption ranging from 11.3 to 33.1 miles per gallon of gasoline, depending on the type of car, its weight, load, etc. The average consumption was about 18 miles per gallon.

Of the several individual tests by manufacturers, the most striking was the successful attempt by the Franklin to beat the existing record from Chicago to New York. A 28-horsepower car, piloted by a

relay of drivers and guides covered the 1060 miles in 39 hours 53 minutes, which was 17 hours 5 minutes ahead of the previous record. Of course, the speed laws of various states were violated some.

The most useful and profitable event in Europe, since the end of the actual road racing season, was a commercial vehicle test in England, in which several types of commercial motor cars, principally heavy trucks and tractors hauling trains of luggage cars, were tried out for the different features constituting general efficiency.

### THE AUTOMOBILE'S A. B. C.

The A, B and C of an automobile are the running gear, the motor and the transmission. These are the three units which constitute the modern car. The body and its appurtenances become considerations of taste and purse. The other three make what, for want of a better name, is known by the French "chassis." Thus, automobile builders are in reality becoming chassis builders, and each step toward standardization of the chassis is matched by a step away from standardization of the body.

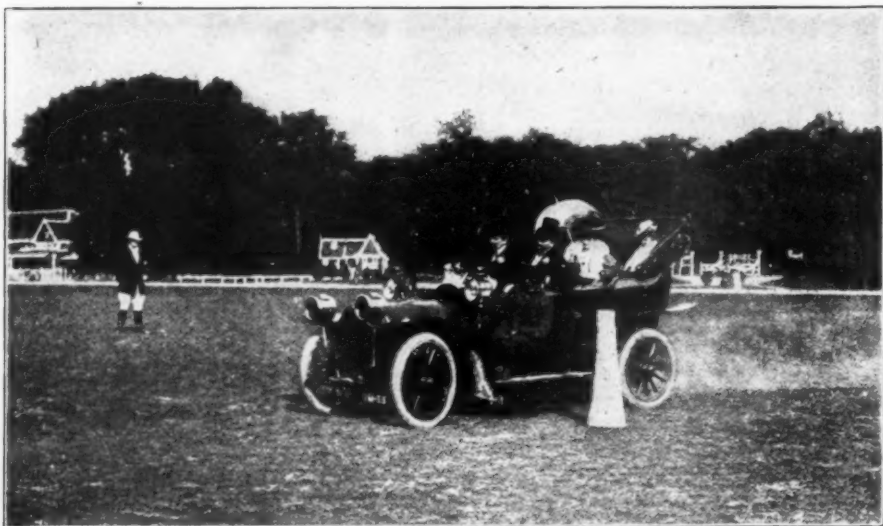
In cars of any one class there is less difference among running gears than among motors and transmissions. There are, of course, occasional freaks, but to a great extent the differences are in detail and merit of construction rather than in principle. For instance, in the heavy touring car, the typical running gear comprises wood wheels of what are known as the artillery type; four semi-elliptical springs, and a pressed steel main frame. In some instances the rear springs are of the platform type and the front axle may be either of steel tubing or of I-section solid metal, while the rear axle may be stationary or revolving within a stationary structure, according as to whether

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the transmission is by shaft and bevel gears or by chains. The steering gear and the brakes may be presumed to be a part of the running gear.

The motor and its accessories form a group. It may be a single-cylinder vertical or horizontal; two cylinders horizontal, either crosswise of the car in front

ferent cars, with the exception of ignition, which is divided into two prominent classes. One is that by jump spark, in which a high-tension current is carried through a spark plug, while the other is a make-and-break system employing a low-tension current. There are many side-tracks in the electrical end of a motor, as,



The Motor Gymkhana—Society's automobile play. The picture shows a silk hat and frock-coat obstacle race at a French Gymkhana

or placed longitudinally under the body; four cylinders vertical, or six cylinders vertical. There are also rare examples of other combinations, such as obliquely disposed cylinders and four or more cylinders horizontal. The standard motors for medium and heavy cars are the four and six-cylinder vertical, while among lighter cars there is generally used the two-cylinder engine, although some of the established makers stick to the one-cylinder engine for small simple cars, and, on the other hand, other makers of light cars put in four-cylinder motors emulating those of the big touring car.

Under all circumstances the engines are multiplications of the simple one-cylinder internal combustion motor, the only two prevailing types of which are the two and four-cycle, which are discussed elsewhere in this department. The ignition, carburation of fuel and lubrication are features of the motor. The general principles are much alike in dif-

ferent cars, in the selection between batteries and magnetos for generating the current; between different kinds of magnetos, and, also, between different forms of induction coils used to transform the primary current into the secondary or high-tension current. It is a study that is liable to confuse the layman. The whole story is efficiency. Practice is a better guide for the uninitiated than theory, which may, after all, be misleading. The ignition of all cars has improved wonderfully and there is less to fear in this respect than there was a few years ago.

The transmission of power in a gasoline automobile becomes an important element on account of the peculiarity of the internal combustion motor. On account of the fact that its power is in a form commonly designated as explosions, it has not the steady and persuasive character of the steam engine, nor the latter's great speed latitude. The speed of a gasoline engine may be varied within limits,

## THE HOW AND WHY OF MOTORING

but reduction of speed means a great dropping off in power, hence it is necessary to provide mechanical means of changing the speed of the car, irrespective of the speed of the motor.

Each automobile is provided with power transmitting devices which provide two, three or four speed ratios between the motor and the driving wheels of the car, much the same as the provision of a high and low gear on the old familiar bicycle. It is obvious that through the low gear the engine may operate efficiently in starting the car, climbing hills and in other work where great power and low speed are required. The transmission gearing also includes a reversing device, because the gasoline engine of typical form cannot be run in but one direction.

Either separate from the speed changing gear or combined closely with it, but still being an important factor in the

engine. Also, all shifting of gears to obtain different speeds are done while the clutch is disengaged. This clutch is of many different forms, but its purpose and general action is always the same.

There are many forms of power transmission used. So we have friction drive, in which a roller runs against a disk; sliding gears in which different gear combinations may be intermeshed on parallel shafts, and the planetary system, in which different speeds are obtained by driving directly through a locked set of gears or through the planetary system to give a slower speed or a reverse. There are many variations and even many other kinds of gearing that have been tried with more or less success.

The other elements in the transmission unit are the final drive and the differential gear. The final drive from the speed changing gear itself to the road wheels

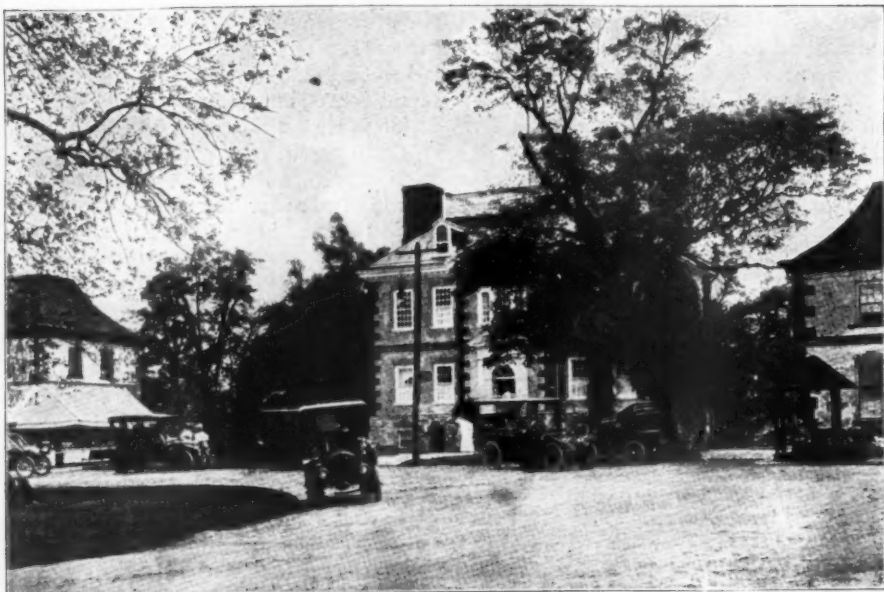


A fair sample of the road over the Allegheny mountains. In addition to the rough surface, which is like the bed of a dried river, there are water-breaks or "thank-ye-Marms" every hundred feet

whole power transmitting unit, is the clutch, or other device, to disconnect the motor from the road wheels of the car. This serves the double purpose of allowing the engine to be started when it is free from the car and of allowing the car to be stopped without stopping the en-

may be through a propeller shaft and bevel gears to a revolving rear axle; through a single chain to a revolving rear axle, or through two side chains directly to each of the rear wheels. The differential gear is a compensating device to allow one rear wheel to run faster than

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A woman's automobile club—the headquarters of Philadelphia's women motorists in Fairmont Park

the other when rounding a curve, an obvious necessity to prevent sliding. When the rear axle is of the revolving type, this gear forms a part of it. When the rear axle is stationary, as in the case of the double chain drive, the differential is on a cross or counter shaft.

Thus is constituted the car. The chassis must be proportioned to the required service. It is, however, a complete car without the body. The making of the latter is carriage building, whether it be done in an automobile factory or outside of it.

### STATUS OF TWO-CYCLE ENGINES

Nearly every mechanical industry has its elusive problems which are studied by some enthusiasts with the fervor of mediæval alchemists. In fact, the working out of some of them seems almost as chimerical as the transmutation of metals or the discovery of perpetual motion. In the automobile trade the persistent dream has been the two-cycle engine. Certain adherents have spent their money and that of others and the heyday of their youth in boosting its subtle claims, but without great commercial success.

A two-cycle engine, by way of explanation, is one in which there is an impulse on each outward stroke of the

piston; in other words, only two strokes—an outward and an inward one—complete the cycle of action. In a four-cycle—or, more properly, a four-stroke-cycle, engine, two outward and two inward strokes are needed to complete the cycle. Hence in a two-cycle engine every other stroke is a power stroke while in a four-cycle engine only each fourth stroke is a power stroke. Worked out successfully, it is, on the face of it, a transmutation of base metal into the coin of the realm.

The two-cycle engine is sneered at in some quarters, laughed at in others, studied in still others and worshiped in the inner circle of experimentors who have staked their all on its practicability. There are objections to it as applied to automobiles, although it is largely used in small power boats. A few automobile manufacturers have stood by it throughout their experience and at least one manufacturer of pleasure cars has been extremely successful with it. Engineers of the four-cycle school are gradually taking it more seriously and it is becoming to be said that the fault with the two-cycle engine is largely the fact that it has not been given the wide engineering development with which the opposing type has been favored.

# MEN WHO WANTED MORE— AND GOT IT.

By Victor Fortune.

**The Story of Workers Who Grew Tired of Grinding Away at Nine and Ten Dollars a Week and Wanted More—and Got It.**

Do you want a larger salary?

You reply, "Of course—would a hungry man eat? What a foolish question!"

Yes, but *do you really want more*, or are you just wishing?

Do you know that there are plenty of men who earn nine or ten dollars a week who might be getting that number of dollars a day—if they *really wanted it*?

*Are you one of them?*

If so, read what C. H. Blomstrom did. At the age of 33 Mr. Blomstrom was earning only a small salary as draftsman. One day came the realization of how foolish it was for an able-bodied man to be grinding away with little prospect of increase. Then he *wanted more*, and to get it, enrolled with the International Correspondence Schools for the Gas Engines Course.

His studies gave him money-earning knowledge, which in a short time, enabled him to invent and design the Superior Gas Engine. He is now General Manager of the C. H. Blomstrom Motor Co., Detroit, Mich., and has a very large income. He attributes his success to the International Correspondence Schools.

Another man who *wanted more* and got it is Oswald C. Drechsler. At the time Mr. Drechsler enrolled for the I. C. S. Textile Designing Course, he was a pattern weaver, drawing about \$9 a week. This is his story:

"I am now a designer in the employ of the American Woolen Company, Assabet Mills, Maynard, Mass., and have increased my earnings to nearly three times what they were. In my opinion the I. C. S. method is the best in the world for any young man who is trying to get ahead."

Mr. Drechsler's address is Box 851, Maynard, Mass.

## MONEY-EARNING POWER

Of course it is just as foolish to expect more without earning it, as it is to be sat-

isfied with little when one may get much. And that is the value of the I. C. S. Courses: they impart money earning power—and with that backing no man need draw a lean pay envelope.

Read what another Massachusetts man has to say, Edward T. Luce, Winthrop Building, 7 Water Street, Boston, Mass.: "The fact that I could advance through the I. C. S. was brought to my attention when I was employed as a machine hand at \$1.25 a day, and seeing a life of servitude ahead of me, I enrolled with the Schools.

Now, if anyone had told Mr. Luce, when he was getting the munificent salary of \$7.50 per week, what would be the result of his enrollment, he would scarcely have believed it. That in a few months he would become a draftsman at 100 per cent. increase; that he would be employed by the United States Geological Survey at a further advance; that advance would follow advance as a result of the I. C. S. teaching, until he became a partner in the Lombard Company of Boston, and had charge of a large num-



THE CHEER OF THE MAN WHO WINS

ber of draftsmen and machine designers, would be too great a stretch of imagination. Yet that is precisely what did happen. In commenting on his success, Mr. Luce says:

"I can only say that there is no necessity for ambitious men to remain at the bottom. There is a way to start right, and my rise started upon my enrollment with the I. C. S. and to them the credit is given."

#### FOLLY TO BE SATISFIED

Mr. Luce puts the truth in a nutshell when he says there is no necessity for an ambitious man to remain at the bottom. Not only is there no necessity, but to use a homely expression, "there is no sense in it."

What folly it would have been for Harvey Brakeman, New Kensington, Pa., to have remained satisfied with his work as carpenter at \$2.50. He wasn't satisfied, and enrolled for the Architectural Course. After a few months' study he was advanced. Telling of his success Mr. Brakeman says: "Following my course in the I. C. S., I continued to advance until now I am in business for myself, and net about \$5000 a year in earnings. I think there is *no better system of training in existence than that of the I. C. S.*"

Lest you should think Mr. Brakeman an exception, here is the name and address of another carpenter who grew tired of \$2.50 per day and decided to better himself by enrolling with the I. C. S., Alexander McLean, 833 East 35th Street, Brooklyn, N. Y. Mr. McLean reports:

"When I enrolled with the I. C. S., I could hardly draw a straight line, but I now draw plans satisfactory enough to pass the inspection of the Tenement House Commission. I have been enabled, *through the help of the I. C. S.*, to establish a business of my own, and many times my earnings reach \$100 per week. Some of the buildings I have erected cost more than \$100,000."

#### PROMOTION THE RULE

These men are examples selected at random from the thousands who have succeeded through the I. C. S. During the months of April and May, 1906, reports were received of 712 I. C. S. men who had received advancement or increase of salary. Promotion for I. C. S. men is not the exception; *it is the rule.*

The I. C. S. prints a book, "1001 Stories of Success," telling of a thousand men and women who have realized their ambitions through the I. C. S. system; in every case giving names and addresses. This book has helped thousands to obtain what they wanted, and will help you. It will be sent for the asking.

Here is the case of a young man in Seattle, Wash., G. A. Collins, 717 New York block. While a chain-man, Mr. Collins enrolled for the Railroad Engineering Course. He is now a Civil Engineer with an office of his own. He writes:



ADMINISTRATION AND INSTRUCTION BUILDINGS--I. C. S.

## MEN WHO WANTED MORE—

"My earnings have increased nearly 1000 per cent. I can recommend your Schools to any ambitious and earnest man. The I. C. S. is certainly a wonderful institution."

A Colorado man, M. J. Slate, of Fort Lupton, Colorado, was a farm-hand at the time of enrolling with the I. C. S. His present salary as mine engineer is about \$200 a month.

What these men did in other States M. S. Hasie, Jr., did in a different way in Texas. After Mr. Haise had clerked for five years, he realized that he might clerk for fifty more as far as prospects were concerned. In telling his experience he writes:

"Accordingly, I enrolled in the Bridge Engineering Course. The instruction enabled me to advance until now I am in business for myself, doing last year something over \$200,000 of work. To those whose ambition promotes a desire for greater earnings, I could recommend nothing better than a course in the I. C. S.

Where you live makes no difference to the I. C. S. Every State and Territory, every county and nearly every town in the United States has successful men who have doubled, tripled, quadrupled and quintupled their earnings through the I. C. S. Apprentices have become master mechanics; carpenters and bricklayers, architects and contractors; farmers' sons, surveyors and electrical and mechanical engineers; bookkeepers, draftsmen; seamstresses and domestics, teachers and designers; oilers, firemen and helpers—foremen, chief engineers and superintendents.

They had just one thing in common—they *wanted more and got it through the I. C. S.*

### WHAT THE I. C. S. DOES

How the I. C. S. helps these men never ceases to be interesting. It takes a young man like H. H. Baughan, McWhorter, Ga., who left his father's farm at the age

of 21 to work as car cleaner for a street railway company, and enables him in a short time to become Supervisor of Elec. Hydraulic Sewer Construction at \$100 per month. Mr. Baughan writes: "My advancement would not have been possible without the instruction afforded by my I. C. S. Course."

The I. C. S. enrolls an apprentice like C. V. Boykin, care of Valk & Murdock, Charleston, S. C., for the Mechanical Course, and helps him to become foreman of the Valk & Murdock Iron Works at seven times his former salary. Mr. Boykin says: "For any young man who is willing to do his part, the International Correspondence Schools can do no end of good."

The question for you is, "*Are you willing?*"

The I. C. S. will take a boy like Walter D. Tickell, 306 Speed Street, Vicksburg, Miss., who enrolled for the Mechanical Drawing Course before leaving public school, and enable him to become a draftsman and designer at \$100 per month.

The I. C. S. will take a helper in an electrical shop like Junior Parish, Box 8, Fort Leavenworth, Kansas, and assist him to become manager

of the Municipal Electric Lighting Plant, Coffeyville, Kansas, at an increase of 350 per cent. salary. Mr. Parish says, "for this success I am indebted to the training and constant encouragement, courtesy and assistance rendered by the I. C. S."

### ARE YOU WILLING?

*Are you willing to use that training and assistance to get what you want?*

The I. C. S. will help a man to change his occupation. It takes a man like Walter H. Crawford, 716-718 First Nat'l Bank Building, Nashville, Tenn., who was a real estate agent, and makes him Vice President, American Extract & Vinegar Co., earning \$250 per month and upwards.

The I. C. S. takes a man like W. J. Bedard, 256 Linden Street, Rochester,



M. S. HASIE JR., BRIDGE BUILDER

N. Y., able only to read and write, and assists him to hold responsible positions. Mr. Bedard writes: "I am now employed as Draftsman and Estimator and Superintendent of Machinery for the largest engineering concern in this city. When I enrolled I was janitor and engineer in a small establishment, and my salary was only one-fourth of what it is to-day."

Frank Fisher, Jr., 111 N. Baxter St., Baltimore, Md., was a clerk in a dry goods store when he enrolled for the Lettering and Sign Painting Course. Within one year the Schools placed him in his first position as Sign Painter in which he advanced rapidly. He is now in business as first class Advertising Sign Painter, and his income has increased to six times the amount he was earning when he enrolled. In a letter to the Schools Mr. Fisher says:

"When I enrolled in the Lettering and Sign Painting Course I did not know how to use a brush or how to make a letter; now I can paint signs of every description. I think your course by correspondence is the best and most satisfactory that can be given, and I cheerfully recommend the Schools to anyone ambitious to succeed."

The I. C. S. takes a machinist like John Parkin, 258 Catharine Street, Hamilton, Ont., Can., who found it almost impossible to advance before enrolling in the I. C. S., and shows him how to do it. He writes:

"I am now doing a business of about \$9,000 a month, have a factory of my own, and all prospects are for a bright future. I recommend the I. C. S. to any one wishing to advance himself."

It is because the I. C. S. has helped so many thousands of people in all conditions and circumstances of life, that it states positively that it can help any man to better his position and earn more money.

The I. C. S. can do this because its home study text-books and correspondence courses offer the exact training required. They are *easy to study, easy to remember, easy to apply*.

It can do it because it has had a wide and successful experience in placing thousands of men and women in better positions at increased salaries. It can do it because of its Students' Aid Department, organized for the sole purpose of helping I. C. S. men to obtain better

positions. It can do it because it is in communication with many of the principal employers of the country, who are constantly applying for skilled men.

Thomas A. Edison, the great inventor, says in a recent interview: "The world is searching for men of intelligence. It is searching for them everywhere. The door of opportunity is open, as it has never been open before, for men who have minds even a fraction above what is necessary for a routine muscular task. It doesn't matter whether a man be poor or rich, or what his color, creed or origin, he has a better chance now than if he lived a generation ago; that is, if he can bring intelligence to his work."

The I. C. S. helps you to get the "intelligence"—the training that you need. Training means money, often much money. The question is—do you want it? Do you want more? Are you willing to make the effort to start? Or would you rather work for small wages when you might be getting \$40 or \$50 a week?

"I WILL'S AND I CANT'S"

Henry Ward Beecher said that there are just two kinds of people—the "I Wills" and the "I Can'ts." The "I Wills" go ahead and do things, and the "I Can'ts" sit around and criticise them.

Which are you? If you belong to the "I Will" family, mark the coupon opposite the occupation that you would like to advance in, and mail it to-day. Remember that it costs you nothing except the price of the stamp, and *puts you under no obligation whatever*. Mark it at once. This simple act has been the means of leading many situated as you are into the Land of MORE. *It will lead you.*

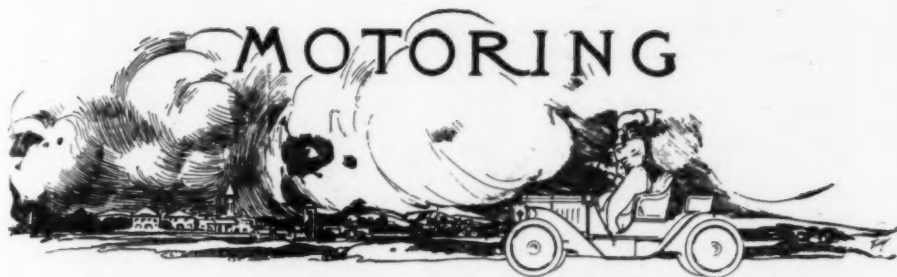
**International Correspondence Schools,  
Box 850 W. SCRANTON, PA.**

Please explain, without further obligation on my part how I can qualify for a larger salary in the position before which I have marked X

Bookkeeper	Mechanical Draftsman
Stenographer	Telephone Engineer
Advertisement Writer	Elec. Lighting Supt.
Show Card Writer	Mechan. Engineer
Window Trimmer	Surveyor
Commercial Law for	Stationary Engineer
Stenographers	Civil Engineer
Illustrator	Building Contractor
Civil Service	Architect's Draftsman
Chemist	Architect
Textile Mill Supt.	Structural Engineer
Electrician	Banking
Elec. Engineer	Mining Engineer

Name \_\_\_\_\_  
Street and No. \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_

A BLANK COUPON FOR YOU



### HAVE SHOWS OUTLIVED THEIR UTILITY

Contrary to former years, the holiday-season of 1907 closes instead of opens the automobile-shows throughout the country. In 1906, only one show was held before Christmas—the Automobile Club of America's show at the Grand Central Palace—while in 1907, not only the Club Show, but the two national shows—Madison Square Garden and Chicago, were held in November and December respectively, with Philadelphia, Detroit, San Francisco, St. Louis, and Baltimore closely crowding one another before the end of the year. This leaves only two shows scheduled for 1908: The Importers' Automobile Salon, December 28th to January 4th, and the Boston Dealers' show, March 7th to 14th.

There has been doubt for some time whether early or late shows were the better, or whether shows had outlived their usefulness. At the Palace show it was evident something was wrong, but owing to the financial condition attending its opening, it was an inopportune time to give an impartial indication as to the early show question.

The Madison Square Garden show, held under the direction of the Licensed Association, proved more encouraging. It opened under a more favorable financial situation than the Palace, and owing to the class of manufacturers who exhibited, attracted considerable attention. In fact, its success acted as a stimulant to the very pessimistic outlook which immediately followed the financial depression current at that time.

Chicago had the largest show ever held in this country, in the number of exhibitors, area, and in attendance, and the great success attending it went far to-

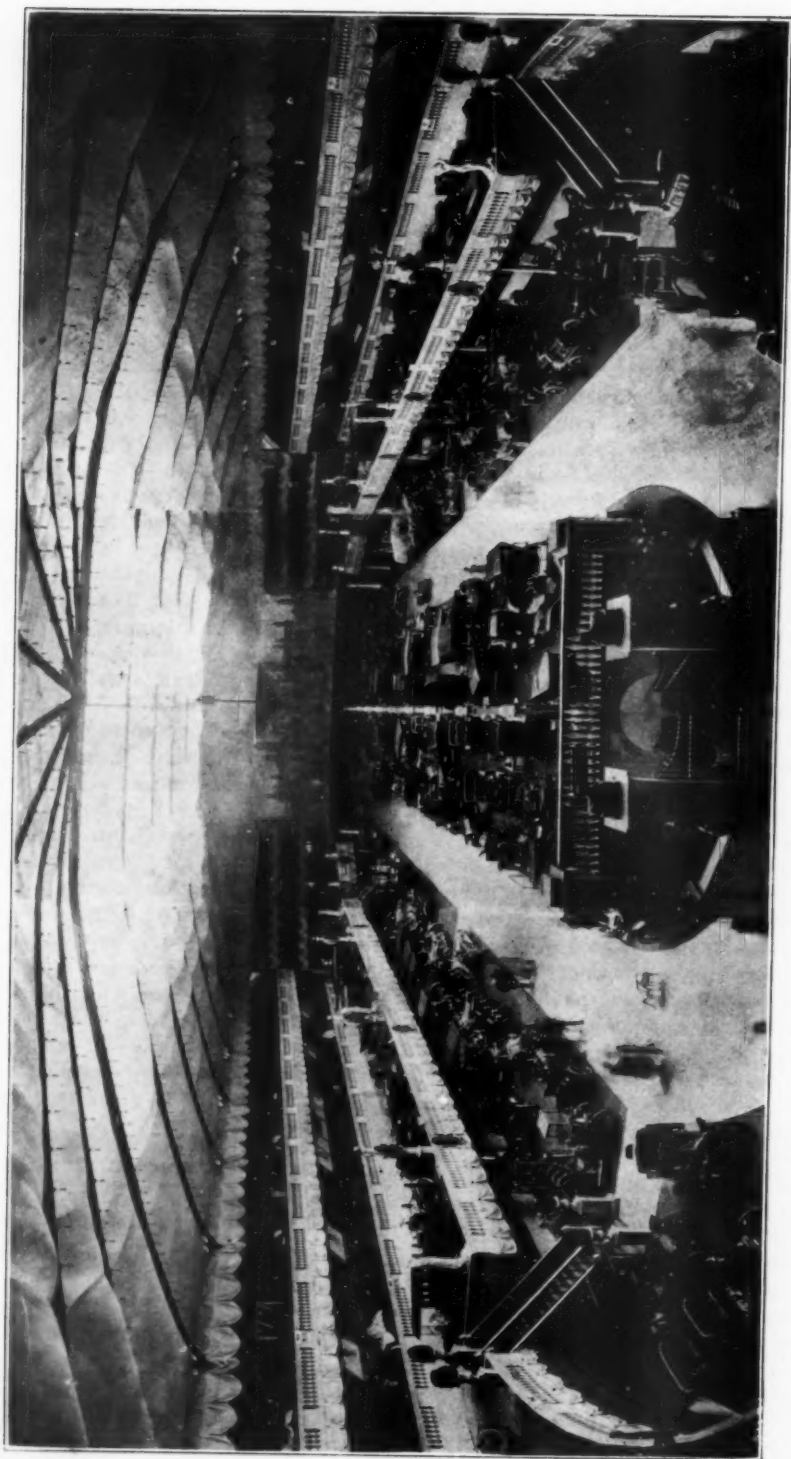
ward establishing the belief that automobile-shows were as permanently established as the industry itself.

In years gone by, when the industry was new, the manufacturers looked for the dealers to handle their product, and the annual shows were largely a trade-event to which the manufacturers went, seeking to do business with retailers. Now that the old-established manufacturers all have their regular line of dealers and the orders from them are booked in the fall, they do not go to the show to engage dealers to handle their output, because they are fully supplied in this respect. They go to display their new models to the public, and the show from being purely a trade-event has become a sort of festival for society and the motoring-class. There is no doubt, however, in the minds of the manufacturers, that shows can and do create an interest in automobiling. As for doing retail business, or, in fact, any business at all, shows have ceased to be useful; but like all contests and events which appeal to the public, there is no question that the existence of automobile-shows have and will do more toward the development of the industry than any other event which could be held.

### AMERICAN AUTOMOBILE ASSOCIATION'S ANNUAL ELECTION

By far the most important recent event to the individual motorist, was the annual election of the American Automobile Association. The A. A. A., which for sometime has been in the limelight of public criticism, whether justly so or not, has had a most successful year and accomplished a considerable amount of good that should receive recognition. That there was confidence in the leader-

## MOTORING



Eighth National Automobile Show at Madison Square Garden, New York

## THE RED BOOK MAGAZINE

ship during 1907 was apparent, as the entire board of officers was re-elected: W. H. Hotchkins, president; Lewis R. Spear, first vice-president; Ira M. Cobe, second vice-president; George Farrington, treasurer, and F. H. Elliott, secretary.

The meeting, held in New York, was attended by directors from Florida, Minnesota, Illinois, Ohio, Indiana, New Jersey, Pennsylvania, District of Columbia, New York, Connecticut, Rhode Island, and Massachusetts.

Reports from the various committees show, to some extent, the work of the association. Chairman C. T. Terry, of the legislative board, reported the progress made during the year toward an enactment of a federal law governing the registration of motor-vehicles, in the hope of eliminating many of the evils and annoyances now encountered in inter-state travel. He also told of its endeavors to frame a uniform state motor-law, other than registration, which would prevail throughout the various states of the Union. That laws of uniform character are sorely needed is realized by every motorist, and all assistance possible should be given this movement.

Reports from the touring, racing, and roads committees showed more or less activity, with, however, no definite results, there not yet being enough time for the maturity of the plans formulated when the present officers assumed their positions.

The present membership of the A. A. A. includes 16 affiliated state associations, containing 120 clubs, with a total membership of 17,550; 15 unfederated clubs, with a membership of 1,035; and 621 individual members, and three life members—a grand total of 19,209 on November 1. According to the association records October 1, 1906, there were

five state associations and 70 clubs; with an approximate membership of 8,857. There was practically no increase in membership between October 1 and February 1 when the new administration took office. The increase in the past nine months was 10,352 members.

### THE PHENOMENAL GROWTH OF AN INDUSTRY

In 1879, when Selden was experimenting with the "crazy man's vehicle," and later, when Benz and Daimler startled Europe with their petrol-wagons, little thought was given to the evolution of their then visionary ideas. Little did these men know that from their crude mechanisms would grow one of the leading industries, both of Europe and America.

From a patriotic standpoint it is an unfortunate truth that the foreigners were the first to realize, commercially, the possibilities of the gas-buggy and were the first in the field; but once started, the growth of the American industry was conducted with such rapidity and energy, it soon gained the lost prestige and outstripped in quantity and quality the products of foreign manufacturers.



MILTON J. BUDLONG  
Head of the Association of Licensed  
Automobile Manufacturers

In 1899 statistics show there was but \$5,768,857 invested in the manufacture of automobiles, that there were but 2,241 employed in the industry, and the value of the product did not exceed \$4,700,000. In 1903, the American output was \$16,000,000; in 1904, \$24,500,000; in 1905, \$42,000,000; 1906, \$59,000,000, and 1907, \$97,000,000. It will be noticed that every year saw a steady increase over the preceding one, but the increase of 1907 over 1906 is greater than any previous year and this, notwithstanding the unfavorable weather-conditions of the early Spring and financial depression in the Fall. The amount of capital employed

## MOTORING



The "Waterland" going through the crowded streets of New York on her way to the Hudson

in the direct and indirect manufacture and sale of motor-cars exceeds in proportion nearly every manufactured product.

Conservative estimates show that over \$170,000,000 is invested and 108,500 employes are engaged in the manufacture and sale of automobiles and their accessories.

### AN AMPHIBIOUS AUTOMOBILE

The long cherished dream of the "motor-nautical-aëroist" seems to have been realized with the introduction into this country of Ravillier's amphibious-automobile, the *Waterland*. This combination vehicle is constructed on nautical lines, with all the mechanical features of an automobile and motor-boat. The invention is the handicraft of one M. Ravillier, a French engineer, who conceived the idea of an automobile that would be at home equally well in water as on the land.

Its introduction into this country in November attracted considerable favorable attention, as it was run up and down the crowded "White Way" of New York and then propelled to the banks of the Hudson where it was driven into the river without the driver leaving his seat. This unique mechanical novelty is built on the lines of a motor-boat mounted on wheels, with the ordinary automobile front and rear axles and steering-appa-

ratus. The body is mounted on two semi-elliptical springs connected with front and rear axles.

The motor, a two-cylinder DeDion, is capable of developing twelve to fifteen horse-power, and will drive either the wheels of the car or propeller-screw by simply changing the gear. The change from one to the other is accomplished by a gear-shift-lever, the same as is used in ordinary automobiles. The hull is of steel, the four wheels acting in a dual capacity—in the water as a keel, and on land for propulsion. A speed of from thirty-five to forty miles an hour can be maintained on land and from eight to ten knots in the water.

Several utility tests were made by the French government, with a view to its adoption for army and navy work, and although the scientific data resulting from these tests have not been made public, it is understood a strong impression was created favoring its use in times of war.

The war-department at Washington has evidenced considerable interest in the *Waterland* and it is expected that a demonstration will be given at Washington in the early Spring.

A prominent aëronaut has ordered a duplicate of the *Waterland* and expects to attach it to his balloon, so that no matter where he alights, he will be able to motor home.



The "Waterland" showing her prowess in the waters of the Hudson

# BIG SALARIES— AND THE MEN WHO GET THEM

BY VICTOR FORTUNE



Why Training and not "Pull" is the great  
influence behind the fat pay envelope.

It used to be said, and not without some truth, that "pull" rather than ability put men in line for well paid positions.

But *this* is the day of the trained man—the expert. Competition in every business is so keen that employers are *compelled* to seek men of ability to do the work, rather than jeopardize their business interests by employing the man "with a pull."

This state of affairs is, perhaps, responsible for the number of men who, through training, have risen from the ranks of poorly-paid men to well-paid positions. Such a training doesn't necessarily mean a college education, a knowledge of the "ologies," or a familiarity with remote subjects that seldom, if ever, can be turned into dollars and cents by the average working man. What it *does* mean is the hard-headed, every-day, common-sense, *practical* training that makes men invaluable to their employers — *that leads to more money.*

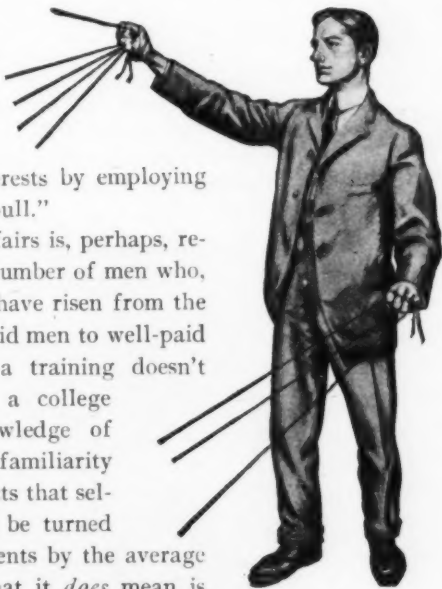
"Pull" received a hard knock with the coming of the International Correspondence Schools of Scranton. The I. C. S. has made

it possible for any man, young or old, to place himself in line for promotion and a bigger salary without having to depend on the influence of his friends.

## ABOUT THE I. C. S.

With an instruction staff of over 400 *practical* experts; 200 courses of study costing \$1,500,000 to prepare and \$250,000 annually to revise; 5 home office buildings covering 7 acres of floor space and costing over \$500,000; with these great advantages the I. C. S. is positively the largest and best man-helping institution the world has ever known. The International Correspondence Schools were founded in 1891, since when they have been first in size, first in number of subjects taught, first in simplicity, thoroughness and practicality. As an evidence of the salary-raising power of the I. C. S. it is only necessary to point to results: Of the total number of

men whose salaries have been raised through I. C. S. training within the last year, over 4,000 have *voluntarily* reported salary increases aggregating, in one year, \$2,221,332. Add to this the number who have had their



PULL YOUR  
OWN STRINGS

salaries raised but who have *not* been heard from, and some idea may be had of the magnificent work the I. C. S. is doing for men.

Not so many years ago a training such as the I. C. S. offers could be obtained only at college and at an outlay of a great amount of money. Such a thing as receiving a good, sound, practical training in one's spare time was unheard of.

Not only does the I. C. S. train men, but it advises them by suggesting most suitable courses and pointing out how easily obstacles may be overcome. *There's not a poorly-paid, ambitious man living that the I. C. S. cannot help—no matter how young, old or poor he may be, or how much or how little schooling he has had.*

#### MEN WHO HAVE EARNED MORE

Through the help of the International Correspondence Schools, thousands of men have acquired the training that has brought them rapid promotion and success. A case in point is that of H. A. Bankston, 216 Bright St., Macon, Ga., whose salary was *more* than doubled in a very short time. Bankston says: "I enrolled with the I. C. S. when I was working as a carpenter in a railroad shop. I am now a *contractor and builder* and have increased my earnings from \$2.50 per day to \$2,000 a year. The advantages of my course are too numerous to mention."

#### BOOKKEEPER BECOMES MANAGER

Kanston P. Cross, of Pembroke, Ky., was once a bookkeeper, and a good bookkeeper, too. But he wasn't satisfied. He saw other men filling big positions and thought it was "up to him" to better himself. He didn't wait for an opportunity, he *made* it by enrolling for an I. C. S. Course, with the result that when last heard from his salary had increased to \$1,600 per year. Cross writes: "I was a bookkeeper when I enrolled. I am now Manager of the Tobacco Storage Warehouse, Pembroke Warehouse Co., and of the Pembroke Light, Power and Water Co. Words cannot express my appreciation for what the I. C. S. has done for me."

When it is considered that the I. C. S. trains men without requiring them to leave

home or give up work, and that they continue to earn while they learn, the success of these men is the more remarkable.

Another great advantage is that the I. C. S. reaches and helps men no matter how far away they live, what they do for a living, or how long their working hours may be. This is clearly shown by the testimony of James B. Lund, 214 Baird Ave., Chicago, who through I. C. S. help advanced from

#### FARMER TO HEATING AND VENTILATING ENGINEER

Lund says: "When I started my Course in the I. C. S. I was working on the farm. I am now heating and ventilating engineer with the firm of Andrews and Johnson Company, and am earning *\$1,400 a year more* than I did when I enrolled. *This advancement is all due to the start I received from the I. C. S.*"

*That's* I. C. S. method—takes a man from the farm and places him in a good position at the work of his own choice—to say nothing of bringing him a raise in salary of \$1,400 a year. The motto of the I. C. S. "The Business of This Place is to Raise Salaries" is *not* something merely to catch the eye, but a *truth* behind which stands the testimony of thousands of once poorly-paid men who, like Lund, have achieved lasting success through I. C. S. help.



Teacher to Chemist

#### CLERK TO INSPECTOR

The story of Albert Suhrn's rise from clerk in a retail store to railroad inspector is particularly interesting, in that it shows what

a man can accomplish in spite of long hours, provided he has *the right kind of help*. He says: "When working as a clerk in a retail store sixteen hours a day, I took out a Course in the I. C. S. My Course enabled me to get rid of a position that was very burdensome and disagreeable to me, and to become an inspector for the New York, New Haven and Hartford Railroad. My earnings are \$45.00 a month in advance of what they were when I enrolled." Address 171 St. John St., New Haven, Conn.

That's another feature of I. C. S. training. It takes men from uncongenial positions and puts them at the work they like best. Still another advantage is that the I. C. S. way is so simple and at the same time so thorough, that ambitious men are enabled to overcome every obstacle and to quickly fit themselves for better positions and bigger salaries. Southern's experience proves this.

#### SCHOOL TEACHER TO CHEMIST

It is wrong to suppose that the I. C. S. is only for men with little schooling. The I. C. S. also helps men who possess the advantages that a good schooling offers, but who wish to know more and earn more. To such men an I. C. S. Course is better than a college course because it leads to knowledge by the shortest route, eliminating all that is impractical or superfluous—with the added advantage that an I. C. S. training can be acquired in *spare time*.

While teaching school at Thomas, Ala., B. E. McDougle concluded that there was a much better position awaiting him somewhere in the world, and so he decided to reach out for it. His qualifications as a school teacher would have enabled him to secure many positions that would have paid better than teaching. But he didn't want them—he wanted work that besides paying well would be congenial. Consequently he took an I. C. S. Course in General Chemistry—a subject that had always appealed to him. Now he is first assistant chemist for the Republic Iron and Steel Co., *at almost triple his former salary*

McDougle didn't have to pack up and go to some other town in order to study chemistry. He didn't even have to stop working. The training came to him in his spare moments, without heavy expense or inconvenience.

#### RODMAN TO SUPERINTENDENT

Because of his knowledge the trained man is always in line for promotion. With him advancement is natural. This is clearly shown in the case of Wesley W. Albee, of Augusta, Maine, whose letter speaks for itself. It reads: "When employed as rodman in the City Engineer's Office at Melrose, Mass., I enrolled for a course in your Schools. After a few months' study I received an advance in my earnings *without asking for it*; and, making good progress in my studies, received an advance regularly every six months. My advancement in my profession has been steady ever since, and I am now Superintendent of the Augusta Water Works and have increased my earnings greatly. *My Course has been worth thousands of dollars to me*, and I would recommend your institution to any man who is sincere in his desire to advance."

There's nothing padded about a testimonial like that. It rings true. It's a plain, straightforward story of advancement won through ambition, plus I. C. S. help.

#### SALARY INCREASED EIGHT HUNDRED PER CENT.

The story of how Harry J. Lebherz, Frederick, Md., had his salary multiplied by eight reads like a book. Young Lebherz when a mere schoolboy of sixteen enrolled for the I. C. S. Electrical Engineering Course in August, 1900. Four months later he secured a position as tracer for the Ox Fiber Brush Co. of Frederick, Md., and gradually advanced to the position of head designer. He was recently made assistant superintendent. When last heard from his salary had increased 800 per cent. since the time he secured his first position.

Being of an inventive turn of mind Lebherz was able to put that talent to good ac-

count through the help of his I. C. S. Course. One of his inventions is an automatic brush machine which he designed one year after he enrolled.

#### STORIES OF SUCCESS

Nothing ever written is so replete with such dramatic history of success as the stories of the men who through the help of the I. C. S. have won higher places in the world. Contained in the I. C. S. book entitled "1001 Stories of Success," which is sent free to all who mark the coupon, are the *voluntary* statements of men telling how they have succeeded in breaking away from poorly paid positions and connecting with the fat pay-envelope—how dissatisfied men have obtained congenial positions—how men long past their prime have got in line for promotion without having to start afresh—how the young man leaving school has stepped into a good position at the very outset—how men already in good positions have advanced to even better—how from a state of dependence men have gained independence—how salaries have been doubled, trebled, quadrupled.

The I. C. S. takes a clerk and makes him a chief electrician at nearly three times his former salary. That's what it did for A. G. Carpenter, Bakersfield, Cal., who says he is making rapid progress, and that the I. C. S. offers rare opportunities to all ambitious men.

While pegging away as a shoemaker, Ralph C. Tebbetts of 7 Furber St., Rochester, N. H., enrolled with the I. C. S. for a course in engine running. He writes: "I am now assistant engineer, and my earnings are more than doubled. Previous to my taking your Course I knew nothing whatever about an engine. I consider your system of education all that you claim for it."

From toolmaker to chief draftsman is the experience of Eric J. Pilblad, 39 Cherry St., Attleboro, Mass. Considering that at the time of enrolling Pilblad's knowledge of English was very limited, his success seems indeed wonderful. Without the help of the I. C. S. he couldn't possibly have risen so rapidly. He says: "When I enrolled I had not been in the country more than a few months, and my knowledge of English was very limited. With patience and the assistance of a dictionary I understood my Course without any difficulty whatever. I have advanced from the position of toolmaker to that

of chief draftsman, and my earnings have increased 133 per cent. since enrolling. I have never had occasion so far where I needed any help outside of my instruction papers.

Other examples of success attained through I. C. S. are: Farm hand to chief clerk; laborer to assistant engineer; carpenter to draftsman; draftsman to architect; laborer to contractor, and so on—ever the story of up, up, up, with I. C. S. training behind it all.

#### WHAT WILL YOU DO AT 60?

That's a question that should mean something to every man. What does it mean to *you*? Are you taking advantage of the bright days of Opportunity by preparing for the dark days of old age; or are you satisfied to stay down while some other fellow steps up? The opportunity to advance is within your reach—have you enough ambition to grasp it?

Surely, if thousands of other men have won success through I. C. S. training, *you* can do the same. It costs you nothing to learn how the I. C. S. can help you—nothing for the information and *advice* that a few years ago you couldn't get for any amount of money. You're not too old. Lack of capital is no hindrance. It doesn't matter how much or how little schooling you have had. Distance, occupation, or place of residence need not prevent you. There are no embarrassing stipulations. The I. C. S. fits its method to your particular case. It helps you *in your spare time*.

Be a winner. You're too good a man to be kept down; and you wouldn't *stay* down if you only knew how easy it is to advance. Investigation is free. Are you ambitious enough to mark the coupon?

#### International Correspondence Schools,

Box 850 W. SCRANTON, PA.

Please explain, without further obligation on my part how I can qualify for a larger salary in the position before which I have marked X

Bookkeeper  
Stenographer  
Advertisement Writer  
Show Card Writer  
Window Trimmer  
Commercial Law  
Illustrator  
Civil Service  
Chemist  
Textile Mill Supt.  
Electrician  
Elec. Engineer

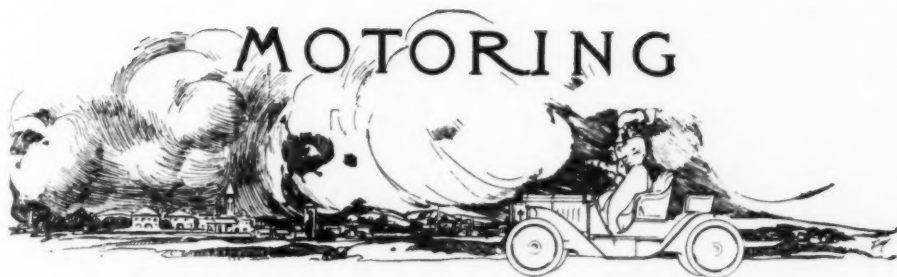
Mechanical Draftsman  
Telephone Engineer  
Elec. Lighting Supt.  
Mechan. Engineer  
Surveyor  
Stationary Engineer  
Civil Engineer  
Building Contractor  
Architect's Draftsman  
Architect  
Structural Engineer  
Banking  
Mining Engineer

Name \_\_\_\_\_

Street and No. \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_

**This Coupon is for YOU**



#### FOUR SPRING RACING EVENTS

No season has opened under such auspicious circumstances for motorists as this Spring.

The first important event will be the path-finding expedition and tour from New York to New Orleans, of the Oldsmobile *Mudlark*.

Following closely on this will come the New York-Paris race, the preparations for which are attracting the attention of the entire motoring world. This race, to be participated in by foreign as well as American cars, is expected to arouse considerable enthusiasm at the points through which the cars will pass. Starting from New York the route will be by way of Buffalo and Chicago to San Francisco. From San Francisco the cars will be taken by boat to Seattle, transshipping there to steamers, which will carry them to Valdes, Alaska. This section of the race will lead into the interior of the famous gold-section until the Yukon is reached, and then will follow the Yukon down to a point where it will be possible to reach Nome. The route along the government-roads to Fairbanks is clearly defined, and a trail is marked by the United States government for guidance of mail carriers. The passage across Bering Strait will be made from Nome City, and it is expected that the landing-point in Siberia will be East Cape. The total distance is over twenty thousand miles.

The third event is the Ormond-Daytona race under the Automobile Club of America, on March 2-7. March 16-21st there will follow the meet of the Savannah Automobile Club.

On April 24th, the big event of Spring is the first international road-race for

the Briarcliff trophy, to be run over an ideal course in Westchester County, New York. This is the first stock-car road-race to be held in this country. It is expected that it will attract as much attention as the Vanderbilt races have in the past. Road-races for stock-cars in Europe have become popular, and American manufacturers expect this race to be an adequate test for the cars sold in 1908. It is aimed to make this road-race an annual Spring affair, to correspond to the Vanderbilt race for especially built racing-cars, that is always held in the Fall.

#### AUTOMOBILE LEGISLATION

Automobile legislation, both for and against the motorist, is at present occupying the attention of solons at home and abroad. Several attempts have been made to determine the speed of cars by means of indicators working under the jurisdiction of the authorities. Owing to the difficulty encountered by the police in Germany in regulating the speed-traffic, the use of permanent indicators has been inaugurated. According to reports, the plan is proving satisfactory. The apparatus consists of a box, placed in the forward part of the vehicle and directly in view of the chauffeur, containing a recording instrument connected with the axle by a flexible rod that transmits each revolution after the manner of an ordinary speedometer. On this particular instrument, the mechanism indicates three different rates of speed—nine, eighteen and thirty-seven miles per hour—and this by displaying red, white, and blue discs respectively. When the car is running under nine miles, the white disc is visible; if running with the limit at thirty miles, then either a red or blue disc

## THE RED BOOK MAGAZINE

is seen. As a result, the moment a car is near enough to permit of the disc being seen, the rate of its speed is known by the official. Furthermore, if the official desires to stop the car to verify the showing of the register he may do so.

Probably the most drastic ruling which has been handed down for some time, was the barring of automobile-chains from the parkways of New York City. The park board, evidently acting without a thorough demonstration, ruled that no chains at any time would be allowed on the park system. Inasmuch as nearly all the highways leading in and out of New York come under the park board jurisdiction, the hardship on the motorist may be imagined. The ruling is believed by many as an exceeding of its powers by the board as it is evident that many motorists must keep off of these thoroughfares, or use them not only to their own danger, but to the possible harm of the pedestrian as well. The law requires that each car shall be equipped with every other known safety device, such as brakes, horns, and lamps. In wet or snowy weather, the prohibiting of chains takes from the motorist practically all his means of safety, as there is probably no danger so great, and one which motorists fear so much, as an uncontrollable car caused by skidding.

In New Jersey, the drastic Freylings-

hausen law is again being attacked by the united forces of the New Jersey Automobile Clubs.

### A NEW TROLLEY-TRUCK DEVICE

The latest adaptation of the automobile-traction idea to general commercial uses is the installation by a prominent Eastern railroad of an automobile trolley-truck. This company, desiring to use the trolley-lines operated by its sub-companies, as feeders to the main lines, has had built for the trolley express-company an electric automobile trolley-truck, which may be operated either by taking its power from the overhead trolley-lines or from a storage-battery underneath the car. Heretofore, it has been necessary either to carry heavy freight in horse-drawn vehicles from the wholesale houses to the railroad, and then reloading it on freight-cars, or else build a spur or switch-track to the warehouse.

This new vehicle does away with this. It is now possible to load the goods at the warehouse, on a trolley-truck, and the vehicle, under its own power, can be propelled through the main thoroughfare or streets to the trolley-tracks. Then it can proceed by power taken from the overhead wires as far as the line goes.

The large houses, heretofore, have encountered considerable difficulty in shipping merchandise to suburban-towns, as

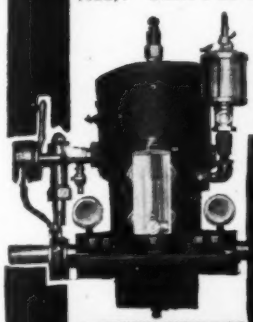


A bit of State Road in Upper New York over which the race for the Briarcliff Cup for Stock cars will be run April 24th.

USE KEROSENE  
—WITH—  
**DuBrie**  
Marine Motors  
IF YOU WISH.

Our Generator is different from the ordinary. Our Valve forces mixture directly into cylinder without drawing it into base, so kerosene and distillate are used as well as gasoline with equally excellent results. Ordinary Generator Valves do not vaporize kerosene perfectly.

Each **DUBRIE** Motor is proved perfect by water tests, and shipped to you ready. There's no nursing or humoring—install one yourself—runs all day—first trip—without a hitch. Quarter turn back of fly-wheel starts immediately—no cranking.



Send for fully descriptive catalog. Write for it to-day. Agents write for uncoveted territory.

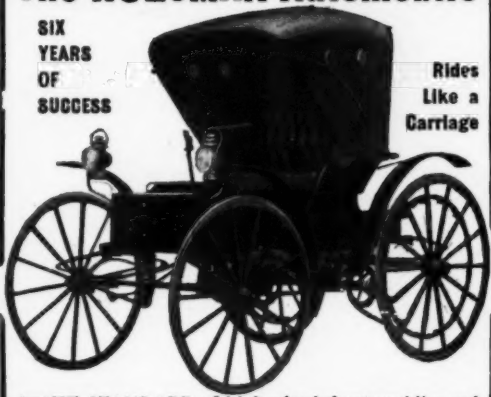
16 and 18 foot launches and 22 foot speed boats.

**DuBrie**  
Motor Co. 444  
Guila Street,  
Detroit, Mich.

**The HOLSMAN Automobile**

SIX  
YEARS  
OF  
SUCCESS

Rides  
Like a  
Carriage



**THE STANDARD** of high-wheeled automobiles and the pioneer of this type. The only high-wheeled automobile manufactured that has a record in a public contest—and Holzman records date back to 1902.

Suitable for all seasons and all kinds of roads. Solid Rubber Tires. Economical and Efficient. Air-cooled motor. No live axles, friction clutches or differential gears. Exceptional hill-climbing power.

**1907 Sales Over \$600,000.00**

Manufactured and Sold by

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**THE HOLSMAN AUTOMOBILE COMPANY**

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**HEALTH, STRENGTH  
and  
VITALITY**



Quickly and permanently  
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**NEW WAY SYSTEM**  
OF PHYSICAL DEVELOPMENT

The New Way will double your strength in 60 days. Makes weak, flabby muscles bold and rugged. Highly endorsed by football players and athletes. Invaluable to office men, clerks and those confined indoors. Develops deep chests, square shoulders and a perfect physique. Better than a gym. No apparatus—no heavy dumb-bells—no weights of any description. A perfect scientific system of physical development. Equally good for old or young; man or woman. If you want to be strong, healthy and vigorous or an all-around athlete take the New Way System NOW.

Write today for photographs and full particulars.

"THE NEW WAY SYSTEM" 406 Unity Bldg., CHICAGO.

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the Standard**

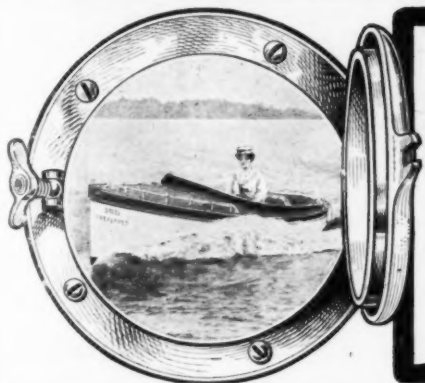


of knock-down boat construction. You can easily build this boat yourself with Pioneer Perfect Frames, the only frames having ribs bent to exact shape, set up, trued, tested and beveled for planking before being knocked down for shipment to you.

Pioneer Perfect Frames save all the hard work, and two-thirds the cost of a similar,

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**Are the Fastest and Safest Boats Built**

They are built of smooth, pressed steel plates with air-chambers in each end like a life-boat, and don't crack—leak—swell—dry out—wear out or sink. They are strong—safe—seaworthy—indestructible and much lighter, more buoyant and faster than wooden boats. Every boat is guaranteed. The ideal boats for sportsmen, families, boat liveries, resorts, parks, etc.

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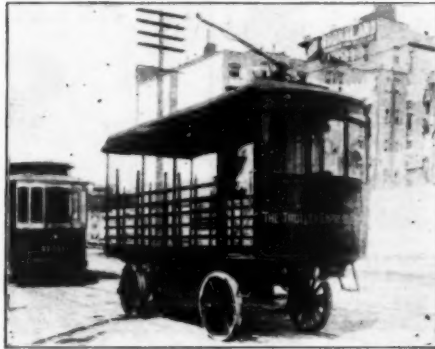
## MOTORING

enough power could not be stored in the batteries to propel the cars any great distance. Under the new arrangement a trolley-truck can be recharged from any trolley line in the neighborhood.

It is possible for this truck to travel from Boston to New York, and leave the main trolley line as frequently as desired for trips covering a radius of 20 to 25 miles without going to a station to have the battery recharged. The wheels are built with iron tires having a groove sufficient to create a double flange. The trucks are to be built by the MacNaughton Company of New York.

### GOOD ROADS DEMANDED

From all over the country comes a demand for good roads. Automobilists, as well as the general public, seem to realize that the time is ripe for concerted action toward the betterment of roads throughout the country, and everywhere an interest is being taken to provide effective organizations to get better and speedier results. In Congress there are



The McNaughton Trolley Automobile—the first of its kind.

many friends of this good roads movement, as is shown by the number of bills proffered for the improvement of national highways. The last bill was introduced by Representative Ferris. His object is to provide for a permanent and uniform system for

the improvement of public highways, and by having the state and federal governments act in conjunction, and by mutual contribution, to bring about the desired end.

In New York State there is considerable activity. Between New York City and Albany, the state roads are being improved in five and six mile sections. A bill to permit the use of the old Erie Canal, shortly to be abandoned, for a trans-state highway has been introduced at Albany. It is recommended that this canal, which is practically the shortest route between New York and Buffalo, be filled in and used for a speedway between the two cities. If this project goes through, it will be but a short time before New York and Chicago will be con-



The pleasures of Motoring—Miss Truly Shattuck driving her Thomas-Detroit Runabout.

# The TRAINED Man WINS



Life is one continual contest of man against man, with Success as the prize—and the *trained man WINS*—not because he has more brains, but because he knows *how to use them*.

If you can bring intelligence into your work you are sure to advance. This doesn't mean that you must have an elaborate school or college education, but that you *must* have the good, sound, practical training that makes you an expert—that puts you in demand and in command. And that's the very kind of training the International Correspondence Schools have to offer.

## How YOU Can Pull The Salary Bag YOUR Way

Perhaps you've never quite realized how easy it is to acquire this training. *Mark the attached coupon and find out.* This costs you nothing—the coupon is simply your request for expert advice and information. Mailing it places you under no obligation. Then, do it now and learn how you can qualify for a better position *in the occupation of your choice*—how you can leave drudgery behind—how you can earn *more* than a living wage—all regardless of your age, place of residence or present occupation, and without having to buy a single book. Isn't it worth the postage?

Proof of the motto "*The Business of This Place is to Raise Salaries*" is found in the fact that every month an average of 300 students *voluntarily* report salary increases and promotions secured wholly through I. C. S. training. During December the number was 497. If these men can succeed, *you* can.

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Telephone Engineer  
Elec. Lighting Supt.  
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Surveyor  
Stationary Engineer  
Civil Engineer  
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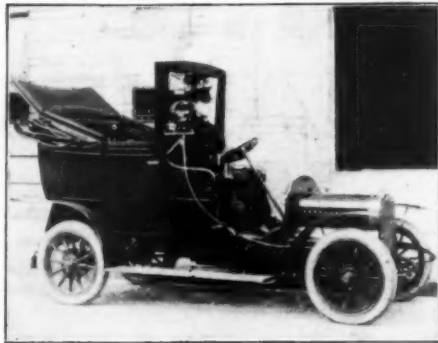
State \_\_\_\_\_

## THE RED BOOK MAGAZINE

nected by a chain of good roads which will be of great benefit to motorists as well as to the general riding-public. Many of the automobile manufacturers favor a national highway from coast to coast, and at a recent meeting of the Good Roads Committee of the Association of Licensed Automobile Manufacturers, a resolution favoring definite action to this end was introduced by Mr. E. R. Thomas, who is "father" to many good-roads enterprises.

### A CLUB DYNAMOMETER

That the various automobile-clubs, organized originally for social ends, are doing a great amount of good is in evidence from the work accomplished by the Automobile Club of America. Not alone in promoting race-meets and sealed-bonnet contests has the club been of infinite value to its members and to the general motoring-public, but the scientific data being gathered is of great

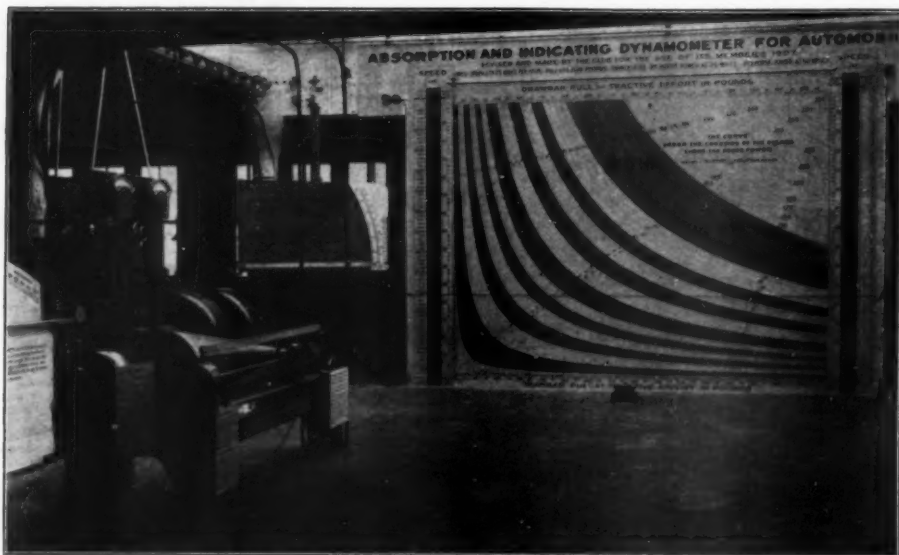


New York's new means of transportation—The Taxicab.

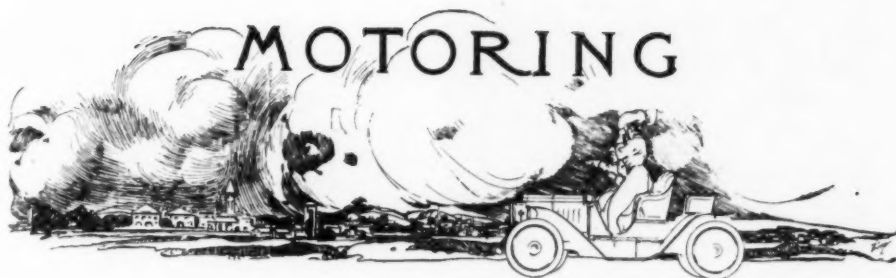
assistance to manufacturers.

The latest innovation of the club is the inauguration of the club dynamometer. The dynamometer is a device by which the power-output of machines may be calculated. It is the most complete instrument of power absorption and

measurement of expended energy that has ever been used. As the outlay required for such experiments was over \$10,000, the expense was beyond the means of any individual manufacturer. The simplicity of calculation makes the machine particularly valuable to laymen, for the charts are so complete, an ordinary driver may immediately read the power being developed by his car. Speed can be calculated in miles per hour, foot per second, hill climbing ability, and power of brakes. All this may be done quickly and while the car is standing on the floor, thus obviating the necessity of putting a car through a severe punishment to get its maximum results.



The new Dynamometer installed by the Automobile Club of America for the use of its members.



#### **\$108,000,000 SPENT FOR AUTOMOBILES IN 1907**

From the statistics prepared by the Association of Licensed Automobile Manufacturers, it is learned that \$108,000,000 was spent for pleasure automobiles in the United States in the year ended December 31, 1907. The figures are divided as follows: American manufactured machines—47,302 gasoline-cars, costing \$96,169,572; 5,000 steam and electric-cars, costing \$7,500,000; total of 52,302 cars; cost \$103,669,572. In addition there were 1,017 imported cars, costing, including duty, \$4,396,288. The grand total for the year is 53,319 cars; aggregate cost, \$108,065,860. There has been a steady increase in the growth of the industry each year since 1904, when the total output of cars was valued at \$26,645,065.

The figures relating to the number of people employed in the automobile industry and the amount of capital invested in the business are also of great interest. The total number directly employed in the manufacture of cars was 58,000, and the total capital invested, \$94,200,000. In the manufacture of such products as tires, rims, lamps, speedometers, drop-forgings, and other sundries closely allied to the manufacture of the vehicles, there was a total capital investment of \$36,700,000, and 27,000 people were employed therein.

Unlike many other manufactured products, the sales-end of the automobile industry is exceedingly expensive. At the close of 1907 there were 2,151 sales and garage establishments employing 21,500 people, with a capital of \$57,500,000 invested. This includes real estate, rentals, insurance, bonds, and inter-

est charges. The total capital employed, is, therefore, \$188,400,000, and the aggregate number of employes, 106,500.

#### **A FALLING OFF IN IMPORTATIONS**

The year 1907 shows a material decrease below 1906 in the number and value of the cars imported into the United States. Whether the American people are coming to realize that domestic cars are as good, if not better than the imported vehicles; or that after paying nearly \$11,000,000 *ad valorem* duty in the past six years, a doubt has arisen that they may or may not have received an equivalent return in the quality of the cars, is yet to be determined.

In 1907 there were imported 1,017 new cars which were dutiable and 283 used and second-hand cars on which no duty was paid, a total of 1,300 cars as against 1,433 for 1906, or a decrease of 133 cars. The value of the 1,017 cars imported in 1907 was \$2,930,859, as against \$5,500,000 for 1906, a decrease of \$2,569,141. These figures do not, however, include taxicabs and busses, as up to the first of January, there were 231 taxicabs, 10 busses, and one amphibious automobile imported, the latter being bonded against its return. Of the 1,300 cars brought into this country last year, one company imported 225, another 214, and the third 139, leaving 722 cars, or an average of sixteen cars each, to forty-five other makes. The output of American manufacturers for the corresponding years shows the enormous strides being made by the home-producers. In 1903 the American product was valued at \$16,000,000; 1904, \$24,500,000; 1905, \$42,000,000; 1906, \$59,000,000; 1907, \$103,669,572.

## MOTORING

### THE COST OF OWNERSHIP

An important question arising in the minds of prospective owners, and often indeed with the actual owners of an automobile, is the cost of maintenance. Many owners, who do not look personally to the up-keep, do not realize the cost and are often at a loss to give details of the amount spent in this way. The four salient points of the up-keep of a car are: How long will the car last; What does it cost to operate it; What is the mileage per gallon of fuel; How long is the life of the tires.

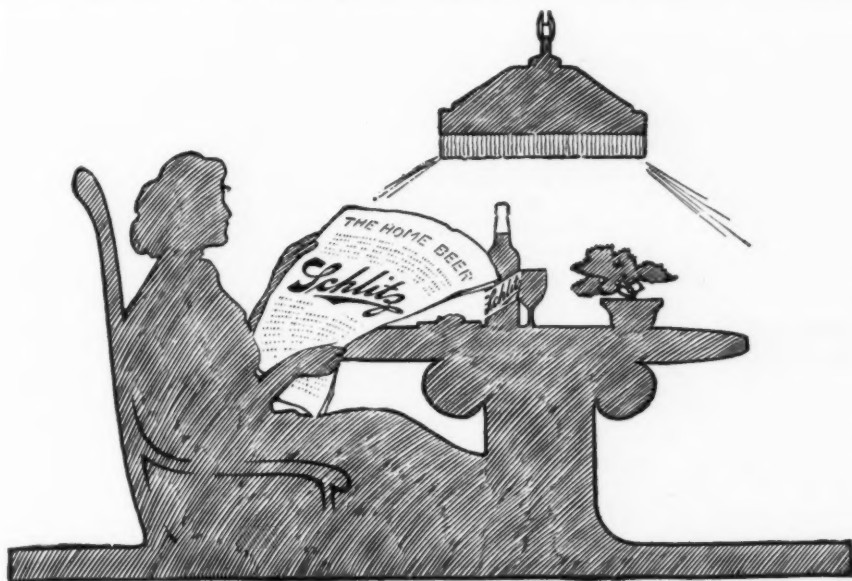
In the first place, a machine in the hands of a competent driver will give a great deal more satisfaction at a minimum cost than the same car in the hands of a less experienced man; but some interesting data just compiled shows that with judicious handling and ordinary care the amount required to maintain an automobile is not nearly so great as most people believe. Statements and statistics, in the form of affidavits, from one hundred and sixty-one owners and dealers of single cylinder cars in thirty different states have been compiled. They give the records of cars that have been used on all kinds of roads and under all sorts of conditions.

There was considerable variance in the mileage obtained—ranging from 850 to 3,200 miles. Many cars show over 20,000 miles traveled, and nearly fifty per cent over 10,000 miles. The total mileage of the one hundred and sixty-one cars was 1,555,427, or an average of 9,671 miles to a car.

The consumption of gasoline was a point of great interest. It was shown that some cars ran as low as 9 2-3 miles per gallon while others covered as high as 32 miles per gallon. Forty per cent of the number reported over twenty miles per gallon, while the average was a trifle over 18 1-3 miles. As the price of gasoline varies in different parts of the country, the average price of gasoline is placed at eighteen cents. This makes the average cost of operation one cent per mile per car for fuel, or less than one-third of a cent per mile per person. In this connection it should be stated that in the recent economy fuel-test held by

Start of the New York Paris Race February 12th, 1908.





YOUR HOME will be healthier when you keep bottled Schlitz. The barley is a food—the hops are a tonic. And the drinking of liquids flushes the system of waste.

Every doctor knows that most people drink too little. On this account, their systems become clogged with waste.

There lies the main good of watering places. They induce the drinking of water.

That is one reason why the drinking of beer is good for you. It leads you to drink more liquid than you would drink without it. And that liquid is both a food and a tonic.

The sturdiest peoples of the earth drink the most of it.

But be sure that the beer is aged, so it will not cause biliousness. And be sure it is pure.

Schlitz beer is all healthfulness.

*Ask for the Brewery Bottling.*

*See that the cork or crown is branded Schlitz.*

**Schlitz**

**The Beer That Made Milwaukee Famous**

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## THE RED BOOK MAGAZINE

the Long Island Automobile Club the winning car showed some interesting results. In running 242 miles with five passengers it consumed but thirteen gallons of gasoline and one and one-quarter quarts of lubricating oil. The total cost, allowing twenty-five cents per gallon for gasoline and one dollar per gallon for oil, was \$3.56. The per capita of expense is, therefore, 77½ cents for the total distance, which is cheaper than any other means of conveyance.

The cost of repairs ranged from practically nothing to several hundred dollars. The total repairs, not including tires, for all the cars was \$6,881.29, or an average for each car of about \$42. As the average length of time the cars had been used was one year, seven months, and twenty days, the average cost of repairs was \$2.17 per month, or fifty-one cents per week. On the basis of distance traveled, the showing is very low. The one hundred and sixty-one cars have a total mileage of 1,555,427 miles, and with the total cost of repairs \$6,881.29, the cost of the up-keep averaged .0049 per mile; or in other words, only forty-four and one-quarter cents per one hundred miles traveled. This certainly is cheaper than walking.

The average number of passengers carried on the one hundred and sixty-one

cars was three and one-half persons, making the expense less than thirteen cents per hundred miles for each passenger.

It was very difficult to arrive at a basis of the cost of tires, owing to the different road conditions throughout the country. However, the reports seem to be very satisfactory. It was found that a set of tires ran from 400 to 15,000 miles, but the majority seem to show that the life of the tire was between 6,000 and 9,000 miles. Probably the wear and tear on the machine due to erratic driving is more noticeable at the tires than at any other point.

It certainly is gratifying to find, after a canvass of over one hundred and sixty-one automobile owners, that the up-keep of a carefully operated car demonstrates that the cost of transportation per mile is less by automobile than any other means of locomotion.

### STANDARDIZATION OF TUBING

Durability of construction combined with a reduction in weight, has been one of the governing principles of automobile building. Through the efforts of the Association of Licensed Automobile Manufacturers much progress has been made. It has been able to secure a reduction in weight of steel tubing while still

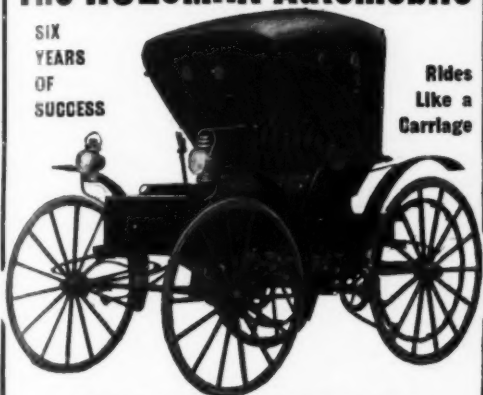


Convicts working on roads in preparation for the big Savannah race.

## The HOLSMAN Automobile

SIX  
YEARS  
OF  
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Rides  
Like a  
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1907 Sales Over \$600,000.00

THE STANDARD of high-wheeled automobiles and the pioneer of this type. The only high-wheeled automobile manufactured that has a record in a public contest—and Holman records date back to 1902.

Suitable for all seasons and all kinds of roads. Solid Rubber Tires. Economical and Efficient. Air-cooled motor. No live axles, friction clutches or differential gears. Exceptional hill-climbing power.

Manufactured and Sold by

The Oldest and Largest Manufacturers of Carriage Automobiles in the World.

THE HOLSMAN AUTOMOBILE COMPANY

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has less pressure on its crank hanger bearings than any ordinary bicycle built; therefore, that it pushes easier and runs faster with less energy and will climb hills easier. The explanation is found in the special Crank Hanger construction and large Sprockets of the *Racycle*. 1908 Models are built with drop forged steel heads, crown and seat post clusters and the frames are made of English cold drawn weldless steel tubing made especially for us. We build *Racycles* as near non-breakable as money, materials and workmanship will permit.

Write for 1908 catalog and pamphlet—"The Three Reasons", which contains our offer. We make no cheap *RACYCLES* but you can secure yours cheap if you secure us an agent.

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### Marine Motors



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2 H.P. \$45

Complete with full boat equipment.

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and let us mail you our large illustrated catalogue which tells all about the celebrated Mullins Motor Boats, Marine Engines, Row Boats, Hunting and Fishing Boats. Investigate the Mullins before you buy any boat.

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**Are the Fastest and Safest Boats Built**

They are built of smooth, pressed steel plates with air-chambers in each end like a life-boat, and don't crack—leak—swell—dry out—wear out or sink. They are strong—safe—seaworthy—indestructible and much lighter, more buoyant and faster than wooden boats. Every boat is guaranteed. The ideal boats for sportsmen, families, boat liveries, resorts, parks, etc.

**The W. H. Mullins Co., 326 Franklin St., Salem, Ohio**  
H. C. Squires' Sons, (N. Y. Sales Agents.) 44 Cortlandt St., New York.

## MOTORING

retaining the same strength; the guaranteeing of a better quality, the standardization of sizes, and the arrangement for better delivery from steel tube makers. Until this time the theories of many of the engineers have been at variance. Some have advocated some particular size and thickness, while others have had ideas entirely different, while the manufacturers of tubing have held still other views. The situation has, therefore, been in a chaotic state, and necessarily, the manufacturers of the tubing, as well as the automobile manufacturers have been getting very unsatisfactory results. It is estimated that at least twelve hundred sizes of steel tubes, with varying diameters and thicknesses were being used, whereas, if an agreed standard could be reached and proper material used, this number could be reduced to a minimum.

A canvass was made of the engineers of the association, asking for the maximum number of diameters and gauges each one needed. The data showed that instead of over twelve hundred various diameters and gauges, the maximum number required was not over three hundred, thus eliminating the necessity of manufacturers carrying the other sizes.

### ACTUAL HORSE-POWER

Advanced ideas in construction and design have now materially minimized

the loss of efficiency in the transmission of power from motor to rear wheels.

Many early experiments showed that the loss of power due to friction in the engine was so great that radical changes in the weight and size of both piston and rings were necessary. Then the problem of conveying to the rear wheels as much as possible of the power developed in the engine offered itself. The combination of these deficiencies was a loss of power from the time it leaves the motor until it is applied that was lamentable. Naturally the owner wants to know why. He may be truthfully told that the motor develops 25 or 30 horse-power, but when he is speeding or attempting to climb a stiff grade and he finds that only 14 or 15 horse-power is delivered at the point of propulsion, he is dissatisfied.

Some manufacturers, particularly is it true in the case of the makers of the *Rambler*, have overcome to a large degree this loss of efficiency by the employment of the straight-line drive, that is, by transmitting the power in a direct line from the crank-shaft to the rear axle, thus avoiding any loss by deflection. The wear due to the use of a universal joint is minimized by the straight-line method, and not only is the power exerted at the rear axle, greater, but the chances of breaking the joint as a result of friction is almost eliminated.



Touring Cuba—For miles and miles the road either crosses the mountains or it drops into lowlands which are a succession of rivers and swamps

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## From the pages of "The World's Great Writer"

Supplied by dealers or sent upon application

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Gold Filled

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The pen with the Clip-Cap

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"In the Language of President Roosevelt,

## We Are 'Dee--lighted'"

"To say that we are satisfied with our ANGLE LAMP does not half describe it. In the language of President Roosevelt, beholding the St. Louis Fair, we are 'Dee-lighted,'" writes Mr. G. S. Randle, Platt, Kan. "This is certainly the best scheme for lighting we ever tried. In our estimation it excels either gas or electricity with any burner made. The light is more brilliant, and instead of injuring the eyes it seems actually to rest them. Talk about 30 days' trial—why, 30 minutes is enough to convince the worst old fogey that ever lived in 'Missouri!'"



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## THE 1908 IMPROVED ANGLE LAMP

is therefore 50 per cent. cheaper to burn than the method generally considered the cheapest light, it must be at least that much cheaper than the light you are using, no matter what that light may be!

But it isn't economy alone that makes THE ANGLE LAMP so attractive a means of lighting. If this lamp cost more to burn than other lights, it still would merit your consideration. For the ingenious construction of the burner, which by giving perfect combustion makes every quart of oil do double work, also eliminates all the smoke, odor, and bother. While the arrangement of the burner, causing the light to burn straight out from the lamp, throws the light directly downward *where it is needed*, doubling its lighting effect.

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# THE RED BOOK

## MAGAZINE

EDITED BY KARL EDWIN HARRIMAN

### The Christmas RED BOOK MAGAZINE

THE next RED BOOK MAGAZINE will be the Christmas Number—the finest Christmas Number we have ever issued. There's not a story in it that will fail to interest you, and from cover to cover it is entertaining. This little place is quite too restricted to hold all we should like to say about the next issue, but perhaps the simple, earnest promise that it is going to be the most delightful RED BOOK that has ever gone to you, is enough. "Courtesy of the Road" is a motor tale by Gellert Burgess that will delight you. Harriet Prescott Spofford's "A Christmas Gift" will move you; and Wm. Hamilton Osborne's splendid story of the lowly, "For Shorty Cullen's Kids" will be generally regarded, we are positive, as one of the best Christmas stories of the year. But these are only three out of twelve tales, each selected for some note of tenderness, thrill or cheer, as best becomes the season, especially for this Christmas Number. It is a magazine that among all the Christmas publications you can least afford to miss

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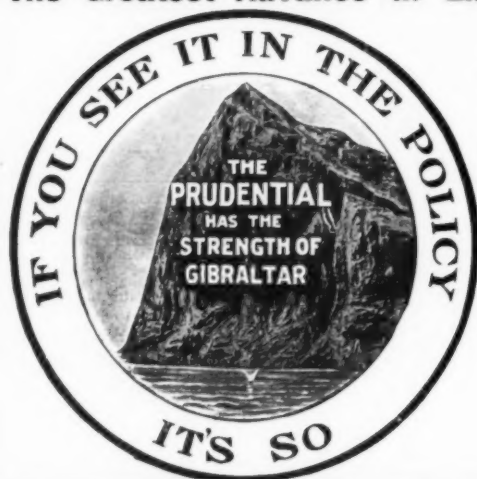
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the touch of  
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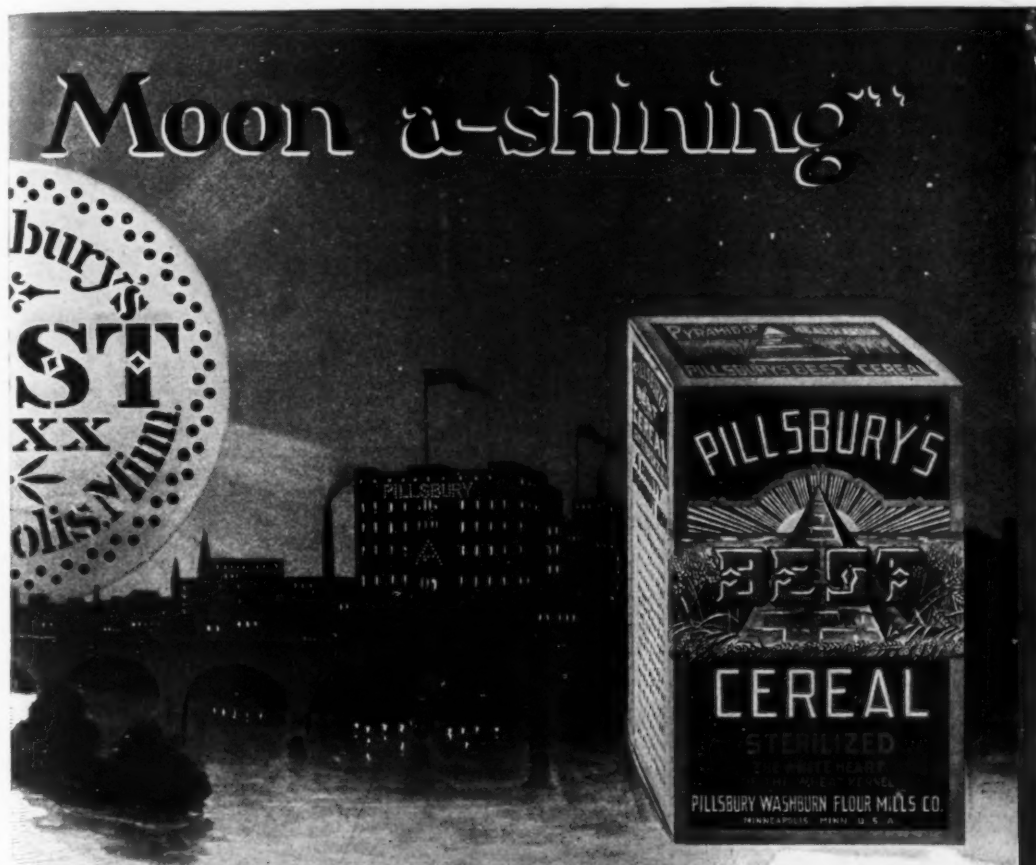


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# Basting as an Art

By MARY JANE McCLURE



It is a far cry from June to November. The happy, care-free girl who floated to the altar in the month of roses, by Thanksgiving day has grown into a woman. Fall finds this young woman grappling with grim details. This does not mean that all the poetry has been blotted out of existence—although it may turn out that way if the woman in the case lacks adjustability. By studying how to do the most ordinary work about the house as an art instead of considering it drudgery, the triumphant strains of the wedding march may be kept indefinitely and incessantly thrilling an accompaniment of joy that will transform the petty details of the daily household routine into fascinating fun. Basting, for instance, is looked upon as most commonplace. Studied deeply it appears to be a science and an art.

**T**HE art of basting is based on certain definite fundamental principles of chemical action.

For instance, the juices of meat largely are composed of water. As soon as the meat or fowl reaches the boiling point in the oven—212 degrees—the water will evaporate. Unless compensation is made for the evaporation the meat will become dried and desiccated. This difficulty is overcome by basting.

A number of materials are employed in basting. Fresh butter, clarified suet, minced sweet herbs, butter and stock, cream and melted butter (especially for flayed pigs); yolks of eggs, grated biscuits and the juice of oranges, and Armour's Extract of Beef, are some of the dredgings used to improve the flavor of roast meats and fowls. Use Armour's Extract of Beef liberally in the gravy for basting the Thanksgiving turkey. It not only preserves the natural juices, but at the same time imparts a coaxing, luring flavor that thrills the soul of an epicure and woos the ordinary mortal to over-eat.

Stuff the turkey, after cleaning and preparing it, with a dressing made of soft bread or cracker crumbs highly seasoned with sage, thyme, salt and pepper. Moisten the dressing with half a cupful of melted butter and hot water enough to make it quite soft, to which has been added Armour's Extract of Beef in the proportion of one-fourth teaspoonful to each cupful of water. Add one well-beaten egg.

Rub the turkey well with butter and dredge with salt, pepper and flour. Place, breast downward, on a rack in the roasting pan. Use a rack smaller than the pan to admit the free use of the spoon in basting. When the back is a light brown, turn it over and let the breast and sides brown in a similar manner. Do not put any water in the pan during the searing process, which will

require from 15 to 30 minutes. As soon as this is done close the damper and add a pint of water, two round solid tablespoonfuls of butter, and one-half teaspoonful of Armour's Extract of Beef. As the water is renewed add butter and Beef Extract in the same proportions. About a quart of water will be required in roasting a turkey. A solid cupful of butter may be used to advantage in the whole stuffing and baking. Less will do, but it is not wise to be too economical with butter at this time. Keep the turkey

well turned to the heat. It must be kept moist and free from the least scorching, shriveling or blistering. Baste with the top of the gravy so the skin may be kept well buttered. About thirty minutes before taking it up rub over it a tablespoon packed solid with butter. Baste every ten minutes, dredging with flour after each basting. When the joints separate easily the cooking is completed. If the heat of the oven is as great as the turkey will bear with frequent basting, and is kept steady and firm, a seven-pound turkey will cook just right in two hours. With the oven at the proper temperature twenty minutes to the pound should be allowed. When done the turkey should be coated with a crispy, frothy, brown, crumbling crust which will break off in shells with the carving. If the breast is larded with bacon or pork it will not be necessary to baste the turkey so frequently. Garnish with tiny fried sausages, forcemeat balls or rolls of bacon.

If turkey is to be served cold it should be glazed. Dissolve one-half ounce of gelatine in one pint of water, flavoring and coloring it with one tea-

spoonful of Armour's Extract of Beef. Let the turkey be perfectly cold before applying the glaze. Allow the first coating to dry before applying the second. The glaze must be applied warm with a brush.





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It is a concentrated, partially predigested food and is a wonderful sustainer of the active, progressive, successful man. It's food—not medicine.

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A17	Stock pin, plain	.75	A40	Locket, 2 pictures	7.00	A43	Waist pin, one initial free	.35	
A18	Odd Fellows pin	.60		Monogram .50 extra			Monogram .35 extra	.35	
A19	Brooch, crescent	1.00	A41	Neck chain, 15 in.	8.75	A44	Dress pin, pearls	.50	
A20	Brooch, pearls, 14k	5.00	A42	14k Bead necklace 14 inches long,	9.00	A45	Barrette, bead edge	.50	
A22	Stock pin, plain	.50					A46	Brooch, pearl	.35
A24	Stock pin bead edge	.50					A47	Dress pin, plain	.35
A29	Brooch, pearls and baroque	2.75					A48	Locket, 2 pictures	1.50
A32	Brooch, pearls	2.00					A49	Neck chain, 15 in.	.35
A35	Scarf pin, wishbone	.50							
			Gold Plate			Sterling Silver			
A36	Stock pin, plain	\$.35	A25	Stock pin, plain	\$.35	A11	Brooch, Swastika	\$.50	
A37	Hat pin, open work	.35	A26	Hat pin, open work	.35	A12	Brooch, maple leaf	.35	
A38	Brooch, enamel, pearl	.50	A27	Brooch, enamel, pearl	.50	A14	Brooch, hearts	.35	
						A15	Thimble, lily of the valley	.50	
						A16	Rose coffee spoon	ca. 50c. doz. 5.00	
						A21	Brooch, Dutch girl	.50	
						A23	Violet coffee spoon	ca. 50c. doz. 5.00	
						A25	Scarf pin, wishbone	.30	
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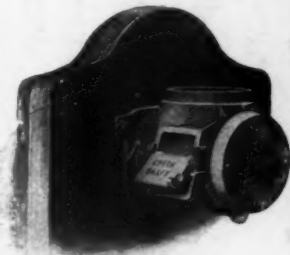
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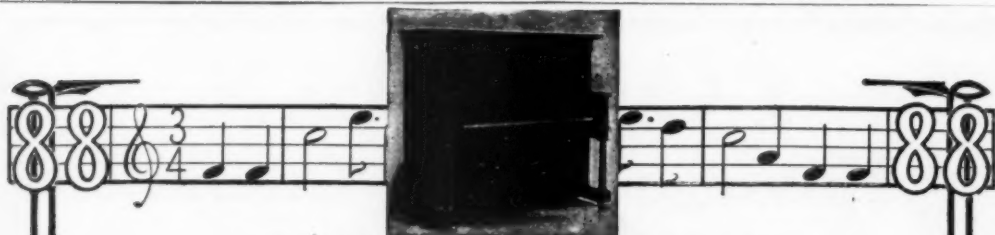
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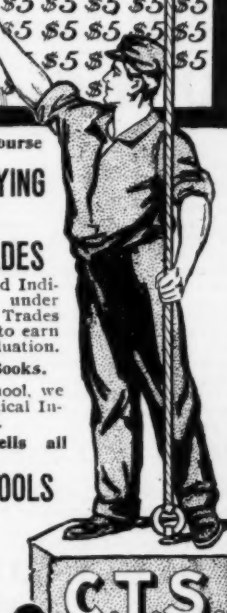
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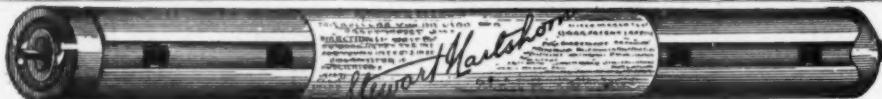
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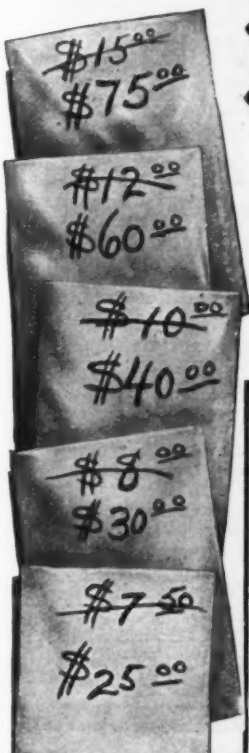
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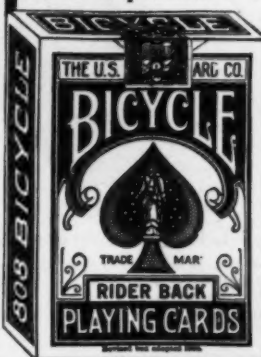
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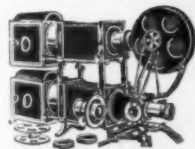
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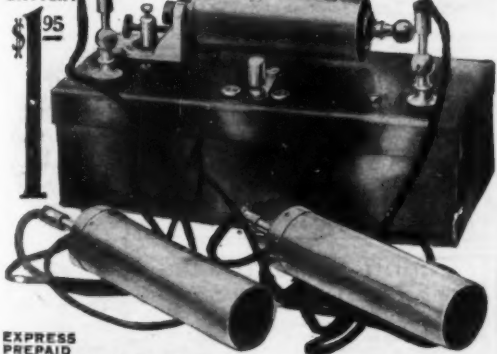
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accidentally discovery he made of a scientific principle, through the application of which his lost hearing was completely restored.

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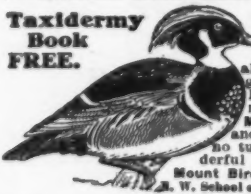
As Mr. Way tells it, he was at his post in the dynamo room one day, and as the buzzing in his ears bothered him more than usual, he placed a curiously shaped tuft of waste in his right ear. Immediately—in the midst of the silence that is the misery of one shut off from the sounds of the busy world—there came a crashing sound, and Mr. Way bounded across the room terror-stricken. Unconsciously he pulled the tuft of waste from his ear. Instantly he returned to the silence that had enveloped him for years. The sound of the machinery came to him as far away. Then he realized the

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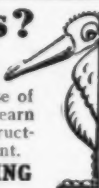
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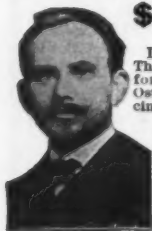
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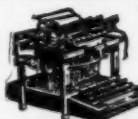


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August 6th, 1907.



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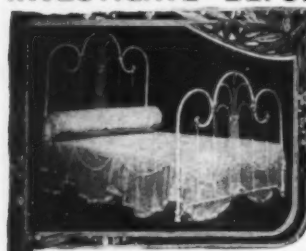
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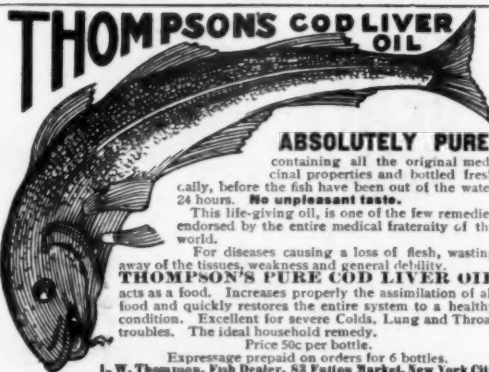
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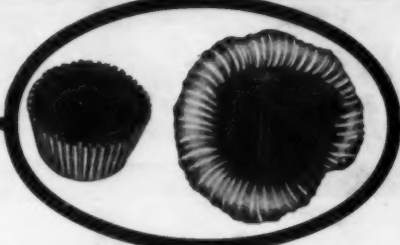
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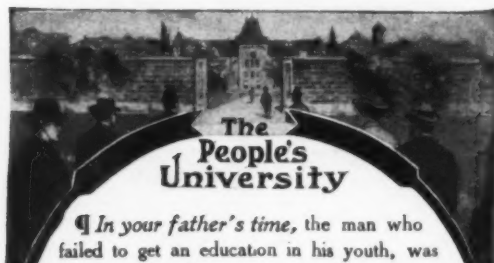
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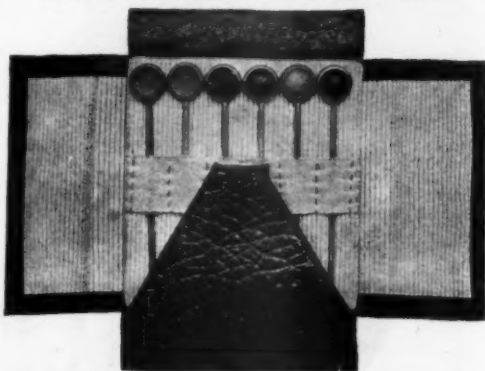


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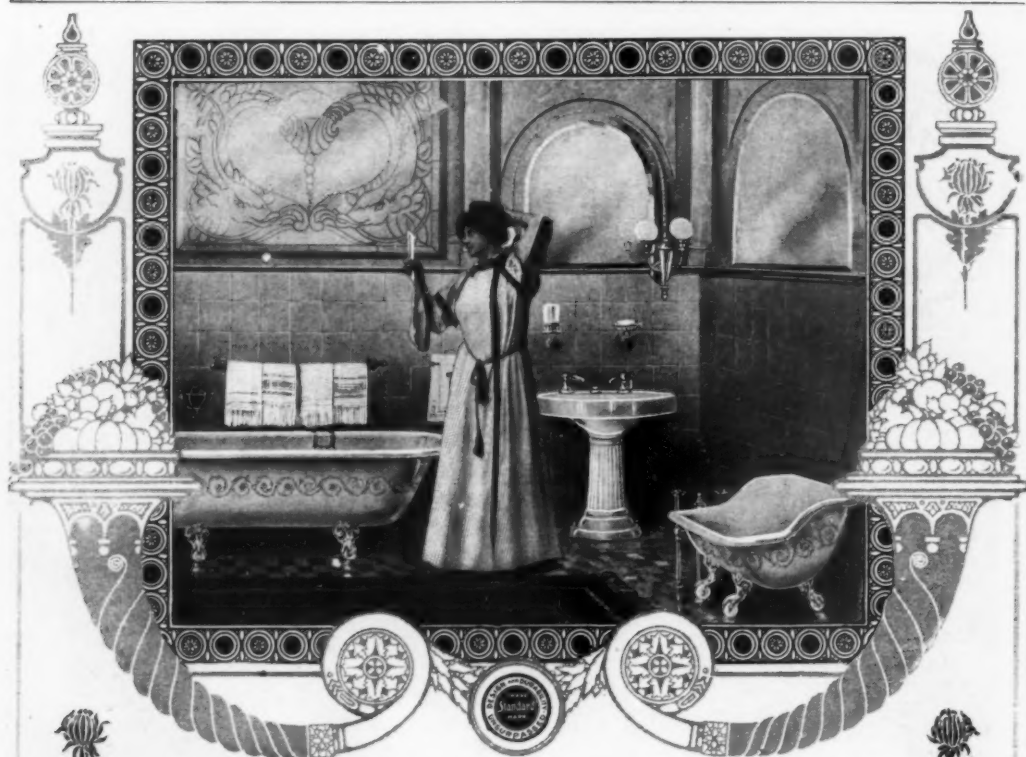
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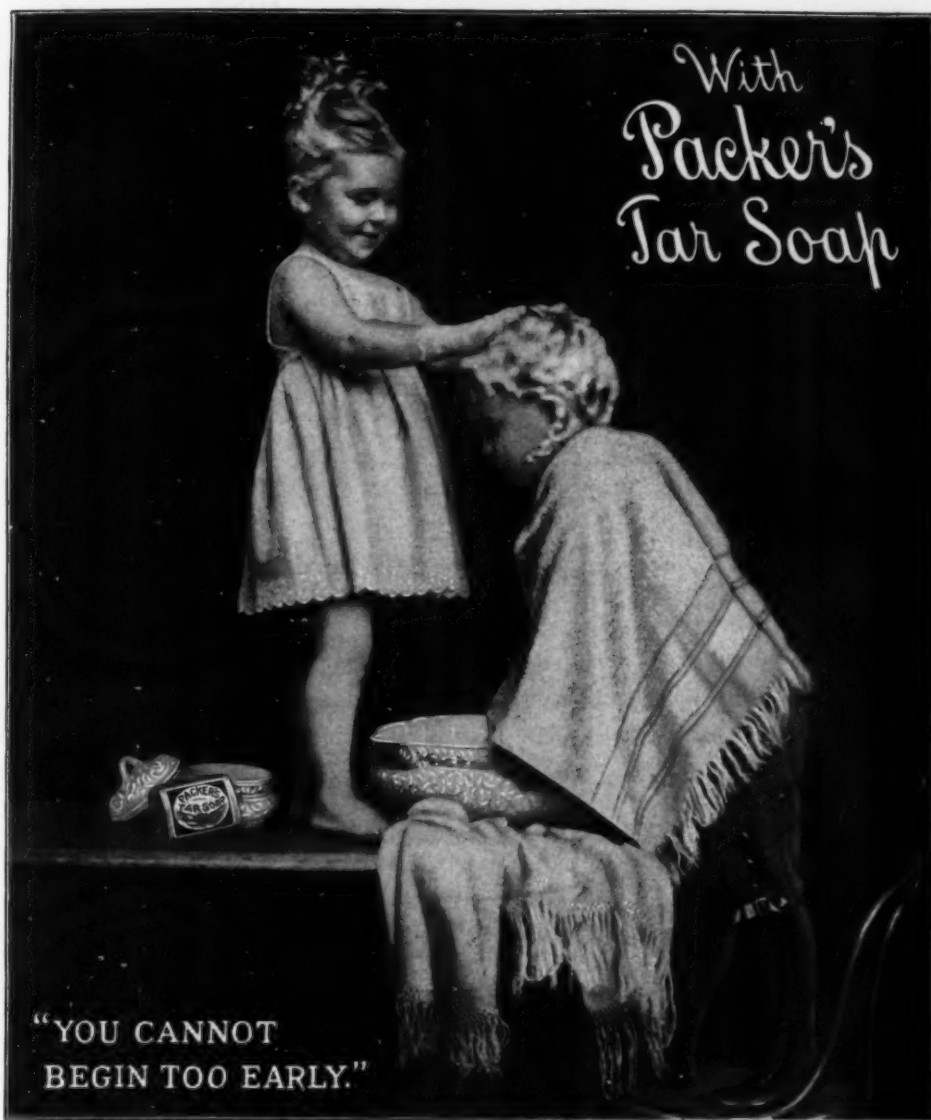
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See THE "BAR-JAR" BAR 

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*Trial box of either sent for  
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When she learned the facts, put the Coffee Canister in a far corner of the cupboard and began serving

# POSTUM

to the whole family. The change brought steady nerves, sound sleep and good sturdy health. To get the agreeable flavour and sustaining food qualities, Postum must be made properly.

Therefore, be sure and boil your Postum according to directions on pkg.

**"There's a Reason."**

Get the little book, "The Road to Wellville," in pkgs.

Postum Cereal Co., Ltd., Battle Creek, Mich., U. S. A.



BY C. ALLAN GILBERT

## Old Fashioned Girls By Our Modern Artists

By MARY JANE McCLURE

¶ If you were to attempt to picture your idea of an old-fashioned girl, how would you depict her? Would she have a curl nestling alongside the curve of her neck, tantalizingly tempting her admirers gently to lift it and kiss the soft, pinky-white flesh against which it rests? Would she be a Dolly Varden type, daintily graceful? Would she be a sedate Colonial dame in Quaker bonnet and sober dress? Would she be a Pompadour beauty? Perhaps you will be able to find your ideal amongst the collection of "Old Fashioned Girls" issued by Armour & Company in the form of a Calendar as their 1908 contribution to American art. Five prominent American artists have endeavored to picture their ideals. A. B. Wenzell, C. Allan Gilbert, Henry Hutt, Harrison Fisher and F. S. Manning have succeeded in producing a veritable chef d'Oeuvre. Considered

either as a collection or singly, the pictures are pronounced by art connoisseurs to be a valuable addition to the artistic achievements of the year. The manner in which they may be obtained is mentioned below.

¶ A gulf wider than time separates the old-fashioned woman from her twentieth-century sister. Her training was along entirely different lines. Our grandmothers and their grandmothers before them were taught all the intricacies of brewing and baking. There was nothing about the art culinary they did not know how to do. To be sure, they were unfamiliar with the scientific names of food constituents—but—they could cook a meal that would tempt the very gods to drop down from paradise in order to nibble at the savory, savory combinations they prepared.

¶ The women of today talk glibly about balanced rations. They reel off facts and figures about carbo-

## THE RED BOOK MAGAZINE ADVERTISING SECTION

hydrates, proteids, and goodness knows what—but they do not know enough about practical cookery to prepare the simplest meal.

¶ Necessity ever has been the mother of invention. Nature abhors a vacuum, and because the woman of today does not know how to cook, modern business science has rushed in to aid her. As a consequence, in this day and age foods may be bought ready to serve at a moment's notice, without the necessity of their being cooked by the home chef.



BY A. E. WENZEL

¶ Armour & Company probably have done as much as any other factor in modern progress to provide pure food in handy, palatable form. The women of today are coming to look upon the Armour products as veritable life-savers. They are an ever present help in time of household trouble. With a liberal supply of Armour's Extract of Beef and the other food products they furnish to a hungry, hurried public, the kitchen and

dining room ship will be able to weather any culinary storm that may be encountered.

¶ Extract of Beef (especially if it is Armour's) is one of the new-fashioned things that help the untrained woman of today to lighten labor and solve domestic problems. The old-fashioned woman was compelled to boil the very life out of the beef-shin in order to secure the extract of beef. The operation required more than hours—it took days—weary days—hanging over a steaming soup pot skimming and stirring until the soul was boiled out of the woman as well as the shin.

¶ The twentieth-century woman dips a spoon into a tiny jar of Armour's Extract of Beef, stirs it about in the pot containing the other ingredients—and the soup is made. She has the rich, full flavor of the prime beef, all of the exquisite taste without a particle of waste of materials, fuel, labor or time.

¶ The old-fashioned woman knew nothing about the use of beef for flavoring or coloring purposes. She had recourse to black coffee or caramel when she desired to make a dark-colored gravy. The woman of today knows that Armour's Extract of Beef not only colors the gravy, but adds to the intensity of the browned-meat taste.

¶ Armour's Extract of Beef combines so happily with other ingredients used in cooking, especially with milk, cream and cheese, that its uses are manifold. For instance, it will be found to add a coaxing, stomach-thrilling, palate-pleasing relish to stuffed cucumbers. Prepare them this way:

¶ **Stuffed Cucumbers:**—Peel large cucumbers, either green or yellow, the latter preferred. Cut in halves lengthwise and scoop out the seeds. Boil in salted water to which has been added three tablespoonfuls of vinegar, for one minute. Take them out, plunge them into cold water, dry them with a clean cloth and fill the halves with the following mixture: One-half pound of veal, finely chopped; a tablespoonful and a half of butter; a liberal handful of white bread, soaked; two eggs, whites and yolks beaten separately and the whites added last of all; pepper and salt to taste. This stuffing will swell in cooking, and space must be allowed for raisins, in filling the cucumbers. Bind them about carefully, two halves together, with a cord and place them side by side in water that half covers them. Add one-half teaspoonful of Armour's Extract of Beef, one tablespoonful of butter and pepper and salt to taste. Let them simmer slowly for one and one-half hours. When ready to serve, thicken the liquid in which they were boiled to make a gravy which should be poured over them in serving.

¶ **The Armour Art Calendar for 1908**, the title of which is "Old Fashioned Girls by Our Modern Artists," may be secured by sending to Armour & Company, Chicago, one of the metal caps from a jar of Armour's Extract of Beef, or twenty-five cents in coin or stamps. With the metal cap four cents in stamps should be sent to pay the postage.

¶ **Art Plate Offer:**—We also have a limited edition of art plates 11x17, with calendar dates and advertising matter eliminated, printed on extra heavy paper suitable for framing or portfolio purposes. Single art plates will be sent upon receipt of 25c or one metal cap from jar of Armour's Extract of Beef. The complete set will be sent for \$1.00 or five metal caps,



BY HENRY HOFF



BY F. S. MARSH



BY HARRISON FISHER

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## Old Fashioned Girls

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### Pond's Extract Soap

"Old Fashioned Girls, by Our Modern Artists," is the title of the famous Armour Art Calendar for 1908. Original drawings in colors by Harrison Fisher, C. Allan Gilbert, Henry Hutt, A. B. Wenzell and F. S. Manning, portraying their conception of an Old Fashioned Girl.

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In Exact Size and Design as Illustrated.

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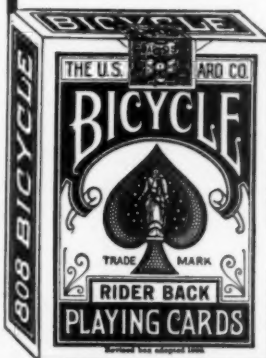
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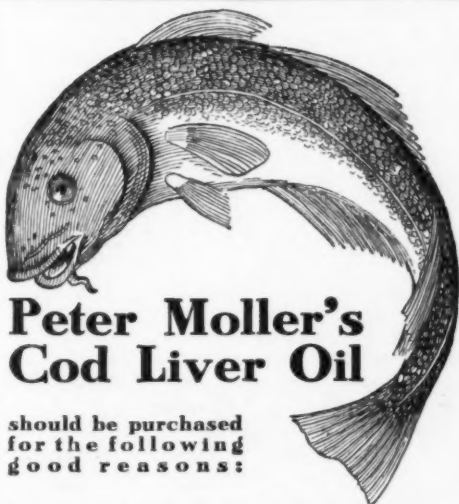
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It is a pure oil, so pure that it is positively free from disagreeable taste and odor. Children take it without persuasion. It digests readily, does not cling to the palate, and never "repeats."

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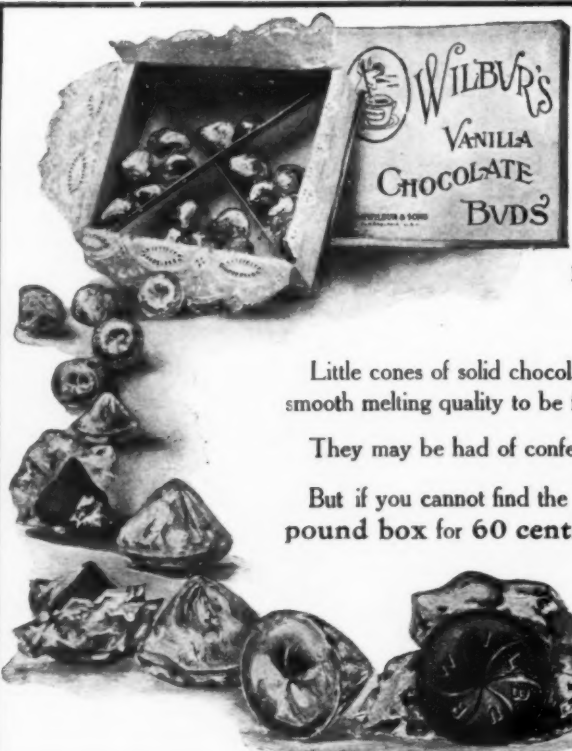


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make the most satisfactory combination for field, fowl or trap shooting. They are used and endorsed by representative sportsmen the country over. Shoot them if you want to shoot well.

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They may be had of confectioners or druggists at 80 cents the pound.

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233 North Third St. Philadelphia, Pa.  
*Wilbur's Cocoa—as good as the “Buds”*

## 5,000 Dollars IN PRIZES

ALL FOR NEEDLEWORK

**Competition is Freely Open to All Without  
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**B**UCHAN'S Soaps Corporation has just announced the greatest needle-work contest the world ever knew. They will give 100 prizes, amounting to \$5,000, for the best work with the needle. There are six departments, each with a list of big cash prizes. Contest opens Oct. 15th, 1907; closes Oct. 15th 1908.

Every woman who can do work with a needle should write for free booklet on details to Buchan's Soaps Corporation, 26th St. and Fifth Ave., New York City.

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The one  
**ABSOLUTELY PURE**  
Toilet Soap

If your druggist can't supply you, send 15 cents stamps for full-sized 25 cent cake to Buchan's Soaps Corporation, 26th St. and Fifth Ave., New York City.

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**PURIFIES  
AS WELL AS  
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No other cosmetic  
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**DR. T. FELIX GOURAUD'S ORIENTAL CREAM, OR MAGICAL BEAUTIFIER.**

Removes Tan, Pimples, Freckles, Moth Patches, Rash, and Skin diseases, and every blemish on beauty, and defies detection. It has stood the test of 68 years, and is so harmless we taste it to be sure it is properly made. Accept no counterfeit of similar name. Dr. L. A. Sayre said to a lady of the haut-ton (a patient): "As you ladies will use them, I recommend 'Gouraud's Cream' as the least harmful of all the skin preparations." For sale by all Druggists and Fancy Goods Dealers in the U. S., Canada, and Europe.

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**We Challenge  
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Let us send you one of these beautiful petticoats made of our Rustling

**"SILVER-SILK"**



**THE  
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for only  
**\$2.50**

This stunning Skirt, in any color, will be sent, prepaid, subject to your full approval.

This splendid petticoat has a deep 12-inch flounce in three sections put together with hem; rows of five-needle shirrings top of each section. Top section has three pin tucks. Underflounce and dust

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We guarantee "Silver-silk" to wear one year, and will replace this petticoat without expense, if it splits or tears within that time.

Examine the petticoat we send you in your own home. If you are satisfied that it is the equal in beauty, fit, and style, and better in durability than any skirt you have ever owned, keep it. If you are not satisfied send it back at our expense and your

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In appearance, lustre, lightness and rustle it resembles taffeta silk, but it is not taffeta silk, it is a fabric that is from three to four times more durable, for no matter how hard or how constantly you wear it, it will not split or crack in the wearing.

Fill out the order coupon and mail it to us with money order for \$2.50. In about 10 days from the time we receive your order your petticoat will be placed in your hands.

Thousands of America's finest dressed women have already taken advantage of this offer, and re-orders for duplicates in other colors are pouring in from them and from their friends who have seen these petticoats. Send to-day and tell your friends; they, too, will be glad to know.

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CUT THIS OUT NOW

Please send me an Empress "Silver-silk" Petticoat

\_\_\_\_\_ Style \_\_\_\_\_ Color

\_\_\_\_\_ Front Length \_\_\_\_\_ Around Hips

\_\_\_\_\_ Waist \_\_\_\_\_ C 4

Write name and address in margin.

## THE RED BOOK MAGAZINE ADVERTISING SECTION

We Will Send You This Beautiful  
**12-INCH PURE FREE  
LINEN DOILY**



Including a Handsome Color Study and Complete Diagram Lesson stamped with Your Choice of three new designs

### Wild Roses, Violets or Holly

If you will send six 2-cent stamps for a package of 12 Imported English Steel Special Embroidery Needles. These needles have round eyes and are assorted in 4 sizes. We guarantee them to be the best Embroidery Needles made and every woman should have them. This is the regular price of the needles with 2c for postage, so that you get the Doily, Color Study and Lesson **absolutely Free**. All we ask is your promise to use only

**RICHARDSON'S GRAND PRIZE FILO SILK** when embroidering the doily.

In addition to the above every woman who answers this advertisement will also get free and postpaid the largest and most complete Premium Catalog of Fancy Goods ever issued. This catalog describes our \$500 Cash Prize Embroidery Contest which is open to all. Write to-day enclosing 12 cents and state design wanted.

**RICHARDSON SILK COMPANY, Clerk D45.**  
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### Never Fails **Sure Pop** **BLACK-HEAD REMOVER**

The little device is a most wonderful thing for persons whose face is full of black heads. Simple and easy to operate and the only sure cure. Takes them out around the nose and all parts of the face. Never fails. Sent postpaid with full directions for **twenty-five cents**. Other useful articles. Catalogue and illustrated circulars free. Agents wanted. Address **Security Supply Co., 38 Lamar Street, St. Paul, Minn.**

## LABLACHE FACE POWDER

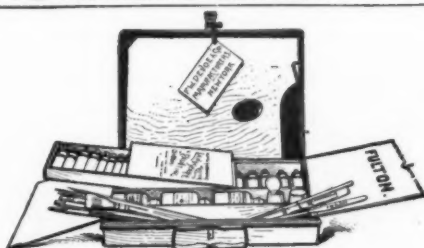
### IS PRONOUNCED IDEAL

A lady living in Athens, Pa., writes of LABLACHE as follows:

"It is a good, pure powder that adds to a woman's complexion just as a little fine lace does to her toilette. It removes that sallowness and oily look. It is because of their perfect confidence in its purity and beautifying qualities that its users pronounce it ideal."

Refuse substitutes. They may be dangerous. Flesh, White, Pink, or Cream, 50c. a box, of druggists or by mail. Send 10c. for sample.

**BEN. LEVY CO., French Perfumers**  
Dept. 8, 125 Kingston St., Boston, Mass.



### A Holiday Suggestion

**FOR** your artist friend's gift, consider a Devoe box outfit, ready filled with colors, brushes, etc.

You'll find them in many styles, oil and water colors, from \$1 up to \$25; and every one is Devoe quality; it couldn't be better.

Ask any art dealer; if you don't find Devoe goods come to us. Address Department B.

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## Espey's Fragrant Cream

Will relieve and heal chapped hands and lips, rash, sunburn, chafed or skin rough from any cause. Prevents tendency to wrinkles or aging of the skin. Keeps the face and hands soft, smooth, firm and white. **It has no equal.** Ask for it and take no substitute.

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Sent FREE on receipt 2c to pay postage.

**P. B. KEYS, Agt., 111 So. Center Ave., Chicago.**

## Reduce the Flesh

By using Dr. Jeanne Walter's

### Medicated Rubber Undergarments

Will positively reduce flesh exactly where desired, without the slightest discomfort.

Endorsed by physicians.

Made for ANY part of the body.

Write for Booklet R.

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Agencies in large cities.



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**Harken!** It's the **DOUBLE STRENGTH** of **BENS DORP'S** which saves  $\frac{1}{2}$  your cocoa, and there's no better cocoa made. Will you prove it?



Trial can, making 15 cups, for 10 cents.

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DEPT. 33, BOSTON, MASS.

Ask for Benschorp's Dutch Milk Chocolate.

The COCOA  
in the  
Yellow Wrapper.

**BENS DORP'S**  
**ROYAL DUTCH COCOA**



**DEAFNESS**  
"THE MORLEY PHONE"  
A miniature Telephone for the Ear  
—invisible, easily adjusted, and entirely comfortable. Makes low sounds and whispers plainly heard. Over fifty thousand sold, giving instant relief from deafness and head noises.

There are but few cases of deafness that cannot be benefited.

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**A Liberal Sample of**  
**CHARMENE**  
A Scientific preparation  
for removing superfluous hair  
**FREE!**



**WARNING**  
**TO WOMEN WHO BUY PREPARATIONS FOR**  
**REMOVING SUPERFLUOUS HAIR**

Beware of depilatories advertised to PERMANENTLY remove hair growth. All they can possibly do is to remove hair temporarily, and those making extravagant claims should be used with caution.

CHARMENE is guaranteed to remove superfluous hair instantly without injury to the most delicate complexion. In fact, it whitens, softens and improves the skin, imparting a dainty, velvety appearance that can be secured in no other way.

CHARMENE should be used by every woman who wishes to increase her personal charm. Many prominent actresses and thousands of other women value CHARMENE more highly than any toilet preparation.

Price \$1.00 for full size package by mail postpaid. Money refunded if not entirely satisfactory.

We will give a sample of CHARMENE to any woman ABSOLUTELY FREE. Write today—NOW—for the FREE sample and Miss Charmene's Book, "Advice on Beauty," telling about her other toilet preparations, Eau-Crean, Poudre de Ris and Hairpins.

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All use for old-fashioned Cod Liver Oil and Emulsions because **VINOL** is much better.

Vinol is a delicious modern Cod Liver preparation without oil, made by a scientific extractive and concentrating process from fresh Cod's Livers, combining with peptonate of iron all the medicinal, healing, body-building elements of Cod Liver Oil *but no oil*. Vinol is much superior to old-fashioned cod liver oil and emulsions because while it contains all the medicinal value they do, unlike them Vinol is deliciously palatable and agreeable to the weakest stomach. An old and valuable remedy improved by modern science. *To build up strength for old people, delicate children, weak, run-down persons, after sickness, and for all pulmonary troubles Vinol is unexcelled.*

FOR SALE AT YOUR LEADING DRUG STORE

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If there is no Vinol agency where you live, send us your druggist's name and we will give him the agency.

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as well as comfort and true economy. All of perfect cut in the latest styles—just water-proofed linen, and therefore look like linen—and, when soiled, a damp cloth will wipe them as clean and white as when new.

An outfit of Litholin Collars and Cuffs makes

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Collars 25c. Cuffs 50c.

For automobiling, traveling, and for daily use they add comfort to life. Do not crack, wilt nor fray at the edge or button-holes.

If not at dealers, send style size, number wanted, with remittance, and we will mail, postpaid. Catalogue of all the new styles, free on request. The Fiberloid Co., Dept. 47, 7 Waverly Place, New York

**LITHOLIN**  
WATERPROOFED LINEN

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Learn by mail the most profitable and fascinating profession in the world. If you want to increase your income write for *Free prospectus*.

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## "IS THERE A RIGHTEOUS GOD?"

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You may become independent and in a short time be in a position to **earn from \$15 to \$30** per week in a pleasant profession by our **simple home study course**, requiring small expense and a part of your spare time each day. Our school is the **oldest in America**, and is affiliated with one of the largest hospitals in this city. Our Medical Staff has entire charge of all correspondence and are men of long experience. Our diplomas are recognized by leading physicians and hospitals in the U. S. Send today for booklet telling all about—**free**. **CHICAGO COR. SCHOOL OF NURSING**, 1206-46 VAN BUREN ST., CHICAGO, ILL.

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guarantee success. Established seven years, booklet, testimonials and free tuition blank.

at your home. For a limited time we will give free, for advertising purposes, 90 music lessons for beginners or advanced pupils on either **Piano, Organ, Banjo, Guitar, Cornet, Sight Singing, Violin or Mandolin** (your expense will only be the cost of postage and the music you use, which is small). We teach by mail only and Hundreds write: "Wish I had heard of your school before." Write to-day for Address: **U. S. SCHOOL OF MUSIC**, Box 69, 325 Fifth Ave., N. Y.

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## A Happy Marriage

Depends largely on a knowledge of the whole truth about self and sex and their relation to life and health. This knowledge does not come intelligently of itself, nor correctly from ordinary everyday sources.

## Sexology

(Illustrated)

by **William H. Walling, A. M., M. D.**, imparts in a clear, wholesome way, in one volume:

Knowledge a Young Man Should Have.  
Knowledge a Young Husband Should Have.  
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Knowledge a Father Should Impart to His Son.  
Medical Knowledge a Husband Should Have.

Knowledge a Young Woman Should Have.  
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Knowledge a Mother Should Impart to Her Daughter.  
Medical Knowledge a Wife Should Have.

Rich Cloth Binding, Full Gold Stamp, Illustrated, \$2.00

Write for "Other People's Opinions" and Table of Contents.

**Puritan Pub. Co., Dept. 90, Phila., Pa.**

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Learned by any Man or Boy at Home. Small Cost. Send to-day 2c stamp for particulars and proof. O. A. SMITH, Room 502 2040 Knoxville Ave., Peoria, Ill.



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If yours are not so, they will appear straight and trim if you wear our Pneumatic or Cushion Forms. Adjusted instantly, impossible to detect, easy as a garter. Highly recommended by army and navy officers, actors, tailors, physicians and men of fashion. **Send on Approval.** Write for photo-illustrated book and testimonials, mailed under plain letter seal.

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## Make Money Easy

Agents wanted in every county to sell the popular **Novelty Knives** for Christmas Gifts with name, address, photo, lodge emblem, etc., on handle.

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**\$75 to \$300**

A MONTH. (We show you how.)

Big profits—quick sales—exclusive territory. Write quick for our liberal money making special offer to agents. Our new self sharpening scissors are the quickest sellers for lady seams.

**NOVELTY CUTLERY CO., 84 BAR STREET, CANTON, OHIO**



## Geisha Diamonds

THE LATEST SCIENTIFIC DISCOVERY

Bright, sparkling, beautiful. For brilliancy they equal the genuine, standing all test and puzzle experts. One twentieth the expense. Sent free with privilege of examination. For particulars, prices, etc., address

**THE R. GREGG MFG. & IMPT. CO.**

Dept. B, 201 E. Van Buren Street, Chicago, Ill.

From now until the holiday period you can secure the famous Brighton Flat Clasp Garters in **handsome Christmas boxes** especially decorated and prepared for the gift season. No extra charge for these special boxes. 25 cents a pair for Brightons—at dealers everywhere or by mail postpaid.

An uncomfortable man can't hustle and the man who values comfort wears Brighton Flat Clasp Garters. The proof of the garter is in the wearing, and Brightons are worn—over two million pairs every year. How about you?



Brighton Flat Clasp Garters are the **only** garters with the patented flat clasp. The web is pure silk. All metal parts of nickel-plated brass. All modern dealers sell them or we will mail a pair postpaid for 25 cents.

# BRIGHTON FLAT CLASP GARTERS

PIONEER SUSPENDER CO., 718 Market St., Philadelphia

Makers of Pioneer Suspenders

## NO MORE CROOKED SHOES



**Nathan Adjustable Anti Crooked Heel Cushions** keep shoes straight. All sizes 35 cents a pair. At all shoe dealers or by mail. Also **VENTILATING CORSET Ankle Supports** for Weak or Sprained Ankles and Children learning to Walk. Price, Child's 50 cts., Adult's 90 cts. pair.



At all Shoe Dealers or by Mail.

NATHAN NOVELTY MANUFACTURING CO.  
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Barathea Cravats of pure dye silk, woven on Our Own Looms and fashioned in Our Own Shops into "Quality" neckwear.

The only neckwear in the world sold "Direct from weaver to wearer." That's why you can save money and get ties equal to those retailed for 50 to 75 cents each. We positively stand back of this assertion. Money refunded if dissatisfied.

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Six Ties—ix Shades

Black, navy, garnet, purple, brown, white, in solid colors. Handsome reversible four-in-hands 2 inches wide, 47 inches long. By mail prepaid

**\$2.00 the Half Dozen**

In black or white we make all shapes 35 cents each—8 for \$1.00.

SHIBBOLETH SILK CO.

444 Broadway, New York

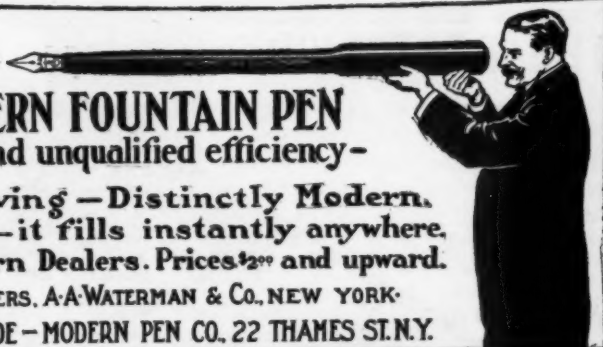
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The **AIM** of the **AUTOMATIC SELF-FILLING MODERN FOUNTAIN PEN** achieved in complete and unqualified efficiency—

**Cleanly — Labor saving — Distinctly Modern.**  
**Turn the button — it fills instantly anywhere.**  
**For sale by all Modern Dealers. Prices  $\frac{1}{2}$  and upward.**

MADE BY THE MODERN MAKERS, A-A-WATERMAN & Co., NEW YORK.  
SELLING AGENTS TO THE TRADE — MODERN PEN CO., 22 THAMES ST. N.Y.



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# Pyrography

If you would know the rare pleasure of decorating beautiful things in Wood, Leather and Plush with a high grade outfit at little cost, take advantage of our special bargain offer.

**Pyrography \$1.60**  
**Outfit No. 97**

Regular Price \$2.40

This Outfit has genuine Fine Platinum Point, Double-action Bulb and Alcohol Lamp, together with all the other accessories to a complete first-class outfit. We include free, two pieces of 3-ply stamped practice wood. All in handsome leatherette box. Ask your dealer or we will send C. O. D. When cash accompanies order, we also include free, our 64-page Instruction Book, (price 25c) the most complete Pyrography Book published.



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If bought by the piece would cost you \$2.50. Includes: One Handkerchief Box, size 6x6 inches; one Glove Box, 4x11 1/2 inches; one hand-turned round Jewelry Box; one oval Picture Frame; one American Girl Panel, 8x11 1/2 inches; one oval Match Hanger, 12 inches high; and three Small Panels in assorted designs, all pieces made of best three-ply basswood and beautifully stamped in late and popular designs, all ready for decorating.

## Combination Offer

If Outfit No. 97 and this Assortment are ordered together, our special price for both, including Book, is **Only \$3.20**

Our regular price for the above nine pieces decorated is \$12.00. For \$3.20 you get everything you need to produce \$12.00 worth of finished work and have a \$2.40 outfit and book left besides.

**Write for New Free Catalog V60** containing 66 pages, 13 in three colors, with 2,000 illustrations, including actress heads, copyrighted designs by Gibson and other good artists, on articles of wood, leather and plush of every description; also shows our extensive line of Pyrography Outfits and Supplies at low prices. The largest pyrography catalog ever issued. Write for it today.

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160 - 164 West Jackson Boulevard, Chicago, Ill.  
"Largest Makers of Pyrography Goods in the World."

## MEXICO JAPAN

After the TOUR OF ALL MEXICO starting Tuesday, January 28, Mr. Beau Campbell will leave for JAPAN about 8th of March. **SELECT CLIENTELE.** Always limited. Literature by the **AMERICAN TOURIST ASSOCIATION, ROOM 1418, MARQUETTE BUILDING, CHICAGO, ILLINOIS.**

## Near Brussels Art-Rugs, \$3.50

Sent to your home by express prepaid.

### Sizes and Prices

9x6 ft.	\$3.50
9x7 1/2 ft.	4.00
9x9 ft.	4.50
9x10 1/2 ft.	5.00
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Beautiful and attractive patterns. Made in all colors. Easily kept clean and warranted to wear. Woven in one piece. Both sides can be used. Sold direct at one profit. Money refunded if not satisfactory.



New Catalogue showing goods in actual colors sent free.  
**ORIENTAL IMPORTING CO., N Bourse Bldg., Philadelphia.**



## FRECKLES REMOVED

We can positively remove any case of freckles with

### STILLMAN'S FRECKLE CREAM

This is a strong assertion, but we will refund your money if not satisfied. Our remedy is prepared for this one ailment. Write for particulars.

**STILLMAN CREAM CO.**

Dept. "7" Aurora, Ill.

FOR OVER SIXTY YEARS

## An Old and Well-Tried Remedy.

**MRS. WINSLOW'S SOOTHING SYRUP** has been used for over SIXTY YEARS by MILLIONS of MOTHERS for their CHILDREN WHILE TEETHING, WITH PERFECT SUCCESS. IT SOOTHES the CHILD, SOFTENS the GUMS, ALLAYS all PAIN; CURES WIND COLIC, and is the best remedy for DIARRHOEA. Sold by druggists in every part of the world. Be sure and ask for

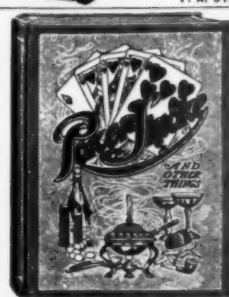
**MRS. WINSLOW'S SOOTHING SYRUP,** AND TAKE NO OTHER KIND. Guaranteed under the food and drugs act, June 30th, 1906. Ser al number 1098  
Twenty-Five Cents a Bottle.



## Stallman's Dresser Trunk

Easy to get at everything without disturbing anything. No fatigue in packing and unpacking. Light, strong, roomy drawers. Holds as much and costs no more than a good box trunk. Hand riveted; strongest trunk made. In small room serves as chiffonier. C. O. D., with privilege of examination. 2c. stamp for Catalog.

F. A. STALLMAN, 108 W. Spring St., Columbus, O.



## POKER, SMOKE and OTHER THINGS

Designed by W. M. Rhoads. Text by Percy Hammond and George C. Wharton. Illustrated humorously by Albert Olson. A burlesque book on poker, including a fine collection of toasts, charming quotations about tobacco and smoke, hints for "after the game" lunches, recipes for drinks, etc. Small 12mo. Printed in bright colors. Crimson crash binding, elaborately decorated. 75 cents.

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Makes and burns its own gas. Produces 100 to 2,000 candle power light. Brighter than electricity or acetylene and cheaper than kerosene. Saving affected by its use quickly pays for it. Absolutely Safe. No Dirt, Smoke or Odor. Agencies all over the world.



## THE "BEST" LIGHT

Is made in over 100 different styles or all purposes, for in and outdoor use, to suit the fancies and pocketbooks of all. Every lamp warranted. More "Best" lamps in use than all other makes combined.

Agents wanted everywhere.

Write for Catalog.  
**THE BEST LIGHT CO.,**  
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## A Christmas Treat

Surprise your friends on Christmas Day with a gift of **TRO TRO Chocolate Krunch**. It's a new confection that makes friends everywhere. Dainty, golden taffy 'neath a creamy jacket of the most delightful chocolate.

Sold everywhere in ten, twenty-five and fifty cent packages. If you cannot secure them, a ten cent package will be sent postpaid on receipt of price.

Made by the Originators of Trowbridge Chocolate Chips

TROWBRIDGE CHOCOLATE CHIP CO., MEADVILLE, PA.

**TRO TRO**  
CHOCOLATE  
**Krunch**



## Best 200 Recipes FREE!

**THE ENTERPRISING HOUSEKEEPER**  
A famous book of tested, economical recipes and illustrated kitchen helps, published to sell at 25c. **We will send it free.** Just send your name and address

The ENTERPRISE MFG. CO. of Pa., 2211 No. American St., Philadelphia, U. S. A.  
Makers of the famous Enterprise Meat and Food Choppers.

## A BEAUTIFUL FACE

All the Old Methods of securing Beauty and a Perfect Complexion are replaced by the **RUBBER COMPLEXION BULB**. It prevents and removes wrinkles, pimples, blackheads, fleshworms, makes skin soft, smooth and white. A single application produces remarkable results. Blackheads in many instances are banished in a few minutes. The speed with which it clears the complexion is almost beyond belief. Also used for developing the bust and other hollow places. No woman who owns one of these wonderful devices need have any further fear of wrinkles or blackheads. The regular price is 50c. To introduce our catalog of other specialties we will send the Bulb with directions for only **THIRTY-FIVE cents**, postage paid. You cannot afford to miss this bargain. It will please you.

Security Supply Co., 37 Lamar Street, St. Paul, Minn.



**\$1.65**

Credit  
10 Days

**USEFUL  
XMAS GIFT**

Write today for this Lovely Ostrich Feather enclosing 5c. postage. Beautifully curled; size 14 inches. Any color you prefer. If you find it perfectly satisfactory and a great bargain, send us \$1.65. If not, return within 10 days. By buying of us you save the dealer's profit. Chicago Feather Co., Dept. 17, 233 Jackson Blvd., Chicago.

## CHRISTMAS FAVORS

Green Sleigh  
with White  
Santa Claus

Size  
Six Inches  
25c. Each



Santa Claus Lantern, Red, 15c. each. Red Coat Santa Claus Figure with Basket (box), 25c. and 10c. each. Miniature Painted Santa Claus (no box), 2 1/2 inches, 5c. Santa Claus Surprise Stockings, filled with Toys, 10c., 25c., 50c., and \$1.00 each. Christmas Stocking made of Paper, containing 12 toys, 5c. each. Red Cloth Stocking trimmed with Holly, suitable to put presents in, 25c. Miniature Crepe Paper Stocking, 3/4 inches, containing Favors, 5c. Folding Christmas Bells, red paper, 20c., 10c., and 5c. each. Cotton Snowball (box), 10c. Christmas Snow for Trees, 25c. and 5c. box. Angel's Hair (Spun Glass for Trees, very effective, 25c. box. Holly Sprays, 15c. and 30c. dozen. Larger sizes, 5c., 10c., 25c. each. Mistletoe Sprays, 5c. each. Holly Vines, 36 inches, 15c. each. Paper Folding Santa Claus, 5c. each. Clay Pot with Christmas Tree, 5c. each. Tinsel Garland, 12 yards for 25c. Tin Tree Candleholders, 15c. dozen. Cotton Snowman (box), 15c. Red Sled (box) trimmed with Holly, 15c. Folding Christmas Tree on Candy Box, 8 inches, 20c. each. Red Midget Case, Holly Trimming, (for salted nuts), 30c. dozen. Velvet Snowman (no box), 7 inches, 25c. each. Miniature Red Book (box), Title "Christmas Tales," 15c. each. Christmas Tree Lights, (Sparklers), 10c. box. Red Christmas Bell (box) trimmed with Holly and Ribbon, 25c. each. Midget Red Christmas Bells (box) trimmed with Holly, 20c. each. Crepe Paper Baskets trimmed with Holly (ice cream or candy), 10c. each. Red Crepe Paper Box trimmed with Holly and Ribbon, 15c. each. Holly Jack Horner Pie, 12 Ribbons, \$3.00 each. Snowman Jack Horner Pie, 12 Ribbons, \$5.00 each. Holly Dinner Cards, 50c. dozen. Holly Tally Cards, 30c. dozen. Santa Claus Ice Cream Cases, 60c. dozen. Holly Design Paper Napkins, 40c. per package of 100. Snowtime Snapping Mottos containing Favor, \$1.00 per box of one dozen. Snapping Mottos, per box of one dozen, 50c., 25c., and 10c. We make up \$2.00, \$5.00, and \$10.00 assortments of Christmas Favors.

Catalogue of **SHACKMAN'S FAVORS** Free on Request

We positively do not pay mail charges, and we advise that all shipments be made by express to insure safety.  
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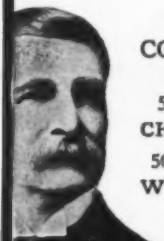
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HERE'S THREE EXAMPLES—LET US SEND YOU OTHERS

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**\$350 in 15 days.**—"I haven't spent more than 15 days working at the Real Estate business, and I've made about \$350, and I expect to make another deal in a few days that will clear me about \$400."  
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**More Business Than Six Other Firms.**—"Since taking your course, the first six months I sold 1250 acres in our county and six pieces of property in our town. We have six real estate firms in our little town and I have sold more than all the rest put together. I tell them it pays to learn a business before one starts in.  
JOHN W. WHITE, Greensburg, Ind.

You can do as well with our system and help. Write today for full particulars and valuable book free. Address Dept. 114, nearest office.

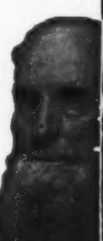


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CO-OPERATIVE  
REALTY CO.**

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CHICAGO, - ILL.

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Phelps Building,  
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That's all we want to know  
Now we will not give you any grand prize—  
or a lot of free stuff if you answer this ad. Nor  
do we claim to make you rich in a week. But  
if you are anxious to develop your talent with a  
successful cartoonist, so you can make money,  
send a copy of this picture with \$6. in stamps  
for portfolio of cartoons and sample lesson  
please, and let us explain.

THE W. L. EVANS SCHOOL OF CARTOONING,  
411 Garfield Bldg., Cleveland, O.



**\$ 25.00**

### If You Earn Less

I can DOUBLE your Salary or Income

by teaching you how to write catchy, intelligent  
advertising. My system of instruction by Mail  
is the only one in existence that has the hearty  
endorsement of the great experts and publishers  
and I am anxious to send my Prospectus, to  
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**Per Week**

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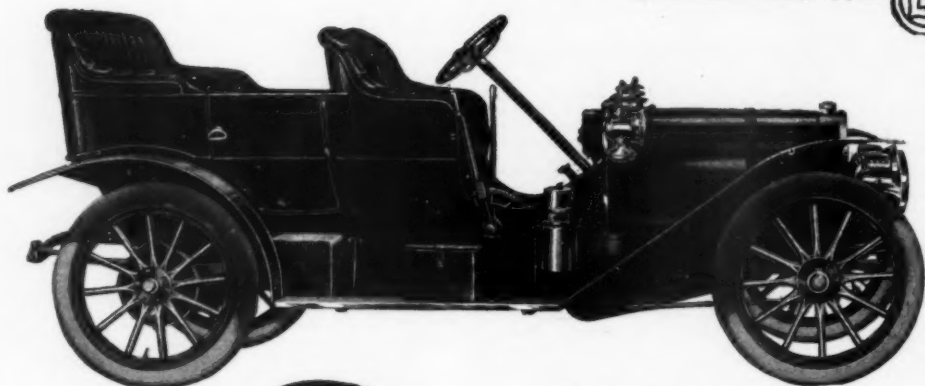
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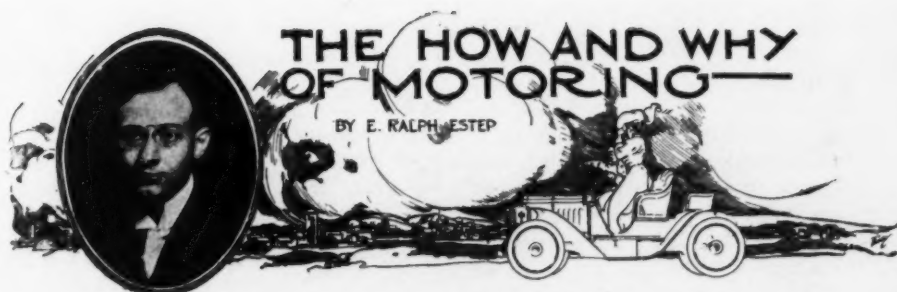
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### AUTOMOBILE SHOWS GALORE

An industrial exhibit, made up of goods for sale, to view which the public is charged admission, never has attained the proportions of automobile shows. The motor car shows are earlier this Winter than previously, in order that the makers may exhibit their new models early in the selling season. There is a show in every section of the country. New York leads off with two big national shows and Chicago follows closely with a single show large enough to crowd the three largest buildings in the city. Then, every other motor car center in the land has its local exhibition, generally conducted by the retail dealers.

The larger shows are so crowded that it is almost impossible to transact business. Yet they yield large business returns and probably sell, indirectly, lots of cars which are not really bought and paid for until later. You may estimate them at your own value, according to your viewpoint. The fact remains that they show a tremendous interest in motoring, which will soon draw the automobile out of the class of special vehicles into that of the standard means of conveyance.

### DEFENSE AGAINST JACK FROST

There are many kinds of preparations termed "anti-freezing" solutions, which are used in motor radiators in the Winter time in order to prevent freezing of the cooling system and great consequent damage. One may buy them ready made or prepare them. Originally a solution, in water, of calcium chloride was used most extensively. A saturated solution of the chemically pure calcium chloride is made in boiling water. When it has cooled and settled, it may be poured into the radia-

tor through a fine cloth to remove sediment.

More lately, there is a strong sentiment in favor of alcohol and glycerine. Either or both may be used to advantage. In the case of straight glycerine, the solution should be about 25 to 30 per cent glycerine, while an alcohol preparation would be about 50 per cent each, water and alcohol. Probably one of the surest solutions is 25 per cent glycerine; 25 per cent alcohol and 50 per cent water. The proportion of alcohol and glycerine in water may be decreased or increased according to the frigidity of the weather. The proportion given is for a safe solution in the ordinary Northern climate.

### NEXT YEAR'S CARS

The announcements of the leading manufacturers do not show any very radical changes for the season of 1908. There are additions to the ranks of six-cylinder cars, but in both fours and sixes, and even in the smaller two-cylinder cars, the general construction and design remain about the same. Of course, there is plenty of improvement and refinement in detail and greater comfort and luxury in the finish of the automobile bodies. On the whole, however, there is a greater display of settled types than at any previous time. The condition portends an early abolishment of the radical season line and the manufacture of motor cars which will be stable articles, the same as horse carriages. This is good for the buyer, as it keeps him from the expense of trying to be up-to-date in a game of vacillating styles and also allows him to put individuality into his car by special body building, with a greater feeling of permanence in his investment.

## THE HOW AND WHY OF MOTORING

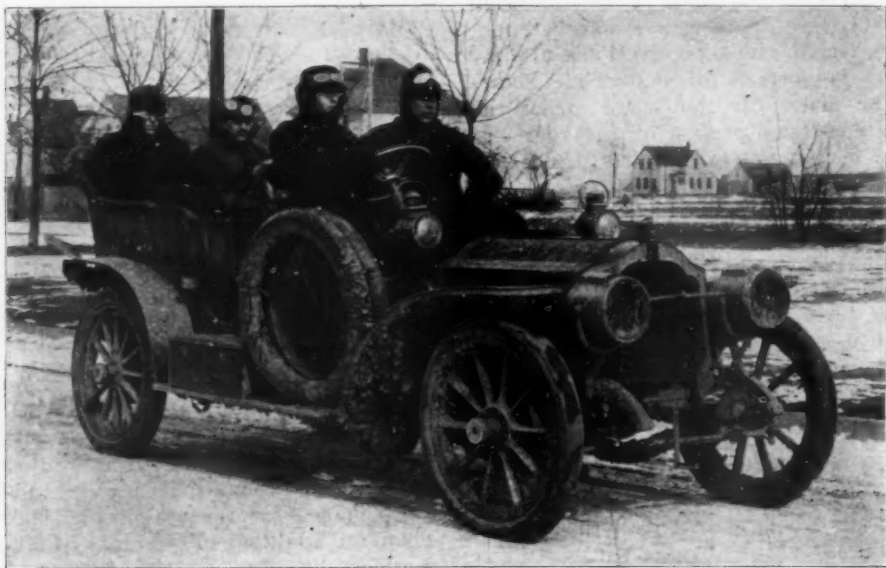
### EUROPE'S GREAT HILL-CLIMB

The great testing place of hill-climbing ability, in Europe, is Mount Ventoux, in France. Here, for many seasons, the strongest of the European cars have gathered in competition. It is a 13-mile climb whose grade runs from 8 to 18 per cent and in which there are many sharp and cork-screw curves. The fastest time in the annual event this Fall was made at the rate of over 40 miles an hour. This was done in a large de Dietrich. In the

numerous sad illustrations of the folly of it. There must be an end of such competitions soon, if the motor car is to come into its own in the field where it is supreme among all vehicles—touring. We need roads; not race tracks. To get them we must have rational motoring; not needless competition.

### WHEN THE MOTOR MISSES

An automobile motor is a purring thing, the subdued voice of whose really



Showing how mud thrown up from a winter road will, under the influence of the wind, freeze on the car.

class for small cars a speed of over 20 miles an hour was made by two small one-cylinder French runabouts selling for about \$800.

### AN ENEMY UNTO ONE'S SELF

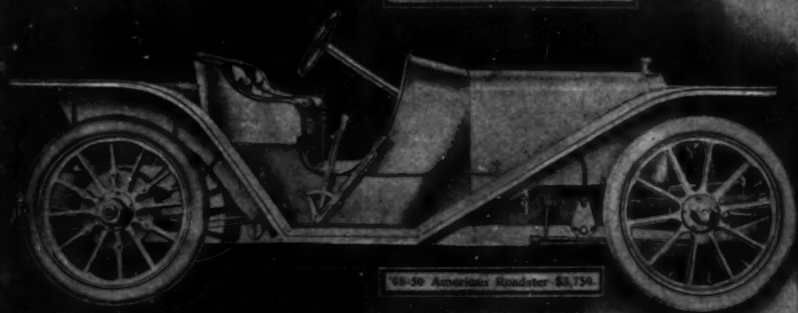
Probably there is no class of sportsmen in the world who are injuring their own fun as much as automobilists, although the latter may do it unwittingly. It is human to race, and even if a couple of men have only wheelbarrows they can generally make up some sort of a contest. It is this common desire which has kept automobile track racing alive long after its usefulness has ended and which has led men in all sections of the country to gamble with life and limb, despite the

powerful pulsations is a joy unto the man at the wheel. Then the blank thing "misses," and plugs along with spiteful jerks or gasps in distress. It is not always the motor's fault that the fuel charges miss fire. The reasons why are several, and some of them are simple and the driver's fault. Trivial and serious, the following are the most frequent causes:

If one certain cylinder is persistently at fault the failure may be due to a faulty spark plug; a loose connection in the secondary or high-tension wire system, or, perhaps, to a sticking valve. A broken-down coil will cause temporary mis-firing of a nature that warns of general wearing-out. A weak battery will cause mis-firing whose kind is explained

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by occasional violent explosions. It is noticed most frequently when the engine has been speeded up and then suddenly drops, on account of quickly-following misses. Faulty adjustment of the induction coil vibrators may also cause mis-firing at high speeds. A mixture of fuel which is either too rich or too weak will produce mis-firing, on account of the fact that in either case the ignition is too slow. A short circuit in the secondary system will cause mis-firing which is sometimes spasmodic and hard to diagnose, because of the fact that an interruption now and then in the short circuit will allow the spark to occur normally.

When it is noticed that one cylinder is regularly missing, it may be located in the following manner:

Open the throttle and advance the spark to the normal running position, so that the engine will get under good speed. Then "cut out" the cylinders in groups of three, to see if the engine runs under the remaining cylinder. By different combinations of threes, each cylinder, of course, easily may be tested. The cylinders may be cut out by pressing down the induction coil vibrators. Some cars have the secondary wires attached to the spark plugs by knife switches, the opening of which makes an easier way to test the cylinders.

### DRESSING FOR WINTER WEATHER

Dressing for Winter style and for Winter weather may be two things. I



Both oiled and tarred roads are growing in favor, especially in Europe. The picture shows an English machine for spraying tar on the highway.



The latest style of motor omnibus is patterned after the well known London double-decker. Cars of this kind are now in use in both New York and Philadelphia.

think they are. It is hardly possible to go out onto the snow-bound country road for an invigorating Winter ride and be warm and comfortable in the regular "store clothes," which in mere looks seem to have a steam-heated flat tied to the third rail. In Winter driving one must contend with the wind as well as the thermometer. Hence the value of clothing which will prevent the cold wind from reaching the body. This means heavy under garments; a wind-proof vest, close up around the neck; warm shoes and mittens, and ample face protection, and not merely a snug fur coat which may or may not protect.

While it may not have the beauty of the regular style of head gear, the most desirable cap for really cold weather is a fur one, which buttons around the face and which, if possible, will have a collar that lies down around the neck. The up-standing collar on the average fur coat is not much protection. The wind blows it back and opens it so that it becomes merely a medium of forced draft around the most vulnerable portion of the body. On the other hand, the heavy collar, attached to the cap and lying snugly around the throat, is sure protection. There is rare pleasure in the sting of frosty motoring, if one is protected against its dangers.

### WHAT IS HORSEPOWER?

There are as many ways to rate the horsepower of an automobile engine as there are automobiles. In reality it means

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## THE HOW AND WHY OF MOTORING

little, anyway, because both makers and public are getting to a point where cars are gauged by price and efficiency, the latter word being made to cover a multitude of features that combine to give a man what he wants in a vehicle. However, in order to make something like a standard in the computation of horsepower, the A. L. A. M., one of the national associations of automobile manufacturers, has adopted a formula which may be taken as a good one to follow. It is to multiply the square of the diameter of the engine cylinder by the number of cylinders, and divide by 2.5, the latter figure being a constant arbitrarily chosen after wide experimenting. Thus a four cylinder engine of 5-inch bore would, by

this formula, be of 40 horsepower; thus: The square of 5 multiplied by 4 equals 100. One hundred divided by 2.5 equals 40.

### STATUS OF TWO-CYCLE ENGINES.

The four-cycle engine did not amount to much as a vehicle power plant when the automobile engineers first took ahold of it. They developed it into an extremely efficient medium. The two-cycle engine has been more slighted than judged and, when judged, the original crude forms have been used as the basis of opinion rather than the modern refined automobile type. It would not be surprising if the two-stroke-cycle motor soon became a science instead of an alleged nature fake.



A winter automobile ride in California—Among the pine groves on a well patronized motoring road near Del Monte.

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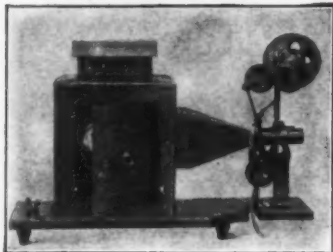
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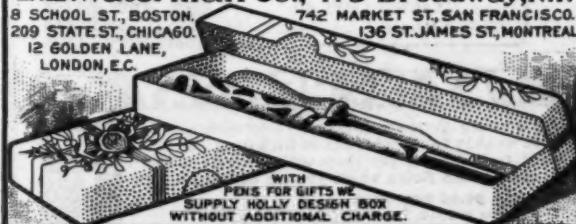
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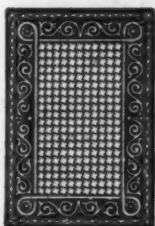
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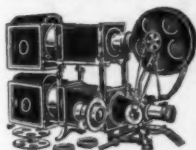
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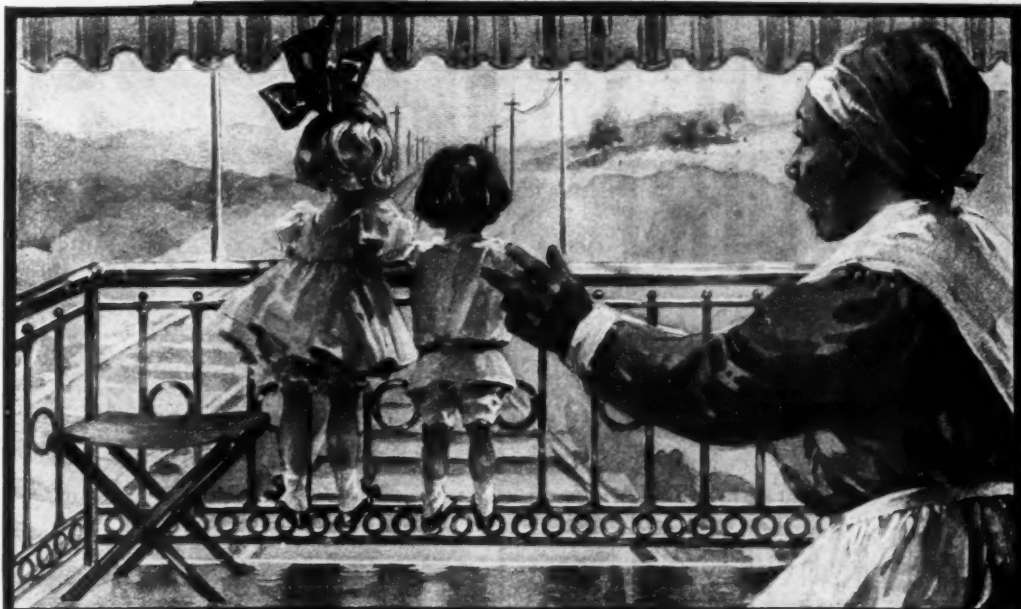
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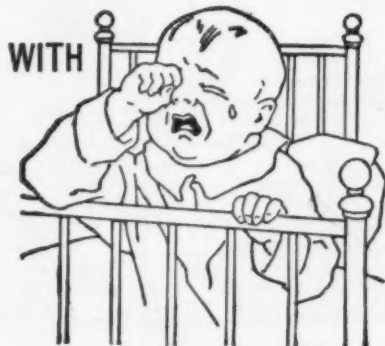
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# Vapo-Cresolene

(Established 1879.)

**"Cures While You Sleep."**  
**Whooping-Cough, Croup,  
Bronchitis, Coughs,  
Diphtheria, Catarrh.**

**Confidence** can be placed in a remedy which for a quarter of a century has earned unqualified praise. Restful nights are assured at once.

Cresolene is a Boon to Asthmatics.

**ALL DRUGGISTS.**

Send Postal for Descriptive Booklet.

Cresolene Antiseptic Throat Tablets for the irritated throat, of your druggist or from us, 10c. in stamps.

The Vapo-Cresolene Co.  
180 Fulton St., N. Y.  
Leeming-Biles Bldg., Montreal,  
Canada.



Let Us Send You This  
**SWITCH**  
**ON APPROVAL**  
or any other article you may select from our large new Catalog, illustrating all the latest

## PARIS FASHIONS IN HAIR DRESSINGS

Our immense business, the largest of its kind in the world, enables us to buy and sell at big money-saving prices.

These switches are extra short stem, made of splendid quality selected human hair, and to match any ordinary shade.

2 oz., 20 in. Switch, . . . . .	\$ .95
2 oz., 22 in. Switch, . . . . .	1.25
2 1/2 oz., 24 in. Switch, . . . . .	2.25
Our 26 in. Wavy Stemless Switch, . . . . .	5.65
Light Weight Wavy Switch, . . . . .	2.50
Featherweight Stemless Switch, 22 in., natural wavy, . . . . .	4.95
200 other sizes and grades of Switches, . . . . .	50c to 25.00
Pompadour, Natural Curly, . . . . .	2.85
Wigs, Ladies' and Men's, . . . . .	\$6.00 to 60.00

Send sample of your hair and describe article you want.

We will send prepaid on approval. If you find it perfectly satisfactory and a bargain, remit the amount. If not, return to us. Rare, peculiar and gray shades are a little more expensive; write for estimate.

Our Free Catalog also contains a valuable article on "The Proper Care of the Hair." Write us to-day.

## PARIS FASHION CO.

Dept. 2212, 209 State St. Chicago  
Largest Mail Order Hair Merchants in the World.



# Let the little home doctor bring you health, greater vitality and a clearer complexion

You all know the *benefits* derived from *massage*. You ladies remember how *soft* and *delicate* your skin *looks* and *feels* after a *massage treatment* at the hair dresser's parlor.

You gentlemen who "take a massage" after shaving know how it *exhilarates* you.

After a Turkish Bath, will you ever forget that *new energy* and *force* *revived* within you from the rubbing.

And when any part of your body aches, you *rub* the aching part and *relief* comes.

This is all a *natural, every-day* way—hence—It's *not* the face creams that give relief.

It's not the liniment—nor the steam room—that *rejuvenates* and *relieves*. It's the *massage*—the rubbing.

Why, you could pour water on a sore arm and if you *rubbed thoroughly* the *result* would be the *same* as if you used a liniment.

These are pretty strong statements—but they're *gospel* because they have been *proved*.

Do you know *why* the labels on Face Creams, Hair Tonics and liniments say, "*rub it in thoroughly?*"

We'll tell you.

It's because the *rub* or *massage* is what *benefits* you.

It's the *massage* or the *rub*!—**RUB!—RUB!**

In a nut shell—boiled down to simple words—all this *rubbing* is just *massage* or *vibratory stimulation* of the blood circulation.

Physiology books tell you that

the blood is *carried* to the *heart* through the *veins*, then *carried away* and *distributed* to the *different* organs by the *arteries*.

This is *blood circulation*—the *vital spark* of your life.

When your blood circulation is *normal*—in *perfect, regular* condition—you are likely to be *healthy*.

When the circulation is *slow, irregular*. **CONGESTED**—it means *sickness, pains and ills*, and you need *stimulation* of the *blood*.

**CONGESTION** is the *root* of almost every ailment and the *start* of most every dreaded *disease*.

If *congestion* of the *blood* was *impossible*, *sickness* and *disease* would be rare.

You must overcome this **CONGESTION** by sending the rich, red blood through your body *freely* and *quickly* by our method of *vibratory massage*, thus permitting the *starved tissues* to be fed *properly* and *regularly* by the blood as Nature intended.

*Real blood stimulus*—restoring the blood circulation to a *normal, healthy* condition—can be done *properly, safely* and *surely* by the Moon Massage Vibrator, "The Little Home Doctor."

Everywhere learned physicians are prescribing *vibratory massage* for their patients on account of its *great benefits*. In every thoroughly equipped hospital and sanitarium *Massage Vibrators* are in *daily* use because of the *astounding results*.

In choosing a *massage vibrator* for the *home* particular care should be exercised in selecting a vibrator that will *really* *vibrate*. The Moon Massage Vibrator will do this *unfailingly* at all times.

—And you can *control* the stroke yourself to *delicate, medium* or *strong* by simply turning a button. It is *simple, handy* and *compact*—weighs only 23 ounces and will not tire the arm. It's the *only* electric vibrator that has all the *power* and *efficiency* contained in the *heavy motor machines*, used in hospitals, sanitariums, *massage establishments* and *hairdressing parlors*, and which cost from \$25 to \$150.

The Moon Massage Vibrator can be attached to *electric light bracket*—just turn it on as you would a light. No need to fear *shocks*, as it is impossible for current to come in contact with your hand or body. Wherever *electric light* is not available, we furnish *batteries* which operate the *Vibrator*.

The Moon Massage Vibrator *tones up run-down systems*—makes the *weak* *vigorous* and *strong*—restores *energy* and *elasticity* to *worn-out* bodies—revives you after a *wearisome* day.

It *causes* aches and *pains* to vanish and gives to woman a *clear* and *velvet-like* skin with a bloom of *health* and *beauty*.

The Moon Massage Vibrator *rub*s out *unsightly blemishes*—removes *wrinkles* and *crow's feet*—reduces *double chin* and *over-stoutness*—rounds out *hollow spots* and is used to prevent *baldness* and *falling hair*. The Moon Massage Vibrator gives *wonderful* results in treating the following ailments:

Headaches	Kidney	Gout	Catarrh
Indigestion	Troubles	Dyspepsia	Stomach
Constipation	Lumbago	Melancholia	Troubles
Rheumatism	Sprains	Nervousness	

## Two Weeks' Trial Costs You Nothing


As a guarantee of our claims we will let you try the Moon Massage Vibrator in your own home *two weeks* for *nothing*.

If it doesn't do *everything* we say—if it doesn't prove *absolutely* indispensable to your *health* and *your* toilet—if it isn't *really* "the little home doctor"—send it right back, instead of paying for it.

Don't be *skeptical*—just *write* us and say you want to try a *Moon Vibrator*. Our *Valuable Book on Vibration* **FREE**. It tells you just what you want to *know* and *explains* how to use the *Moon Massage Vibrator* in order to obtain the *desired* results. So it's *Free* to anyone—no stamps required—just write **MOON VIBRATOR CO., 127 Indiana St., Chicago**



# California Limited



Traverses the Southwest Land of Enchantment. Here you may see Indian pueblos, petrified forests and that world-wonder, the Grand Canyon of Arizona.

You meet pleasant people on this "train of luxury," the only one to southern California, via any line, **exclusively for first-class travel.**

It carries **Fred Harvey** dining car, **new** compartment and drawing-room Pullmans; observation sleeper with ladies' parlor, and a buffet club car.

Runs daily, Chicago and Kansas City, to Los Angeles, San Diego and San Francisco.

I would like to send you our Limited and Grand Canyon booklets. Address

W. J. BLACK, Pass. Traffic Mgr.,

A. T. & S. F. Ry. System,  
1118-X Railway Exchange, Chicago.



# THE RED BOOK MAGAZINE ADVERTISING SECTION

This photograph is directly from the goods, and shows their exact size.

M 814 Solid Silver Embroidery Scissors.....	\$ .75	M 820 Solid Gold Signet Ring.....	7.50	M 826 Solid Silver Christmas Spoon.....	1.50
M 815 Solid Silver Thermometer Case.....	1.10	M 821 Solid Silver Pocket Cork Screw.....	1.00	M 827 Solid Gold Searf Pin, Pearl.....	4.00
M 816 Solid Silver Waist Set, 3 Pins.....	.75	M 822 Solid Silver Napkin Ring.....	.75	M 828 Solid Gold Searf Pin, Signet.....	1.50
M 817 Solid Gold Cuff Buttons.....	3.00	M 823 Solid Gold Handy Pin.....	1.00	M 829 Solid Gold Searf Pin, Amethyst.....	9.00
M 818 Solid Gold Cuff Buttons.....	2.75	M 824 Solid Silver Seal.....	1.25	M 830 Solid Gold Stud, Diamond.....	3.50
M 819 Solid Silver Birth Flower Brooch, any month.....	.50	M 825 Solid Gold Hair Barrette.....	3.50	M 831 Solid Gold Stud, French Pearl.....	2.25

Your selections will be sent promptly, all charges prepaid, upon receipt of price. Satisfaction guaranteed or money returned without argument. Goods will be sent C. O. D., subject to examination, if desired.

**"CHRISTMAS GIFTS WORTH GIVING"**

The pleasure of giving is in proportion to the welcome a gift receives. To insure appreciation we must give wisely. There is no safer course than to select practically your entire list from the great metropolitan assortments of

Jewelry : Diamonds : Silver : Sheffield or Peacock Plate : Cut Glass : China : Leather and high class Imported Novelties, so easily accessible in the historic house of

**"PEACOCK : CHICAGO : ESTABLISHED 1837"**

Our Entirely New SHOPPING GUIDE No. 2 places City Prices and every convenience of selection and purchase within reach of our thousands of patrons at every point in the known world. It is not only a striking example of fine printing, but is "the most complete, most authoritative and most frequently referred to book of its kind yet published," and the integrity of its descriptions renders it an absolutely safe guide at any distance. It is enlarged to 224 pages and contains more than 5,000 "portraits from life" of superior things for every imaginable gift occasion. They are reproduced photographs direct from the goods—not clever drawings. It exhibits items ranging from 25 cents to \$1,200—every article guarded by the famous "Peacock Guaranty," for 70 years inviolable. Write at once for New "Shopping Guide No. 2"; it will go promptly and without charge to any point in the world. A postal suffices.

Importers and Mastercraftsmen in Gold and Silver :  
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**C. D. PEACOCK**  
**CHICAGO**

Merchants in Diamonds : Stationers : et cetera  
**ESTABLISHED in 1837**

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# AutoStrop SAFETY RAZOR

Razor and Automatic Strop in One Piece.

The  
Shaving  
Wonder

Simple  
and  
Unique



Renews Edge Every Shave  
Without Trouble or Expense

Not taken apart to strop or clean

At up-to-date dealers on trial



AutoStrop Safety Razor Co.  
343 Fifth Avenue  
New York

14 St. Helen Street  
Montreal, Canada

Booklet free upon request

## Shave Yourself with the "Gillette"

Compact? Rather! So much so that when you travel you will hardly miss the corner of the dress suit case in which you tuck away my razor.

There is concentrated in this little device of mine a great deal of science. It has taken over 600 operations to bring a Gillette Razor set to its perfect state. I don't know of a single thing about it to-day that can be improved. It is loaded to the muzzle with perfection, and the minute you take it out of the box it is ready to go to work for you—*no honing—no stropping*.

Over a million users will attest how well it does its work. A twist of the handle enables you to have as light or as close shave as you may desire. You cannot scratch or cut yourself with it.

When you use my razor you are exempt from the dangers that men often encounter who allow their faces to come in contact with brush, soap and barber shop accessories used on other people.

Like all good things, the "Gillette" has many imitators. Some of them have been audacious enough to steal some one of the many good points possessed by my razor. *All of them together, however, do not possess the merits of the "GILLETTE" as it stands perfected to-day.*

When you buy a safety razor get the best—the "GILLETTE." It will last you for the rest of your life. It is not a toy—it will always give you complete satisfaction.

The double-edged, flexible blades are so inexpensive that when they become dull you throw them away as you would an old pen.

*King C. Gillette*

An  
Ideal  
Holiday  
Gift

The Gillette Safety Razor set consists of a triple silver-plated holder, 12 double-edged blades (24 keen edges), packed in a velvet lined leather case and the price is \$5.00 at all the leading Jewelry, Drug, Cutlery, Hardware and Sporting Goods Dealers.

Combination Sets from \$6.50 to \$50.00

Ask your dealer for the "GILLETTE" to-day. If substitutes are offered refuse them and write us at once for our booklet and free trial offer.


GILLETTE SALES CO.

210 Times Building, New York City

# Gillette Safety Razor

NO STROPPING NO HONING





2315 \$35.

2108 \$25.

2271 \$100.

2113 \$50.

2640 \$2.50

2548 \$8.

2121 \$100.

2184 \$45.

2198 \$25.

2874 \$15.

4083 \$50.

2188 \$50.

2132 \$60.

2317 \$25.

4081 \$16.

4082 \$100.

2110 \$35.

2678 \$750

2126 \$175.

2585 \$9.

2208 \$120

2167 \$100.

2441 \$20.

2380 \$25.

2390 \$100.

2404 \$125.

2179 \$400.

2900 \$42.

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### AT IMPORTER'S PRICES

**XMAS GIFTS**

**RELIABILITY**

**SAVING 20%**

No Xmas gift so choice as a diamond, none so permanently valuable, none so easy to secure, if purchased by the Lyon method. Our illustration shows a few of the exquisite jewels prepared for the Xmas season. All our diamonds are finest water. Every purchase is fully guaranteed by written certificate. Established since 1843. Just a word about prices, but an important one. We positively save you 20 per cent. on outside prices. Cut Diamonds cost 10 per cent. duty to import; "Rough Diamonds" come in free. We import stones in the "rough," and finish them here. By following-economical methods, buying for spot cash and doing an immense business on small profits, we are able to quote lower prices than any competitor - by 20 per cent.

**TERMS** Any person of good standing may purchase jewelry to any amount, on the following terms: 20 per cent. down and 10 per cent. per month. Transactions strictly confidential. Privilege of exchanging any diamond at full value. Any article illustrated here or in our catalog will be sent express prepaid for examination and may be returned at our expense if not satisfactory.

Special holiday discount of 10 per cent. on every cash deal.

Write for Xmas Catalog, edition 16 sent free.

## J. M. LYON & CO.

71-73 NASSAU ST. NEW YORK CITY

2110 \$35.

2678 \$750

2126 \$175.

2585 \$9.

2208 \$120



**"MY IDEAL GIFT  
FOR ANY MAN"**

"Here's my *ideal* Christmas gift for any man that shaves. No gift, however costly, will be so highly appreciated and acceptable. It's a 'Rubberset' Shaving Brush—the only *modern, practical* shaving brush made."

The old style shaving brush is, and always has been, inferior, impractical and unfit for the purpose intended. They get harsh, or moppy, or they shed bristles over the face. Such a brush irritates and chafes the skin tissues and causes most of that irritation, soreness and face cutting that shaving men experience. Now, with one of these

**Rubberset**  
TRADE MARK  
**SHAVING BRUSHES**

all such annoyance, discomfort and danger is overcome.

The "Rubberset" is the finest example of brush construction in the world. These brushes are made of the choicest bristle and badger hair stock, specially treated. The bristles are *not* set in cement, rosin or glue, like ordinary brushes, but they are embedded in a patented setting of **HARD RUBBER**—the only *durable* brush setting ever invented. No amount of sterilizing can effect this setting.

Every "Rubberset" has a strong black-on-white **GUARANTEE** that it **WON'T** get harsh—or moppy—or shed bristles—or fall apart. Therefore, every user of a "Rubberset" will be able to shave with perfect comfort, ease and safety for the rest of his shaving days. Be sure you get the genuine—stamped "Rubberset."

We have three special styles of "Rubberset" Shaving Brushes, a choice from which will make an exceptionally handsome Christmas gift. These Brushes are attractively boxed in a fine leatherette case, ready for presentation.

**Style No. 1. "Rubberset" Shaving Brush.....\$1.00**  
White celluloid handle, pure badger hair, medium size.

**Style No. 2. "Rubberset" Shaving Brush.....\$3.00**  
White celluloid handle, selected badger hair, large size.

**Style No. 3. "Rubberset" Shaving Brush.....\$5.00**  
White celluloid handle, choicest badger hair, very handsome.

Ask your dealer. Or send us the price and receive, postpaid, the brush desired, handsomely boxed. Special folder sent on request.

**The Rubberset Brush Company, 70 Ferry Street, Newark, N.J.**

NOV 18 1907

THE RED BOOK MAGAZINE ADVERTISING SECTION



*Drawn by Otto Schneider for Cream of Wheat Co.*

*Copyrighted, 1907, by Cream of Wheat Company.*

**THE BLOCKS TELL THE STORY.**

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Many of the

**Fair  
Faces**

That you see behind the  
Footlights, in the Audience,  
on the Street and else-  
where, owe their

**Clear Skin and  
Youthful Complexion to**

**Hinds' Honey and Almond Cream**

Absolutely pure, harmless and safe to use under all conditions; free from grease, bleach and chemicals; guaranteed not to produce a growth of hair; requiring no tiresome massage movements but gently applied to give best results. Combine these virtues with the facts that Hinds' Cream actually does cleanse the pores from impurities,—feeding the tissues and invigorating the skin texture; that it soothes and heals inflamed or sore surfaces, making hard, dry shriveled skin soft and youthful, and giving all who use it a clear, wholesome attractive complexion,—these are the reasons why Hinds' Cream users never submit to substitutes. Our free sample bottle and booklet will be sent you on request. At your dealer's, 50c., or by mail postpaid on receipt of price.

**Unequalled for chapped hands, face and lips.**

**A. S. HINDS, 11 West Street, Portland, Maine**

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Press of STEARNS BROS. & CO., CHICAGO

Dreaming of Morn and  
**TOASTED CORN**

*Kellogg*



**TOASTED CORN FLAKES**



*W. K. Kellogg*



## In the Scottish Highlands

"A friend and I were cycling through Scotland this Summer. We wheeled from Glasgow to the village of Luss, on Loch Lomond. It was raining copiously.

"Up a mountain road against the driving storm we pushed our wheels. Arrived at Stronachlachar we found the steamer we intended to take across Loch Katrine—was gone!

"We were compelled to go back "overland" on our wheels, and on the road became hungry as bears. No shelter was near.

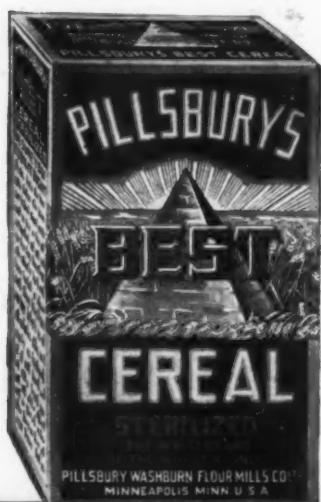
"Down we sat on a streaming rock and ate Grape-Nuts. Fortunately I had bought a package at Glasgow "against a rainy day"—and here it was! We ate two-thirds of it and in the strength of that meal, pushed our wheels over the humpty-bumpy road in the rain 17 miles to Aberfoyle, and at the end felt no sense of "goneness" but were fresh as larks. I cannot imagine how we could have endured the journey without

# Grape-Nuts

"There's a Reason."

Postum Cereal Co., Limited, Battle Creek, Mich.

*The  
Breakfast Food*



We point to  
**Pillsbury's  
BEST Flour**

as the best recommendation for the  
superior quality of our new breakfast  
food

**Pillsbury's  
BEST Cereal**

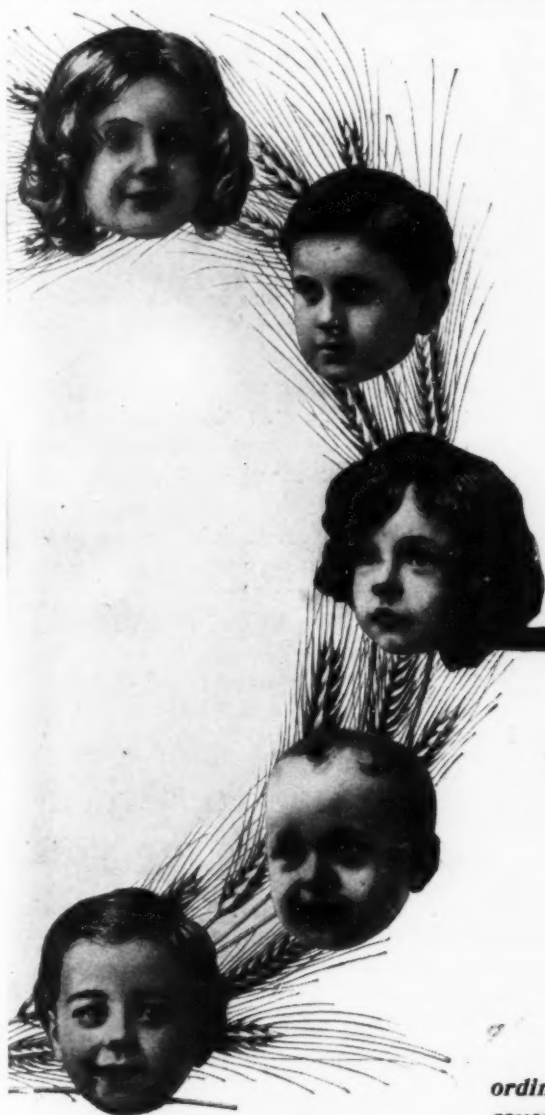
For nearly half a century Pillsbury's Best Flour has been the standard in the Flour business the world over. Our new breakfast food is made with the same care, from the same selected wheat, in the same great mills at Minneapolis.

Each package makes 12 lbs. of delicious, creamy white food.

*Look for the name PILLSBURY on your flour sack and cereal package.  
Ask your Grocer.*

Read Special Receipt for Children on opposite page 





*The Flour*



*Flour?*  
**"Pillsbury's BEST"**  
*—You know the rest*

The following  
**Special Recipe  
for Children**

*Takes a little more time and trouble than to prepare in the ordinary way. But it has been discovered that this makes the ideal food for little folks.*

Pour one quart of boiling water into a cold pan, add one-half teaspoonful of salt, and then stir in slowly one cup (one-half pint) of Pillsbury's Best Cereal.

Cook thirty minutes, or longer, in a covered pan set in boiling water.

Cooking three-quarters of an hour will not injure, but rather add to its delicacy. In such instances, however, it is often necessary to stir in a little boiling water to keep it from becoming too thick. Serve hot with cream and sugar.

# We Pay \$2.10

We could buy beans as low as 30 cents per bushel. Yet we pay \$2.10. We could buy tomato sauce for just one-fifth what we spend to make it.

We buy Michigan beans, because a certain soil there, rich in nitrogen, produces the best beans grown.

The choicest part of the crop is picked over by hand, to give us only the whitest, the plumpest, the fullest grown.

That's why we pay \$2.10.

## Van Camp's BAKED WITH TOMATO SAUCE PORK AND BEANS

You can't begin to cook beans as we cook them.  
You lack the facilities. Let us cook for you.

One must bake beans as we bake them—in 245 degrees heat—else they are not mealy, not digestible.

They must be baked in live steam—not in dry heat—else the top beans scorch before the others are even half baked.

They must be baked without breaking, else they are not nutty. They must be baked with the tomato sauce, else you lose half their deliciousness.

You can't do these things, for you lack the facilities. The result is, you eat beans only occasionally. They should be a daily dish. You regard them as heavy food, simply because your oven heat is so insufficient that it fails to break down the fibre.

Beans, above all things, need to be factory

Cheap tomato sauce can be made from skins and cuttings—scraps from a canning factory. It lacks richness.

Else it is made from tomatoes picked green and ripened in shipment. Such sauce is flat.

Our tomatoes are grown close to our kitchens and ripened on the vines. The juice fairly sparkles.

We could buy tomato juice as low as 75 cents per barrel. Yet we pay \$3.45 for just the tomatoes used in a barrel of ours.

That is why Van Camp's Pork and Beans have that superlative zest, that flavor, that blend. There is no other brand that compares with them. They have the largest sale in the world.

cooked. Then they are. Nature's choicest food—full 84 per cent nutriment. They are easily digestible—appetizing—always ready.

But be sure to get Van Camp's. There is no such flavor, no such zest in any other brand on the market.



Prices: 10c, 15c and 20c per can. You can get them without the tomato sauce, if you prefer. At your grocers.

Van Camp Packing Company, Indianapolis, Ind. *Established 1861*

# Ideal Heating

Cheerful Winter evenings of cozy family comfort—hours so dear to the heart of wife and mother and restful to the bread-winner—are assured by our ways of Low Pressure Steam and Water heating with



## AMERICAN & IDEAL RADIATORS & BOILERS

High winds cannot arrest nor chilling frost offset their ample, gentle, and certain flow of warmth. Do you know that the more any room or rooms are exposed to the cold, the more Steam or Hot Water will automatically move in that direction? Every nook and corner is thus made livable—enjoyable. No ash-dirt,

soot, and coal gases to vex the tidy housewife, as with stoves or hot-air furnaces—the needless tasks which make slavery for women.

Savings in labor, fuel, repairs, and the cleanliness in the use of IDEAL Boilers and AMERICAN Radiators (made in many sizes for cottages up to largest structures) make them paying investments—far beyond 3% on bank money.

If your coal bills are large and burly and you have scant comfort, why wait longer with five months' Winter ahead? OLD buildings can be newly fitted while the old heater stays in place and without disturbing occupants.

**ADVANTAGE 10:** Correctly proportioned circulation spaces inside of IDEAL Boilers and AMERICAN Radiators are a scientifically planned feature. Heat is taken from fire instantly by the Steam or Water; and the free, unobstructed circulation insures rapid deliveries of warmth to the rooms—which means full value of fuel money.

Write for valuable heating books (free) telling of all the ADVANTAGES. Sales Offices and Warehouses in all large cities.



Note the thin water sheets surrounding the fire surfaces of IDEAL Boilers, which bring quick, sensitive, full heating value from every ounce of fuel burned.

DEPT. A32

### AMERICAN RADIATOR COMPANY

CHICAGO



In writing to advertisers it is of advantage to mention THE RED BOOK MAGAZINE



## Do You Know the Joys of Holeproof?

Do you know the joy of putting your feet into **Holeproof Stockings** that won't go bad for six months?

Do you know the joy of giving "good riddance" to the miserable, detested weekly darning that **Holeproof Hosiery** has made an end of?

Do you know the joy of buying stockings as you do other things, with the knowledge that they will last? In short

## Are Your Sox Insured?

### READ THIS GUARANTEE

We guarantee any purchaser of **Holeproof Stockings** that they will need no darning for six months. If they should we agree to replace them with new ones, provided they are returned to us within six months from date of sale to wearer.

## Holeproof Hosiery

For Men and Women

**Wears Six Months Without Holes**

**Holeproof** is the original guaranteed long wear hosiery. It is knit of long fibered Egyptian cotton, by a process which renders it extremely tough and durable, yet elastic, and it is soft and easy on the feet. **Holeproof Sox** are reinforced at points of hardest wear and retain their original good shape. They cost no more than ordinary sox and look as handsome as any you ever saw. It is stocking luxury to wear **Holeproof**, and if you once test it for yourself you will never wear any other.

**Men's Holeproof Sox** are made in fast colors—Black, Tan (light or dark) Pearl and Navy Blue. Sizes 9 to 12. Medium or light weight. Sold only in boxes containing six pairs of one size—assorted colors if desired. Six months guarantee with each pair. We also make stockings for women under the same guarantee. Sizes 8 to 11. Reinforced garter tops. Colors—Black and Tan.

Send \$2.00 Today for Trial Box. We Prepay Shipping Charges

**CAUTION!** If your dealer carries **Holeproof**, buy of him, but be sure you get the genuine. In ordering state size, color preferred, and whether all one color or assorted. Remit by money order, draft or any convenient way. Send for free booklet which explains everything.

**HOLEPROOF HOSIERY COMPANY,**

52 Fourth Street, Milwaukee, Wis.



## "Have You Been Fooled?"

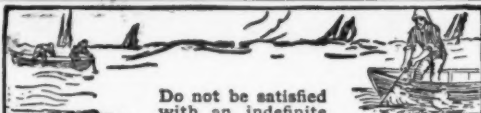
Thousands of worthless rubber heels have been palmed off on the public for the

### EASY WALKER,

the only rubber heel that can give permanent satisfaction. The Steel Spring Holding Plate forces the heel to adhere to the shoe, and makes a water tight joint. It can be attached in five minutes by any shoemaker without the use of cement.

For sale by shoemakers everywhere, or send 35c and size of heel direct to us. Write for booklet.

SPRINGFIELD ELASTIC TREAD CO., Springfield, Ohio.



Do not be satisfied with an indefinite "emulsion" which may disguise impurities but which does not exclude them

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may be obtained of any good druggist. It is made and bottled in Norway, thus reaching you without possibility of adulteration. It is so pure that it is entirely

Free from all disagreeable Taste or Odor.

Digests completely—no nauseous "repeating." Never sold in bulk. Take only the flat, oval bottles bearing name of Schieffelin & Co. New York Sole Agents



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When you open a box of  
**TRO TRO Chocolate Krunch** you will  
find a sweet surprise in store for you.

No other confection is so temptingly good. Its golden heart of brittle taffy—its outer coat of creamy chocolate tempt you to eat piece after piece.  
Sold everywhere in ten, twenty-five and fifty cent packages. If you cannot secure them, a ten cent package will be sent on receipt of price.

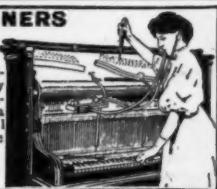
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### GOOD PIANO TUNERS Earn \$5 to \$15 per Day

We will teach you Piano Tuning, Voicing, Regulating and Repairing, quickly by personal correspondence. New Tune-a-Phone Method. Mechanical aids. Diploma recognized by highest authorities. School chartered by the State. Write for free illustrated catalogue.

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#### "THE MORLEY PHONE"

A miniature Telephone for the Ear—invisible, easily adjusted, and entirely comfortable. Makes low sounds and whispers plainly heard. Over fifty thousand sold, giving instant relief from deafness and head noises.

There are but few cases of deafness that cannot be benefited.

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Zon-O-Phone Records play longest, wear longest, sweetest in tone, **doubling the pleasure.** Zon-O-Phone Instruments are lower in price; 7 tapering arm models from \$20 to \$75., **reducing the cost.**  
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Post Free, Cuticura Book on Care of the Skin.

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### Strong's Arnica Tooth Soap

antiseptic, preserves while it beautifies—sweetens the breath—hardens the gums—whitens the teeth—  
A leading dentifrice for a

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Removes Tan, Pimples, Freckles, Moth Patches, Rash, and Skin diseases, and every blemish on beauty, and defies detection. It has stood the test of 55 years, and is so harmless we taste it to be sure it is properly made. Accept no counterfeit of similar name. Dr. I. A. Sayre said to a lady of the haut-ton (a patient): "As you ladies will use them, I recommend

"Gouraud's Cream" as the least harmful of all the Skin preparations." For sale by all Druggists and Fancy Goods Dealers in the U. S., Canada, and Europe.

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Direct from St. Louis to City of Mexico—in 65 hours—  
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A composite car provides reading and smoking—with excellent buffet service—standard Pullman and drawing room sleeping cars—barber shop and bath. The dining car service is a la carte and equals that of the best cafes.

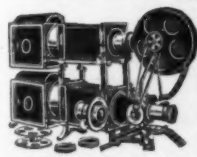
C. L. Stone, P. T. M., Iron Mountain Route, St. Louis, Mo. E. P. Turner, G. P. A., Texas & Pacific Ry., Dallas, Tex.  
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AND TAKE NO OTHER KIND. Guaranteed under the food and drugs act, June 30th, 1906. Ser al number 1098  
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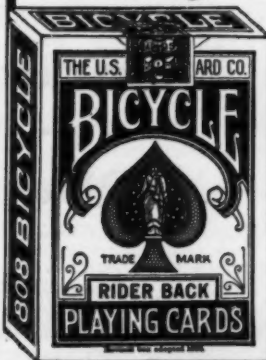


Can take a pound a day off a patient or put it on. Other systems may temporarily alleviate, but this is sure and permanent."—*N. Y. Sun*, Aug., 1891. Send for lecture, "Great Subject of Fat," and Blanks  
**No Dieting No Hard Work**  
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For the Permanent Reduction and Cure of Obesity.  
Harmless and Positive. **NO FAILURE.** Your reduction is assured—reduce to stay. One month's treatment **\$9.00.** Mail, or office, 1370 Broadway, New York. **A PERMANENT REDUCTION GUARANTEED.**  
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# THE RED BOOK MAGAZINE ADVERTISING SECTION

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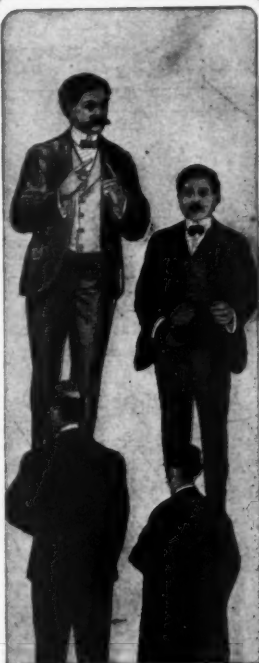
*Did you ever stop to think that there has never been a short United States President?*

Do you know that there isn't an Army or a Navy Officer under 5½ feet? Did you ever see a famous preacher, or orator under 5½ feet? It is universally proven that there are today ten tall men to one short man who is a success. The tall man is the favored man, because height makes appearance—appearance helps to prestige and prestige promotes success.

We can increase your height from two to six inches—we can broaden your shoulders, improve your stature and symmetrical appearance just as certain as fresh air and exercise and sound sleep improves the health. Our appliance, is no more like Physical Culture than slow walking is like fast running.—It is as far ahead of braces or calisthenics as the 60 H. P. Touring Car surpasses the velocipede.

This method is absolutely harmless, positively hygienic, helpful and effective without the slightest recourse to internal treatment, operation, knife or drugs—no inconvenience—no pain—no injury—no ill effects.

Thousands of men and women have grown tall, erect and healthful through this method. Scientists endorse it—physicians approve of it—the press praises it—gymnasiums and colleges use it—users recommend it.



## BROADEN YOUR SHOULDERS

*"HOW TO GROW TALL" is the name of a book that teems with the most interesting illustrations, explanations and proofs of our claims. This valuable work is mailed with our compliments to all desirous of improving their appearance, health and increasing their height perceptibly.*

The following is a page from this book:—statements in support of the claims of Mr. K. Leo Minges, the inventor and instructor.

"You may, perhaps, doubt my ability to increase a person's height.

"I am prepared for this spirit of skepticism.

"All inventors have had to encounter it.

"John Stephenson, to whom we owe the locomotive which transports us across continents, was laughed at and derided.

"Alex Graham Bell, who invented the telephone, the stock of which today cannot be bought for less than \$2,500 a share, could not, in his early days, find buyers at \$1.00 a share.

"Other instances could be quoted of the unbelief in anything new.

"Therefore, as I have said, I am prepared to have you doubt my claims that no matter what your present height may be, I can increase it from two to six inches.

The Cartilage Company, 13 G, Unity Bldg., Rochester, N. Y.

**THE CARTILAGE COMPANY, 13G, Unity Bldg., Rochester, N. Y., U. S. A.**

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**MEN'S FASHIONABLE CLOTHES**  
made to order after latest  
NEW YORK DESIGNS

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We will treat any honest man. We guarantee a perfect fit. Send for samples and book of latest New York Fashions, FREE. This explains our plan and system of Easy payments fully.

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MAILER & FROBISHER, Props.

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THE LATEST SCIENTIFIC DISCOVERY

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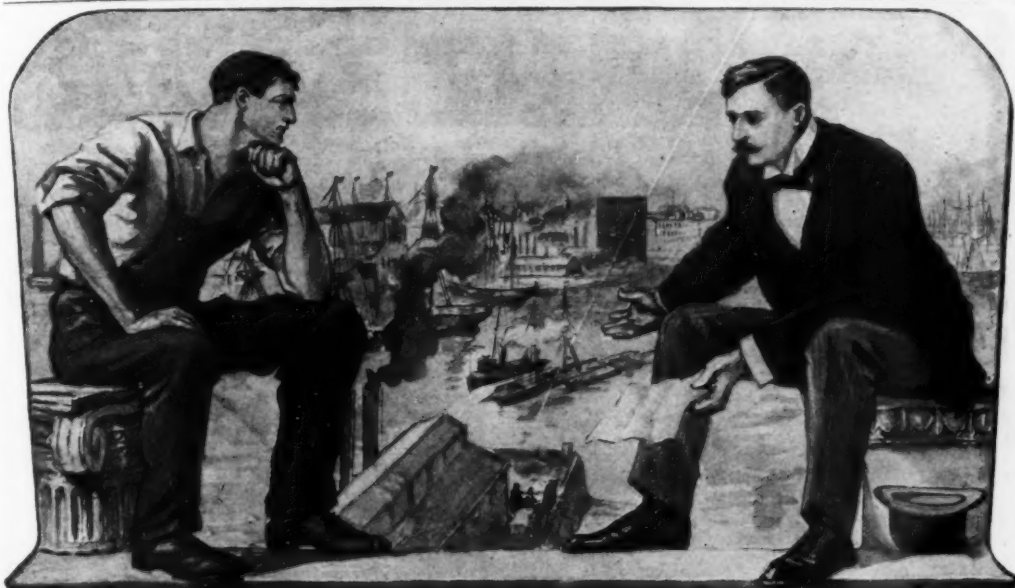


## A Free Sample of Dr. Whitehall's Rheumatic Cure

Will be sent to all sufferers of rheumatism **without cost**. The most stubborn cases have been relieved so quickly, that it now is a standard remedy in the home. Ten years successful use of this remedy in hospitals and private practice by physicians, has demonstrated the fact that it removes the acid from the system, checks its formation and dissolves recent deposits. Write us today for **free sample box**. Sold by all druggists at 50 cents, or by

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## Here's the Opportunity Are You the Man?

*If an employer should say, "I want a man for an important position,"  
would you be the right man?*

Opportunities like that are coming constantly to men trained by the **International Correspondence Schools**, an institution that qualifies men to take advantage of every opening; to command high salaries; to succeed in the best positions.

Employers prefer I. C. S. students because of their training, and are daily applying to the Students' Aid Department of the I. C. S. for men to fill positions of responsibility.

Doesn't it shake you up when you see another fellow pushed ahead—because he is trained—and yourself plodding along in the same poor job at the same low wages?

During October 249 students voluntarily reported an increase in salary and position as the direct result of I. C. S. training.

Why don't you get in line for a good position? It's the business of the I. C. S. to help you. No matter who you are, what you do, or how little you earn, the I. C. S. comes to you *right where you are*, at your present work, in your own home, and qualifies you for the good things others will grasp if you don't wake up.

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Please explain, without further obligation on my part, how I can qualify for a larger salary in the position before which I have marked X

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Mech. Engineer  
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# THE RED BOOK MAGAZINE ADVERTISING SECTION



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IN YOUR OWN HOME.

A wonderful offer to every lover of music whether a beginner or an advanced player.

Ninety-six lessons (or a less number if you desire) for either Piano, Organ, Violin, Guitar, Banjo, Cornet, Sight Singing, or Mandolin will be given free to make our home study courses for these instruments known in your locality. You will get one lesson weekly, and your only expense during the time you take the lessons will be the cost of postage and the music you use, which is small. Write at once. It will mean much to you to get our free booklet. It will place you under no obligation whatever to us if you never write again. You and your friends should know of this work. Hundreds of our pupils write: "Wish I had known of your school before." "Have learned more in one term in my home with your weekly lessons than in three terms with private teachers, and at a great deal less expense." "Everything is so thorough and complete." "The lessons are marvels of simplicity, and my 11 year old boy has not had the least trouble to learn." One minister writes: "As each succeeding lesson comes I am more and more fully persuaded I made no mistake in becoming your pupil."

We have been established nine years—have thousands of pupils from eight years of age to seventy.

Don't say you cannot learn music till you send for our free booklet and tuition offer. It will be sent by return mail free. Address **U. S. SCHOOL OF MUSIC, Box 69, 225 Fifth Ave., New York City.**



**I**GNORANCE of the laws of self and sex will not excuse infraction of Nature's decree. The knowledge vital to

## A Happy Marriage

has been collected from the experience of the ages, in

## SEXOLOGY

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"Sexology" is endorsed and is in the libraries of the heads of our government and the most eminent physicians, preachers, professors and lawyers throughout the country.

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Write for "Other People's Opinions" and Table of Contents

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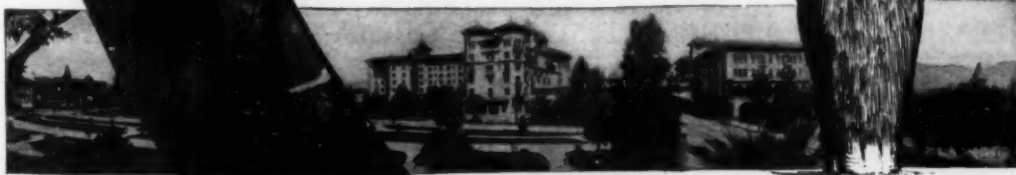
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By far the most luxurious and exclusive of transcontinental trains. Perfect in every appointment; excellent service in dining, sleeping and library-observation cars. Spacious, well ventilated berths; electric lighted throughout.

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These switches are extra short stem, made of splendid quality selected human hair, and to match any ordinary shade.

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Coronet Braid (accompanying illustration shows how this beautiful piece is worn to get the very latest effect) 2 3/4 oz. Finest Hair Crown, . . . . .	6.75
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Send sample of your hair and describe article you want.

We will send prepaid On Approval. If you find it perfectly satisfactory and a bargain, remit the amount. If not, return to us. Rare, peculiar and gray shades are a little more expensive; write for estimate.

Our Free Catalog also contains valuable directions on "The Proper Care of the Hair." Write us today.

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Largest Mail Order Hair Merchants in the World.

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WATCHES**

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Let Us Send You, FREE TO TRY, a Dollar's Worth of the Great Michigan External Remedy That is Curing Thousands.

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We have found a quick and positive remedy for Rheumatism. We are proving this fact day in and day out by thousands of cures, including old chronic cases of 30 and 40 years' suffering from this cruel torture. We know this, and if anyone doubts, we will introduce him or her to hundreds we have cured. We will let everybody know, as we know, that Magic Foot Drafts are a real, genuine cure for this dread disease.



Magic Foot Drafts are so sure to cure that we gladly send them to anybody **Free on Approval** and wait for our pay until the work is done.

Send us your name today. Return mail will bring you a regular dollar pair of Drafts, prepaid, to try free. Then if you are satisfied with the benefit received, you can send us One Dollar; if not they cost you nothing. **You decide.** You can see that we couldn't afford to make such an offer if the Drafts didn't cure. Address Magic Foot Draft Co., 132 M. Oliver Building, Jackson, Mich. Write today.



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**Palmonoid** is a curative and protection against climatic causes, injurious lotions and irritating rashes. New Facts No. 14 "Care of the Skin" free.

**Palmonoid** in two sizes, \$2.00, \$1.00. Sample 50 cents. Send direct **Charlotte Dressier, Manager Palmonoid Dept., The Texas Company, 95-97 Kinzie St., Chicago, U. S. A.**

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## FOR ALCOHOLISM

Available on Reasonable Terms wherever there is a  
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**ABSOLUTELY REMOVES ALL HAIR** from the face, neck and arms. It is an Antiseptic Emollient Jelly, daintily perfumed and is applied as a Cold Cream. It is absolutely harmless, not injuring the most delicate skin. It leaves the skin in a clear, healthy condition. **A Boon to all Women.** Excess Electricity. Collapsible tubes only. Price \$2.00. Small tube for mild cases, 50c. Money back if unsatisfactory. **THE CODEUX CO., DEPT. B., DETROIT, MICH.** Sole Manufacturers Rose Balm Massage Cream. Odeur des Fleurs Toilet Powder. Samples sent on receipt of 10c.

Sent on Approval. Send No Money.

\$1.50

**WE WILL TRUST YOU TEN DAYS. HAIR SWITCH**



Send a lock of your hair, and we will mail a 2 1/2 oz. 22-in. short stem fine human hair switch to match. If you find it a big bargain, remit \$1.50 in ten days, or sell 3 and get your switch free. Extra shades a little more. Inclose 5c postage. Free beauty book showing latest styles of hair dressing—also high grade switches, pompadours, wigs, etc.

Anna Ayers,  
Dept. K 21  
7 Quincy St.  
Chicago.

### SUPERFLUOUS HAIR



**Dr. Rhodes' New Hair Remover** will instantly and perfectly remove undesirable hair from the face, neck, etc. Price, \$1.00.

**Free Trial** We are not afraid to have you try this wonderful preparation, and you may do so **FREE**. If you will send us 10c. to cover cost of postage and packing we will send you a trial bottle, not a dollar bottle, of course, but sufficient to remove considerable hair and furnish a good test. Address

**Dr. A. B. Rhodes Co., Lowell, Mass.**

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Designed by W. M. Rhoads, Text by Percy Hammond and George C. Wharton. Illustrated humorously by Albert Olson. A burlesque book on poker, including a fine collection of toasts, charming quotations about tobacco and smoke, hints for "after the game" lunches, recipes for drinks, etc. Small 12mo. Printed in bright colors. Crimson crash binding, elaborately decorated. 75 cents. **STEARNS BROTHERS, 383 La Salle St., Chicago.**

We Will Send You This Beautiful

**12-INCH PURE LINEN DOILY FREE**



Including a Handsome Color Study and Complete Diagram Lesson stamped with Your Choice of three new designs

**Wild Roses, Violets or Holly**

If you will send six 2-cent stamps for a package of 12 Imported English Steel Special Embroidery Needles. These needles have round eyes and are assorted in 4 sizes. We guarantee them to be the best Embroidery Needles made and every woman should have them. This is the regular price of the needles with 2c for postage, so that you get the Doily, Color Study and Lesson **absolutely Free**. All we ask is your promise to use only

**RICHARDSON'S GRAND PRIZE FILO SILK**

when embroidering the doily.

In addition to the above every woman who answers this advertisement will also get free and postpaid the largest and most complete Premium Catalog of Fancy Goods ever issued. Write to-day enclosing 12 cents and state design wanted.

**RICHARDSON SILK COMPANY, Clerk J45.**

220-224 Adams Street,

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### Do Your Own Printing

\$5. press prints cards, labels, etc. Circular, book, newspaper press \$18. Money saver, maker. All easy, rules sent. Write factory for press catalogue, type, paper, etc.

**THE PRESS CO. Meriden, Conn.**



**A Perfect Complexion Beautifier and Remover of Wrinkles, Will Develop or Reduce.**

**DR. JOHN WILSON GIBBS' THE ONLY**

**Electric Massage Roller**

(Patented United States, Europe, Canada.)

"A new beautifier which is warranted to produce a perfect complexion, removing wrinkles and all facial blemishes. Will develop or reduce, as desired.—Chicago Tribune.

"This delicate Electric Beautifier removes all facial blemishes. It is the only positive remover of wrinkles and crow's-feet. It never fails to perform all that is expected."—Chicago Times-Herald.

Trade Mark Registered.

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**FOR MASSAGE AND CURATIVE PURPOSES**  
An Electric Roller in all the term implies. (Rollers magnetized or attached to batteries are not Electric Rollers.) A most perfect complexion beautifier. Will remove wrinkles, "crow-feet" (premature or from age), and all facial blemishes—POSITIVE. Whenever electricity is to be used for massaging or curative purposes, it has no equal. No charging. Will last forever. Always ready for use on ALL PARTS OF THE BODY, for all diseases. For Rheumatism, Nervous and Circulatory Diseases, a specific. The professional standing of the inventor, with the approval of this country and Europe, is a perfect guarantee. PRICE: GOLD, \$4.00; SILVER, \$3.00 each. Mail or office. Book Free.

**GIBBS' CO., 1370 BROADWAY, NEW YORK.**

**THE ONLY ELECTRIC MASSAGE ROLLER.**  
Is guaranteed in every way.

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*Every drop is delicious of this famous old wine,  
It has got all the vigor and vim of the vine;  
No wines of French vineyards such virtues contain;  
It's the joy of best judges—Great Western Champagne.*

Great Western was the only American Champagne to receive a Gold Medal at Paris—and was acknowledged by Parisians to equal the most select imported brands. In

## Great Western Extra Dry Champagne

you will recognize the taste of the Old World's best vintages—at half the cost. It's the duty, not the quality, that makes the difference. The quality of grapes is what imparts to fine Champagne its flavor. Particular care in making and ageing is essential, but the fine rich, mellow, yet delicately flavored grape, is necessary.

Great Western is made from grapes having the same fine qualities as those grown in the best vineyards of France.

Cultivation of the soil, extending over nearly one hundred years, in the Great Western Vineyards at Rheims, N.Y., has developed the ideal vine that produces this fine wine grape. The process of making Great Western is identical with that of the finest French wines. It is absolutely pure and is aged for five years in the latest improved modern cellars.

*Try Great Western*

Pleasant Valley Wine Co., Sole Makers, Rheims, N. Y.

Sold by dealers in fine Wines and served in  
Hotels, Restaurants and Cafes.

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is especially interesting because the line of its travel is over the exact and original trail followed by the forty-niners—some on foot, some in wagons, some on horses. When you go to

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you can see from the windows of **The Overland Limited** the very country through which they had to fight their way, but you cannot realize the hardships of their journey for this great train affords you every convenience. Daily Chicago to California

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**E. L. LOMAX, G. P. A., Omaha, Neb.**

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BY ORDERING A SUPPLY OF

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and thereby make GOOD HEALTH the foundation for the year's campaign. It supplies the system with the stamina to withstand the strain of work and worry. Feeds the nerves and makes brawn and sinew.

Makes the Everyday life a source of constant pleasure.

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in each town to ride and exhibit sample 1908 model. Write for Special Offer. Finest Guaranteed 1908 Models \$10 to \$27 with Coaster-Brakes and Puncture-Proof tires. 1906 & 1907 Models all of best makes \$7 to \$12 500 Second-Hand Wheels All makes and models, \$3 to \$8 good as new. Great Factory Clearing Sale. We Ship On Approval without a cent deposit, pay the freight and allow **TEN DAYS' FREE TRIAL.** Tires, coaster-brakes, parts, repairs and sundries, half usual prices. Do not buy till you get our catalogs and offer. Write now. MEAD CYCLE CO., Dept. 3131 Chicago

# 2 H.P. Detroit Engine

For \$29.50

Starts without cranking; no cams, valves, springs or sprockets. Only 3 moving parts. All fitted. For your Row Boat, Sail Boat, Launch, 10,000 in use.

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DELICIOUS  
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DAINTY  
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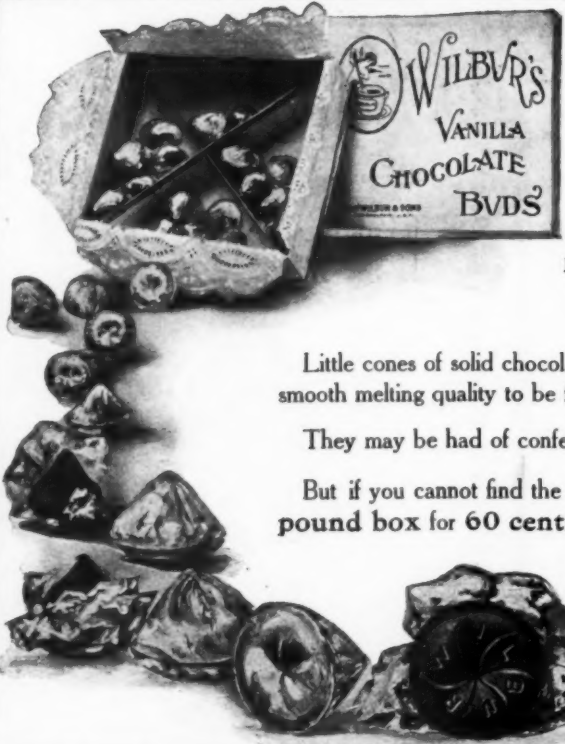


# LIQUEUR PÈRES CHARTREUX

—GREEN AND YELLOW—

This famous cordial, now made at Tarragona, Spain, was for centuries distilled by the Carthusian Monks (Pères Chartreux) at the Monastery of La Grande Chartreuse, France, and known throughout the world as Chartreuse. The above cut represents the bottle and label employed in the putting up of the article since the monks' expulsion from France, and it is now known as Liqueur Pères Chartreux (the monks, however, still retain the right to use the old bottle and label as well), distilled by the same order of monks who have securely guarded the secret of its manufacture for hundreds of years, taking it with them at the time they left the Monastery of La Grande Chartreuse, and who, therefore, alone possess a knowledge of the elements of this delicious nectar. No liqueur associated with the name of the Carthusian Monks (Pères Chartreux) and made since their expulsion from France is genuine except that made by them at Tarragona, Spain.

At first-class Wine Merchants, Grocers, Hotels, Cafés.  
Bajet & Co., 45 Broadway, New York, N. Y.,  
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MOULDED LIKE A ROSEBUD, WITH  
A FLAVOR ALL THEIR OWN.

Little cones of solid chocolate, deliciously flavored, and possessing that smooth melting quality to be found only in the very highest grade.

They may be had of confectioners or druggists at 80 cents the pound.

But if you cannot find the Buds on sale, we will mail you a half-pound box for 60 cents or one pound for a dollar.

A sample box for your dealer's name, and 30 cents in stamps, if you prefer; but only one box to one address.

**H. O. WILBUR & SONS**  
233 North Third St. Philadelphia, Pa.  
*Wilbur's Cocoa—as good as the “Buds”*



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We teach you by mail to stuff and mount all kinds of Birds, Animals, Game Heads. Also to tan skins and make rugs. Be your own taxidermist. Decorate your home with your beautiful trophies, or increase your income selling specimens and mounting for others. Easily, quickly learned in spare time, by men and women. Highest endorsements by thousands of students. Write today for our great free book “How to Mount Birds and Animals.” Free—write today. **N. W. SCHOOL OF TAXIDERMISTRY, Box 96 R., Omaha, Neb.**



### Stallman's Dresser Trunk

Easy to get at everything without disturbing anything. No fatigue in packing and unpacking. Light, strong, roomy drawers. Holds as much and costs no more than a good box trunk. Hand Riveted; strongest trunk made. In small room serves as chiffonier. C. O. D., with privilege of examination. 2c. stamp for Catalog.

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**FREE TO ALL**

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ILLUSTRATED DESCRIPTIVE AND PRICED

### SEED ANNUAL for 1908

Ferry's Seeds are the best known and the most reliable seeds grown. Every package has behind it the reputation of a house whose business standards are the highest in the trade.

Ferry's 1908 Seed Annual will be mailed **FREE** to all applicants. It contains colored plates, many engravings, and full descriptions, prices and directions for planting over 130 varieties of Vegetable and Flower Seeds. Invaluable to all. Send for it.

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**CANTON**  
Incandescent  
Gasoline  
**LAMP**

Brilliant, cheery, good for eyes, good for nerves. 200-candle power brightness to every burner. One Match Lights It. No smoke, no odor, no danger. Many styles. Sells rapidly. Agents get catalog and terms.

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**Light Homes**

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## Espey's Fragrant Cream

Will relieve and heal chapped hands and lips, rash, sunburn, chafed or skin rough from any cause. Prevents tendency to wrinkles or aging of the skin. Keeps the face and hands soft, smooth, firm and white. It has no equal. Ask for it and take no substitute.

**Package of Espey's Court Plaster**  
Sent **FREE** on receipt 2c to pay postage.

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### HARTSHORN SHADE ROLLERS

Bear the script name of Stewart  
Hartshorn on label.

Get “Improved,” no tacks required.

**Wood Rollers**

**Tin Rollers**




### HARTSHORN SHADE ROLLERS

Bear the script name of Stewart  
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Get “Improved,” no tacks required.

**Wood Rollers**

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# BENS DORP'S ROYAL DUTCH COCOA

Is perfectly soluble, and can be quickly made in the cup at the table. It differs from other cocoas in its **Double Strength**, which

saves you  $\frac{1}{2}$  your cocoa.

Bensdorp's has no superior in quality, and it has that rich chocolate flavor so desirable for either drinking or cooking.

*Trial can, making 15 cups, on receipt of 10 cents.*

Stephen L. Bartlett Co., Importers, Dept. 33, Boston, Mass.

ASK FOR BENS DORP'S DUTCH MILK CHOCOLATE.



# DENTACURA

The  
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The  
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A CHAIN of testimonials from dentists in practice attests the unequalled excellence of Dentacura Tooth Paste. It cleans the teeth, destroys bacteria, prevents decay. It is applied to the brush without the waste attending the use of powder. That you may know by experience its value, we will send you **free** a sample tube of Dentacura and our booklet, "Taking Care of the Teeth" if you write immediately. Dentacura may be had at most toilet counters. Price 25c. If your dealer does not have it we will send it on receipt of price.

DENTACURA CO., 100 Ailing St., Newark, N. J.



# REASONS WHY

## Vinol is the Best Cod Liver Preparation

Vinol contains every medicinal, healing, body building element known to exist in the Cod's Liver—but **no oil**. Vinol is made by a scientific extractive and concentrating process from fresh Cod's Livers and their oil with Peptonate of iron added—**It tastes good.**

Vinol combines the two most world famed tonics all the medicinal properties of Cod Liver Oil and iron deliciously palatable and agreeable to the weakest stomach—an old and valuable remedy improved by modern science, and unexcelled as a

### **STRENGTH BUILDER**

for old people, delicate children, weak run down persons after sickness and for chronic Coughs, Colds, etc.

FOR SALE AT YOUR LEADING DRUG STORE

*Exclusive Agency Given to One Druggist in a Place*

If there is no Vinol agency where you live, send us your druggist's name and we will give him the agency.

### **TRIAL SAMPLE FREE**

CHESTER KENT & CO., Chemists, Boston, Mass.



## RAW FOOD VITALIZES.

### Cooked Food Devitalizes

"By eating Nature's own food, human beings become healthy, natural in weight and strength. If sick and run down you can become normally healthful like wild animals, for health is natural and disease unnatural," says Dr. Julian P. Thomas, the famous food specialist and aeronaut. If you are too fat, raw food will reduce your weight to normal. If you are too thin, raw food will increase your weight to normal. No matter what ails you, the origin of the trouble is probably in your alimentary tract, and recovery is bound to follow a temporary return to Nature's diet. The faces in this ad are of people whose photos and endorsements are printed in Dr. Thomas' Free Book: **Raw Food and Vibratory Exercises** which proves the wonderful results of the natural, raw food treatment.

**One Week's Treatment FREE**

Dr. Thomas is so certain that he can help you that if you will send 25c for a week's supply of his famous Uncooked Bread, he will give you a scientific Diagnosis of your case and treat you by mail one week without charge. He could not afford to do this if the chances were not strongly in favor of complete success.

Address **Julian P. Thomas, M. D.,**  
Dept. O, 522 West 37th St., New York.







## PAY NOW & THEN





This Genuine Com. White Perfect Diamond Set in 14k Solid Gold Mounting (any style)

**\$30.00 on Approval**  
**\$5.00 Down; \$3.00 a Month**

Gent's open face 12, 16 or 18 size, or Ladies' 6 size watches, plain or engraved, 20-year gold-filled case, with Elgin or Waltham movement

**\$12.50**  
**\$3 Down \$1.50 A Month**

Let us send you Watch or Ring upon terms indicated. You may remit first payment with order or we will send goods C. O. D. first payment, express paid, subject to examination. Our Attractive Catalogue FREE. Ask For No. S-33

## Herbert L. Joseph & Co.

**DIAMOND IMPORTERS WATCH JOBBERS**  
217 State Street, S-33 - CHICAGO



(Established 1879.)

**"Cures While You Sleep."**

**Whooping-Cough, Croup,  
Bronchitis, Coughs,  
Diphtheria, Catarrh.**

**Confidence** can be placed in a remedy which for a quarter of a century has earned unqualified praise. Restful nights are assured at once.

Cresolene is a Boon to  
**Asthmatics.**

**ALL DRUGGISTS.**  
*Send Postal for Descriptive Booklet.*

Cresolene Antiseptic Throat Tablets for the irritated throat, of your druggist or from us, 10c. in stamps.

**The Vapo-Cresolene Co.**  
180 Fulton St., N. Y.  
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## Dr. Julian P. Thomas' HUMAN MOULD

**Marvelous Fat-Reducer and Strength-Builder**

**FOR WOMEN:** Reduces fleshy hips and waists 1 to 2 inches a week, gives grace of carriage, and robust, beautiful health. Makes women as strong as athletes.

**FOR MEN:** Turns fat into muscle, straightens and squares shoulders, builds the body strong against disease. Makes men as powerful as giants.

This is an improved model of the apparatus with which Dr. Thomas made the world's record lift of 1,257,000 lbs. in 30 minutes, and is creating a sensation in New York not only among stout men and women but among thin and sickly people.

It brings health and normal weight and figure to all. By simply bending, then straightening the knees an enormous force is exerted, which melts fat, strengthens the body and perfects the figure to normal proportions.

**SOLD ON TRIAL**

Dr. Thomas knows by experience that his wonderful invention never fails to satisfy when used according to instructions, hence makes this liberal offer: On receipt of \$10 he will send one complete Human Mould durably made of best materials with nickel trimmings, tested resistance spring and full instructions for use. If you are not entirely satisfied return by express collect in ten days and your money will be refunded.

**JULIAN P. THOMAS, M. D., Dept. P.,**  
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This latest creation by Kater, by far the most exquisite art calendar of the season, is a beautifully colored panel of more than usual interest, portraying the birthstones and their significance for every month of the year. It is 7 x 36 inches in size, reproduced in seventeen rich colors, and being free from advertising, makes a most desirable decoration for home or office. This calendar is sent on request to every reader as a reminder that

## Pabst Extract The Best Tonic

is exceptionally effective in maintaining perfect health for every member of the family and is a remarkable aid in regaining lost health. It is a liquid food in predigested form, containing all the bracing, soothing, toning effects of choicest hops, so combined with the vital, tissue building and digestive elements of pure, rich barley malt, as to form a preparation that nourishes the whole body, restores wasted tissues, invigorates the blood, refreshes the brain and aids digestion.

*For Sale at all Druggists -- Insist Upon the Original*

### This Calendar Is Free

Simply send us your name and address, enclosing 10 cents in stamps or silver to pay wrapping and mailing charges. Address

Pabst Extract Dept. A5, Milwaukee, Wis.



## "Standard" PORCELAIN ENAMELED WARE



Every piece of **"Standard"** Ware bears the **"Standard"** **"GREEN and GOLD"** guarantee label, and has the trade-mark **"Standard"** cast on the outside. Unless the label and trade-mark are on the fixture, it is not **"Standard"** Ware. Substitutes are all inferior; refuse them, for they will cost you more in the end. The word **"Standard"** is stamped on all our nicked brass fittings; specify them and see that you get the genuine trimmings with your bathroom equipment.

Our book, **"MODERN BATHROOMS,"** tells you how to plan and arrange your bathroom, and illustrates many beautiful and inexpensive as well as luxurious rooms, showing the cost of each fixture in detail, together with hints on decoration, tiling, etc. It is the most complete and beautiful booklet ever issued on the subject. **FREE** for six cents postage and the name of your plumber and architect (if selected).

Address **Standard Sanitary Mfg. Co., Dept. 50, Pittsburgh, Pa., U. S. A.**

Pittsburgh Showroom, 940 Penn Avenue  
Offices and Showrooms in New York: **"Standard"** Building, 35-37 West 31st Street  
London, Eng., 22 Holborn Viaduct, E. C.  
New Orleans: Cor. Baronne & St. Joseph Sts.  
Louisville: 325-329 West Main Street  
Cleveland: 648-652 Huron Roads, E.

# Packer's Tar Soap

FOR



## WINTER CHAPS

The routine use of Packer's Tar Soap is a constant protection to the skin. Its special emollient and tonic action makes it invaluable for chapped, chafed or irritated skin.

THE PACKER MFG. CO., NEW YORK

DEC 18 1907

THE RED BOOK MAGAZINE ADVERTISING SECTION



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**A DAINTY BREAKFAST.**

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# **REACH FOR GREATNESS**

The highest things of life are within the reach of all who are wisely provided with **RUBIFOAM** and a brush. This cleansing antiseptic dentifrice insures sound, beautiful teeth and fragrant breath. This means health, purity, refinement; essential qualities for success.

**RUBIFOAM**  
is always a lift toward better living  
**25 CENTS EVERYWHERE** SAMPLE FREE

Address, **E. W. HOYT & Co., Lowell, Mass.**



## **Let Nature Have Her Way**

with the *color* of your hair; whether blonde or brunette, don't try to change it, for you may ruin its quality. But you owe it to yourself to improve its growth and condition with



## **ED. PINAUD'S** (Eau de Quinine) **HAIR TONIC**

Once let the benefits of this famous French hair dressing be firmly established, and even old age itself will not detract from the beautiful quality of your hair. It keeps the scalp in perfect health, removes dandruff and prevents falling hair.

Get a bottle from your dealer to-day and prove for yourself the pleasure of hair cultivation with **ED. PINAUD'S Hair Tonic**. If you desire enough for three applications, write us, enclosing 10 cents (for postage and packing).

**PARFUMERIE ED. PINAUD**

Department 120,

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**Another Famous ED. PINAUD Preparation—Lilac Vegetal Toilet Water**

Delightfully fragrant. For bath, atomizer and finger bowl. Used after shaving in place of bay-rum or witch-hazel by refined men everywhere. Send 10 cents (to pay postage and packing) for miniature bottle.

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GIVE UP COFFEE."**

Said an old family physician to a young man with weak heart and stomach, "and that's easy to do if you use well-made

**POSTUM**

A Penn. physician says he has prescribed POSTUM for various nervous troubles over 1000 times in five years. Try it 10 days, and you'll know.

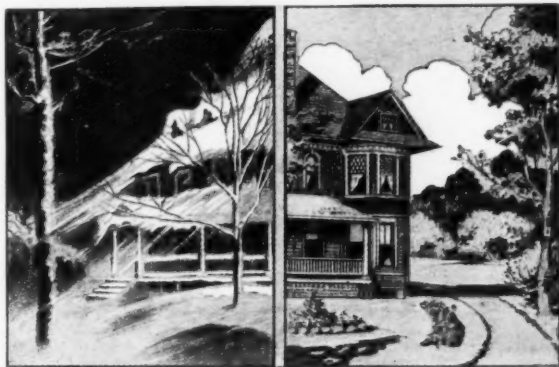
**"There's a Reason" for POSTUM.**

Postum Cereal Co., Ltd.,

Battle Creek, Mich., U. S. A.

# Do you enjoy ALL your home?

Is it wise or a good investment to pay \$1,000 to \$15,000 for a house and then be cramped into only a few rooms of it on cold or windy days through lack of proper heating?



Why not get the full value of all the home space day and night, all winter long, by the uniform warmth of

**AMERICAN & IDEAL**  
RADIATORS & BOILERS

With stoves and hot-air furnaces the owner exhausts his patience and coal pile—not in the hope of warming all rooms evenly, but to drive the heat to some chill, exposed room. Such attempts usually lead only to overheating one or two inside rooms—bringing added discomfort and fuel waste.

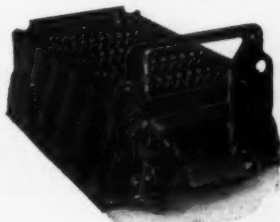
IDEAL Boilers and AMERICAN Radiators supply as much or little Low-Pressure Steam or Hot-Water heat as needed to keep the rooms warmed to the exact degree of temperature desired. *Comfort at a turn of the valve.*

An outfit of IDEAL Boilers and AMERICAN Radiators will outwear the building—requires no repairs. When property is sold you get your money back, or larger rentals to more than cover the cost. Don't delay investigating this sure investment, with its annual fuel and repair savings of 10% to 15% over the upkeep costs of old-fashioned heating methods, besides the greater comfort, health protection, cleanliness, safety, etc.

All parts are fitted at the shops and are therefore quickly put into OLD buildings, farm or city—in mid-Winter—without disturbing occupants. Just the season to get the services of the most skillful fitters—the finest workmanship! *Prices are now most favorable.*

**ADVANTAGE 11:** All IDEAL Boilers have easy-acting, non-clinkering grates—so nicely balanced that a child can shake them. Should last 50 years.

Sales Offices and Warehouses throughout America and Europe. Our free catalog, "Heating Investments Successful," explains full ADVANTAGES—and tells how to save heating dollars.



IDEAL Boiler ash-pit and grate. Notice the rugged grate bars.

DEPT. A32

**AMERICAN RADIATOR COMPANY**

CHICAGO



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# This Centerpiece FREE

The New  
COLONIAL  
ART  
CLOTH

Write For it  
Today



We will send you postpaid this large beautiful Stamped and Tinted 22-inch Colonial Art Cloth Centerpiece—your choice of three new designs.

**American Beauty Roses, Poppies or Carnations** with a Diagram Lesson showing exactly how to embroider it—if you will send us 30 cents to pay factory cost of 2½ yards Lace and 4 Skeins Richardson's Grand Prize Embroidery Silk to trim and embroider the Centerpiece. The Lace is the beautiful and popular Old English Ecru, 3½ inches deep, and is worth more than we ask for the entire outfit.

**THIS IS THE BIGGEST OFFER** we ever made. We do it to convince every woman that Richardson's is the best Embroidery Silk. Your money back if not more than satisfied. You get free with the Outfit our big new Descriptive Premium Catalog, illustrating all the latest things in Embroidery. Write today, enclosing 30 cents, stamps or coin, and state design wanted.

**RICHARDSON SILK CO.,**

Clerk F45, 220-224 Adams Street Chicago, Ill.

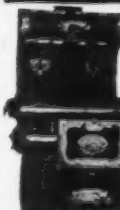
## FACE BLEACH

A FREE sample treatment of Dr. DeLano's Famous Arsenic Complexion and Face Bleach Tablets, together with BEAUTY BOOK, will be sent upon receipt of a stamp to pay postage. Full treatment only \$1.00, post paid. Satisfaction guaranteed or money refunded.

DR. DELANO CO, 708 Ridge Bldg, Kansas City, Mo



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More than 100,000 satisfied customers have each saved from \$5 to \$40 by buying a Kalamazoo stove or range on

**360 Days Approval**

direct from our factory at actual factory prices. No stove has a higher reputation or gives greater satisfaction. We pay the freight. You save dealers' profits.

Send Postal for Catalog No. 373

Kalamazoo Stove Co., Mfrs.

Kalamazoo, Mich.

Our oven thermometer makes baking easy.

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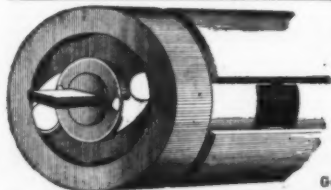
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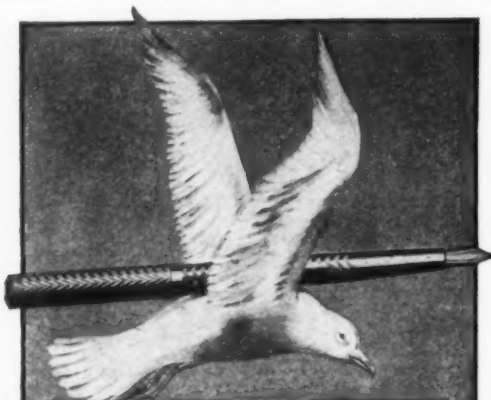
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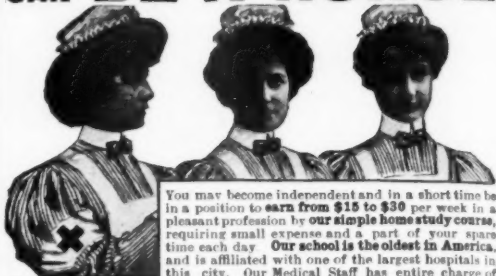


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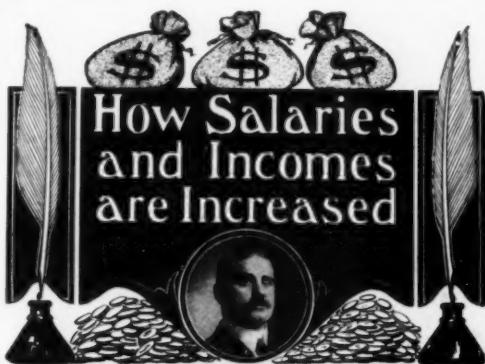
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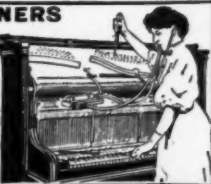
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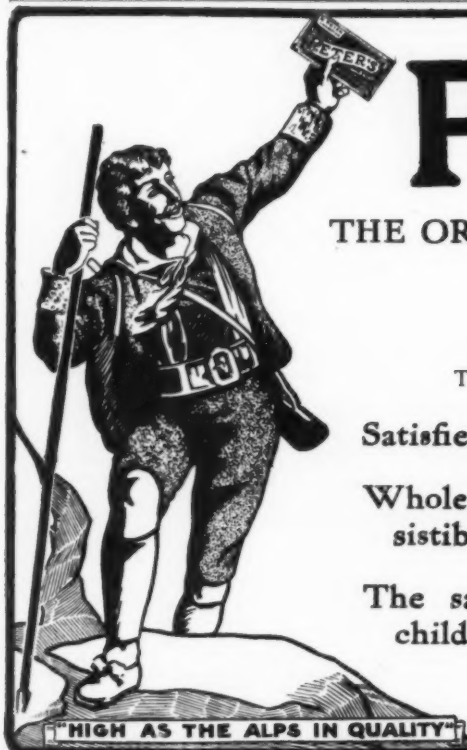
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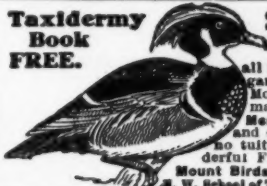
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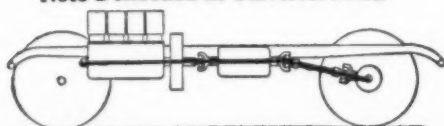
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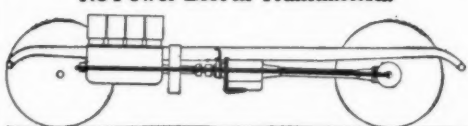
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# Rambler

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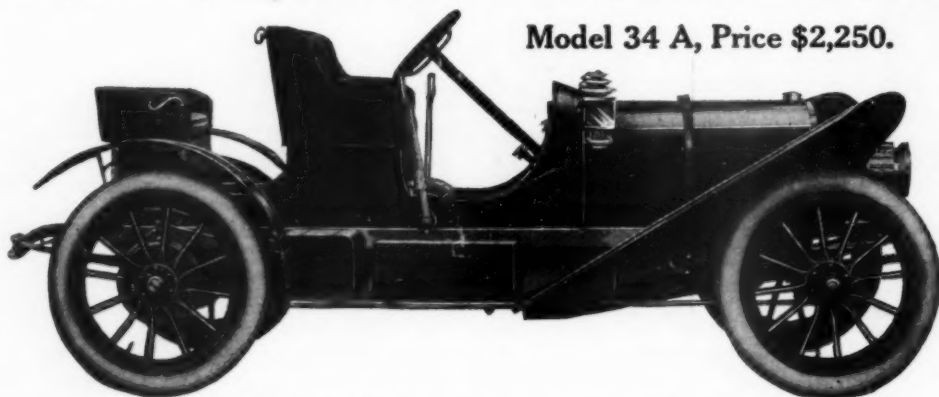
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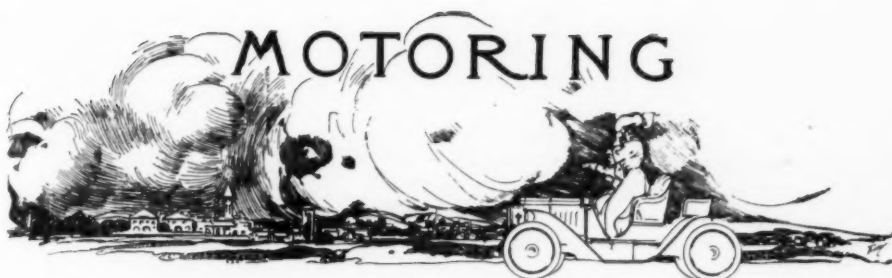
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This four cylinder chassis, equipped both as a 3-passenger roadster and 5-passenger touring car. Price of each style \$2,250. The Rambler Utility Car with double opposed motor, \$1,400.



### HAVE SHOWS OUTLIVED THEIR UTILITY

Few persons have anything like a clear idea of the growth in the importation of foreign automobiles into the United States.

Up to 1906, France led the world in the gross output of automobiles, many of which were finding a market in this country. Statistics show that in 1902, 265 cars were imported through the port of New York, 193 by dealers and 72 by individuals who purchased from abroad, the total value being \$3,581,990. In 1903, 267 cars were imported, 192 by dealers and 75 by individuals, with a value of \$2,927,508. It is indisputable that only two more cars were imported in 1903 over 1902, with total value decreasing to \$654,482. In 1904, 605 cars came in through New York, 504 by dealers and 101 by individuals, with a value of \$2,240,000. In 1905, 1,054 cars were imported at a value of \$3,972,297. In 1906, 1,433 cars were imported, 958 by dealers and 473 by individuals, at a value of \$3,500,000. In 1907, there were 1,336 cars brought in, valued at \$4,200,000.

For the six years, the number of cars imported was 4,960 with a total value of \$22,421,795. Add to this amount 45 per cent. for duty, 5 per cent. for freight, and 25 per cent. as an investment in parts, garages, equipment, and cost of maintenance, and you have a total of nearly \$40,000,000 invested in imported cars.

Of the importations in 1902 there were only twelve well-known makes of cars and eighteen miscellaneous makes. In 1903 there were twenty well-known makes and eighteen miscellaneous. In 1904 there were twenty-two well-known makes and twenty miscellaneous. In 1905 there were twenty-five well-known makes

and ten miscellaneous. In 1906 there were twenty-seven well-known makes and twenty-five miscellaneous. By miscellaneous is meant cars of which only one or two and no more have ever been brought into this country, even though they may have been well-known makes on the other side.

Of the fifty-two different makes, as reported for 1906, twenty-seven were from manufacturers whose cars had come to this country for the first time, and who had sent to America only about eighty cars. The other 878 cars were brought in by twenty-five importers who had done business in this country between the years of 1902 and 1906. Of these twenty-five importers, eight were licensed under the Selden patent. These eight licensed importers imported and licensed 175 cars. Forty-four others imported 383 cars. Seventeen of those whose makes had been represented in this country from 1902 to 1906 imported 303 cars.

Previous to 1902 no separate record of automobiles was kept by the customs' authorities, these goods passing through under the classification "manufacturers of metal," at a duty of 45 per cent. *ad valorem*; but the amount of revenue received as against the number of packages, when compared with other merchandise, drew the attention of the treasury department to the growth of this industry.

More than \$10,000,000 in duty has been paid to the United States government for completed cars alone. This does not include the revenue received from unfinished parts, finished parts, tires, bodies, and accessories which have come in since the beginning of the automobile era, and have contributed at least \$5,000,000 to the coffers of Uncle Sam.

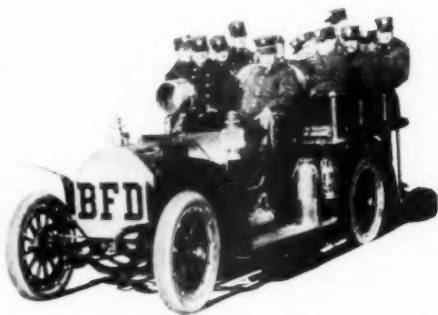
## THE RED BOOK MAGAZINE

In return, the importer must gratefully acknowledge that he has received every courtesy that could possibly be extended by government officials. The collector of customs and his legal adviser, as far back as 1903, gave the automobile import-situation attention and suggested certain rules and regulations to the department at Washington, which resulted in the secretary of the treasury issuing orders governing and modifying the free entry of automobiles in bond for racing and touring purposes, and the appraisal of automobiles used abroad for any length of time, allowing the examiner here to place the value of the used machine.

To the appraiser's department, the examiner, and his assistants all thanks are due from everybody who has ever imported a car into this country. To pass \$18,000,000 worth of merchandise without criticism, no discrimination, and without injuring the property, when the limited means at their command in the cramped quarters available until the present year are considered, reflects great credit on the department, from the chief down to the laborers, who have opened up five thousand cases of merchandise without so much as scratching the varnish on a single car.

### AUTOMOBILES FOR FIRE WAGONS

It is worthy of note, the increasing number of municipalities using automobiles for their various departments. In New York the police, fire, charities, and street-cleaning departments are very well supplied with cars for city use, but it is in some of the smaller cities that they are used to the greatest advantage. Bridgeport, Conn., has just installed in its fire-department, one of the most complete fire-fighting automobiles in the country. The car is equipped with a sixty horsepower motor, capable of carrying its full complement of men at the rate of sixty miles an hour. The normal carrying capacity of the car is eight—two on the front seat; two on each of the side seats, and two standing at the rear, but if desirable, ten in all can be carried. The machine is equipped with a fifty gallon Babcock chemical-tank, hose, reels, and hose and small hand-extinguishers, crow-



The new Automobile Fire Engine installed by the Bridgeport Fire Department. The machine is capable of 60 miles per hour.

bars, axes, helmets, and the other paraphernalia ordinarily carried on a vehicle of this nature. The warning signals are an auto-chime and a bell. The wheel-base is 123 and the weight of the car about 4,200 pounds. The tires are 36x5 all around and are of the demountable variety; the driving as well as rear wheels are fitted with tire chain-grips.

One interesting feature is an electrical apparatus which permits of the igniting of the big acetylene search-light from the seat without striking a match. The great speed of this car has been the means of averting many serious fires, as the firemen were able, by the aid of the chemical carried, to extinguish the blaze before it had gained any headway.

### AUTOMOBILE ADVERTISING

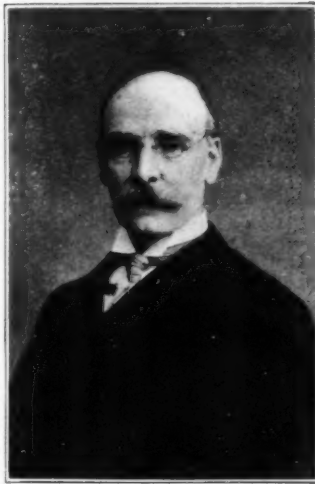
Whether or not the present financial depression has left its imprint on the automobile industry is for future determination. It is a fact, however, that for various reasons, the manufacturers have been brought into keener competition this year than ever before, and that the marketing of the product henceforth can only be accomplished by more than ordinarily good business-principles, which must be employed in the most judicious manner. One of these sound business-principles is advertising, and there should be plenty of it, and handled in a manner to get the maximum results.

The automobile industry affords today, one of those peculiar situations which can be found in no other manufacturing enterprise. The birth of the industry, its development, and present

## MOTORING

position, have been accompanied by varied circumstances. The pioneers of the industry had exigencies to meet that were vastly different from the case of other manufactured products. A comparison with any other industry will show the difficulties with which the manufacturers of automobiles had to contend. Conditions at the outset were fraught with a persistence that characterizes the American. Hesitation on the part of the public to accept the new industry was encountered. Confidence in the motor-car was lack-

ing, and in many cases a manufacturer, having a firm belief in his own theories, was at a loss how to overcome the prejudice of the skeptic. Such phrases as "Devil wagon," "iron horse," and "crazy man's vehicle" were common—so common, and so serious, that the efforts of the manufacturers were handicapped by public sentiment. It is in part due to such utterances that the advertising of the manufacturers had a tendency to radicalism and of a varied character. But conditions have changed, and now the manufacturer has to convince the buyer of the superiority of his product over that of his competitors selling at the same price. He does not, as in the early

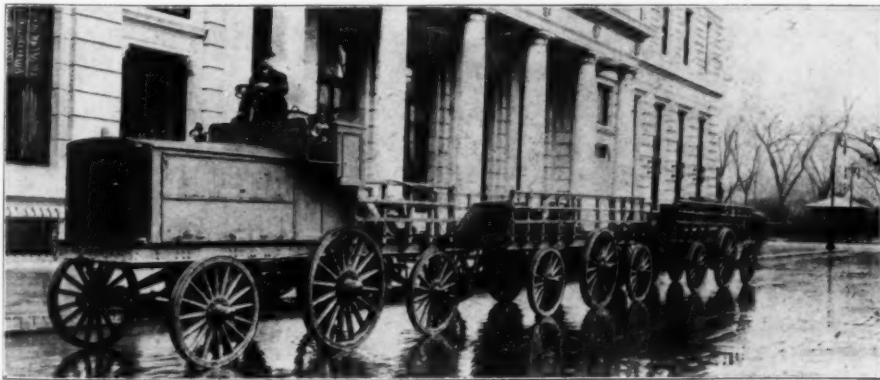


THOMAS HENDERSON.  
Vice-Pres. Winton Co. and newly  
elected Pres. N. A. A. M. and  
Vice-Pres. A. L. A. M.

days, have to educate the public to automobiles in general, but he must educate them to his particular car—he must call attention to its mechanical perfection, beauty of design, and durability of construction, and these arguments must be *convincing*.

There are two mediums which would give him results—the magazines and the daily newspapers—the former performing a consistent, faithful kind of service, and the latter to be used for special purposes only. There was a time when cars sold without adver-

tising, but that time has passed. There are many cars of equal quality, and as standard methods are being employed by the leading manufacturers, it is difficult for a prospective purchaser to choose the best of a dozen good cars. If, however, in every good magazine he picks up, he finds the special qualities of some particular car ever before him, it does not take him long to decide that the particular quality spoken of must be of considerable importance, if only from the exploitation it receives. What is the result? When he starts out to purchase a car, these qualities are uppermost in his mind, and he looks first for the car that contains them. The work of the salesman is then com-



The attraction of two shows—Alden-Samoson traction train.

## THE RED BOOK MAGAZINE

paratively easy. The strength of magazine-advertising is like the proverbial drop of water—it wears in.

The perpetuation of an article has been one of the strong features of a magazine. It is understood that while the automobiles differ somewhat in design and style from year to year, they are here to stay and their perpetuation is as important as that of any industrial product. To many it may seem a means of one's pleasure, but it is more than that, it is a necessity. Its evolution has been the evolution of conditions, and its place in the economic welfare of the country has made it permanent—in fact, one of national importance. Its sphere and scope are not limited and its effect on conditions is far reaching. There seems to be no doubt that the magazine offers a medium that can give results, that is, if the article advertised is of a national character.

It is hard to estimate the value of periodical advertising, as one cannot approximate the number of people who see a particular copy of a monthly or weekly issue. A strong argument used by solicitors for magazine-advertising is the time of life of each issue. They point with

considerable directness to the fact that a magazine is new for a month, and in that time an unestimable number of people may have read it and passed it on to others, then to be bound or filed as a matter of record. This is true, and often advertisements receive one hundred or two hundred per cent. more attention than is guaranteed by the publisher—with necessarily an increased percentage of valuable results.

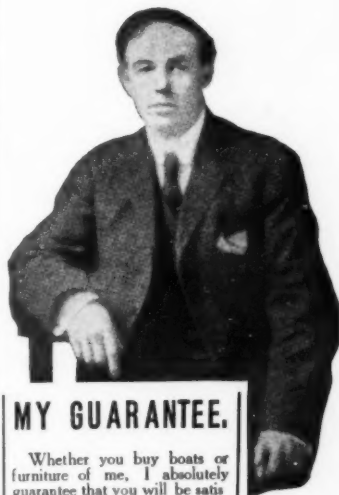
The keeping of the name before the public, whether the manufacturer's output is sold or not, is an asset. The traceable results, however, may be limited—but the results are there—as he would realize should he stop advertising. It is the unceasing, consistent, but progressive advertising campaign that counts. Another point which should be given consideration, is the manner of presenting copy. To-day, the leading magazines and weeklies offer unexcelled facilities for the presentation of advertisements in a most artistic and attractive manner. The progress of the allied arts have made this possible. Good printing, the use of color and pleasing typography are useful agents of introduction, the remembrance of which savors of permanency.



A corner of the Paris Automobile Show—contrasting between the French Salon, where each exhibitor decorates his own booth, and the American Show where uniform decoration is used throughout.

# You Can Build Your Own Boat by the Brooks System and Build Your Own Furniture

## And Save two-thirds to three-fourths



### MY GUARANTEE.

Whether you buy boats or furniture of me, I absolutely guarantee that you will be satisfied. I will instantly refund your money if you are not. I stand back of every statement in this advertisement. I have made them as strong and convincing as I know how. The goods warrant it.

*C. C. Brooks.*

**I** CAN sell you a boat for one-fourth of what a factory would charge. I can sell you furniture for one-third what a dealer would charge.

I will sell you 100 cents' worth of actual value and results for 25 to 35 cents. Is it worth considering?

I cannot tell you my whole story here, but if you will send for my catalogues, they will prove what I claim. Give me a chance—right now, today. Read my guarantee—it means you take no risk.

I have revolutionized the boat building business. I have spent the last twenty-two years in building or sailing boats, and am a practical boat man.

Seven years ago I originated the Pattern System of Boat-building. Today my customers are found in every civilized country on earth.

Over 50,000 boats (more than the combined output of all boat factories) have been built from my System, mostly by inexperienced men and boys.

Over half of these have built several boats—a large number have established themselves in the boat-building business.

### Boat Patterns

Anyone can build a boat by using my exact size printed paper patterns and illustrated instruction sheets, telling how to do every little detail. You cannot fail to build as good a boat as the professional boat builder.



A Set-up Frame



A Semi-Speed Model

My boat catalogue shows all kinds of boats, tells why the patterns cannot fail to be right and why anyone can build a boat from them. The price of patterns are \$1.50 and up.

### Knock-Down Boat Frames

Many people prefer to buy my knock-down frames (all ready to put together) for their boats, instead of working up the rough lumber.

Owing to my immense factory facilities, I can in many cases supply knock-down frames at a lower price than you would pay for suitable raw material.

Every piece of the knock-down frame is accurately shaped and machined ready to put together.

I also send free the patterns and complete illustrated instructions needed to finish the boat.

I can save you (1) boat-builder's profit, (2) labor expense, (3) big selling expense, (4) seven-eighths freight. You can figure this out yourself.

If engine is desired, I make a special combination price with knock-down frame.

**BROOKS BOAT MFG. CO.**  
(Originators of Pattern System of Boat Building)

7102 SHIP STREET  
SAGINAW, MICH., U.S.A.

### Knock-Down Furniture

I have adapted to furniture practically the same idea that made my boat business such a success, and it is revolutionizing the furniture business. My high grade, heavy art furniture is fast taking the place of the expensive factory product.

I have been selling this furniture for three years. Every customer is enthusiastic over it.

All pieces are solid oak and are machined, smoothed, fitted all ready, so anybody can put them together. You can make a beautiful Mission or Arts and Crafts chair, davenport, table or bookshelf in a few minutes. Apply the stain (only one coat—no rubbing) and you have a solid and handsome piece of furniture. Every piece and every result is guaranteed to be satisfactory in every way or money refunded.



As she received it

You save (1) in the factory cost, (2) in the factory profit, (3) all dealers' profits, (4) two-thirds of freight, (5) finishing expense, (6) the expense of crating and packing—making a saving of two-thirds to three-fourths, according to the piece.

**\$4.00 buys this chair** (shown in cut) without cushion. Settee same style **\$7.00**. By the Brooks System you can own \$14.00 chairs for \$4.00; \$25.00 davenports for \$7.00; \$32.00 porch swings for \$4.00; \$30.00 tables for \$8.00, etc.



Height 37 in.  
Width 31 in.  
Depth 27 in.

**This Morris Chair for \$6.00**

(Cushions extra.)



**\$9.00**  
Buys this Library Table.

Height 30 in.  
Top 28 in wide  
43 in. long



Height 35 in.  
Width 27 in.  
Depth 27 in.

Write me personally for my boat or furniture catalogue. Both sent free.

C. C. BROOKS, President.

**BROOKS MFG. CO.**  
(Originators of Knock-Down System of Home Furnishing)

THE RED BOOK MAGAZINE ADVERTISING SECTION

**THE Velvet Grip**

THE CUSHION RUBBER BUTTONS ARE MOULDED FROM BEST GRADE RUBBER

**HOSE SUPPORTER**  
WORN ALL OVER THE WORLD

**DO NOT BE DECEIVED**  
BY BUTTONS MADE OF WOOD  
PAINTED OR COLORED TO  
IMITATE RUBBER

**THIS GUARANTY COUPON—IN YELLOW**  
IS ATTACHED THIS WAY  
TO EVERY PAIR OF THE  
GENUINE — BE SURE  
IT'S THERE

Sample Pair, Mercerized 25c., Silk 50c.  
Mailed on receipt of price  
**GEORGE FROST COMPANY, Makers**  
BOSTON

**THE Velvet Grip**  
Cushion Button  
**HOSE SUPPORTER**  
IS GUARANTEED TO  
DEALER AND USER  
AGAINST IMPERFECTIONS

THE BUTTONS AND  
LOOPS ARE LICENSED  
FOR USE ON THIS  
HOSE SUPPORTER  
ONLY.

**PAY NOW & THEN**

**\$5.00 DOWN** **\$3.00 A MONTH**

This Genuine, Com. White Perfect Diamond Set in 14k Solid Gold Mounting (any style)  
**\$30.00 on Approval**  
**\$5.00 Down; \$3.00 a Month**

Gent's open face 12, 16 or 18 size, or Ladies' 6 size watches, plain or engraved, 20-year gold-filled case, with Elgin or Waltham movement  
**\$12.50**  
With Hunting Case \$16.75  
**\$3 Down \$1.50 A Month**

Let us send you Watch or Ring upon terms indicated. You may remit first payment with order or we will send goods C. O. D. first payment, express paid, subject to examination. Our Attractive Catalogue FREE. Ask For No. T 33

**Herbert L. Joseph & Co.**

**DIAMOND IMPORTERS WATCH JOBBERS**  
217 State Street, T 33 - CHICAGO

**The Route of THE OVERLAND LIMITED**



is especially interesting because the line of its travel is over the exact and original trail followed by the forty-niners—some on foot, some in wagons, some on horses. When you go to

**CALIFORNIA**

you can see from the windows of **The Overland Limited** the very country through which they had to fight their way, but you cannot realize the hardships of their journey for this great train affords you every convenience. Daily Chicago to California

via

**UNION PACIFIC**

For further information inquire of

**E. L. LOMAX, G. P. A., Omaha, Neb.**

# H&R REVOLVERS

The New  
Target  
Grip

## The Best Grip on a Reliable Revolver

We are first in offering you this combination of a medium-priced revolver, with a hard rubber stock permitting a *perfect full grip*. Fits the regular frame, and by having regular stocks (furnished extra) can be interchanged for pocket use.

Our *New Grip* prevents slipping and twisting—and insures a positively secure hold because it fits the hand naturally—assuring confidence—which simply means a steadier aim and greater accuracy in shooting.

Sold by all first class dealers. *Rather than accept a substitute order from us direct.* Look for our name on barrel and little target trade-mark on the handle. Send for Illustrated Catalog.

H & R  
"Premier"  
Automatic  
Double Action,  
22 caliber, 7 shot,  
or 32 caliber, 5 shot,  
3 inch barrel, finest  
nickel finish, Target  
Grip, \$7.00; 4 inch  
barrel, as illustrated,  
50 cents extra.



**HARRINGTON & RICHARDSON ARMS CO.**

495 PARK AVENUE, WORCESTER, MASS.

## POKER, SMOKE AND OTHER THINGS

Designed by W. M. Rhoads, Text by Percy Hammond and George C. Wharton. Illustrated humorously by Albert Olson. A burlesque book on poker, including a fine collection of toasts, charming quotations about tobacco and smoke, hints for "after the game" lunches, recipes for drinks, etc. Small 12mo. Printed in bright colors. Crimson crash binding, elaborately decorated. 75 cents. STEARNS BROTHERS, 393 La Salle St., Chicago.



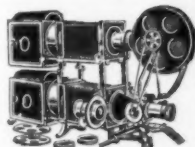
## Geisha Diamonds

THE LATEST SCIENTIFIC DISCOVERY

Bright, sparkling, beautiful. For brilliancy they equal the genuine, standing all test and puzzle experts. One twentieth the expense. Sent free with privilege of examination. For particulars prices, etc., address

THE R. GREGG MFG. & IMPT. CO.  
Dept. R, 52-53 W. Jackson Boul., Chicago, Ill.

## IT PAYS BIG To Amuse The Public With Motion Pictures



NO EXPERIENCE NECESSARY as our instruction Book and "Business Guide" tells all. We furnish Complete Outfit with Big Advertising Posters, etc. Humorous dramas brimful of fun, travel, history, religion, temperance work and songs illustrated. One man can do it. Astonishing Opportunity in any locality for a man with a little money to show in churches, school houses, lodge halls, theaters, etc. and to operate **Five Cent Theatres**. Motion Picture Films and Song Slides rented. Profits \$10 to over \$100 per night. Others

do it, why not you? It's easy; write to us, we'll tell you how. Catalog free. AMUSEMENT SUPPLY CO., 470 Chemical Bank Bldg., CHICAGO.

Smoother of Cylinders, Most Perfect  
Compression, Most Accurate Timer  
makes

## DuBrie Marine Motors 100% Right

Our Generator is different from the ordinary. Our Valve forces mixture directly into cylinder without drawing it into base, so kerosene can be used as well as gasoline with equally excellent results. Ordinary Generator Valves do not vaporize kerosene perfectly.

Each DuBrie Motor is proved perfect by water tests, regulated to absolute accuracy of gasoline supply, generator, etc., and shipped to you ready. There's no nursing or humoring—I install one yourself—runs all day—first trip—without a hitch. Quarter-turn back of fly-wheel starts immediately—no cranking.

Send for our fully descriptive catalog. Write for it today. Agents write for uncovered territory.

DuBrie  
Motor Co. 444  
Guoin Street,  
Detroit, Mich.





THE first thing one desires to know about a Depilatory Powder is whether it is genuine. There is probably more mis-branded Depilatories than any other single article.

### X. Bazin's Depilatory Powder

for over seventy years has been the standard. It will remove superfluous hair from the face, neck and arm effectually and harmlessly, and may with impunity be applied to the most delicate skin. Directions accompany each bottle.

For sale at all first-class toilet counters, or by mail in sealed package, free from observation, for the price, including postage, 50c.

Our name guarantees it.

**HALL & RUCKEL**  
New York City

Makers  
of  
Sozodont

X

B

If you can whistle a tune,  
you can play it on the



Played  
with keys  
like a piano

**DOLCEOLA**  
A Miniature Grand Piano  
The DOLCEOLA's captivating harmony and original construction give it instant popularity, and the hearty endorsement of musical experts everywhere. It appeals to the larger number because of its low cost.  
Free, handsome catalog.  
Special large carrying case. If wanted.  
**The Toledo Symphony Co.**  
286 Berlin Block, Toledo, O.

## Free \$1.00 Coupon

When mailed to Magic Foot Draft Co., Jackson, Mich., this will entitle anyone with

## RHEUMATISM

to receive prepaid, FREE TO TRY, a regular Dollar pair of Magic Foot Drafts and valuable New Book (in colors) on Rheumatism.

Name \_\_\_\_\_

Address \_\_\_\_\_

Only one trial pair to one address. 232M

If you have rheumatism cut out this free dollar coupon and send it to us with your name and address plainly written on the blank lines. Return mail will bring you—free to try—a dollar pair of the famous Magic Foot Drafts, the great Michigan remedy for rheumatism. They are curing very bad cases of every kind of rheumatism, both chronic and acute, no matter how severe. They are curing cases of 30 and 40 years' suffering, after doctors and baths and medicines had failed. Send us the coupon today. When the Drafts come, try them. If you are satisfied with the benefit received—then you can send us One Dollar. If not, we take your simple say so, and the Drafts cost you absolutely nothing. Are they not worth trying on that basis? Our faith is strong that they will cure you, so cut out and send the coupon today to Magic Foot Draft Co., 232M Oliver Bldg., Jackson, Mich. Send no money—just the coupon. Write today.



## ASTHMA CURED TO STAY CURED

No relapse. No return of choking spells or other asthmatic symptoms. Whetzel system of treatment approved by best U.S. medical authorities as the only system known to permanently cure the disease. **FREE TEST TREATMENT** including medicines, prepared for anyone giving full description of the case and sending names of two asthmatic sufferers. Address: **FRANK WHETZEL, M. D.** Dept. P. American Express Building, Chicago.



## Never Fails Sure Pop BLACK-HEAD REMOVER

The little device is a most wonderful thing for persons whose face is full of black heads. Simple and easy to operate and the only sure cure. Takes them out around the nose and all parts of the face. Never fails. Sent postpaid with full directions for twenty-five cents. Other useful articles. Catalogue and illustrated circulars free. Agents wanted. Address **J. Burgie & Co., Central Bank Bldg., Chicago, Ill.**

## Make Money Easy

Agents wanted in every county to sell the popular Novelty Knives for Christmas Gifts with name, address, photo, lodge emblem, etc., on handle.

**AGENTS EARN \$75 to \$300 A MONTH.** (We show you how.)

Big profits—quick sales—exclusive territory. Write quick for our liberal money making special offer to agents. Our new self sharpening scissors are the quickest sellers for lady agents.

**NOVELTY CUTLERY CO., 84 BAR STREET, CANTON OHIO**

In writing to advertisers it is of advantage to mention THE RED BOOK MAGAZINE

## ORANGEINE

Formula Since 1892  
 ACETANILID . . . 2.4 Gr.  
 Soda Bi-Carb . . . 1 "  
 Caffeine . . . . .6 "  
 Homeopathic Trit-  
 uration of Man-  
 drake, Blue Flag  
 and Nux Vomica 1 "  
 Total only . . 5 Grs.  
 Guaranteed under the  
 Food and Drugs Act  
 of June 30, 1906.  
 Serial Number 959.

# ORANGEINE

*Acts quickly, thoroughly, normally on*

**Colds, Grip, Headache, Neuralgia,  
 Indigestion, Brain Fag, Common  
 Ills; Offsets Chill and Exposure.**

## SALES

As a result of public appreciation, from the past ten years' experience, the Orangeine sales for the second week in December were \$16,000.00—over one million powders.

## Prevents Sickness! Secures Good Health!

A Great Physician says: "You don't have to talk ORANGEINE. Your Perfect Formula talks to everybody who has any medical skill or medical sense."

MR. T. J. PEDDICORD, OAKLAND, MD., writes: "I have used Orangeine for six years and regard it as the most valuable preventive remedy of which I have any knowledge."

MR. J. W. TILLINGHAST, CLEVELAND, O., writes: "My long experience convinces me that Orangeine Powders are of incalculable value as a household remedy and preventive."

MR. A. C. SMITH, PRES'T. SUFFOLK HOSPITAL AND DISPENSARY, BOSTON, MASS.: "We have used Orangeine for years, and certainly regard it as a very meritorious preparation."

REV. W. C. GOODWIN, MOLINE, KAS.: "It is an excellent remedy for many ills."

REV. T. S. CHILDS, D.D., CHAPLAIN, DISTRICT OF COLUMBIA SOCIETY, CHEVY CHASE, MD.: "We value Orangeine as much as ever, and are constantly giving it to others, with excellent results."

COL. J. W. ALLISON, ENNIS, TEXAS, writes: "After seven years' use of Orangeine, I am so nearly free from all ills as scarcely ever to need it, but it still is a never failing source of relief when called into requisition."

MR. EDMUND MURRAY, BROOKLYN, N. Y.: "I have been using Orangeine for the past six years, and my experience has led me to believe that it is infallible. My mother, in her 86th year, finds its use very beneficial."

DR. HENRY TYLDESLEY, CENTRAL CITY, KY., writes: "Orangeine is the only perfect remedy for Colds and Grip. Its composition ideally recommends it to every physician."

## 25-Cent Package FREE!

We want you to enjoy Orangeine as others enjoy it. And while it is sold by druggists everywhere in 10-cent, 25-cent, 50-cent and \$1.00 packages, we will be glad, on receipt of your postal request, to mail you 25-cent package free, with full information. THE ORANGEINE CHEMICAL CO., 15 Michigan Ave., CHICAGO.

## You Can Dress Well— On \$1.00 A Week.

**MEN'S FASHIONABLE CLOTHES**  
 made to order after latest  
 NEW YORK DESIGNS

**ON CREDIT BY MAIL**

We will trust any honest man. We guarantee a perfect fit.  
 Send for samples and look of latest New York Fashions. FREE.  
 This explains our plan and system of Easy payments fully.

**EXCHANGE CLOTHING CO.**

MAILER & FROBISHER, Props.

Importers and Merchant Tailors.

239 Broadway, New York City



## KEEP-SHAPE Trouser Hanger

Are your knees baggy? Use this modern necessity, and see what convenience you are missing. Will keep six pair pants in Perfect shape. Any pair can be removed without disturbing the

rest. Nicely made, finished in wood, and can be fastened on inside of any closet door. It will pay for itself in three weeks in the saving of pressing bills alone, to say nothing of temper, time, and convenience. Easy to place, easy to find, and garments always ready to wear. Simple, economical, and systematic.

Sent anywhere on receipt of \$1.00

**KEEP-SHAPE SALES CO.**

212-42 State St., Chicago, Ill.



# Oppenheimer Treatment

## FOR ALCOHOLISM

No detention from business. No hypodermic injections.

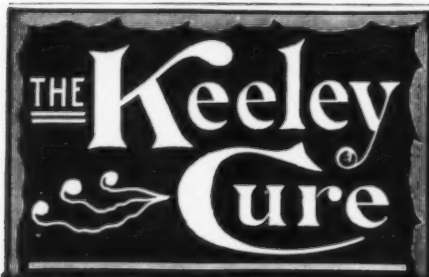
Remedies administered by  
 YOUR OWN PHYSICIAN.

If you will fill out this coupon we will mail you, in a plain envelope, full particulars. All correspondence strictly confidential.  
 I **OPPENHEIMER INSTITUTE,**  
 159 W. 34th Street, New York City.

Name .....

Address .....

Morphinism and all drug addictions successfully treated at the Institute in New York, in about three weeks' time.



## For Liquor and Drug Using

A scientific remedy which has been skilfully and successfully administered by medical specialists for the past 28 years

AT THE FOLLOWING KEELEY INSTITUTES:

Birmingham, Ala.	Washington, D. C.	Lexington, Mass.	Buffalo, N. Y.	Pittsburg, Pa.
Hot Springs, Ark.	211 N. Capitol St.	Portland, Me.	White Plains, N. Y.	4240 Fifth Ave.
San Francisco, Cal.	Dwight, Ill.	Grand Rapids, Mich.	Greensboro, N. C.	Providence, R. I.
2930 Sacramento St.	Marion, Ind.	285 S. College Ave.	Fargo, N. D.	Waukesha, Wis.
Denver, Col.	Plainfield, Ind.	Omaha, Neb.	Philadelphia, Pa.	Toronto, Ont., Canada
West Haven, Conn.	Des Moines, Ia.	Cor. Cass & 25th Sts.	812 N. Broad St.	Winnipeg, Manitoba
	Crab Orchard, Ky.	North Conway, N.H.	Harrisburg, Pa.	London, England

## Do You Hear Well?

### How Prominent Business Men Hear with the "Electrophone"

Ear-drums, trumpets, speaking tubes and such old-fashioned and harmful things are no longer necessary; the "Electrophone" (protected by U. S. Patents Nos. 858, 984, and 855, 458) is a small pocket telephone which enables men and women who are deaf or partially deaf to hear distinctly and at the same time electrically exercise the vital parts of the ear, so that the natural hearing is gradually restored.

STOLZ ELECTROPHONE CO., Chicago. I am pleased to say that the Electrophone is very satisfactory. Being small in size and great in hearing qualities makes it preferable to any. I can recommend it to all persons who have defect in hearing.



M. W. HOYT, Wholesale Grocer, Michigan Ave. and River St., Chicago.

THE STOLZ ELECTROPHONE CO., Gentlemen—Before I used the "Electrophone" people had to shout directly into my ear to make me hear anything. With it I could at once hear any person speaking in an ordinary tone 15 or 20 feet away. Now, after using the Electrophone eight months, its use so improved my natural hearing that I can hear an ordinary toned voice six to ten feet away without it. It is a wonderful instrument, and as there are so many worthless instruments on the market, I will show my appreciation to you by answering all inquiries from doubtful investigators. Very truly yours, M. W. BENJAMIN, 5253 Prairie Ave., Chicago.

E. H. STOLZ, Mgr. Dear Sir: I got so deaf that I could not hear with my speaking tube and was advised to try the Electrophone. After fifteen years of deafness, discomfort and worry I now hear perfectly and can direct my salesmen, carry on a conversation with any one and hear perfectly at church and at concerts.

W. R. UTLEY, Sales Mgr., S. A. Maxwell & Co., 430 434 Wabash Ave., Chicago.

"Electrophone" in Use. Free trial of Electrophone to all who call. Free descriptive booklet and names of satisfied users to all who write.

STOLZ ELECTROPHONE CO.  
759 Stewart Building - 92 State Street, CHICAGO  
Eastern Office: Oliver Mfg. Co., 1020 Walnut St., PHILADELPHIA, PA.  
Canadian Office: Brand Electro Co., 254 Spadina Ave., TORONTO, ONT.

TRY  
IT  
TEN  
DAYS  
FREE

at my  
Expense  
Write Today



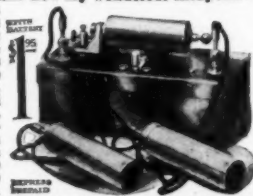
I  
WILL  
Prepay  
the  
Express  
Charge  
To Prove  
Its Merit  
Write at once

## CURE YOURSELF BY ELECTRICITY

### IF YOU SUFFER

from Rheumatism, Neuralgia, Constipation, Nervousness, Headache, Stomach Trouble or any other disease, I will send you a battery on ten days' trial.

MY VALUABLE NEW BOOK FREE to all who write. Explains how my wonderful inexpensive batteries cure you in your own home. Tells how Electricity treats disease by striking the root. How it removes the cause, then cures the disease to stay cured. How it builds up and nourishes wasted tissue. It tells how I send a battery without a cent in advance and allow ten days free trial. Write today for this valuable book. I will send it free.



DETROIT MEDICAL BATTERY CO., E. C. Harkness, Gen'l Manager  
291 Majestic Building Detroit, Michigan

## NERVOUSNESS Exhausted or Debilitated Nerve Force from any Cause

Cured by WINCHESTER'S HYPOPHOSPHITES OF LIME AND SODA (Dr. J. F. CHURCHILL's Formula) and WINCHESTER'S SPECIFIC PILL

They contain no Mercury, Iron, Cantharides, Morphia, Strychnia, Opium, Alcohol, etc.

The Specific Pill is purely vegetable, has been tested and prescribed by physicians, and has proven to be the best, safest and most effective treatment known to medical science for restoring Vitality, no matter how originally impaired, as it reaches the root of the ailment. Our remedies are the best of their kind, and contain only the best and purest ingredients that money can buy and science produce; therefore we cannot offer free samples.

Price ONE DOLLAR per Box No Humbug, C. O. D., or Treatment Scheme.  
by Sealed Mail.

PERSONAL OPINIONS: Dear Sirs: I have used a bottle of your Hypophosphites of Manganese for liver and kidney complaints in my own person for that amount, until we can get it through the regular channels. I am confident it is just what I have been in search of for many years. I am prescribing your Hypophosphites of Lime and Soda, and am pleased with the preparation. Yours sincerely, Dr. T. J. WEST, Professor of Organic Chemistry and Physiology, New York.

Send for free treatise securely sealed.

Winchester & Co., Chemists, 761 Beekman Bldg., N. Y.

Established 1880

In writing to advertisers it is of advantage to mention THE RED BOOK MAGAZINE

## THE RED BOOK MAGAZINE ADVERTISING SECTION



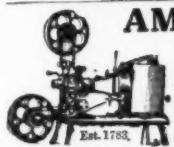
# How to Breathe For Health, Strength and Endurance

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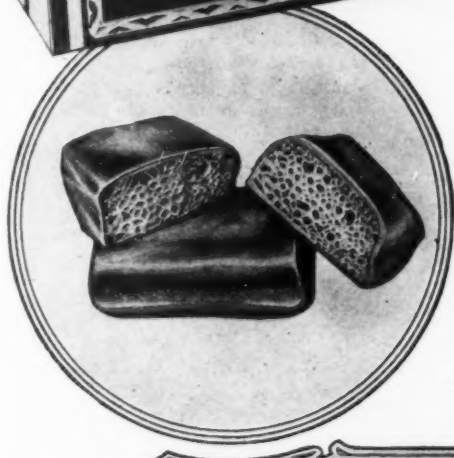
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affects the working efficiency of the entire physical structure—a weary head makes weary hands.

# Evans' Ale



furnishes refreshing solace for mind and body and supplies the vigor and energy necessary for renewed effort, in a perfectly natural way. Makes a healthy body as well.

Clubs, Hotels, Restaurants, Saloons and Dealers Everywhere.

**C. H. EVANS & SONS**  
Brewery and Bottling Works  
HUDSON, N. Y. Established 1786.

## Dr. Julian P. Thomas' HUMAN MOULD

### Marvelous Fat-Reducer and Strength-Builder

**FOR WOMEN:** Reduces fleshy hips and waists 1 to 2 inches a week, gives grace of carriage, and robust, beautiful health. Makes women as strong as athletes.

**FOR MEN:** Turns fat into muscle, straightens and squares shoulders, builds the body strong against disease. Makes men as powerful as giants.

This is an improved model of the apparatus with which Dr. Thomas made the world's record lift of 1,257,000 lbs. in 30 minutes, and is creating a sensation in New York not only among stout men and women but among thin and sickly people.

It brings health and normal weight and figure to all. By simply bending, then straightening the knees an enormous force is exerted, which melts fat, strengthens the body and perfects the figure to normal proportions.

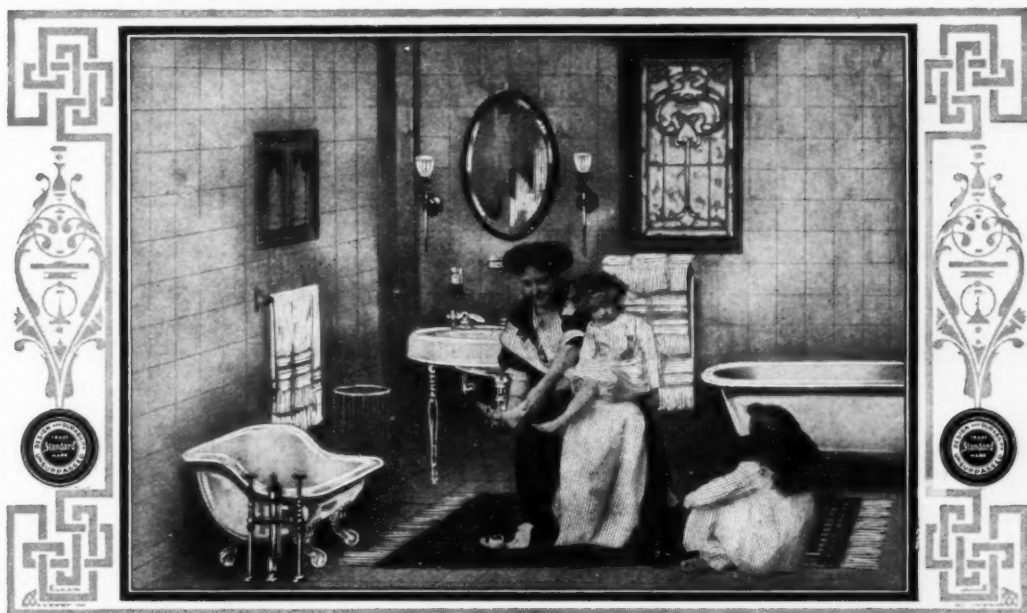
**SOLD ON TRIAL**

Dr. Thomas knows by experience that his wonderful invention never fails to satisfy when used according to instructions, hence makes this liberal offer: On receipt of \$10 he will send one complete Human Mould durably made of best materials with nickel trimmings, tested resistance spring and full instructions for use. If you are not entirely satisfied return by express collect in ten days and your money will be refunded.

**JULIAN P. THOMAS, M. D., Dept. 2-P,**  
522 West 37th St., N. Y.




In writing to advertisers it is of advantage to mention THE RED BOOK MAGAZINE



## Health • Beauty • Comfort

To be sure that your bathroom fixtures are genuine  
**"Standard" Porcelain Enameled Ware**

see that the **"Standard" "Green and Gold" Guarantee Label** appears on every piece. Their solid one-piece, non-porous body and smooth surfaces without joint or crevice are a guarantee of their perfect sanitation. **"Standard" Ware** is absolutely indestructible and with ordinary care will last a life-time. The **"Standard" "Green and Gold" Label** is a guarantee of highest value and a protection against the substitution of inferior imitations. Specify **"Standard" Fixtures** and insist on getting them.

Our book, **"MODERN BATHROOMS,"** tells you how to plan and arrange your bathroom, and illustrates many beautiful and inexpensive as well as luxurious rooms, showing the cost of each fixture in detail, together with hints on decoration, tiling, etc. It is the most complete and beautiful booklet ever issued on the subject. **FREE** for six cents postage and the name of your plumber and architect (if selected).

Address **Standard Sanitary Mfg. Co Dept. 50, Pittsburgh, Pa., U.S.A.**

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Offices and Showrooms in New York: **"Standard" Building, 35-37 West 31st Street**  
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JAN 17 1908

THE RED BOOK MAGAZINE ADVERTISING SECTION



Our Platform  
Cream of Wheat

A dainty breakfast  
A delicious luncheon  
A delightful dessert

In writing to advertisers it is of advantage to mention THE RED BOOK MAGAZINE

**For hard,  
dry, rough,  
irritated  
skin**



**Use**

# **Hinds' Honey and Almond Cream**

**Unequaled for Chapped Hands, Face and Lips.**

Write for Sample Bottle and Hinds' Booklet of Directions for the Care of the Skin; **both sent free to you.** Hinds' Cream is easy to use and sure in its results. Heals soreness and eruptive conditions; makes the skin soft, clear and youthful **without massage.** Is simple to apply and delightfully refreshing. **Positively guaranteed not to produce a growth of hair.** Absolutely safe,—contains no grease, bleach or chemicals. Is by far the best preparation in the world for the complexion. Stops the smart after shaving and quickly heals cuts and tender skin. Do not accept substitutes;--they are not like Hinds' Cream, and will disappoint you. All dealers, 50 cents, or postpaid by us for the same amount.

**A. S. HINDS,**

**11 West Street,**

**Portland, Maine.**

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PRESS OF STEARNS BROS. & CO., CHICAGO

START THE  
BABY RIGHT



For  
Skin Health and Comfort

# COLGATE'S

## COLEO SOAP

## TALC POWDER

C—is for Colgate,—Oleo is Latin meaning "FROM OIL." Made only of soothing vegetable oils.

This is the safe and perfectly made soap for the tender skin of infants; and for all who wish to keep their skin in good condition during cold weather.

There is no need of chaps or roughened skin, if you wash with Coleo; and after drying, rub the hands and face with our Antiseptic Talc Powder.

This wonderful Powder is prepared from formula of an eminent physician in charge of a Baby Hospital.

Its ingredients are antiseptic and purifying. It is delicately and antiseptically scented with either Violet or Cashmere Bouquet. We also have just placed upon the market an Unscented Talc Powder (for those who prefer it). Made from the same formula, and in the famous Colgate box.

We couldn't improve the Powder, so we improved the Box.

Established 1806. COLGATE & CO., Dept. D. 55 John St., New York.

We will gladly mail you a trial cake of soap or box of powder with rifter top for 4 cents in stamps, or both on receipt of 6 cents.

The Name "COLGATE & CO." on Toilet and Shaving Soaps, Perfumes, Toilet Waters, Sachets, Talc and Dental Powders, corresponds to the "STERLING" mark on Silver.

*There is but one thing better than the daily use of either of these two splendid toilet articles—the use of both.*

We Will Send You This Beautiful  
12-INCH PURE LINEN DOLLY **FREE**



Including a Handsome Color Study and Complete Diagram Lesson stamped with Your Choice of three new designs.

**Wild Roses, Violets or Holly**

If you will send six 2-cent stamps for a package of 12 Imported English Steel Special Embroidery Needles. These needles have round eyes and are assorted in 4 sizes. We guarantee them to be the best Embroidery Needles made and every woman should have them. This is the regular price of the needles with 2c for postage, so that you get the Doily, Color Study and Lesson **absolutely free**. All we ask is your promise to use only

**RICHARDSON'S Grand Prize Filo Silk**

when embroidering the doily.

In addition to the above every woman who answers this advertisement will also get free and postpaid the largest and most complete Premium Catalog of Fancy Goods ever issued. Write to-day enclosing 12 cents and state design wanted.

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## Reduce the Flesh

By using Dr. Jeanne Walter's

**Medicated  
Rubber  
Undergarments**



Will positively reduce flesh exactly where desired, without the slightest discomfort.

Endorsed by physicians.

Made for ANY part of the body.

Write for Booklet R.

**Dr. Jeanne Walter**  
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Agencies in large cities.

## These Are Yours

Won't You Write for Them?

Our Book "New York Fashions," together with Samples of the New Spring Materials, will go to you free postpaid if you send us your name and address.

We want every woman interested in the new, the becoming and beautiful in dress—every woman interested in learning how to dress stylishly and still save money, to write us for this New

Spring Style Book to-day. It shows fashion plates of sixty-three handsome Spring Suits, made to your measure at prices from \$6.00 to \$33.00.

The Samples are selections from our stock of new Spring fabrics and include the new fascinating designs and beautiful weaves that will be worn in New York City this season.

Fit, workmanship, style, material are all included under the terms of

### OUR GUARANTEE

If any garment you order from us does not please you, just send it back at once at our expense and we will refund your money. The Book, "New York Fashions," and samples of the New Spring Materials are yours—free.

WON'T YOU WRITE FOR THEM TO-DAY?

## Spring Suits

Made to Order **\$6 TO \$33**  
New York Styles

Catalogue and Samples  
Sent Free

Our Catalogue illustrates 63 new Spring styles in Visiting Dresses and Tailor-Made Suits, which we make to measure.

**Visiting Dresses,**  
\$6.00 to \$20

**Tailor-Made Suits,**  
\$7.50 to \$33

Our New York Style Book and Wearing Apparel Catalogue (sent free) also illustrates and describes a complete line of Ladies' Ready-Made Lingerie Dresses, Tub Suits, Silk Shirt-Waist Suits, Skirts, Rain-Coats, Silk Coats, separate Jackets, Shirt-Waists, Muslin and Knit Underwear, Petticoats, Hosiery, Kimonos, Corsets, Sweaters, Neckwear, Belts, etc., also a beautiful line of Misses' Wash Dresses, Confirmation Dresses and Tailor-Made Suits; Children's Dresses and Infants' Dresses, Cloaks and Caps.

We prepay postage or expressage on anything you order from us to any part of the United States.

Write to-day for our New Spring Style Book—"New York Fashions"—sent free by return mail, and if you desire samples of materials for a Tailor-Made Suit or Visiting Dress, be sure to mention the colors you prefer.

**NATIONAL CLOAK & SUIT CO.**

225 West 24th St., New York City

Largest Ladies' Outfitting Establishment in the World  
Mail Orders only No Agents or Branches



# THE RED BOOK MAGAZINE ADVERTISING SECTION

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# Macy's

New York

(Every at 6th Av. 34th to 35th St.)

### Stylish Offerings from the Great Macy's

For Saving Money and for every requirement of fashionable dress, for style, fit, service and durability your clothes should come from MACY'S, New York.

The economy opportunities offered at MACY'S, the largest Dry Goods and Department Store under one roof in America, can be brought home to your door by simply sending for our 450 Page Spring and Summer Catalogue, embodying everything a woman wears and everything a home should have.

**The Vinton \$11.74**  
and up

Made-to-Measure

One of the 22 strictly man-tailored models, shown in our 450 p. catalogue.

**THE COAT.**—the latest in three-button cutaway, regulation coat sleeve with turn back cuff, three stitched pockets, lancy bone buttons. Lined throughout with guaranteed satin.

**THE SKIRT.**—13 gored flare model with wide shaped fold.

Test the Macy Saving **DRESSY WAIST \$1.49**

Postage 12c.

**\$1.49**

Postage 12c.



Test the Macy Sav-**\$1.49** Postage 12c.

No. 380 Y.—Mercerized Batiste is the dainty material from which this dressy waist is made, with handsome round yoke of Valenciennes lace and medallions. The yoke extending all around. Full sleeves are gathered into lace trimmed cuffs. One of the daintiest of the spring offer.

lincs. Postage 12c. Price **\$1.49**

This dainty waist is only one item in the complete line of wearing apparel for Man, Woman and Child shown in our **FIFTIETH ANNIVERSARY CATALOGUE**, which also shows how "MACY'S pays the freight" and saves you from 25 to 33 1/2% on everything in Merchandise and for the home. You can make your selections, from the most Mammoth stock ever shown under one roof. Send for the 450 page catalogue now. It is free.

R. H. MACY & CO., Dept. J, Broadway, New York

"\$3.00 elsewhere would not duplicate this value."—Customer.

## YOUR MONOGRAM

Die Stamped on 50 Envelopes, 50 sheets of Correspondence Paper.

Fine Linen Stock; Latest Shape. Also 50 of our Superior Imograted Visiting Cards

with your name, all postpaid for \$1. No free samples.

IMOGRAVED CARD CO.,

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## Send Only \$1.00

and we'll ship you for examination this beautiful, handy Oriole Go-Basket—a combination Go-Cart, High-Chair, Jumper and Bessinet. You change instantly from one to the other without removing child or discommoding yourself.

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enables you to take the baby everywhere. Oriole can be carried on arm or lap. Wheels concealed, won't soil clothes. Best doctors recommend it. Neatly finished, durable. Packed and shipped on receipt of \$1.00; balance paid when you are satisfied. Prices \$7.50 up. **Interesting, Free Book** sent on request. Write to

The Withrow Mfg. Co.  
229 Walnut St., Cincinnati, O.



## Crooked Spines Made Straight



Try The Sheldon Appliance

## 30 Days at MY Risk

You need not risk a penny. No matter how serious your case is, no matter what other methods you have tried, I know the Sheldon Appliance will bring you relief. I want you to know it, and I will gladly give you a 30 days' trial to prove it at my risk. Write at once for my book and learn about my scientific method, and how to try the Appliance without risk or obligation on your part.

Don't let Spinal Weakness or Curvature destroy your happiness or ruin your child's life. The Sheldon Appliance has corrected thousands of cases in both old and young. You can do away with bungly, heavy casts and supports. The Sheldon Appliance is light and cool and gives a feeling of strength and activity as soon as you put it on.

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PHILO BURT MFG. CO.,

246 15th Street,

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## SUPERFLUOUS HAIR



Dr. Rhodes' New Hair Remover will instantly and perfectly remove undesirable hair from the face, neck, etc. Price, **\$1.00.**

**Free Trial** We are not afraid to have you try this wonderful preparation, and you may do so **FREE.** If you will send us 10c. to cover cost of postage and packing we will send you a trial bottle; not a dollar bottle, of course, but sufficient to remove considerable hair and furnish a good test. Address

Dr. A. B. Rhodes Co., Lowell, Mass.

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For freshness, purity and reliability, **Ferry's Seeds** are in a class by themselves. Farmers have confidence in them because they know they can be relied upon. Don't experiment with cheap seeds—your surety lies in buying seeds sent out by a conscientious, trustworthy house.

**Ferry's Seed Annual** for 1908 is **FREE.**

D. M. FERRY & CO., DETROIT, MICH.

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Rub out, to-night, the wrinkles of today



"Comparisons may be odious—but they are human."

No one can avoid noting the contrast between the fresh, natural beauty of the woman who takes care of her complexion, and the sallowness, wrinkles and lines due to facial neglect. Yet any woman may regain and retain her natural beauty indefinitely by the simple use of the natural beautifier, Pompeian Massage Cream, the largest selling face cream in the world; some 10,000 jars being made and sold daily.



# Pompeian Massage Cream

GIVES A CLEAR, FRESH, VELVETY SKIN



Wrinkles and crow's-feet are driven away, sallowness vanishes, angles are rounded out and double chins reduced by its use. Thus the clear, fresh complexion, the smooth skin, and the curves of cheek and chin that go with youth, may be retained past middle age by the woman who has found what Pompeian Massage Cream will do. This is not a "cold" or "grease" cream. The latter have their uses, yet they can never do the work of a massage cream like Pompeian. Grease creams fill the pores. Pompeian Massage Cream cleanses them by taking out all foreign matter that causes blackheads, sallowness, shiny complexions, etc.

**Test it with Free Sample.** Also our illustrated book on Facial Massage, an invaluable guide for the proper care of the skin. 50c. or \$1 a jar, sent postpaid to any part of the world, on receipt of price, if your dealer hasn't it.

## REMARKABLE POPULAR SONG OFFER:

We'll send, post-paid, for only six cents in stamps, the present popular success of New York, "I Don't Want No Imitation Man" (a most laughable song-story of the girl who advertised for the 18-karat man, but got an imitation of the genuine brand), by Frederick Hamill, and more catchy and tuneful than any of his other successes. This song doesn't cost you 25c., because we bought the copy-right for the benefit of our patrons. Offered for sale now for the first time. Order to-day. Six cents in stamps (not stuck to the paper) to the address below.

**THE POMPEIAN MFG. COMPANY**  
19 Prospect Street, Cleveland, Ohio

Pompeian Massage Soap is appreciated by all who are particular in regard to the quality of the soap they use. For sale by all dealers—25 cts. a cake; box of 3 cakes, 60 cts.



Pompeian  
Mfg. Co.  
19 Prospect St.  
Cleveland, Ohio

Gentlemen:—

Please send, without cost to me, one copy of your book on facial massage and a liberal sample of Pompeian Massage Cream.

Name.....

Address.....

CUT OUT ALONG DOTTED LINE OR SEND POSTAL

# BABY'S CHOICE

For Preserving, Purifying  
and Beautifying the  
Skin and Hair Is



Because of its delicate, emollient, sanative, antiseptic properties derived from Cuticura, united with the purest of saponaceous ingredients and most refreshing of flower odours, Cuticura Soap is unrivalled for cleansing, preserving, and purifying the skin, scalp, hair, and hands of infants and children. Guaranteed absolutely pure and may be used from the hour of birth.

Sold throughout the world. Depots: London, 27, Charterhouse Sq.; Paris, 5, Rue de la Paix; Australia, R. Towns & Co., Sydney; India, B. K. Paul, Calcutta; China, Hong Kong Drug Co.; Japan, Maruya, Ltd., Tokio; Russia, Ferrein, Moscow; So. Africa, Lennon, Ltd., Cape Town, etc., U.S.A., Potter Drug & Chem. Corp., Sole Props., Boston. Post-free, Cuticura Book on Care of the Skin.




## WRINKLES

### ARE SIMPLY A HABIT

You unconsciously allow your face to portray your feelings until every emotion leaves its wrinkle.

*Stop it! Stop it To-day! Get Rid of Those Lines! Make Your Face Smooth Again!*

*"A woman is only as old as she looks."*

### B. & P. Wrinkle Eradicators and Frowners

will remove and prevent the wrinkles by developing and training the dormant facial muscles. They are easily and quickly applied and can be worn overnight, or while dressing. They contain no chemicals, and leave no trace of their use, except the disappearance of the wrinkles.

**Test Them With Sample and Booklet, Free**

**Send 25c for Trial Box**

Simply send us your name, on a postal or letter, and we will send you a sample and a dainty booklet for your purse, "Dressing-Table Hints," invaluable to ladies.

For sale, by Department Stores everywhere.

**THE B. & P. COMPANY**  
(MRS. IDA M. YAEGER)  
52 Kirk St., Cleveland, Ohio  
Frank L. Benedict, 114 Craig Street  
Montreal, Canadian Distributor.

# DENTACURA

The  
Tooth  
Paste



The  
Ideal  
Dentifrice

**A** CHAIN of testimonials from dentists in practice attests the unequalled excellence of Dentacura Tooth Paste. It cleans the teeth, destroys bacteria, prevents decay. It is applied to the brush without the waste attending the use of powder. That you may know by experience its value, we will send you **free** a sample tube of Dentacura and our booklet, "Taking Care of the Teeth" if you write immediately. Dentacura may be had at most toilet counters. Price 25c. If your dealer does not have it we will send it on receipt of price.

**DENTACURA CO., 100 Ailing St., Newark, N. J.**

# SIEGEL COOPER CO.'S TEMPTING VALUES IN New York's Advanced Spring Styles

Excellent Quality Taffeta Silk Dress \$7.95; Handsome Shirt Waists \$1.00 and \$1.95

## SEND FOR OUR FREE CATALOGUE NOW READY

Having a Siegel Cooper Co. Catalogue in your possession means that no matter where you live you can deal with New York's Greatest Store with the same ease and comfort as New Yorkers do. Our new Spring and Summer Catalogue contains thousands of illustrations of New York's latest and most approved styles for men, women and children, and all the latest novelties and household supplies. The prices quoted in this catalogue are identically the same as quoted over our counters — prices acknowledged everywhere to be the lowest in America.

We tell in our catalogue how we can save you express and freight charges. It is sent FREE everywhere.

Address  
Dept. J 10.

## Read this Guarantee

Siegel Cooper Co.'s Liberal Guarantee is absolute and goes with each article purchased from this advertisement or from our catalogue. If your purchase does not prove Satisfactory in Every Detail, if it does not prove the best value you ever secured, return it to us at our expense and Your Money and All Charges Will Be Promptly Refunded. The advantages are all yours—New York's latest styles at bargain prices. The Risk All Ours.

No. 69 x 3 H

This  
Taffeta  
Silk  
Dress  
Only  
\$7.95



No. 70 x 3 H—This Elaborately Trimmed Waist is made of fine quality white lawn; the entire front is beautifully designed with handsome embroidered panels, joined to rows of Valenciennes lace insertion; further elaborated with clusters of tucks; the back is tucked; three-quarter length sleeves; embroidery and lace trimmed collar and cuffs; fastens in back; sizes 32 to 44 bust. Real value \$1.00 Postage 10 cents. Specially priced at \$1.50.

No. 70 x 37—This Dressy Waist is made of ecru or white net over mousseline; it is artistically designed in surplice style, and elaborately trimmed with tucks and pretty cluny lace insertion; the insertion is edged with a fold of contrasting color silk; the lace trimming over shoulders gives kimono effect sleeves; the sleeves are three-quarter length and are finished with a lace cuff, edged with silk; collar to match; tucked back; fastens in back. Sizes 32 to 44 bust. Has the style and appearance of a dress. Price \$1.95 Postage 10 cents. \$5.00 waist.

No. 69 x 3 H—Princess One Piece Jumper Dress, the latest New York model; it is made of excellent quality taffeta silk, in black, navy blue, Copenhagen, brown, red and green (samples sent if desired). The Waist is designed to be worn with guimpe or over shirt waist; the full blouse front is trimmed with pin tucks, and is finished at yoke with fancy-shaped stitched straps of silk, and buttons; fastens in back. The Skirt hangs gracefully; has an inverted plait in front, and is trimmed over hips with pin tucks; full flare bottom; the waist and skirt are attached with a pointed belt. Sizes 32 to 44 bust; skirt lengths, 36 to 43 inches. Give correct measurements and this dress will prove perfect fitting. This dress would be low priced at \$10.00; \$7.95 Postage 20 cents. our special price only.

No. 70 x 3 H  
Waist

\$1.00



No.  
70 x 37  
Waist \$1.95



HAVE NO  
BRANCH  
HOUSES

THE BIG STORE A CITY IN ITSELF  
**SIEGEL COOPER CO.**  
J. B. GREENHUT, PRES.  
SIXTH AVE. NEW YORK CITY 16TH & 19TH STS.

WE EMPLOY  
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# JELL-O

The Dainty Dessert

## Delightful in a Hundred Ways



### For Your Sunday Dinner.

Dissolve one package Lemon JELL-O in a pint of boiling water. Just as it begins to thicken stir in ¼ cup Maraschino Cherries and ¼ cup English Walnut meats, mixed. When cool, serve with whipped cream. Delicious.

### A Simple Dessert

is made by dissolving one package of any flavor JELL-O in a pint of boiling water. Serve when cool, without sauce of any kind. This pleases everybody. Costs 10c.

**New Illustrated Recipe Book Free.**

JELL-O comes in 7 flavors. Sold by all first class grocers. 10c. per package.

Complies with all Pure Food Laws.

THE GENESEE PURE FOOD CO., Le Roy, N. Y.  
Highest Award, Gold Medals, St. Louis,  
Portland and  
Jamestown  
Expositions.



## THE INTERNATIONAL DENTIFRICE

### Strong's Arnica Tooth Soap

antiseptic, preserves while it beautifies—sweetens the breath—hardens the gums—whitens the teeth—

A leading dentifrice for a

### THIRD OF A CENTURY

The metal package is most convenient for travel or the home. No liquid or powder to spill or waste.

**25 Cents—At All Druggists**

(Sent postpaid if yours hasn't it)

#### STRONG'S ARNICA JELLY

Ideal for sunburn, keeps the skin soft and smooth; nothing better for chaps, pimples, burns, bruises and all eruptions. The collapsible metal tube is convenient and unbreakable. If your dealer hasn't it, send to us. Sent postpaid for

**25 Cents**

### ARNICA TOOTH SOAP

Guaranteed under the Food and Drugs Act, June 30, 1906; Serial No. 1612.

**C. H. STRONG  
& CO.  
CHICAGO, U. S. A.**




## FOLDING BATH TUB

WEIGHT 16 POUNDS COSTS LITTLE

Requires little water

Write for special offer

**S. K. IRWIN, 103 Chambers St., N. Y. City**



## FOR OUR \$7.85 100 EGG HATCHING WONDER

A substantial practical incubator, 26 inches long, 21 inches wide, 14 inches high. Triple walls, hot water heat, aluminum coated tank, automatic regulator, nursery. With brooder \$11.45. To points west of Rockies, incubator, \$9.85; with brooder, \$14.70. Order today. Money refunded if not as represented. 80-page catalogue free.

GEO. ERTTEL CO., Quincy, Ill. Established 1867.

Delivered



## A SKIN OF BEAUTY IS A JOY FOREVER.

### DR. T. FELIX GOURAUD'S ORIENTAL CREAM, OR MAGICAL BEAUTIFIER.

PURIFIES  
AS WELL AS  
REMOVES THE SKIN  
No other cosmetics  
will do it.

Removes Tan, Pimples, Freckles, Moth Patches, Rash, and Skin diseases, and every blemish on beauty, and defies detection. It has stood the test of 68 years, and is so harmless we taste it to be sure it is properly made. Accept no counterfeit of similar name. Dr. L. A. Seyre said to a lady of the haut-ton (a patient): "As you ladies will use them, I recommend 'Gouraud's Cream' as the least harmful of all the Skin preparations." For sale by all Druggists and Fancy Goods Dealers in the U. S., Canada, and Europe.



**FERD. T. HOPKINS, Prop'r, 37 Great Jones St., N. Y.**



## That Health-Reserve —in Beans

Said the Doctor—

"Show me a race which consumes a low percentage of Proteid in its food and I will show you a stunted race—undersized, or deficient in energy.

"Show me a Man or Woman who consumes only the *minimum* of Proteid necessary to repair waste in his or her daily food, and I will show you a person who *cannot resist disease* and who recovers from it very slowly."

\* \* \*

There is but *one* kind of vegetable which is rich in *Proteid*—richer in that Power-giving, Disease-resisting, and Nervous-Energy-producing food factor than the richest Meat.

That kind of vegetable is the BEAN.

It contains 23 to 25 per cent of *Nitrogenous Proteid*, without a particle of that Uric Acid found in the Proteids of meat.

The best Beefsteak contains only 20 per cent of Proteid—

The best Eggs contain 12½ per cent—

The best Whole Wheat Bread contains 8½ per cent, while—

—Beans contain 23 to 25 per cent.

\* \* \*

But, unskilful cooking permits much of the powerful Proteid to escape and makes Beans indigestible like Marbles.

It also develops a colicky "Gas" which produces flatulence and a bitter flavor.

That is why the "*Snider-Process*" of cooking Pork & Beans was invented.

That Process puts their Proteid in such *soluble* condition that it is ready to be absorbed by the System without digestive effort or *gaseous* handicap.

\* \* \*

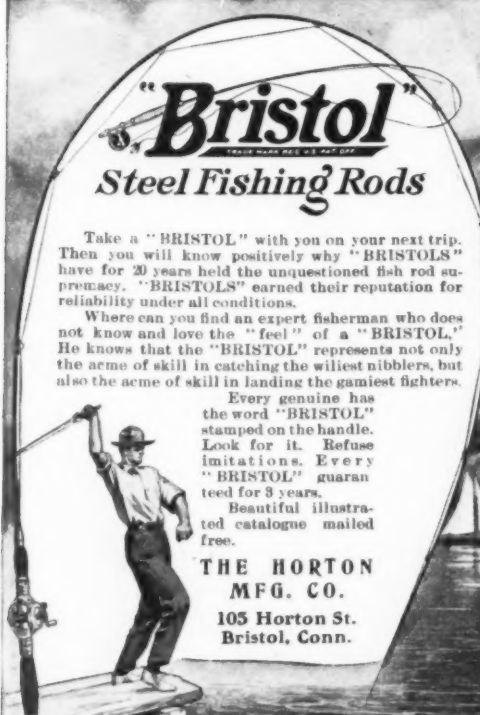
It also renders "*Snider-Process*" Pork & Beans so absorbent that they readily take up the delicious, piquant, seven-spiced, Ripe-Tomato, Snider-Catsup with which they are surrounded.

Your money back from the Grocer if you don't find "*Snider-Process*" Pork & Beans the finest you have ever eaten.

This is your authority for the refund.

THE T. A. SNIDER PRESERVE CO.

Cincinnati, Ohio, U. S. A.



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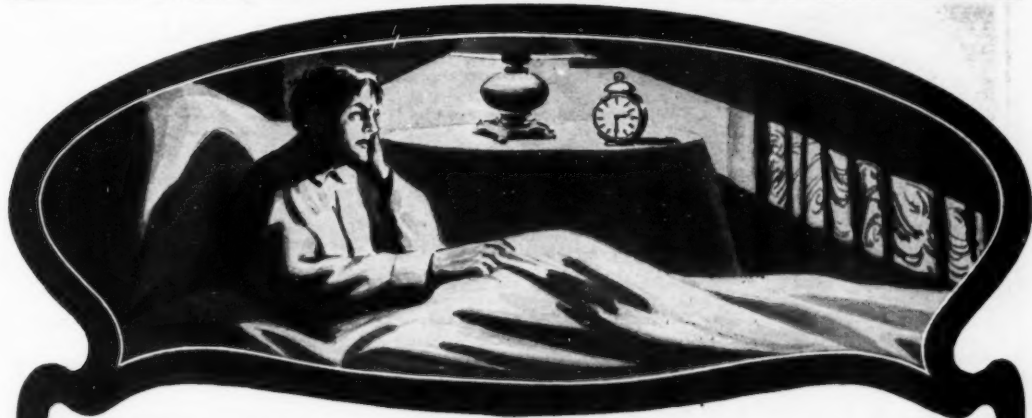
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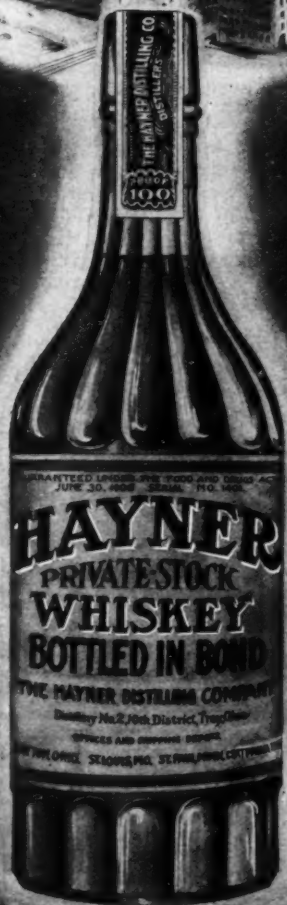
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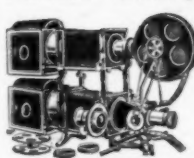
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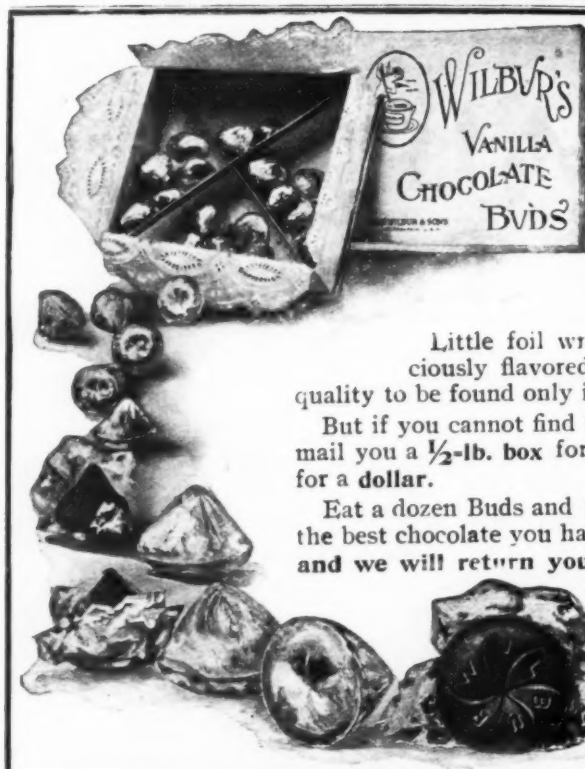
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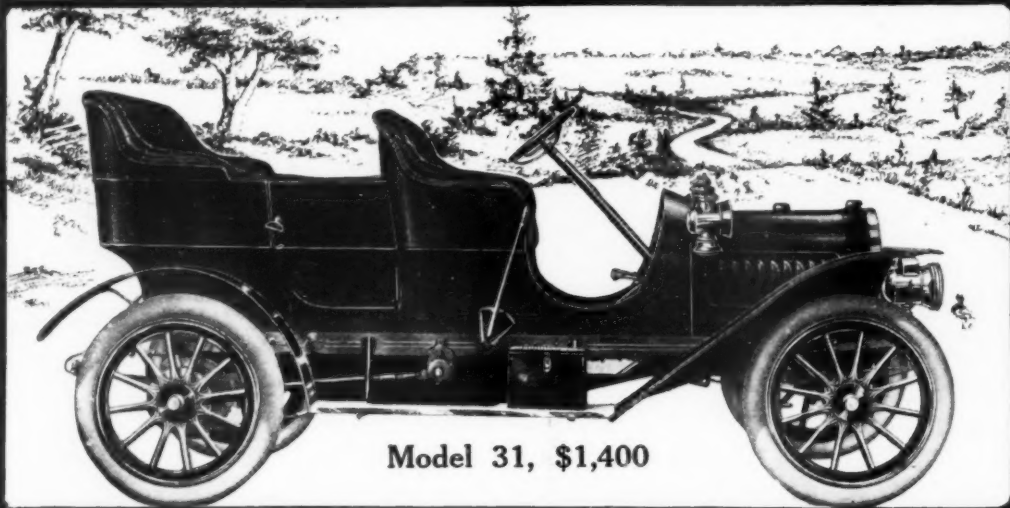
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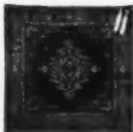
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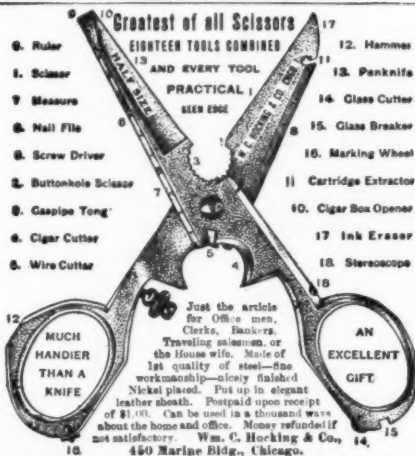
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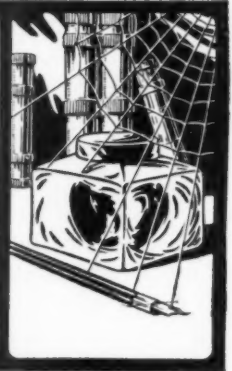
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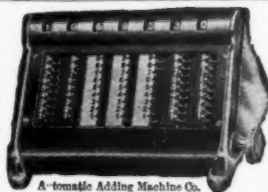
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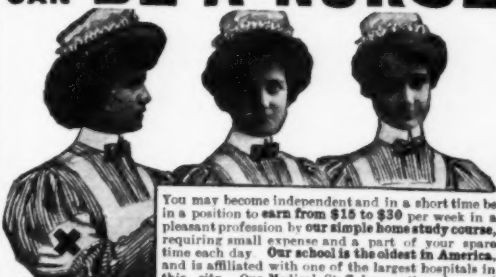
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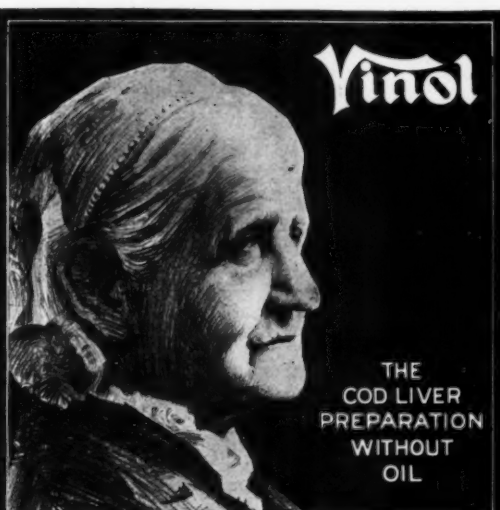
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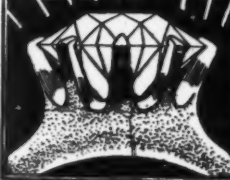
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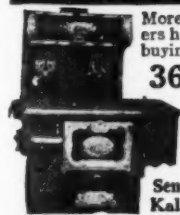
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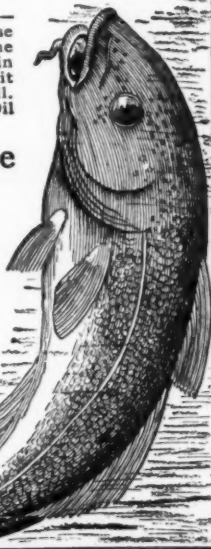
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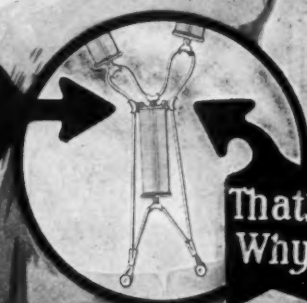


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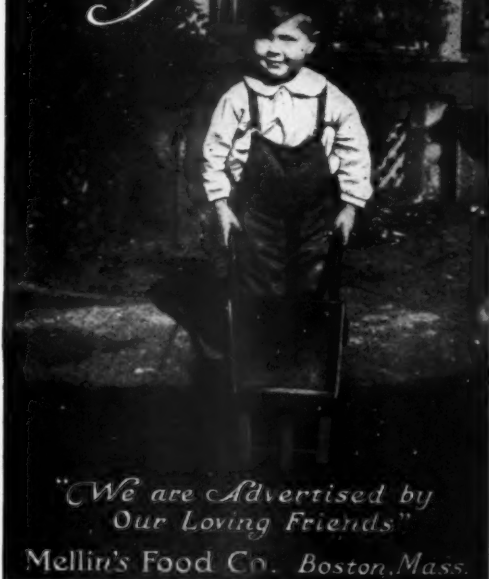
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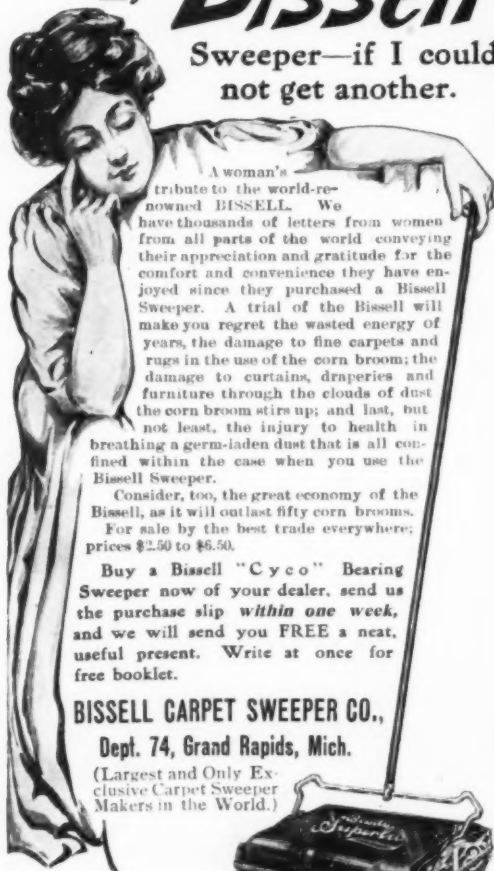
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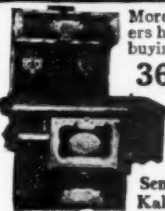
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Ford’s Biography [1900], page 103. Quotation from Samuel Stearns [ibid.].  
History of Virginia by Roger Beverley.  
Colonial Liquor Laws [Thomas], page 60.

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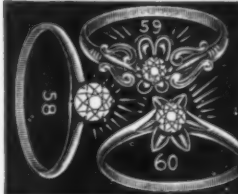
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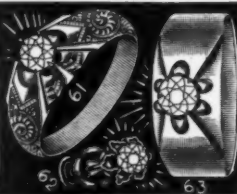
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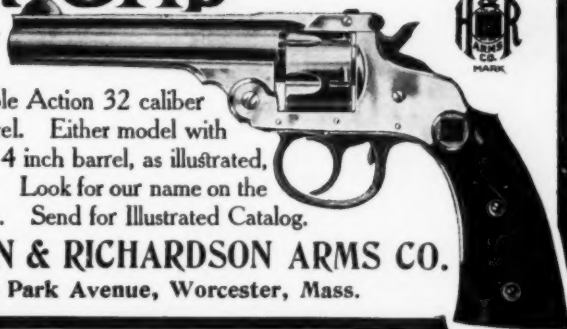
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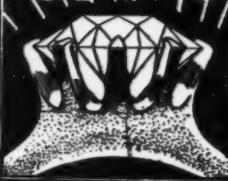
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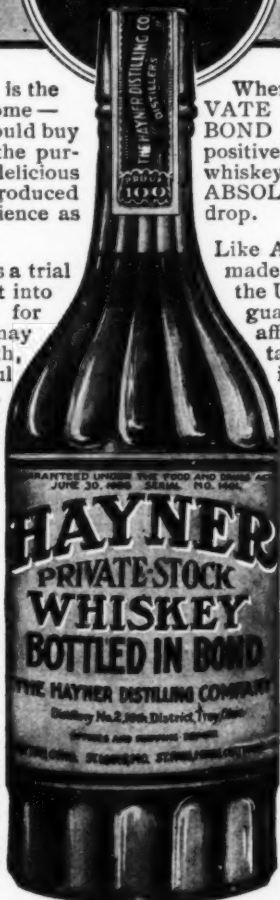
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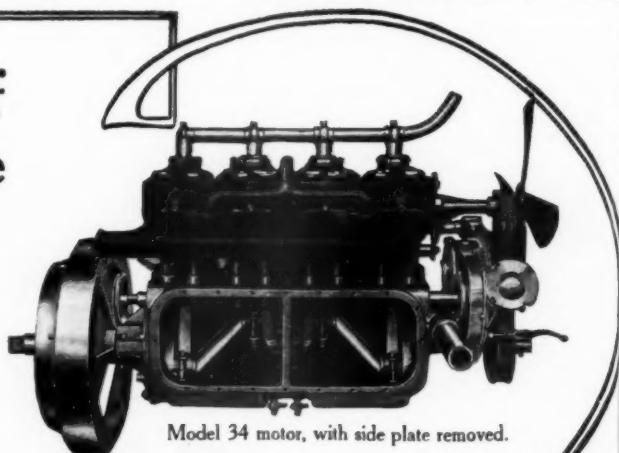
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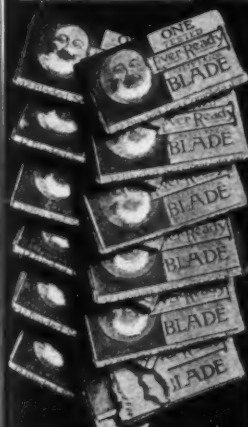
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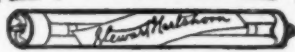
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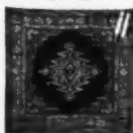
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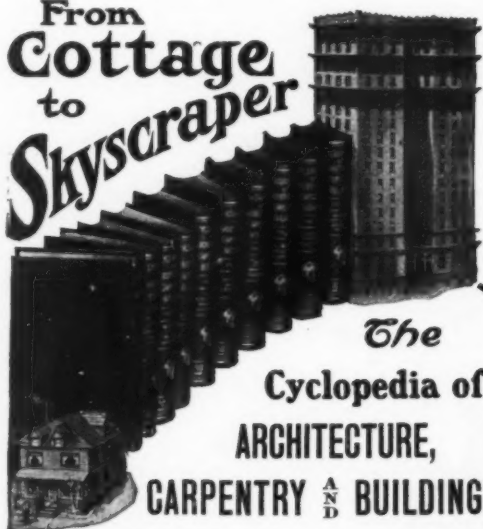
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Homeopathic Trituration of Man-  
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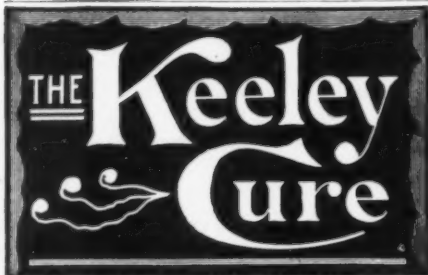
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SUCCESS MAGAZINE

NEW YORK, February 26, 1908.

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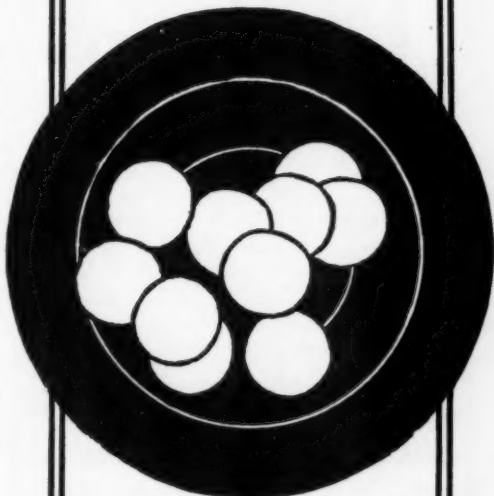
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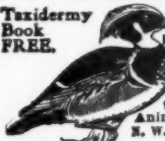
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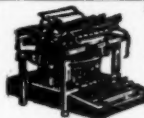
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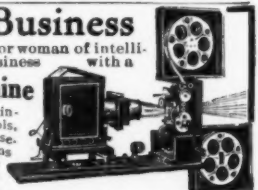
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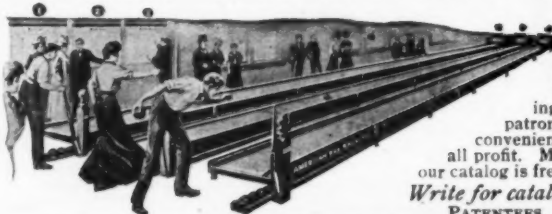
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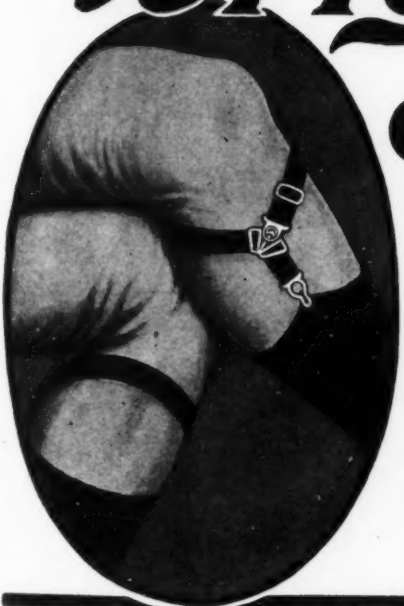
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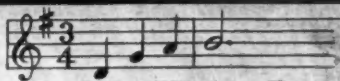
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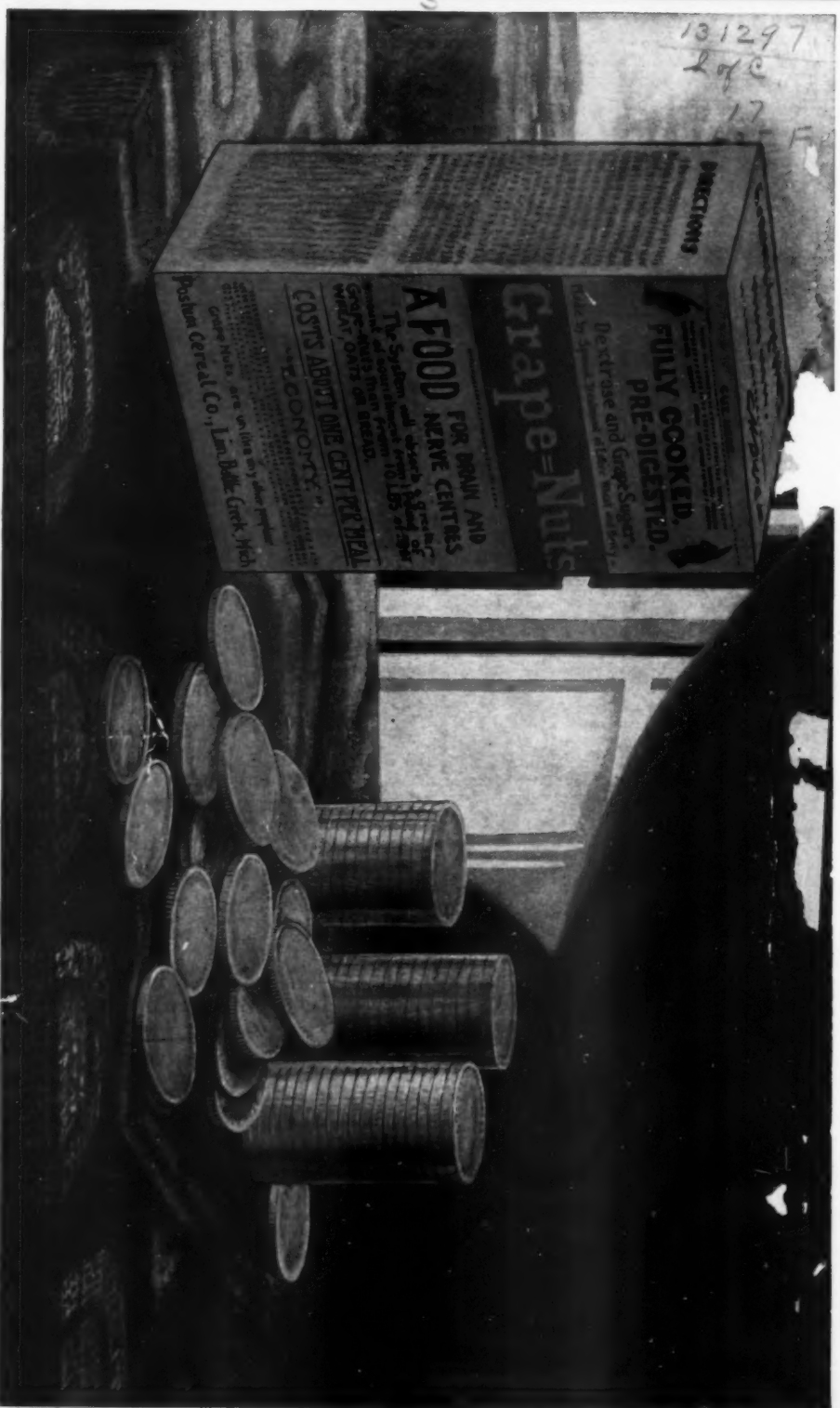
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